

## Kinnock goes for new face of socialism

### Policy for power risks fight with far left

By Philip Webster, Chief Political Correspondent

Mr Neil Kinnock yesterday signalled the start of a search for a new brand of socialism aimed at appealing to people as individuals rather than as members of groups.

The Labour leader and his colleagues began in earnest the task of drawing up a modern programme of policies for the 1990s and beyond and at broadening its appeal to end the party's long spell in opposition.

Risking a confrontation with the far left which will accuse him of diluting traditional commitments Mr Kinnock issued warning against "posturing" about outdated policies.

He pointed out that Labour

could no longer rely on getting collective support from groups such as trade unionists and council estate dwellers.

His remarks came at a meeting of the party's organization committee which was discussing the election defeat. He said that with the dispersal of the population "evidence of being part of a collective is not as strong as it used to be."

He went on: "Our initial approach has got to be from the party to the individual. They have got to be told that

the soft Left, notably Mr David Blunkett, are concerned that Mr Gould's week-end remarks when he spoke of Labour avoiding being "tumbled" with policies which could not be sold to the electorate.

Mr Kinnock would not be able to drop long cherished left wing policies without facing opposition from some of his supporters.

But it is pointed out that he is not suggesting that policies should be dropped, but rather that all areas of policies should be examined to see if they could be brought up to date.

The Kinnock approach received strong backing yesterday from Mr Michael Meacher, the party spokesman on health and social services.

Speaking during a Tribune Group "inquest" on the election Mr Meacher said that while defence, taxation and the London left may have lost Labour votes at the election they were not the reason for its defeat.

The main reasons were improved living standards and the Thatcherite ideology which while it "crucified" parts of the country was clearly acceptable elsewhere.

Labour, he said, had got to attend more to majorities rather than solely to the coalition of minorities.

Mr Meacher said that the unemployed, the poor, blacks and other groups had to be represented but they did not add up to a parliamentary majority.

Labour had to target the middle class and working class voters who were not in any political corner, it had to expand its class base by appealing to the technocrats such as scientists, engineers and ship designers, and the "reconstructed working class" — those who lived in the south, who owned their own homes and worked in the private sector.

## Teachers split on new strike wave

By John Clare and Sarah Thompson

A new wave of half-day teachers' strikes to mark the 100th anniversary of the Education Act of 1870 was condemned as pointless and futile by Mr Kenneth Baker, Secretary of State for Education and Science yesterday.

Mr Baker attacked teachers for making victims of schoolchildren and called on the unions to "devote their energies to consultation rather than launching another futile round of disruption."

The strikes, in selected areas of England and Wales during the final two weeks of the summer term, will be confined to members of the second biggest union, the National Association of Schoolmasters/Union of Teachers, which failed yesterday to persuade the largest union, the National Union of Teachers, to join the campaign.

The disruption is in protest against Mr Baker's abolition of the statutory pay negotiating machinery this year which accompanied his imposed pay settlement of 16.4 per cent over two years.

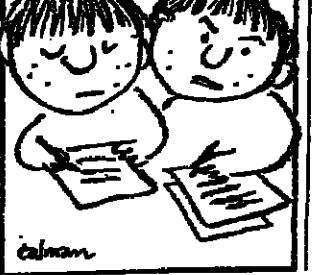
Referring to recent official membership figures which have shown a sharp fall in

numbers for the two striking unions, Mr Baker said: "Individual teachers have shown the way by leaving the two militant unions in large numbers."

"And both these unions know that I am committed to a Green Paper to find satisfactory permanent arrangements for settling teachers' pay."

Announcing the strike action Mr Fred Smith, general secretary of the NAS/UTW, admitted that he had failed to persuade the biggest union, the National Union of Teachers, to join in.

If we don't go to school, it's truancy — if they don't go, it's principles.



## Fact and fiction blur in Beirut's 'media bazaar'

From Robert Fisk, west Beirut

When Beirut's daily newspapers — so promiscuous with the facts on other occasions — start complaining about untrue stories, something is clearly amiss. But even *As Safir* was reduced yesterday to condemning what it called the "media bazaar" — the international news agencies "which specialize in hunting reports on hostages, whatever their sources and however true or false they may be."

*As Safir* had a point. A woman had just telephoned the newspaper to say that Mr Terry Waite, the Archbishop of Canterbury's missing envoy, was still alive despite a report in the Kuwaiti newspaper *Al-Anbaa* that he had died in captivity "of natural causes" last week.

In Lebanon, a local telephone call costs an eighth the price of a bullet but can be twice as explosive. The woman who rang *As Safir* was anonymous. She produced no proof of her knowledge. She was as mysterious as the author of the document in typewritten Arabic which last week claimed that Mr Charles Glass, the American journalist kidnapped here on June 17, was in the hands of the "Organization for the Free People's Defence", as insubstantial as the "Lebanese source" in Kuwait that claimed Mr Waite was dead.

The painful saga of the foreign hostages in Lebanon provides a disturbing illustration of how rumour is self-generating, of how an uncorroborated report can take on the

mantle of fact, the denial of which adds only to its credibility.

Over the past six months, published reports have variously claimed that Mr Waite has been held hostage in the basement of the Iranian Embassy in Beirut, transported to Syria en route to Iran in a coffin, been seen driving through the Bekaa valley, waving to passers-by in a street in Beirut's southern suburbs and wounded in an inter-militia gun battle. Mr Waite, if the reports are to be believed, is both alive and dead, which clearly means they cannot be believed.

The problem is already causing concern among the four big international news agencies in west Beirut. There was considerable debate among their staffs on Sunday when the

Kuwaiti report — which none of them believed — became known. Some felt they had a duty to include the report in their despatches. But others questioned the ethics of quoting statements of doubtful authenticity.

It is a tribute to the Lebanese press that they have reported the stories and rumours about the hostages with circumspection and have willingly given publicity to the often moving appeals for information from relatives. But for foreign news organizations the predicament still exists. The world-wide interest in the fate of the hostages dictates that all stories must be explored.

There are five reporters who must hold stronger feelings than others on the subject — but they are all hostages themselves.

## Empire building claim by MP on sexual abuse

By Ronald Faux

Cleveland social workers who had taken 113 children into care had been empire-building by using misleading figures to obtain more money for their department, Mr Stuart Bell, the Labour MP for Middlesbrough, alleged yesterday.

Mr Bell, who has been at the forefront of the parents' fight to win back their children, said: "There is evidence of councillors who were manipulated by persons known and unknown within the social services who fed them briefs on child sexual abuse in a deliberate attempt to gain more money for the services."

Mr Bell told a press conference the evidence was detailed in a dossier he will present to the Health Minister, Mr Tony Newton. He said his report would give "chapter and verse" on allegations about how children had been removed from parents.

A nurse had suffered nightmares and other nurses working at two hospitals in Cleveland had been badly affected after seeing children who had allegedly suffered sexual abuse, separated from their parents and placed in care, Mr Bell said.

Since May 1, 202 children have been examined and 113 detained in care. Of these 83 were said to have suffered sexual abuse and 30 other forms of abuse.

Mr Bell said that nurses have defended three children taken into care and suddenly removed from their homes. The report giving details of 30 families and about 50 children involved in the allegations was, said Mr Bell, an indictment of certain individuals in the health and social services departments in Cleveland.

He called for a full inquiry

by the Government into the "sorry and sordid saga" that had brought Cleveland's health service into discredit.

The report gave evidence of subversion of local councillors to give misleading figures to the council suggesting that one in five girls and one in 10 boys suffered sexual abuse.

"There is no evidence to justify these figures. On this basis 14,000 girls and 7,000 boys would have suffered this

Nottinghamshire County Council is employing an extra 57 social workers to cope with a huge increase in reported cases of child abuse.

Registered cases of sexually abused children rose from 56 in the year to March 1986 to 157 by March this year.

abuse and there is no basis in fact and no substantial evidence to support it."

Mr Bell refused to name individual or hospitals, but full details were included in his dossier to Mr Newton.

He urged MPs to refuse to sign any further place of safety orders, however well intentioned, before parents had been consulted and a police surgeon had examined the alleged victims.

Mr Bryan Hanson, leader of the Labour-controlled Cleveland County Council, said yesterday: "I am unable to answer individual points raised by Mr Bell."

"The council through the social service department is answering questions that the DHSS is asking and I welcome this ministerial fact-finding exercise. I am also hoping that a Government inquiry will be set up in the very near future.

Theory denounced, page 3

## Clarke defends newspaper sale

By Robin Oakley, Political Editor

Angry exchanges in the Commons yesterday marked Mr Kenneth Clarke's defence of the Government's decision to approve the purchase of the *Today* newspaper by News International for £38 million without referring it to the Monopolies and Mergers Commission.

Mr Clarke, Chancellor of the Duchy of Lancaster and Minister for Trade and Industry, told MPs that a reference to the commission would have done more harm than good and run the risk of closing the newspaper with the loss of 500 jobs.

MPs accused the Government of falling for bluff and surrendering to blackmail.

The Opposition demanded

the strengthening of the 1973 Fair Trading Act to prevent further concentrations of ownership in the newspaper industry.

Mr David Steel, the Liberal leader, called for Britain to adopt the American practice of insisting on those with a concentration of newspaper ownership being citizens of the country.

Mr Clarke said that the *Today* newspaper was not economic, in fact it was "hopelessly loss-making."

But the case was also urgent because Lorrho, the former owners, would have closed the paper immediately if they had had to wait three months for the result of a monopolies inquiry. Parliament, page 4



Mr Jeffrey Archer, former deputy chairman of the Conservative Party, and his wife Mary, outside the High Court yesterday where is suing *The Star* newspaper. Archer case, page 3

## Bank blow for Canary Wharf

By Christopher Warman, Property Correspondent

The £3 billion Canary Wharf development in London's Docklands is now at crisis point after the withdrawal of its largest financial backers.

The London Docklands Development Corporation last night claimed it was "optimistic" the deal would go ahead with the Canary Wharf Development Company.

But the withdrawal of Credit Suisse, First Boston and Morgan Stanley International as bankers for the scheme is a severe and possibly final setback.

The two organizations still intend to take up options to become owner-occupiers of the 10 million square feet office project on the Isle of Dogs, but the remaining members of the development consortium, the Travelstead Group of New York and First Boston International, need quickly to find other sources of major finance.

The next deadline, or target date as the LDDC describes it, is tomorrow, and the corporation will begin to look elsewhere in the absence of any progress.

Mr Christopher Benson, LDDC chairman, commented that they were keen to keep the project alive and believed it would be built in the end. He is nevertheless determined to Continued on page 32, col 7

## Thatcher to woo big business for inner cities drive

By Nicholas Wood, Political Reporter

Mrs Margaret Thatcher will launch her inner cities crusade today by outlining a radical new plan to draw private industry into the heart of the operation.

The Prime Minister will tell some of her most senior Cabinet colleagues that the Government lacks neither policies or money for tackling the problems posed by urban blight.

But its hopes of reviving run-down areas will be dashed unless powerful private concerns, big charities and employers' associations such as the CBI can be persuaded to join the crusade.

Mrs Thatcher is convinced that only such a partnership can ensure lasting prosperity in areas suffering from the multiple handicaps of shoddy housing, poor schools, rising crime and chronic unemployment.

Ministers will be asked to suggest how to multiply private sector involvement in the areas for which they are responsible.

Mrs Thatcher wants to see more projects along the lines of the London Docklands and Merseyside developments, which have generated £4 of private funding for every £1 of state investment, and the city technology colleges which are

being partly funded by private companies.

Although she has never said so directly, Mrs Thatcher is understood to believe that the private sector, the profitability of which has soared under her administrations, owes the country a debt it has yet to repay.

Sources yesterday said that the committee would concentrate on finding ways of "exciting and enthusing" private industry, especially property companies and building societies, about the inner cities drive.

No one departmental minister has been given overall responsibility for the inner cities drive. However, Lord Young of Graffham, the Secretary of State for Trade and Industry and a trenchant advocate of the self-help approach, will act as the Prime Minister's unofficial adviser.

Mr Nicholas Ridley, the Secretary of State for the Environment, whose department commands much of the urban budget, will play a central role.

Underlining the importance the Prime Minister attaches to the inner cities programme, virtually every Whitehall department with a home policy brief will be represented at the committee.

## Coal finds 10,000 new jobs

By John Spicer

British Coal is becoming one of Britain's most important job creation organizations and is now providing more job opportunities than are being lost in coalmining areas.

The latest figures show that up to March, British Coal Enterprise, the industry's job creation agency, helped to provide 10,000 new job opportunities; but the aim for March 1988 is to accelerate to 15,000 new jobs a year, Mr Merrick Spanton, BCE's chairman, says.

New jobs are being already being financed at the rate of 1,250 a month.

In his report for the year to March, Mr Spanton says that the planned increase to 15,000 a year is another major step

towards offsetting all the jobs lost in the coal mining industry during its recent restructuring.

The report shows that in its two years of operation, BCE, which was set up to deal with redundancies after the year-long NUM strike, provided £27 million to fund 1,184 projects with a total investment value of £185.7 million, creating 16,102 new jobs.

"Further projects in the last three months — £6 million on 200 projects involving 2,500 new jobs and a further 1,500 from our investment in managed workshops — bring the total of new jobs in which Enterprise are assisting to over 20,000. £33 million having been committed to almost

1,400 projects," Mr Spanton said. "We think we have found an important and hitherto unfilled place in funding new or expanding enterprises. Commercial money is rationed by the need to secure a financial return that provides a profit at acceptable risk. Their terms cannot be met in many instances and this is where we find we have a major role to play."

Mr Tony Hewitt, chief executive of BCE, said that more than £200 million had been invested in mining areas over the past two years. If the whole job creation scene was regarded as a jig-saw, then BCE had provided a missing piece.

Ultimatum to Scargill, page 2

## Portfolio Gold

There is £12,000 to be won today in the Times Portfolio Gold competition as there was no winner for the second day running yesterday.

Portfolio list, page 37.

## Degree list

Degree examination results from the University of Bradford will be published tomorrow. More Oxford class lists, including biochemistry and music, are published today.

Page 15

## INDEX

Home News	2-5
Overseas	7-9
Business	32-38
Sport	60-64
Appointments	24-25, 58, 59
Arts	18
Births, deaths, marriages	15
Church	2
City Diary	35
Computers	20-23
Crosswords	14
Diary	12
Entertainment	10
Fashion	19
Features	10, 12
Information	30
Law Report	60
Leading articles	13
Letters	19
Parliament	14
Sale Room	4
Science	15
Service promotions	60
TV & Radio	31
University results	15
Weather	32
Wills	15

\*\*\*\*\*

## BARRATT brings SPAIN to BRACKNELL

BARRATT are Europe's largest MULTI-OWNERSHIP developers! 8 magnificent, superbly located resorts and over 15,000 owners! Indeed, we started TIME-SHARING in this country over 11 years ago! We have just purchased another superb £10 MILLION beachfront resort in Southern Spain, near Marbella (our 3rd on the Costa del Sol).

We decided to let potential owners view one of our luxury Villas before going to Spain, so we created a UNIQUE 2 bedroom, 2 bathroom Villa. Why not come and view, it really is something, you can even hear the waves lapping on the beach when you open the patio doors.

If you would like to inspect our SPANISH SHOW VILLA OR ANY OF OUR RESORTS - PLEASE PHONE FREE 0800 393139

— when we can tell you all about it! You may even win a

1 WEEK TIMESHARE FOREVER OR A MINI-METRO!

Everybody responding to this Advertisement within the next 7 DAYS and touring our Exhibition Complex will receive an INTERESTING GIFT!

BARRATT SPANISH SHOW VILLA & EXHIBITION COMPLEX

Columbia Centre, Market Street, Bracknell, Berkshire RG12 1TA ONLY 50 MINUTES by main line train from WATERLOO to BRACKNELL on a regular hourly service — and we're very near the station

OR: Phone to arrange a visit to any of our 8 SUPERB RESORTS, you will be made very welcome and you will receive an INTERESTING GIFT!

GREAT BRITAIN — Loch Rannoch, Scottish Highlands, Forest Hills, The Trossachs, Scotland, Dalrobert, Aviemore, Scotland, Pias Talgarth, Snowdonia, Wales, Elmer Court, On the Solent, Hampshire, PLEASE PHONE: FREE 0800 393139

SPAIN — Villacana, Estepona, Leila Playa, Marbella Dona Lola, Marbella, PHONE: 010 3452 788800



NEWS SUMMARY

# '80%' defy Short strike on bunting

Short Brothers, the Belfast-based aircraft manufacturers, claimed last night that up to 80 per cent of its employees turned up for work in spite of unofficial picketing in the dispute over flags and loyalist bunting being displayed on the on the factory floor.

Production was normal at the factory in Newtownards but the company admitted that picketing involving 1,500 men under the direction of the Loyalist Workers' Committee had affected production at Queens Island and Castlereagh in Belfast.

The company re-opened its plants yesterday only two days after closing them in the wake of widespread intimidation.

Mr Joe Bowers, vice-president of the Confederation of Shipbuilding and Engineering Unions, said: "The management have made it clear that they are a British company, proud to be British and fly the Union Jack 365 days a year. As far as we are concerned this dispute is a non-issue."

## Tennis prize

Martina Navratilova had a secret reason to win the Wimbledon tennis championship - a £20,000 classic sports car.

She saw the 1962 metallic blue AC Cobra in a south London showroom days before the final and vowed to buy it if she took the title.

Last night the car's owner Mr Daniel Woolley said the tennis star, still carrying her racket, walked into his garage on Saturday, paid for the 130mph car and drove it away. It will now be sent to her home in Texas.

## Sci-park for Valley

Plans for a £20 million computer and information technology park which is expected to attract half a million visitors a year were announced in London yesterday.

The huge complex, at Reading, Berkshire, will be the world's most modern. It will be built on derelict land previously used as the site for the old Earley power station in Berkshire's "Silicon Valley", and will provide hundreds of new jobs.

The development will include a display centre, a computer museum and a hotel and restaurant complex with parking for 700 cars. The plans were expected to be submitted to Wokingham District Council yesterday.

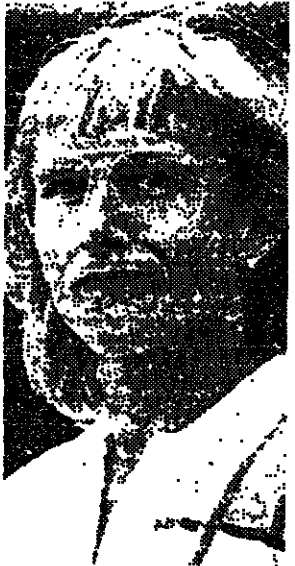
## Double death

A father and his son aged 13 have died side by side in their family car.

Mr Ronald Alcock, aged 42, and his son Paul, of Summerfield, Tower Hill, Kirby, Liverpool, were found dead in the fume-filled car, which had been driven to a secluded place. Its windows had been sealed.

Mr Alcock's wife, Pauline, had recently left the family home to live in Gateshead.

An inquest into both deaths opens today at Whiston, Merseyside.



# Army wives set to win career charter

By Michael Evans  
Defence Correspondent

The Ministry of Defence is considering reorganization of the army's tours of duty to give units longer periods in one posting and to help wives to build a career.

A consultation paper has been sent to staff officers to seek their views on options that could bring radical changes to the present system.

General Sir Nigel Bagnall, Chief of the General Staff, is concerned that the existing traditional arrangements

under which regimental units are frequently moved from one posting to another is damaging family life and preventing soldiers from gaining enough experience with new equipment that is changing the face of the battlefield.

His first step has been to extend the tour of duty in West Germany with the British Army on the Rhine from the present four years to six years for infantry battalions.

Ministry of Defence sources said yesterday that would give them sufficient time to train with the new tactical Warrior

mechanized combat vehicle, which is being introduced next year to replace the present armoured personnel carriers.

Under the new options there would also be more flexibility between the different regiments, to ensure that individual officers received a well-rounded career structure.

In effect that would mean that some officers would be expected to leave their battalions and serve with another unit if it was felt necessary. General Bagnall empha-

sized last night that the regimental system remained "the bedrock of the army" and there was no question of giving it up.

Any proposal that would damage that traditional way of life in the army would be "unacceptable". However, traditions had to be "adjusted".

The army's regimental system was unique and fundamental to the motivation and morale and it was the envy of other armies, sources said. However, important devel-

opments had made it necessary to review the army's tours of duty and career structure.

An investigation was carried out into the aspirations of army wives and it was discovered many felt frustrated because they were unable to maintain a proper career with constant job changing by their husbands.

The defence company, GKN, hopes to win a contract to sell the Warrior combat vehicle to the Turkish army after the Treasury agreed to make a loan of £200 million

# Navy to fight old battles anew

By Our Defence Correspondent

The study of naval history at the Royal Navy's Dartmouth College will no longer focus on the famous sea battles of yesteryear set in chronological order, if proposals are approved by admirals.

Instead, there will be a new syllabus for the future captains of the Royal Navy aimed at teaching them how past naval experiences can provide lessons for contemporary operations.

But yesterday Captain John Brigstocke, Captain of Dartmouth Royal Naval College, which has trained both the Prince of Wales and the Duke of York, denied a report that the proposals would remove naval history from the syllabus.

He said that if the new syllabus was approved, the time spent on naval history would increase by 50 per cent. But the events of the past would be related to the present.

Captain Brigstocke said that he wanted to bring "history alive". Lessons could be learned, for example, from the Battle of Trafalgar, which could be applied today.

He said: "One of the greatest lessons from Trafalgar was the fact that tactics had been thought through correctly and communicated to those who had to put them into practice, without them having to be under constant control."

The new syllabus, if approved, will be called "defence studies", not naval history.

The Ministry of Defence said yesterday that a decision had been taken in principle to build on the present naval history syllabus to incorporate history under the field of "defence studies".

Once the review is completed it is expected that the new syllabus will be introduced at Dartmouth early next year.

Leading article, page 13

# Speelman and Short share lead

By Raymond Keene  
Chess Correspondent

Two British grandmasters, Nigel Short and Jon Speelman, share the lead in the world championship qualifying inter-zonal chess tournament in Subotica, Yugoslavia.

In their latest games, Short, from Bolton, drew with Alonso Zapata (Colombia), while Speelman, the British champion from Hampstead, defeated Thomas Enns of Sweden. Both British players have seven-and-a-half points from 10 games.

They are followed by Mikhail Tal, the former world champion from the Soviet Union, and Zoltan Ribli (Hungary) with seven points from 10 games.

The nearest challenger to the leading quartet is Gyula Sax (Hungary) with five points from eight games but he is badly placed in his adjourned game against another former world champion, Vassily Smyslov (Soviet Union).

Three players will qualify from this tournament, which finishes on July 13, for the next stage of the world championship.

1	d4	d5	18	Qxd5	exd5
2	Nf3	Nf6	19	Bb5	Kf6
3	c4	c5	20	O-O	Bb4
4	Nc3	exd4	21	Bd4	Rh2
5	Bd3	Nd7	22	a4	Nd4
6	Bd3	Qc4	23	Rd1	Nb2
7	Bc4	d5	24	Rxd4	Bc3
8	Bd3	a5	25	Rd5	h5
9	ex4	c5	26	Rd5	Ke7
10	ex4	Qd4	27	Rd7	Kf8
11	Nd5	Ng4	28	Rd1	Bf6
12	Qd4	Nxe5	29	g3	Kg8
13	Nxe5	Nxe5	30	Rd3	Rc5
14	Nd7	Ke7	31	Rd7	g4
15	Nd3	Rd5	32	Bd3	Bxd3
16	Bxd3	Rd3	33	Rd3	Rxd3
17	Qb5	Qd5	34	Rd3	

Black resigns

# Heart attack kills Follies cast member

A member of the cast of the new £2 million West End musical *Follies* died from a heart attack on Sunday night.

Alan Page, aged 65, who was to have played the tenor Rascoo, was a former member of the Royal Opera at Covent Garden and National Opera Company.

The Broadway musical, with music and lyrics by Stephen Sondheim and based on the book by James Goldman, is due to open at the Shafesbury Theatre on July 21. Previews, due to start on Saturday, have been delayed because of "extraordinary complexities" in every department.

Members of the company knew about Mr Page's heart ailment and had been arranging for him to see a specialist before the show opens.

# Agree 6-day week or lose super pit, Scargill told

By Tim Jones

The future of the National Union of Mineworkers and its president, Mr Arthur Scargill, was challenged yesterday when Sir Robert Haslam, chairman of British Coal, made it clear that without six-day working the proposed £90 million Margam super pit in South Wales would be cancelled.

As Mr Scargill told delegates to the union's annual conference in Rothesay in Scotland that the board was seeking to destroy the union, Sir Robert said: "I want no one to be in any doubt. Without six-day working, the Margam mine will not go ahead."

"With six-day working, it will become a long-term profitable project, providing and securing new jobs for mineworkers."

Margam, close to the huge Port Talbot steelworks, where workers produce steel seven days a week, has become the focus in a battle between Mr Scargill's determination to maintain the 1908 Hours of Work Act and the five-day week agreement and British Coal's insistence that investment worth £1,630 million will not go ahead unless flexible working is introduced.

Sir Robert's comments will increase pressure on the South Wales area of the NUM to lead the attack today in favour of the six-day week.

If the delegates, as seems likely, support Mr Scargill and reject the six-day week, the South Wales area leadership will have no choice but to defy him or effectively co-operate

in the loss of Margam and 800 jobs.

With a world glut of cheap coking coal available and with the British product unattractive because of the strength of the pound, Sir Robert believes the industry is, in the short term, fighting for survival.

He said: "I want to make it absolutely clear that British Coal is not asking miners to work any more hours, any more shifts or any more days. It is the expensive coal-mining equipment which must be worked for six days a week."

Mr Scargill used his presidential address to accuse British Coal of seeking to use Margam to establish the principle of six-day working, smash the five-day week and weaken the NUM.

"British Coal is trying to use Margam and other major projects as a spear to catch a mackerel."

He claimed Margam was part of a secret strategy agreed more than 10 years ago to destroy the basis of the union's strength.

He said independent experts had calculated Margam would produce net profits of between £2.8 million and £4.5 million on a five-day week, taking into account cheap European Community loans for half the capital expenditure.

Mr Scargill added: "In the final analysis, British Coal will seek to bypass the union completely at national, area and local level and, using United States tactics, deal directly with the workforce over the head of the union."



A forensic science officer checks for clues (Photograph: Stuart Nicol).

# Fire bomber injures officer

By Stewart Tendler, Crime Reporter

Detectives were last night questioning a middle-aged man arrested after part of a south London police station was damaged by a fire bomb thrown at the public counter.

Officers had to crawl away from a wall of flame and dense smoke to the back of Lavender Hill station. A probationary policeman who raised the alarm received hospital treatment for smoke inhalation but there were no other injuries.

Chief Supt John O'Connor said the attack came without warning and there was no sign of any community tension in the area.

Mr O'Connor said: "There

is no reason to think this is anything more than a one-off incident."

He praised PC Christopher Dick, aged 21, the probationary officer injured in the attack. Mr O'Connor said colleagues owed PC Dick a great deal for the way he raised the alarm and started an evacuation.

It was a description given by PC Dick which led an inspector to arrest a man near the station 30 minutes later.

The fire started when a middle-aged man came into the station yesterday morning, yelled out and threw a device. The man ran off towards a

nearby railway station as the bomb exploded.

Later one officer described how the fire erupted: "We couldn't get out the front because of the wall of flames and dense smoke. We had to crawl on our hands and knees on the floor and out towards the back of the station."

The front glass doors of the station were shattered by the fire which also blackened and bent windows.

The station will be closed for two weeks while the damage is repaired. Police do not plan to make any changes to public areas of the station or any other.

# Warning on hours cut deal

By Roland Rudd

The Transport and General Workers Union, Britain's largest trade union, is to call on the TUC to stop backdoor deals in the engineering industry to get a 35-hour week which entail a loss of pay or conditions.

The engineering unions, led by the second largest union, the Amalgamated Engineering Union, are on the brink of signing an accord with the Engineering Employers Federation, which represents 60 companies, to reduce the 40-hour week to 37½ hours.

The only obstacle is timing: employers want a staged reduction over three years to coincide with salary rises in different companies, the unions want all companies to implement simultaneously the shorter working week over two years.

Although TGWU representatives have been with the AEU delegation negotiating the reduction, its conference in Scarborough reaffirmed yesterday its support for a 35-hour week without loss of pay or conditions.

Delegates also criticized "greedy trade unionists" who worked overtime, keeping the unemployed out in the cold. The electricians' union is to be taken to the inter-union disputes committee by the TGWU over a single union, no-strike deal with a company in Warrington.

# Directors attack new business rate

By Edward Townsend, Industrial Correspondent

Sir John Hoskyns, formerly one of Mrs Margaret Thatcher's senior advisers and now head of the Institute of Directors, has strongly criticized the Government's plan to introduce a uniform local authority business rate as premature, contrary to government policy and unfair.

In a sharply-worded letter to Mr Nicholas Ridley, Secretary of State for the Environment, Sir John calls for the proposals to be abandoned.

"It is essential to look not only at the way local finance is raised but also at what it covers. Surely the principle should be that total expenditure by local authorities should be met as far as possible by local charges and local taxes: then there would be true accountability."

Sir John, stressing the institute's support for reform of local government finance,

says that the plans run contrary to the principle that a good local tax must be fair. "At present businesses, dissatisfied with the high rating policies of certain local councils, can vote with their feet; they will move to areas of lower rates."

Some high spending authorities in the inner cities had recognized the damage they had done and now proposed less personal increases. Sir John said: "It is totally wrong that those who have moved due to such market forces and have gone to lower rating authorities will now be penalized by substantial increases in their rates."

Rate-capping is supported by directors but councils should be able to continue to attract business through low rating policies, he says.

In praise of poll tax, page 12  
Letters, page 13

# Bedford deal agreed

The threat to close Bedford's loss-making Luton plant with the loss of 1,700 jobs receded last night after workers voted by 787 to 605 to accept a revised agreement.

The company hopes a formal agreement can be reached for all workers taking part in the Bedford-Isuzu joint venture starting in September.

It has conceded a negotiating role for full-time union

officials, extended to six weeks job security to workers affected by external disputes and deferred discussions of performance related payments.

In addition, the men accepted the offer of a £500 payment to all workers in the joint venture. The 480 job losses, part of the package to cut costs by 25 per cent, have been reduced to 380.

# Water, water everywhere but on tap

By Mark Ellis

Bemused residents of parts of the West Country are being urged to save water in appeals reminiscent of the 1984 and 1976 droughts - less than a week after one of the wettest Junes on record.

Although rivers are still in full spate and reservoirs brimful, water supplies to property on high land have been reduced to trickles.

As loudhailer vans toured Callington in east Cornwall yesterday, South West Water explained there was no water shortage, just a "distribution problem".

It added: "The water is

there to be seen by everyone, but it is purely a distribution problem. There has been terrific demand and we have been asking people to save as much as possible because supplies to people living in higher parts of towns and villages have been reduced to a trickle."

Meanwhile, higher than average temperatures and warm and humid weather across most of southern Britain were forecast for the rest of the week with more unsettled weather in the North.

The coolest place yesterday was in the Shetland Islands with 14 degrees C (57F) while

temperatures rose to 29C (84F) in the South-east.

The West Country water shortage was blamed on sun-seeking tourists taking baths and showers to cool down and horticulturists running sprays and sprinklers continuously to water soft fruits.

In east Devon, covering Exmouth, Sidmouth, Beer and Lyme Regis in Dorset, demand for water reached 21.6 million gallons a day during the weekend, compared with a maximum daily output of 20.9 million gallons.

In the Dart area, which includes Torbay in Devon and South Hams, demand out-

stripped supply by two million gallons a day.

South West Water is spending £89 million in the next 10 years to improve the water supply to a population of 1.4 million by replacing ageing pipes, and building new treatment works and a giant 5,200 million gallon reservoir.

A young man was feared paralysed from the neck down after diving into a shallow boating lake at Nottingham University yesterday.

A giant clock claimed to be the most accurate in the world, which was unveiled in Norwich only three days ago, has stopped. Hot weather has affected its mechanism.

## A rewarding plan.

Higher interest the more you invest, from just £500 with Anglia's Capital Bonus.

Invest £25,000 or more, we pay	Invest £10,000 or more, we pay
<b>8.50%</b> NET PA.	<b>8.25%</b> NET PA.
Invest £5,000 or more, we pay	Invest £500 or more, we pay
<b>8.00%</b> NET PA.	<b>7.75%</b> NET PA.

Immediate access, with no penalty, if a balance of at least £10,000 remains.

Otherwise 90 days' notice for withdrawals or instant access with 90 days' loss of interest on sum withdrawn.

Interest paid annually. Or monthly, if preferred, on investments of £2,000 or more at 0.25% less on all levels.

**ANGLIA**  
BUILDING SOCIETY

Try Anglia. The building society that cares about what you want.

HEAD OFFICE: HOULTON PARK, NORTHAMPTON NN3 1NL TEL: (0404) 435232  
RATES SUBJECT TO VARIATION. \*INTEREST CAN BE PAID HALF-YEARLY AT THE MONTHLY RATE.

مكزائن الجاهل



# 'Kinky sex' claims in Archer libel case are lies, jury told

The former deputy chairman of the Conservative Party, Mr Jeffrey Archer, told the High Court yesterday that he slept alone in his London flat the night he was supposed to have had sexual intercourse with a "kinky" prostitute.

Mr Archer, aged 47, was giving evidence on the opening day of the trial in which he is seeking libel damages over allegations that he paid to have sexual intercourse with a prostitute who specialized in "kinky sex".

The millionaire novelist resigned from the Conservative Party after the allegations appeared in *The Star* and *News of the World* last year.

He is seeking damages from *The Star* and its editor, Mr Lloyd Turner, over the article last November headed "Vice Girl Monica talks of Archer — the man she knew".

But Express Newspapers, publishers of *The Star*, deny libel and claim what was published was true and that Mr Archer did pay £70 to have sex with Miss Monica Coghlan at the Albion Hotel, Victoria, London, last September.

Mr Archer said that on the night he was supposed to have picked up Miss Monica Coghlan, a prostitute aged 35, he had gone to La Caprice Restaurant off Regent Street with the editor of his books and his wife.

When they left about 10.30pm he stayed talking to his television and film agent who was at the bar. He also chatted with some other friends he knew before driving his agent, Mr Terence Baker, home to south London at about 12.45am. He then returned to his flat at the Albert Embankment and went to bed alone.

When the call came through from the prostitute two weeks later his reaction was of "initial surprise and disbelief". But he believed her when she said she was in trouble. He said it was not unusual for him to receive calls from people who said they were in trouble.

"I was worried obviously that anyone could be going round telling lies. But I did not take it that seriously. I knew it was not true."

His counsel, Mr Robert Alexander, QC, asked him directly: "Did you at any time that evening pick up any girl or prostitute? Did you go to the Albion Hotel?" Mr Archer replied to both questions: "No sir, I did not."

Earlier Mr Alexander said that Mr Archer was an honourable man who had been "branded a liar, a man whose word could not be trusted", when the allegations were persisted with after he had denied having sex with the prostitute.

The judge, Mr Justice Causfield, and jury of eight men and four women listened to secret tape recordings made by the *News of the World* of conversations between the prostitute and Mr Archer at his flat at Albert Embankment.

Mr Alexander said that after the "wounding, libellous and defamatory" reports, Mr Archer sued for libel because it was "the only way of restoring his reputation for the sake of himself and his family and for the sake of being able to

continue an effective career in the work for which he cares passionately."

He felt "sympathy" for the prostitute who told him she was being hounded and just wanted to be left alone to bring up her child and get on with her work.

His decision to pay her £2,000 to go abroad may have been his "folly", Mr Alexander said. But the newspaper, which was determined to ruin his reputation, says it was because he was guilty.

When Mr Archer became vice-chairman of the party in 1985 it was a great honour. He hoped it would secure him exciting opportunities in politics. "Whether it will be down to your verdict," Mr Alexander said.

To say Mr Archer paid to have sexual intercourse with a prostitute was "very damaging". That damage is perhaps increased because the prostitute is one that specializes in "kinky sex". The suggestions were totally untrue.

In the first telephone call he received from the prostitute, she said she was being hounded by a man who had recognized Mr Archer at the hotel and wanted her to sell her story for money.

Mr Archer persistently told her he did not know what she was talking about and advised her to go to the police. He said he was "sorry" for her. But she was "already in cahoots and in league with the press", Mr Alexander said.

She was with reporters from the *News of the World* recording the conversation.

The hearing continues today.

## 'Training' clue to Sister's prowess

By Craig Seton

A nun who won £20,000 in a bet with a millionaire philanthropist has hinted at how it was "arranged".

Dublin-born Sister Helen, aged 62, the headmistress of St Dominic's independent girls school, Brewood, Staffordshire, was challenged by Sir Jack Hayward to name the 1939 Cup final team of Wolverhampton Wanderers, of which he is president.

The bet took place when Sir Jack, aged 64, flew in specially from his home in the Bahamas to open the school's new sports hall, which he had helped to fund.

Sir Jack, nicknamed "Union Jack" for his love of Britain, first bet £10,000 that not one of the 400 pupils could recite a favourite poem, Vitae Lampada (Lamp of Life), by Sir Henry Newbolt.

But Marie Farrell and Sally Dorsett, both aged 13, stood up and recited the poem, which ended with the line: "Play up! Play up! And play the game!"

Sister Helen said yesterday: "The girls knew the poem. Then Sir Jack said he was certain nobody could name the Wolves football squad that lost the 1939 FA Cup."

"I did and I said 'double or quits', without really knowing what that meant. I thought I might have to pay him if I lost."



Sister Helen yesterday: 20,000 reasons to celebrate a winning wager.

To Sir Jack's apparent astonishment, Sister Helen recited the 11 names — Burton, Cullis, Dorsett, Gale, Gardner, Maguire, McIntosh, Morris, Scott, Taylor and Westcott.

Sister Helen said yesterday: "All I am saying is that anyone paying attention before the opening might have

thought he was rehearsing me". Sir Jack told *The Times*: "It was one kind of bet I did not mind losing. It was great fun, a super day."

He suggested that Rachel Hayhoe-Flint, the former captain of the England women's cricket team and a close friend, might have primed Sister Helen's school.

Mrs Hayhoe-Flint first suggested to Sister Helen that Sir Jack might contribute to the school's £330,000 sports hall. He has now given a total of £52,000 to school funds.

As a surprise, Sister Helen had ensured that Joe Gardner, one of the team and now nearly 80, was in the audience on Friday.

## Heart transplants

### Surgeon 'nothing to hide'

By Thomson Prentice, Science Correspondent

The transplant surgeon at the centre of an inquiry into the ethics of removing a newborn baby's heart said yesterday the controversy could jeopardize other life-saving operations.

Professor Magdi Yacoub said people could be discouraged from agreeing to donate organs because of "misleading" publicity.

Professor Yacoub is head of the transplant team at Harefield Hospital, west London, which travelled to the Republic of Ireland to carry out the operation last December.

Surgeons removed the heart from a baby which had been diagnosed in pregnancy as anencephalic, a rare condition in which the brain or part of it is missing. Abortions are usually carried out in such cases, but the parents volunteered the organs of the baby after it was born.

Police in Ireland and at Scotland Yard have since been asked to investigate the case, but it was clear yesterday that no possibility of a murder inquiry was contemplated, contrary to some reports.

It had been suggested that the baby was kept alive so that its heart could be removed, but that was denied by the medical staff involved at the Bon Secours Hospital, Cork.

Matron Sister Helena Daly, the nun in charge of the private hospital, said yesterday: "The correct medical and moral procedures were carried out under supervision of the mother's consultant obstetrician."

"Death was certified by the doctor prior to the removal of the heart. All safeguards were meticulously observed."

Scotland Yard said inquiries were made and Irish police informed after a complaint from Life, the anti-abortion group.

## Airliners in near-misses once a month

## Heart transplants

### Surgeon 'nothing to hide'

By Thomson Prentice, Science Correspondent

The transplant surgeon at the centre of an inquiry into the ethics of removing a newborn baby's heart said yesterday the controversy could jeopardize other life-saving operations.

Professor Magdi Yacoub said people could be discouraged from agreeing to donate organs because of "misleading" publicity.

Professor Yacoub is head of the transplant team at Harefield Hospital, west London, which travelled to the Republic of Ireland to carry out the operation last December.

Surgeons removed the heart from a baby which had been diagnosed in pregnancy as anencephalic, a rare condition in which the brain or part of it is missing. Abortions are usually carried out in such cases, but the parents volunteered the organs of the baby after it was born.

Police in Ireland and at Scotland Yard have since been asked to investigate the case, but it was clear yesterday that no possibility of a murder inquiry was contemplated, contrary to some reports.

It had been suggested that the baby was kept alive so that its heart could be removed, but that was denied by the medical staff involved at the Bon Secours Hospital, Cork.

Matron Sister Helena Daly, the nun in charge of the private hospital, said yesterday: "The correct medical and moral procedures were carried out under supervision of the mother's consultant obstetrician."

"Death was certified by the doctor prior to the removal of the heart. All safeguards were meticulously observed."

Scotland Yard said inquiries were made and Irish police informed after a complaint from Life, the anti-abortion group.

## Doctors denounce copper theory

By Tony Dawe

Doctors with specialist knowledge of child abuse cases yesterday joined the criticism of the expert witness who has been using a new theory in court to defend parents accused of attacking their children.

They are planning a rebuttal of the claims by Dr Colin Paterson, a biochemist from Dundee University, that babies' bones have been broken because of a lack of copper in their bodies and not because of physical abuse.

The controversy surrounding his views was first reported in *The Times* yesterday.

Dr Keith Levick, chairman of the paediatric radiology group of the Royal College of Radiologists, said yesterday: "We feel it is time that the copper deficiency argument, which is an unproven theory promulgated by a one-man band, is taken to pieces."

"This is not just a case of one expert against another. We are part of a team which disputes Dr Paterson's theory."

He said the team involved in each child abuse case includes a paediatrician, responsible for the management of the case, a radiologist who can tell from X-rays how a child was injured and a haematologist and a clinical pathologist who can provide expert advice on any infections in the child.

Dr Paterson says he has reunited families in 31 cases, seven of them involving copper deficiency, but his critics fear his interventions may lead to children being returned to homes where they could remain at risk.

Dr Paterson said: "I am attacking some fundamentals of medical dogma. Radiologists say unexplained fractures, particularly at the bone ends, mean child abuse. I say that unexplained fractures plus other symptoms mean that diagnosis must be questioned."

"They claim to be bothered about the risk of further abuse. But my point is that we cannot let families be ruined on inadequate evidence."

## Care order challenged by parents

By Tony Dawe

A couple are fighting in Nottingham High Court this week for the return of their four children who are the subjects of a sexual abuse care order.

The children were medically examined for the authorities by a doctor who is a key figure in the Cleveland sexual abuse cases.

The couple, from Mansfield, Nottinghamshire, are seeking the return of their children aged two, five, 10 and 14. The case, being heard behind closed doors, is expected to end on Friday.

Dr Gillian Todd, general manager of the Central Nottingham Health Authority, would not comment last night.

But the parents have disclosed that they are aiming to prove that the techniques used by Dr Jane Wynne, a paediatrician at Leeds Infirmary, for identifying sexual assault on their son and three daughters are disputed.

She was called in to give the Nottinghamshire health authorities an independent verdict.

Dr Wynne has pioneered the "anal expansion" test for child abuse which the parents say is unreliable.

The test has also been used in Middlesbrough by Dr Marietta Higgs and Dr Geoffrey Wyatt.

Dr Alan Franklyn, a consultant at St John's, Chelmsford, Essex, has cleared them of sexual abuse, the parents say.

## Holiday price war heats up

By Derek Harris

The price war over next winter's package holidays took a new turn yesterday when Intasun claimed its new prices undercut those of its main competitors.

On holidays for the over-55s Intasun, part of International Leisure Group, is giving a "lowest prices or your money back" promise. It also intends to do this with skiing holidays which are yet to be announced.

Mr Roger Heape, managing director of Intasun, said some prices were 15 to 20 per cent below those charged by the company last winter.

On average prices will be lower than last year in Cyprus, Tunisia and the Algarve while

in many Spanish resorts they would be about the same as last winter or possibly 1 to 2 per cent higher, Mr Heape said.

Intasun plans to increase its winter programme to about 450,000 holidays, a rise of about 30 per cent, and to do this it needed a "competitive advantage", he said. Among Intasun special offers is up to 14 days free car parking at airports.

Later Thomson Holidays said that to compete it would reduce prices of holidays where it used the same hotels as Intasun.

Thomson has already cut brochure prices on 100,000 of

its next winter's holidays — representing a tenth of its expanded programme — to match lower prices from Horizon Travel.

But Mr Heape had warned: "If there are reactions to our prices then we will take whatever action is necessary to maintain the competitive advantage."

This opens up a prospect of a series of tit-for-tat reductions good for the customers but hard on the holiday companies. Two small tour operators have founded in the past fortnight because of fierce competition in this summer's market and more are feared in the industry.

Mr Rees is among several senior politicians protected by the VIP protection team within Scotland Yard's Special Branch. Officers from the 70-strong unit organize protection for a group which includes former prime ministers, a number of former Northern Ireland ministers, and members of the Government.

The Labour politician and his wife had been out with friends when they returned to their flat and found it packed with police and the captured burglars.

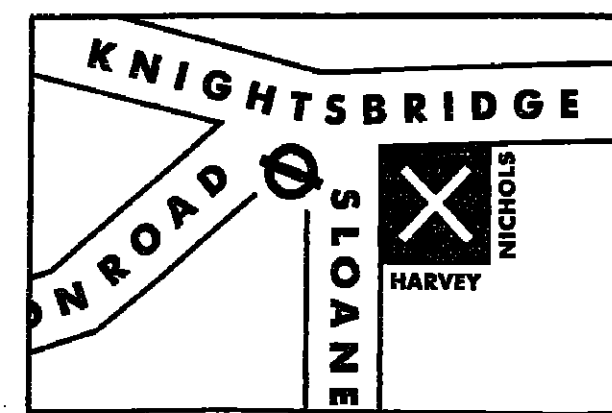
He said that the place was in an awful state. The thieves' intended haul was spread everywhere.

Mr Rees said the intruders were preparing to make off with the jewellery of his wife Colleen, his video camera and a microwave oven when police burst in.

# The other Knightsbridge sale is still on!

Designer and Collections ½ price	Orig.	Sale Floor	1st
e.g. Tiktiner skirt	175.00	87.00	1st
Sonia Rykiel sweater	250.00	125.00	1st
Krizia jacket	425.00	212.50	1st
Louis Feraud 3 piece suit	410.00	205.00	1st
Cinocchetti sweater	180.00	90.00	1st
Roland Klein dress	260.00	130.00	1st
75% Off Tiktiner silk blouse	245.00	61.00	1st
American and European Collections ½ price	Orig.	Sale Floor	2nd
e.g. Carol Little jacket	145.00	72.00	2nd
Gene Ewing pleated skirt	110.00	55.00	2nd
Liz Claiborne blouse	60.00	30.00	2nd
Chabrel blouse	75.00	37.00	2nd
Jean Muir Studio skirt	140.00	70.00	2nd
Dresses (selected) at ½ price	Orig.	Sale Floor	1st
e.g. L'Esclote	150.00	75.00	1st
Segno	145.00	72.00	1st
75% Off Chetta B dress	125.00	31.00	1st
Synonyme at 40% off	Orig.	Sale Floor	2nd
Linen skirt	105.00	63.00	2nd
Separates	Orig.	Sale Floor	2nd
Cotton skirt	27.95	19.95	2nd
Zone	Orig.	Sale Floor	2nd
Swimwear at ½ price			
Jeffrey Rogers summer T-Shirting	1/2 Off		
Current season tote bags	35.00	14.95	bsmt
Carpets	Orig.	Sale Floor	4th
Aqua chainstitch embroidered carpets (8' x 10')	785.00	180.00	4th

Menswear	Orig.	Sale Floor	1st
Newman trousers	45.00	29.95	1st
Valentino suits	395.00	295.00	1st
Missoni T-Shirts	29.95	19.95	1st
C.P. Company jacket	135.00	89.00	1st
Cosmo cotton sweater	45.00	29.95	1st
Christina Dior shirts	33.00	19.95	1st
Fashion Accessories less than ½ price	Orig.	Sale Floor	1st
e.g. Valentino hosiery	7.99	9.99	1st
Enrico Coven handbags	260.00	125.00	1st
Childrenswear	Orig.	Sale Floor	5th
Newman boys-wear	all at ½ price		5th
Mickey childrenswear	all at ½ price		5th
Luggage	Orig.	Sale Floor	3rd
Mameli Prince of Wales suitcase	99.00	45.00	3rd
Linen	Orig.	Sale Floor	3rd
e.g. Italian bedspread Kingsize	105.00	50.00	3rd
Double	90.00	45.00	3rd
Single	75.00	35.00	3rd
Cushion	12.95	5.95	3rd
Italian bedspread Kingsize	782.00	390.00	3rd
Queensize	670.00	330.00	3rd
Cushions	34.00	17.00	3rd
	29.00	14.50	3rd
	42.00	21.00	3rd
Entertaining	Orig.	Sale Floor	3rd
Fitz & Floyd china e.g. Geisha plate	21.95	9.95	3rd
Durington glass Rounders	5.75	1.95	3rd
Furniture	Orig.	Sale Floor	4th
Polished beech patio drinks trolley	125.00	30.00	4th
Acrylic and Travertine coffee table	1,500.00	250.00	4th
Iron planters	175.00	85.00	3rd



Extra reductions tomorrow until Saturday 9.30am to 7pm.

Harvey Nichols, Knightsbridge, SW1. Tel. 01-235 5000

## Boy's diary chronicled his own death

By Andrew Morgan

When leukaemia struck Scott Reed, a teenager from South Wales, he decided to keep a diary chronicling his illness and slow decline to death.

Scott, aged 13 and a keen writer, also mused on how various newspapers would headline a review of his diary. He suggested *The Times* might put: "Better than the Adrian Mole books."

A local weekly newspaper has now published extracts from the diary, written in an exercise book over the last 12 months of the boy's life. His headline on the booklet is: "Scott Reed Read all about it!"

Scott's father, Mr Chris Reed, and his wife, Lynne, decided to make the diaries public after the boy's death last March.

For Mr Reed, the most moving insert described the day when he and his wife told their son he had leukaemia. "Dr Bentley examined me all over and had a talk with my mum and said he was going to give me a bone marrow test. At the time I didn't know what that meant. But I was soon going to find out."

Later, "Screams rang around the hospital as the needle went into my back; the local anaesthetic didn't do much good. A house doctor came to

take some blood. More cries of pain."

Another entry reads: "A sign was put on my door: 'Protective clothing. Strictly No Admission.' That meant that everyone entering, apart from my mum and dad, had to wear a mask and gown to keep germs off me. I must admit it made me feel very special."

Of his consultant, Dr Eileen Thompson, he wrote: "Far from being extra-terrestrial (ET), she had her feet firmly on the ground. Woe betide anyone who disagrees with her. I can't remember the first time I met her, but when I did I knew not to talk until I was spoken to."

Scott was a Scout patrol leader and was posthumously awarded the Cornwall Scout Badge, the highest award for a boy under 18. Major-General Michael Walsh, the Chief Scout, said the award was for "devotion to duty, allied to courage and endurance."

No leading publisher has come forward but there are hopes that a charity will decide to print the diary.

Last night, Mr Reed, from Sully, South Glamorgan, said: "Scott was proud of his diary and wrote down everything as he thought of it. It shows how he felt as illness changed his life... he would have been happy for others to read it."



# Public interest is 'protected in sale of Today'

The Government had protected the public interest in its decision not to refer the purchase of *Today* by News International to the Monopolies and Mergers Commission, Mr Kenneth Clarke, Minister for Trade and Industry told the Commons at the start of a debate on the takeover.

The Opposition attacked the Government's acceptance of an arrogant deadline over the sale.

Opening the debate, Mr Clarke moved a Government motion welcoming the decision by Lord Young of Grafton, Secretary of State for Trade and Industry, to give his consent to the transfer of the ownership of the *Today* newspaper from Lornho to News International.

The motion also noted that *Today* was manifestly un-economic as a going concern and that unless the transfer had taken place it would probably have ceased publication immediately with the loss of 500 jobs.

Mr Clarke said that he was sure that the vast majority of the public and members of the public would like to see a wider diversity of newspaper titles. They wanted to see newspapers, and the media open to a variety of arguments and a large number of owners and they did not want to see newspapers fall into too few hands.

There had been many encouraging signs in Fleet Street in recent years. The start of *Today* had been one of the most encouraging events. Mr Eddie Shah had introduced new technology and he was a new proprietor.

There had also been industrial disputes at Wapping and elsewhere that showed that there

was hope of bringing to an end the restrictive practices, over-manning and high costs which had been one of the biggest inhibitors to widening ownership in recent years.

Since the launch of *Today*, other new papers had also entered the market and there was now more prospect of diversity of ownership than most people would have thought possible a few years ago.

The purpose of the Fair Trading Act, 1973, had been to guard against the over-concentration of ownership in Fleet Street. The Act had envisaged that, generally speaking, the Secretary of State would give his consent to a transfer of ownership only after receiving a report from the Monopolies and Mergers Commission.

But basic economic common sense could not be ignored and so the Act allowed exceptions in certain cases. The exception relevant to the *Today* case was that the Secretary of State may give permission for a transfer of ownership without reference to the Monopolies and Mergers Commission when he was satisfied on two specific points.

First, he must be satisfied that the newspaper being transferred was not economic as a going concern and as a separate newspaper. Second, he must be satisfied that the case was one of urgency.

Most unfortunately, given that *Today* had been launched with a great deal of good will behind it, the paper had been heavily loss-making since its inception. Its circulation had never made it viable and it was transferred to News (UK), a subsidiary of Lornho.

Since then, its losses had increased. Mr Young of Grafton had been provided with evidence that satisfied him that *Today* was not economic as a going concern and as a separate newspaper.

It had been incurring losses of

more than £30 million a year. It was plainly losing money hand over fist as things stood.

Lornho had concluded that with these losses the newspaper could no longer be allowed to continue. Lord Young of Grafton had had before him a resolution of the Lornho board to the effect that in the absence of his consent by midnight on July 1 no further financial support would be given to the subsidiary company, redundancy notices would be issued forthwith and *Today* would be closed.

That did not mean that ministers accepted that they had to accept that it was midnight or nothing. As far as ministers were concerned, there was no deadline imposed on them in this case.

The Lornho board's resolution was only one piece of evidence, although a rather crucial one, which helped the Secretary of State to decide on the urgency of this case.

The question which had to be asked was whether there was a serious risk of the paper folding if a reference had been made. There had been no reason to doubt the resolution. But would Lornho have just accepted the losses during the next few weeks or even months while the reference was made? Was there a risk of News International going away and the folding while a decision was awaited?

*Today* had been a loss-maker from the start and the proprietor had already closed *Sunday Today*. To have said on that evidence that there was no urgency would have been a gamble.

Mr Joe Ashton (Bassetlaw, Lab) said that there were potentially two buyers, Mr Maxwell and Mr Murdoch. Had the paper folded it would have been worth nothing. While it was in being it was worth £40 million, so it was nonsense to say that Lornho would have shut down



Mr Kenneth Clarke (left) and Mr John Smith who clashed in the Commons over the sale of the *Today* newspaper.

the deal unless it was done that day.

Mr Clarke said that Mr Maxwell had already publicly declared that he had withdrawn from the attempt to buy, and it was not the duty of the Government to go around looking for other buyers.

"The Government cannot act as a kind of marriage broker in cases of this kind." In such activity there was a danger of far greater political patronage and of politicisation.

There had not been any other applications other than the one which came up last week. Had there been alternative applications the Secretary of State might have decided that the terms of the Act were satisfactory in all these and consented to them all.

Mr John Smith, chief Opposition spokesman on trade and industry, asked Mr Clarke to confirm that solicitors acting for one of the other potential buyers had contacted the Secretary of State before he made his decision to inform him that they

were still interested in buying the paper.

Mr Clarke said that "a variety of representations" had reached the Secretary of State. But there was certainly no other application and he (Mr Clarke) did not recall the solicitors saying in terms that their clients were still interested in buying.

Mr Clarke said that last week, quite nakedly, the real object of the exercise was to get Labour MPs disapproved of the politics of the person who had acquired the title.

Mr Murdoch owned *The Times* and *The Sun*, which were not in exactly the same market. This paper was in the middle of the market "where News International do not at the moment have a newspaper at all."

Mr Michael Foot (Blaenau Gwent, Lab) said that if the question about the part of the market to which *Today* applied was a relevant factor in the Secretary of State's decision, was any question put to Mr Murdoch whether he intended to keep this paper in that sphere of the market?



Mr Kenneth Clarke (left) and Mr John Smith who clashed in the Commons over the sale of the *Today* newspaper.

Mr Clarke said that if News International, in its commercial judgement, decided to bring the paper into a different part of the market and compete with one of its own titles, that would be a matter for them, but it would be unlikely.

"The outrage of the Labour Party is not shared by the employees of *Today*, who do not seem to be in any way opposed, and Mr Bill Jordan, of the Amalgamated Engineering Union, was quoted as being pleased that *Today* is saved as an independent voice" (Labour laughter).

The Secretary of State had made the right decision. Access to the media was opening up to many more people. It was getting steadily more difficult for anyone to have a monopoly of news reporting.

It was getting easier to open more newspapers and it was in finding a place in the market that difficulty arose.

The Opposition expressed outrage when it concerned political opinions not to their

liking. The Government could not be moved by considerations of that kind. Lord Young had been guided by public interest and had protected the public interest by his decision.

Mr John Smith moved the Labour amendment deploring the decision of the Secretary of State and his acceptance of the arrogant deadline imposed on his decision by News International plc, and profoundly regretting that he had so readily abandoned his responsibility.

Mr Clarke had taken the predictable line that the Secretary of State had taken the reasonable decision, and that Labour was motivated by synthetic outrage and would find something to cavil at.

He was sure that Mr Murdoch's activities would not have been misreported in *The Sunday Times*, which had said that a deal had almost been fixed between Mr Maxwell and Mr Rowland and the deal had been concluded only the day before the Secretary of State had announced the decision not to refer - Tuesday, June 30.

## C of E cash up by 12.5%

Income from the Church of England's investments last year rose by 12.5 per cent, Mr Michael Allison, Second Church Estates Commissioner, representing the Church Commissioners, said during Commons questions. Mr Allison, answering questions for the first time in his new appointment, added that anyone who could manage their personal portfolio so effectively would have reason to be well pleased.

Mr Sydney Chapman (Chipping Barnet, C) raised the issue when he asked what proportion of the Church Commissioners' revenue came from income on assets and what proportion of expenditure went to meet clergy's salaries and pensions.

Mr Allison said that 66 per cent of revenue came from income on assets and 81 per cent of total expenditure went on clergy pay and pensions. Mr Chapman said the figures underlined the point that if clergy stipends and pensions were to be improved, it was vital that the Church increased the interest on its assets and it was important that the Church should have assets in land and property as well as industry and elsewhere.

Mr Allison said that he agreed. The Church's commercial assets were judiciously and diversely spread.

Mr Frank Field (Birkenhead, Lab) asked if the present level of clergy pay was acceptable. Mr Allison said that the average pay for clergy of £8,000 a year could be improved upon. It would be a pity if clergy and their families had to have regular recourse to Family Income Supplement.

Mr Allison said that the average pay for clergy of £8,000 a year could be improved upon. It would be a pity if clergy and their families had to have regular recourse to Family Income Supplement.

## Grant calls for inquiry

The Government was urged during Commons questions to investigate all items supplied to the House of Commons to see if they came from South Africa.

Mr Bernie Grant (Tottenham, Lab) made the request after being told by Mr John Wakeham, Lord Privy Seal and Leader of the House, that none of the items in regular supply to the House originated from that country.

"Will he investigate all items because it is now becoming clear that South Africa is using other countries to process their products?"

"If I am able to find any such countries processing South African products, will he strike them out as well?"

Mr Wakeham said that Mr Grant should take the matter up with the relevant parliamentary committee.

Mr Eric Forth (North Worcestershire, C) said that many MPs were very disappointed that no South African goods were available.

Mr Wakeham replied that his first answer covered the Refreshment Department and goods such as the Stationery Office.

## Concern over benefices

There were 6,968 ordained clergy in possession of a parson's freehold on January 1 1987, Mr Michael Allison, Second Church Estates Commissioner, representing the Church Commissioners, said during Commons questions.

In addition, he said, 731 clergy were priests or curates in charge of churches and there were 568 team vicars.

Mr Harry Greenway (Ealing North, C) said that the figures seemed to indicate a moving away from vicars and rectors with a parson's freehold. Did that not mean a weakening of tenure in vicars and rectors?

Mr Allison said that there was a marginal change in statistical terms. The figure about the previous year having been 6,968. But Mr Greenway could be assured that the addition of benefices and incumbencies continued apace and would sustain the traditional pattern of the Church of England without any grave threat of some sort of fundamental change.

## Care for safety of water

A privatized water industry would maintain safety standards as did the present water authorities, Mr Ian Grist, Under Secretary of State, Welsh Office, said during Commons questions. The national rivers authority would become responsible for research.

Mr Ronald Davies (Caerphilly, Lab) said that there could be no safe level of lead in domestic water supplies and in Wales, where the water was becoming increasingly acidic, one in four households had a problem. He asked what authorities were doing to lower lead levels, and demanded a programme of public education, so that people receiving lead-affected water were aware of that, of its causes and possible remedies.

Mr Grist: I hope he is not trying to promote public panic and concern about this matter. Although it is serious, the Welsh Water Authority has a programme whereby it has identified 600,000 households that are affected. Of those, 350,000 have been cleared, 125,000 are being cleared.

## Sub tender

The invitation to tender for the third Trident submarine is likely to be issued within the next year, Mr Timothy Sainsbury, Under Secretary of State for Defence Procurement, said in a Commons written reply. He was replying to Mrs Joan Ruddock (Lewisham, Deptford, Lab), chairman of the Campaign for Nuclear Disarmament.

## Welsh nationalists raise protest against Walker

The start of Welsh question time in the Commons was delayed for nearly 15 minutes because Mr Dafydd Wigley (Caernarfon, Pl C) prevented from making a point of order by the Speaker, called "I spy strangers" and thus forced a division.

The technical motion "that strangers do withdraw" was rejected by 94 votes to 2 votes - Government majority, 92.

Before question time could begin, Mr Wigley and Mr Dafydd Elis Thomas (Meirionnydd Nant Conwy, Pl C) had attempted to make points of order, but the Speaker (Mr Bernard Weatherill) told them that it was customary to take points of order after question time because otherwise time was taken out of question time.

Mr Wigley made three further attempts to raise his point, saying that it related to what was going to happen during question time.

Finally, after the Speaker had told him to resume his seat, Mr Wigley said: "We have strangers in our midst. I spy strangers."

The division then followed. If the motion had been carried, the House could have continued in secret session after excluding members of the public and press.

The protest by Plaid Cymru was directed at Mr Peter Walker, an Englishman, on his appointment as Secretary of State for Wales, but Mr Keith Raffan (Delyn, C) said: The vast majority of the people of Wales are more impressed by the wide experience Mr Walker brings to the job than concerned about where he comes from.

Later, Mr Barry Jones, Opposition spokesman on Welsh affairs, said: It falls to me to welcome him to his office, one of the most important offices of state.

Mr Walker had said earlier that he considered his appointment to be a great privilege.

Mr Thomas, after question time had concluded, raised a point of

order saying that it would not have escaped the Speaker's notice that there had been present a number of MPs who did not represent Welsh constituencies, including the Secretary of State. That raised a question of constitutional propriety.

Was it going to be the practice that the will of the Welsh people expressed at the general election was not going to be reflected in the balance of MPs called?

Mr Eric Forth (Mid-Worcestershire, C) asked the Speaker, in considering representations made by Mr Thomas, to bear in mind what the English might feel about the Welsh nationalists intervening in purely English matters.

Mr Alan Rogers (Rhondda, Lab) asked the Speaker to bear in mind that at the election he got about 11 times as many votes as the Plaid Cymru candidate. Did that mean he would get called 10 or 11 times more frequently?

Mr Andrew Rowe (Mid Kent, C) said that the 49 Conservative MPs in Kent, Surrey and Hampshire had majorities which in

their totality made the Scottish representation of the Labour Party look as fragile as blown glass.

If they joined together they could call themselves by some suitable title such as the Well-managed Alliance. They could then claim privileges which other splinter groups were seeking.

Mr John Morris (Aberavon, Lab) said that this was the last Welsh question time until the end of October. Thirty per cent of the time available had been wasted by the nationalists.

They were the only party who had succeeded in cutting down Welsh parliamentary time. Was there any procedure for extending Welsh question or, if they repeated their tactics, of referring the matter to the procedure committee?

The Speaker said that every MP had the right to put questions, although he gave precedence to Welsh MPs at Welsh question time. To Mr Rogers he said that his interesting suggestion was unlikely to be achieved.



Mr Peter Walker (right), the English minister, and Mr Dafydd Wigley, his Welsh opponent.

## Labour call for housing drive

### WALES

A call for a housing drive in Wales, which would make "so much social and economic sense", came from the Opposition during Commons questions when Mr Alan Grist, Under Secretary of State for Wales, defended the Government's record.

Mr Roy Hughes, an Opposition spokesman on Wales, who made the call, said that the housing drive would be a landmark in the Government's record, particularly in the public sector, is appalling.

Mr Grist retorted that Mr Hughes was not satisfied with substantially improved housing association completions, with the enveloping schemes, or with the involvement of public money in housing associations.

Was he not satisfied with the fifth year of increases in private house building in Wales, or with the record spent on housing and saving stock?

"If that does not satisfy him, nothing will."

Mr Grist said that 1,227 dwellings in the public sector were started in the year to March this year.

Mr Dafydd Elis Thomas (Meirionnydd Nant Conwy, Pl C) asked what proposals there were to bring housing starts in the public sector in Wales back to the pre-1979 level.

Mr Grist said that Mr Thomas misunderstood the situation. One of the fine things that this Government had decided to do, largely with the agreement of local authorities, was to safeguard existing housing stock.

The increase under this Government had been 430 per cent, mainly in the private sector, but also involving the public sector. That area had been largely neglected by the Labour Government.

## Desire for independence Tunnel move defeated

### SAFETY

An Opposition amendment to the Channel Tunnel Bill which would have set out the composition of the safety authority on the Channel Tunnel and ensured that its chairman was independent of the British and French governments was rejected in the House of Lords by 105 votes to 74 - Government majority, 31.

During the second day of the committee stage on the Bill, Lord Liddell, deputy leader of the Labour peers, proposing the amendment, said that the Lords select committee on the Bill had recommended such a proposal.

His amendment laid down that the safety authority would include: the chief fire officer of the Kent fire authority; a member of the Health and Safety Executive; a mining engineer; a person having practical knowledge of explosives; a person having practical knowledge of railway safety matters; and the

State would report that fact to Parliament.

Lord Amthill (Ind), who chaired the House of Lords select committee on the Bill, said that having an independent chairman would allay public anxiety and give help to the safety authority itself.

The select committee would like the chairmanship to go to someone with clout who could ring up the Secretary of State in person.

Lord Mowbray, Seagrave and Stourton (C) said that, if carried, this amendment would mean the treaty having to be renegotiated and therefore almost become inadvertently a wrecking amendment.

Lord Tordoff, Liberal whip, said the time of the Lords and the select committee was being wasted if the argument was that they should not make any changes to the Bill because the Government had entered into treaty obligations.

## Cricket alcohol restriction

### HOUSE OF LORDS

Will the Government do its best not to discourage the invasion of pitches through misplaced enthusiasm, although there was little reason for such jubilation today from British supporters at the test match?

Lord Belstead: I agree that this was an unfortunate incident and we must try to see that it is prevented in the future. I would very much hope that the agreement reached by the meeting chaired by the Test and County Cricket Board, including also the police, the Government and the Pakistani Embassy, will lead now to an accord.

Lord Graham of Edmonton (Lab): This was a one-off situation which we hope will not be repeated. Have there been consultations between the

cricket authorities and other authorities in order to milk their experience on this and other matters?

Ready access to alcohol very often has a great deal to do with violence. The Government perhaps ought to reflect very much on its plans to extend drinking hours.

Lord Belstead: I feel sure that the Test and County Cricket Board has been in touch with other people about the sporting world and has looked at what other sports have been doing.

It is of course a game with a distinctive character. There were the particular parties which I mentioned at the meeting and indeed alcohol was discussed and it was agreed that alcohol consumption will have to be watched closely at cricket matches.

Stewards will deny entrance to those with an excessive supply of alcohol.

## Scottish Affairs committee

### MP's lifeline for ministers

By Martin Fletcher, Political Reporter

The Government was thrown a surprise lifeline yesterday over its embarrassing inability to form a majority on the 13-member Scottish Affairs select committee.

Mr David Lambie, Labour chairman of the watchdog committee in the last Parliament, told *The Times* that he favoured cutting the size of the committee to five members, three of them Tories. That, he said, would permit the sort of relentless questioning of ministers on single themes that had not been possible in the larger committee.

Mr Lambie's comments were supported by the publication yesterday of a report, agreed unanimously by the committee before the election, which likewise asserted that the committee was too big.

It said that, unless the committee was allowed to form

sub-committees, a request that had been rejected in the past, then there would be a strong case for reducing its size in line with other committees.

"A committee of 13 is too large to enable each member to ask more than a handful of questions at a two-hour evidence meeting, while a quorum of five is sometimes difficult to achieve, especially when taking evidence in the remotest parts of Scotland", it said.

Mr Lambie's remarks, likely to infuriate fellow Scottish Labour MPs who are bent on maximizing Conservative embarrassment in Scotland, may be seized on by a Government which lost all but 10 of its Scottish MPs at the election.

Five are now ministers, leaving five - Mr Alick Buchanan-Smith, Sir Hector Munro, Mr Bill Walker, Mr Nicholas Fairbairn and Mr Allan Stewart - eligible for

## Care for safety of water

A privatized water industry would maintain safety standards as did the present water authorities, Mr Ian Grist, Under Secretary of State, Welsh Office, said during Commons questions. The national rivers authority would become responsible for research.

Mr Ronald Davies (Caerphilly, Lab) said that there could be no safe level of lead in domestic water supplies and in Wales, where the water was becoming increasingly acidic, one in four households had a problem. He asked what authorities were doing to lower lead levels, and demanded a programme of public education, so that people receiving lead-affected water were aware of that, of its causes and possible remedies.

Mr Grist: I hope he is not trying to promote public panic and concern about this matter. Although it is serious, the Welsh Water Authority has a programme whereby it has identified 600,000 households that are affected. Of those, 350,000 have been cleared, 125,000 are being cleared.

More of what you're looking for.

THE SUNDAY TIMES  
THE TIMES  
CLASSIFIED

To place your advertisement telephone 01-481-4000.

هكزامن الاصيل



# Army private shot in mock execution, father tells inquest

By David Cross

An army private was shot and killed in a mock execution at Hythe Ranges, near Folkestone, Kent, his father told an inquest yesterday.

"I believe my son was killed accidentally," Mr Keith Burnup, aged 53, a builder from Brighton told a jury.

"I think he was put on his knees and shot. Somebody shot him in a mock execution thinking that the semi-automatic Browning cartridges had been removed but forgetting that one would have been left up the spout," he added.

"Equally, my son would have thought that they were larking about and think no one would ever shoot him." He would have gone along with it and think "what stupid fools".

Mr Burnup, who was giving

evidence in the resumed inquest at Hythe town hall into the deaths of Private Nicholas Burnup, aged 17, and Corporal David Burnstead, aged 25.

The two soldiers died of gunshot wounds on December 17 last year at Hythe Ranges where members of the Third Queen's Regiment were having pistol practice.

In his opening statement, Mr Brian Smith, the coroner, said that Private Burnup had been responsible for loading magazines and Corporal Burnstead for the raising of targets for three or four days before the incident.

Mr Burnup said that the army was withholding evidence and he intended to prove it. "They must have

carried out one of the most slapdash investigations in history," he said. In addition, witnesses who should have been called to the inquest were absent.

He found it strange that the bullet which had killed his son had not been found and that there were no marks where the bullet might have struck the ground.

He also criticized the fact that no senior officer had apparently been present on the range at the time of the incidents.

Asked by Mr James Holdsworth, for the Ministry of Defence, if it was not a fact that he could not accept that his son had shot somebody and then killed himself, Mr Burnup responded: "No".

Mr Burnup also criticized the police, claiming that "they did not look too hard" to find the bullet which had killed his son.

"I believe the police only tried to conduct a proper investigation when it was too late."

Mr Burnup said that he could never accept that his son would have shot someone in cold blood unless he had been ordered to. If he had shot someone, he would have owned up.

He said that he rejected any theory that his son had pumped several bullets from a Browning semi-automatic into Corporal Burnstead before shooting himself in the head.

After their evidence, Mrs Burnup left the inquest in tears. Mr Burnup told journalists that the truth of his son's death would never be told. "I am not going back," he added. "We do not want to take part in this inquiry any further."

The inquest continues today.

## Jury suggests tighter safety at clay shoots

A jury yesterday made eight recommendations to tighten safety procedures at clay pigeon shoots after returning a verdict of accidental death on a boy aged 16.

One recommendation was that safety shields on clay pigeon launchers should be 100 per cent safe for people behind them.

The jury foreman said the shields should first be deliberately fired on with a shotgun to make sure they provided adequate protection.

The inquest at Poole, Dorset, heard that Jamie Smith, of Lake Road, Verwood, died after being accidentally shot in the back by a man firing a shotgun for the first time at a shoot at the Crosskeys Inn, at

Mannington, near Wimborne.

During his summing-up, Mr Nigel Melville-Jones, East Dorset Coroner, said the shotgun blast penetrated corrugated iron on the safety shield before hitting and fatally wounding the boy, who was behind it.

The coroner said the shooting of the boy was tragic and he hoped there would never be a repeat of such an incident.

He said it was unintentional that the double-barrelled gun used by Mr Jeffrey Clark, of Linwood Road, Bournemouth, discharged and fatally wounded the boy.

Another recommendation from the jury was that all clay pigeon clubs should appoint a safety officer.

## Sizewell B challenge 'too late'

The Friends of the Earth failed in its High Court attempt yesterday to challenge the Government's go ahead for the Sizewell B nuclear power station.

Mr Justice Kennedy said it had an "arguable case" but he refused the organization leave to seek judicial review of the Secretary of State for Energy's approval because it had been too slow in going to court.

The minister gave his decision last March after an inquiry which began in 1983, the judge said. Even before the inquiry the organization knew time was of the essence to the Government, with costs now at £17 million a month.

But it had taken it until now to come to court and the grounds for its application were no different from those it put before the inquiry.

"I have come to the conclusion this application was not made promptly and I have heard no good reasons for the delay," the judge said.

Outside the court Mr

## Fish deaths linked to acid rain

By Tony Samstag

There is a link between the form of air pollution known as acid rain and the deaths of fish in Scandinavian lakes and rivers, a study group set up by the Central Electricity Generating Board and the National Coal Board has concluded.

Formation of the group in 1984 provoked protests from the Norwegian and Swedish governments as well as from conservationists.

They argued that the £5 million funding of the project by the two bodies accused of emitting much of the pollution would compromise the independence of the research team, and that the study was merely a delaying tactic that would enable the sponsors to avoid installing expensive cleansing equipment.

Moreover, as one Norwegian scientist put it, so much data had already been recorded that the researchers would be in effect "rediscovering the wheel".

The five-year project has involved 90 Norwegian, Swedish and British researchers. At a recent "half-way" meeting near Bergen, the

Scandinavians learned that the findings of their British colleagues unequivocally supported the Scandinavian case against emissions of sulphur dioxide by power stations.

Professor Lars Walløe, of Oslo University, described the results as surprising and gratifying.

Britain has been under pressure for some years to join the so-called "30 per cent club" of nations committed to reducing their emissions of sulphur dioxide by that amount.

Its refusal to do so has led, according to the Norwegian ministry of environment, to the worst relations between the two countries "since the Vikings".

Last month, a report by United Nations scientists named Britain as Europe's single most significant source of transboundary air pollution.

On the basis of atmospheric tests in 28 East and West European countries, British emissions were blamed for widespread damage over virtually the entire Continent.

## A diversion that's a sign of the times



Mr Graham Stanton with some of the more than 600 redundant road signs he has collected at his home in Bromsgrove, Hereford and Worcester. Mr Stanton, a Civil Servant who hopes to open a museum, says: "The modern road signs have no character. I can't stand them" (Photograph: Philip Dunn).

### Moors murders

## Anderton ends silence on police hunt

By Ian Smith

As the Moors murders search neared its successful conclusion yesterday, Mr James Anderton, the Chief Constable of Greater Manchester, made his first public visit to the scene of the widely criticized police operation.

Mr Anderton had maintained a steadfast silence as demands intensified for the moorland hunt to be abandoned but yesterday he walked on to Saddleworth Moor to publicly praise the search team.

Special praise was reserved by Mr Anderton for Supt Peter Topping, the head of his CID who instigated the search last November and led the moorland hunt.

Mr Anderton said that what Mr Topping and eight hand-picked members of the tactical aid group had achieved had not been out of luck or chance but the results of a carefully planned police operation.

Last Wednesday they unearthed the body of Pauline Reade, one of the victims of the Moors murders, Ian Brady and Myra Hindley.

Ordnance Survey maps and geological surveys of the moorland marshes thought to hide the body of Keith Bennett, one of the other victims, will be studied in Park Lane Special Hospital by Brady in an attempt to reawaken the memory of the mentally ill murderer.

Before last week he had not visited the area for 22 years, since when it has been quarried and topographically altered.

Police hope that after studying the Shiny Brook area Brady will be able to relate the layout there today with that which existed two decades ago.

There are no plans to arrange a second visit to Saddleworth Moor by Brady

Mr Benedict Birberg, Brady's solicitor, said yesterday that the murderer was exhausted after tramping more than five miles of moorland. But he was anxious to be given a second chance to pinpoint the grave of Keith Bennett.

Mr Topping said that information relayed to officers by Brady during his 11-hour visit to the moor last Friday was now being evaluated.

Mr Topping was optimistic that details Brady had been able to provide were of a nature specific enough to bring the search to a speedy conclusion.

"Obviously it would be wrong of me at this stage to totally rule out another visit by Brady though I believe he has already provided us with enough help to complete the job we started last November."

Mr Anderton, meanwhile, made a belated move to detract criticism from his CID

chief by insisting that he alone bore far more responsibility for the search having been undertaken.

No matter how senior an officer under his command permission still had to be granted by the chief constable for any operation. In this case Mr Anderton had given his approval from the outset and Mr Topping would continue to receive support.

Mr Anderton, looking around the moorland bathed in summer sunshine, said he found it quite staggering when he thought what might have gone on at the spot where he was standing.

"I hope this will be the closing chapter, that the final story is being told and the book being closed on what can only be described as one of the most horrendous seediest of crimes involving children ever to have taken place."

### Assaults in court

## Police 'leaving staff at risk'

By Frances Gibb, Legal Affairs Correspondent

Staff in magistrates' courts are more likely to be attacked and injured since the widespread withdrawal of police from courtrooms, the *Justice of the Peace Journal* says this week.

The police have made a "unilateral" decision to pull out of many courts since the start of the crown prosecution service which ended their role as prosecutors.

As a result, some magistrates' courts have been forced to recruit staff from security firms, the journal says. That is "regrettable" but understandable in the face of the need to "protect staff, members of the public, and court buildings and personal property".

In spite of representations to the Government by the Justices' Clerks' Society and the Magistrates' Association,

it is failing to take the problem seriously, the journal says.

It has suggested court ushers take over the job of the police in protecting the courts.

But that shows "a lack of practical knowledge of most recruits to the corps of ushers" who are generally appointed from the middle-aged and even the retired, and are disproportionately female, the journal says.

"Most ushers are excellent in every respect in performing their duties as ushers, but they would be the first to admit that they are not cut out for the work as second division police officers."

The Home Office has said the crown prosecution service has not affected the duties of police to maintain public

order in the magistrates' courts.

But chief constables decide what steps are necessary to protect magistrates and the Home Office says it has no power to intervene.

The journal calls on the Government to abandon what it calls a "wholly unrealistic policy. One wonders whether a justice, court clerk or probation officer has to be severely assaulted and badly injured before this policy is seen for the folly it undoubtedly is."

The police should continue to be responsible for keeping or restoring the peace when there is a disturbance; detaining or removing people re-manded or committed to custody and keeping order in the court foyer and passages, the journal says.

## Boy hero puts out blaze in playground

A boy of nine was hailed a hero yesterday for shutting off a flaming gas cylinder after it was thrown into a crowded children's playground.

Youths threw two stolen cylinders into the adventure park in Tennyson Street, Nottingham, where the boy, Darren Varley, and his sister Debra, aged 11, and 20 other children were playing.

One cylinder burst into flames, setting fire to a mattress used as a trampoline by the children.

Darren managed to turn off the gas with a long stick, putting out the fire. He kept his sister away from the flames although her face was blackened by smoke.

Darren said: "I knew it was dangerous and I thought it might explode but I decided I had to chance it."

When he got home, he did not tell his mother, Mrs Patricia Varley, of St Ann's, Nottingham, said: "When I found out I didn't know whether to laugh or cry. He could easily have been killed."

The propane gas cylinders had been stolen from a tool-hire company. The branch manager, Mr Iain Bickerstaffe, said: "These cylinders are extremely dangerous."

## CS gas man blames MPs for arrest

Glenn Edwards, the would-be soldier arrested at the Trooping the Colour ceremony with a CS gas canister and cosh, told Bow Street magistrates yesterday: "I only got into the ceremony because a policeman gave me a ticket".

Edwards, aged 27, of no fixed address, admitted possessing the offensive weapon in Treasury Passage and was given a two-month jail sentence, suspended for a year.

After the hearing, Edwards, wearing green combat trousers, a green army jumper and boots, said he was given the tickets on the gate. But inside he was searched and the weapons were found. He claimed MPs heard him criticizing the monarchy and told the police.

Miss Jane Doughty, for the defence, said Edwards, who is unemployed, had returned from West Germany that day with the weapons which were freely available. "He was aware they were offensive weapons but did not know they were illegal here. They were not visible and he had no intention of using them."



100 New Bond Street W1 • 17 Old Bond Street W1  
73 Knightsbridge SW1 • 46 Curzon Street W1  
29 Lime Street EC4 • 5 Cork Street W1

SALE  
MCAFFEE SHOES  
london

## By-pass divides forest folk

Andrew Morgan

The New Forest village of Lyndhurst is the focus of intense acrimony this week because of a proposed by-pass through two miles of unspoiled countryside.

The scheme is so divisive that Mr Alan Rice, the Conservative whip on Hampshire County Council, has defied his own party for the first time in 15 years to vote against the plans.

The proposals were passed 72-26.

Mr Rice said: "There should be a by-pass around Lyndhurst but not on this route. It will destroy health and forest, with wild ponies and cattle needing underpasses to get to their pasture."

The proposed route, costing £2.5 million, has incensed conservation groups, which are opposed to the destruction

of 10 acres of open forest land to make way for the road.

Intense opposition also comes from the Verderers, who, since Norman times, have looked after commoners' rights on the 100,000 acres of heath and woodland.

Under the 1949 New Forest Act, any dispute involving the Verderers and other groups should go to arbitration.

Instead, the council decided last year to petition the Hampshire (Lyndhurst Bypass) Bill. It will have its third reading in the House of Lords on Thursday.

If approved, it will move to the Commons. A select committee approved the Bill last month after studying proposals for 15 days, including a visit to the New Forest.

The county council has spent well over £100,000 putting its case. The Verderers, along with conservation

groups, have opposed it with a £40,000 fighting fund.

The debate about a Lyndhurst by-pass has raged for 50 years. Two public inquiries have been carried out in the past 10 years.

Opponents to the route agree that a by-pass is necessary and have offered several alternative routes.

The chosen route's supporters believe alternatives would cut Lyndhurst in half. Major-General Rowley Mans, a county councillor, said the proposed route had the support of the New Forest District Council, the parish council and the 1,200-strong residents association.

Mr Patrick McNair-Wilson, MP for New Forest, said he was concerned that a new Act could set a precedent and open the floodgates for other groups to sponsor Bills.

## Business success saves man from jail

A wanted man's initiative in setting up a business turning over £250,000 a year with money earned while on the run from the police saved him from jail yesterday.

Christopher Salter, a painter and decorator aged 21, fled to Spain while awaiting trial on an assault charge instead of staying to "face the music".

He worked hard and built up capital of £8,000 which he used to start his own firm when he returned to Britain.

Guilford Crown Court was told that Salter had now

changed from being an "aimless, homeless young fool" to an "honest, hard-working example to others".

Salter, now a builder, of Ashby Crescent, Merrow Park, Guilford, was given a six-month suspended prison sentence after admitting assault causing actual bodily harm.

Mr Colin Stutt, for the prosecution, said Salter and a friend, Peter Lemon, had had a violent argument with two other men and a woman at a public house.

They later lay in wait in Salter's van outside and forced their victim's car to a screeching halt after chasing them from the car park.

Salter and his friend jumped out and attacked them, smashing the car windows with wooden bats. Lemon was later sentenced to eight months in jail for assault and criminal damage.

The court heard that a bench warrant was issued in May last year when Salter failed to appear at a preliminary hearing.

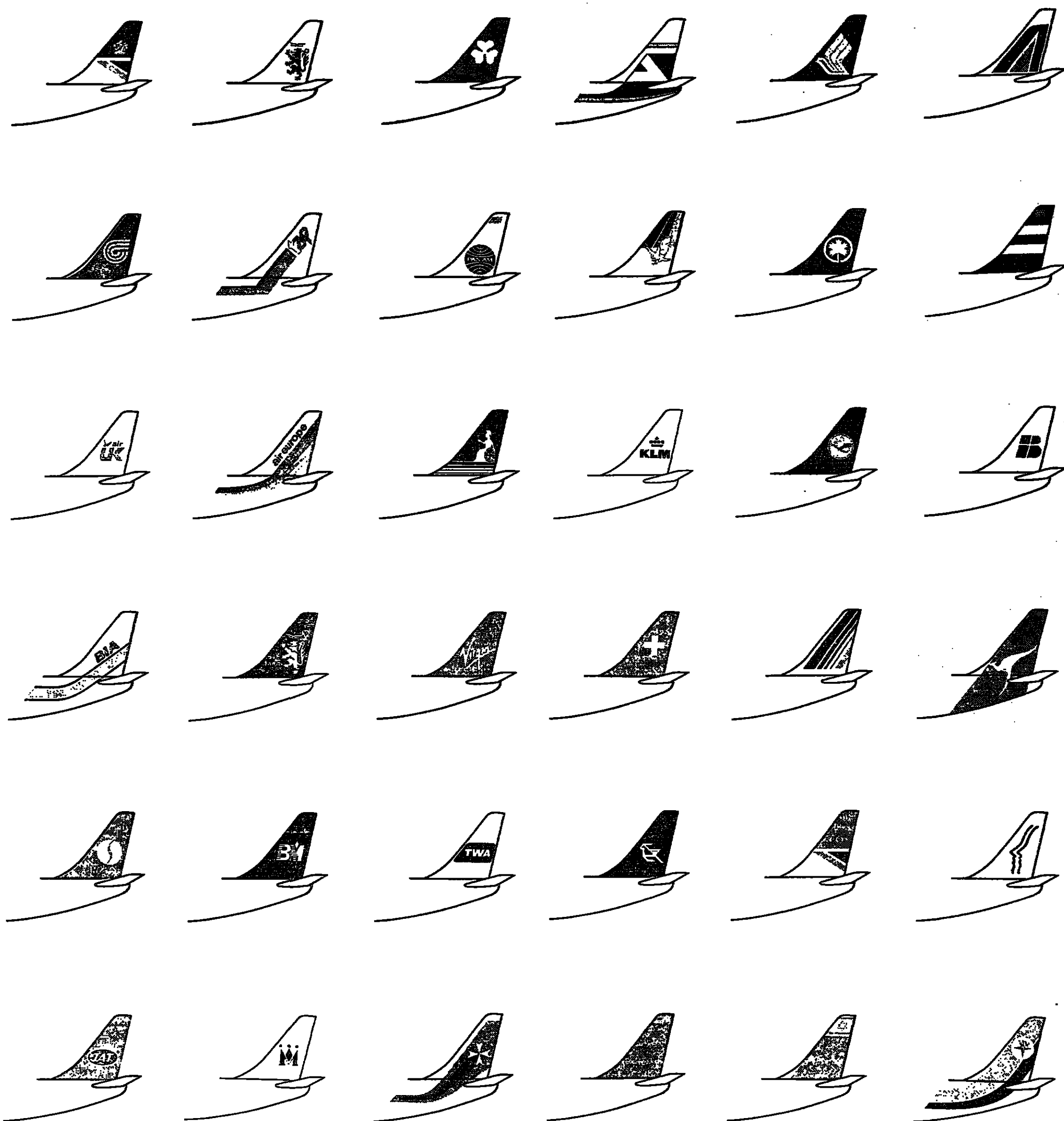
Mr Ian Clark, for the defence, said: "He knew the case was coming up but he opted to leave the country."

He said that Salter's business now had an annual turnover of £250,000, employed six people, and had made £18,000 profit last year. Salter was now married with a child and had "monumentally changed", Mr Clark said.

Mr Stuart Sleeman, the assistant recorder, told Salter he was only suspending the sentence because he had a settled home and job.



# WHEN YOU BUY SHARES IN BAA, WHAT WILL YOU HAVE COMING TO YOU?



If that's not enough, there are over 130 more on our list. They fly in from the four corners of the world, transporting not only passengers, but valuable cargo as well.

Last year,\* for example, 55 million passengers travelled through BAA's seven airports.

Representing 73% of all the air passengers in the UK. More than 44 million of them were

international passengers, making BAA the world's leading international airport group.

In addition, BAA's airports handled cargoes to the value of £25 billion.\*\*

Not surprisingly BAA's revenues rose to a record £439 million.\*

And there's more. Recently the Department of Transport forecast that by the year 2000 the UK's

total air passenger count could climb to over 114 million. So who knows what the future holds?

This week the Government will be offering BAA shares for sale. Copies of the prospectus and the application forms will be published in the newspapers this Friday, 10th July.

If you would like more information ring the BAA Share Information Office on 01-200 1000.

\* Financial year ended 31st March 1987. \*\* Calendar year 1986.

## BAA

THE WORLD'S LEADING INTERNATIONAL AIRPORT GROUP  
HEATHROW · GATWICK · STANSTED · GLASGOW · EDINBURGH · PRESTWICK · ABERDEEN

ISSUED BY COUNTY NATWEST LIMITED ON BEHALF OF HM GOVERNMENT

مكزامن الأصيل

WORLD SU  
Bomb att  
Nato insta  
US film strik  
K expert N  
estifies  
Envoy hurt in  
Officers  
rated  
M  
in  
Pravda blight  
Torture feared  
Bahais held



## WORLD SUMMARY

## Bomb attack on Nato installation

Lahr, West Germany (Reuters) — Saboteurs broke into a Canadian Nato base yesterday and exploded a bomb by remote control, causing an estimated £1 million worth of damage, a military spokesman said. No one was injured.

In what was believed to be the first attack directed at Canadian forces in West Germany, two armoured ammunition carriers were burnt out as the explosion ripped through the base's fuel storage compound.

No group claimed responsibility for the bombing and the spokesman said he had no information linking it to previous attacks on Nato bases in West Germany. The Lahr base, a joint air force and army installation, employs the largest contingent of Canadian forces in Europe. Lahr also houses the European headquarters of the Royal Canadian Mounted Police, an armoured tank regiment, and is situated close to the French border and the city of Strasbourg.

## US film strike threat

Los Angeles (Reuters) — American television and film directors, locked in a cash dispute with producers, set a Friday strike deadline which could delay film releases and condemn TV to a bout of re-runs. The deadline was set by the Directors' Guild of America, representing 8,420 directors and other studio officials. The central issue is a demand by the producers that directors give up residual payments on films shown by "pay-as-you-view" television stations and surrender some payments tied to television reruns. Both sides have agreed to meet again on Thursday.

## UK expert Nakasone testifies 'to retire'

Madrid — Sir Richard Doll, the eminent British epidemiologist, told the Madrid court trying 38 Spanish oil merchants, accused of responsibility for the death of more than 580 people, that the adulterated cooking oil the victims had consumed was to blame (Richard Wigg writes).

Sir Richard was called as an expert witness by the World Health Organization and the Spanish Government. But the court heard two Spanish epidemiologists attack "the official thesis" that adulterated oil was the killer agent.

Tokyo (AFP) — The Japanese Prime Minister, Mr Yasuhiro Nakasone, dropped a hint yesterday that he would step down after the current extraordinary session of Parliament ends on September 8.

Mr Nakasone, who is 68, was speaking to reporters after delivering a policy speech at the opening of the 65-day special session. He said: "I think this session will probably be the finishing touch for me."

He made similar remarks at a meeting of the ruling Liberal Democratic Party yesterday, officials said.

## Envoy hurt in blast

Madrid — An Iranian diplomat was injured here yesterday when his car exploded in what the Iranian Embassy claimed was a terrorist attack (Harry Debelius writes).

An Iranian Embassy spokesman said that Mr Muhammad Raisir, Second Secretary, got out of his car and saw a strange object near the left front wheel and some wires. "From that moment on he has no further recollection," he suffered fractured toes and facial injuries.

## Officers wanted

The Swedish authorities (have asked for two British detectives to give prosecution evidence in the trial of Captain Simon Hayward, aged 31, the Life Guards officer held on suspicion of serious drugs offences (Our Crime Reporter writes).

So far no decision has been taken on the Swedish request because of the sensitive nature of the policemen's job. The Swedes want two members of the National Drugs Intelligence Unit based at Scotland Yard to appear for the prosecution if charges are brought against the captain.

## Manhunt in Manila

Manila (AFP) — President Aquino yesterday ordered police to step up measures to capture those behind a series of bombings that have rocked the capital in the past few weeks, a spokesman announced.

Military officials said that the bombings, which have caused only minor injuries and little damage, were part of destabilization plans to discredit the Government and put it on the defensive.

Four blasts were reported on Saturday, including attacks on a US cultural centre and a US-run school.

## Pravda blights visit

Moscow — A stinging Pravda diatribe against Bonn's insistence on retaining 72 Pershing IA nuclear missiles yesterday overshadowed the official welcome for President von Weizsäcker, the first West German head of state to visit the Soviet Union for more than a decade (Christopher Walker writes). Pravda, the Communist Party newspaper, stressed that such insistence was now a major obstacle to reaching a missile accord in Geneva.

Tass, the official Soviet news agency, reprinted the Pravda attack after its short, formal announcement that the West German President was met at the airport by Mr Andrei Gromyko, the Soviet President, and Mr Eduard Shevardnadze, the Foreign Minister.

## Torture feared for 199 Bahais held in jails

By Caroline Moorehead

One hundred and ninety-nine members of the Bahai faith, men and women who have refused to recant their beliefs or give away the names of other Bahais, are being held in jail in Iran.

Most of them are in Evin Prison in Tehran. Others are held in Karaj, Kerman and Yazd. Very few have been charged or tried. Many have been, and are being, tortured.

For fear of possible danger to their families, no names of those held are given, but among them are known to be:

● A woman, in her fifties, administrator for a local Bahai assembly, arrested 100 miles north of Tehran in 1983, and severely tortured in order to extract names of fellow members of her spiritual assembly. During transportation to Tehran she was beaten, forced to witness six mock executions, given electric shocks, and had the nails of her fingers and toes torn off. Though she divulged no names, nine Bahais from her community were later arrested and executed.

● A convert to the faith, now in his mid-eighties, sentenced to prison for allowing a Bahai meeting in his home.

● A woman in her late forties, who has been given 80 lashes on the back for refusing to recant her faith.

● A younger man, arrested in southern Iran, believed to be tortured intermittently for

## PRISONERS OF CONSCIENCE Iran

refusing to renounce his beliefs. Persecution of the Bahai community in Iran — today the second largest in the world after India, with between 300,000 and 350,000 members — began in the early days of its foundation in 1884, with peaks of harassment at the turn of the century and in the mid-1950s. With the creation of the Islamic Republic of Iran in 1979, arrests and summary executions began again, and some 200 Bahais are believed to have been killed between then and 1982.

Though the number of executions has dropped in the last couple of years, Bahais continue to disappear from their homes, and families learn of their deaths only from prisoners released from jail who are able to confirm their fate.

Discrimination has taken the form of the sacking of Bahai teachers and civil servants; demands that salaries and pensions paid to Bahais in recent years be repaid; the banning of Bahai children from school; and the free pardon of Muslims accused of murdering Bahais.

Not long ago, a 16-year-old girl was executed for teaching the Bahai faith to younger children.



## Athens doubts Helios 'find'

From Mario Modiano, Athens

Armed coastguards have been posted around the chunk of porous stone that divers hauled out of the sea off Rhodes harbour on Sunday, but a terse statement from the Ministry of Culture has dampened hopes that it could be part of one of the Seven Wonders of the ancient world, the 100 ft Colossus, a bronze statue of Helios, which once stood on the island.

Announcing that Miss Melina Mercouri, the Culture Minister, was flying to Rhodes later today with a team of experts to examine the find now resting on the Rhodes waterfront, the statement said: "Judging from the location, the size, the material, texture and shape of the stone retrieved from the seabed off Rhodes (seen, left, surrounded by sailors of the underwater research ship Poseidon), there ensue no indications that it is related to the Colossus."

The disclaimer followed a meeting between Miss Mercouri, whose ministry controls the Greek Archaeological Service, and Mr Stathis Alexandris, the Minister of Merchant Marine, on whose orders the stone, looking like part of a gigantic clenched fist, was recovered.

The official statement said that the archaeological service would examine "every angle" of the question and inform the public which, for the past two weeks, Rumours that other large stone fragments lie in the same area, including a round one with facial features — all of which had been envisioned by an Australian woman who claims to possess extra-sensory perception — were not broached.

One of the officials escorting Miss Mercouri to Rhodes, is Mr George Papanastasiou, head of the ministry's Department of Underwater Archaeology. After hearing Mr Alexandris's report and watching the video film shot by divers, he told The Times: "There is no doubt in my mind that the stone object is nothing but natural rock formation."

## US launches fighters as 'precaution' in Gulf area

From Christopher Thomas, Washington

The United States launched fighter planes from an aircraft carrier outside the Gulf at the weekend, the first time that naval air power has been mobilized since President Reagan announced his plan to escort American-flagged ships in the region. The aircraft returned to the USS Constellation in the Arabian Sea without incident.

Pentagon officials described the action as a precautionary move to protect American warships and commercial shipping.

Mr Martin Fitzwater, the White House spokesman, denied a newspaper report that the planes were launched with the idea of knocking out Iranian Silkworm anti-ship missiles if they went into action. "It had nothing to do with the Silkworms. It was not meant to be provocative in any way."

He said the planes were in a "command and control situation" related to the departure of the damaged frigate, the USS Stark, which passed through the Strait of Hormuz on Saturday with two other naval vessels.

Pentagon officials also insisted that the action did not represent a decision by President Reagan to destroy the Silkworm missiles if they became operational. Occasionally launching military planes "will be part of our precautionary operations", one official said. The action was designed to demonstrate the ability of the US to cover the Strait of Hormuz with both fighter and surveillance aircraft, he added.

The White House yesterday refused to answer questions about the readiness of the Silkworm missiles, which are under constant surveillance by US satellites, saying that that was an intelligence matter.

Although the US is maintaining a strong show of force in the region, American officials said that the Soviet Union at the weekend had only a few minesweepers in the Gulf to escort ships. The battleship USS Missouri, armed with Cruise missiles, is to leave San Francisco later this month to provide added protection to US shipping.

"While we're putting together an armada and scrambling planes, the Russians seem to be relying on their flag to provide protection in the Gulf," one US official was quoted yesterday as saying.

## Emergency debate in Strasbourg

## Britons in dispute over VAT proposals

From Richard Owen, Brussels

A row between Britain's two commissioners in Brussels is holding up a politically sensitive EEC proposal on the harmonization of VAT rates which would lead to cheaper alcohol and tobacco in Britain but also to increased prices for food, heating fuels, children's clothing, new construction, books and newspapers — all items which are currently zero-rated.

The Commission is holding an emergency debate tonight in Strasbourg at the European Parliament.

Lord Cockfield, Britain's senior Commissioner who handles the internal market, hopes to announce the draft proposal to the Parliament tomorrow.

But Britain's second Commissioner, Mr Stanley Clinton

These are sad and difficult times for a once mighty President. The man who dominated American politics for six years, who soared to the heights of popularity, invigorated a nation with his optimism and success, now seems a spent force. Congress defies him with impunity. Republicans gradually but deliberately seek their distance.

Officials try to make up for the lack of action with talk and assertions of vigour. Advisers grapple for new initiatives or fall back on tested slogans and issues. But behind the scenes, press officials limit the President's exposure to questioning, aides scurry to correct mistakes and senior Cabinet members push their own agendas and bicker over policy.

The sense of drift is unsettling, and brings out the worst in Washington: snide gossip, disloyalty, opportunism and frustration. Anonymous White House aides talk of the lame duck syndrome, and lament the lack of energy. "I think that this place will be on automatic pilot pretty soon," one said recently.

There is much that is reminiscent of the last years of Brezhnev.

Mr Reagan himself scoffs at the spate of political obituaries that have appeared in the last few weeks. But the old spark has gone, the applause lines are fewer. He has begun to look all of his 76 years.

Like any good actor, Mr Reagan has thrived on applause. He has derived his strength and his authority from his popularity. And when that fell precipitously after the Iran-Contra scandal broke, he withdrew into himself, shrivelled in stature. Nothing has hurt him more deeply than the polls showing

a majority of Americans no longer trust him, that 59 per cent believe he is lying over the Iran-Contra affair. The feeling of rejection has dulled his speeches and put him on the defensive.

The drip-drip revelations during the protracted Iran-Contra hearings have taken their toll on his credibility. The best the White House could do at first was to suggest that the Reagan "management style" was at fault. But as congressional questions over his role in soliciting Contra funds from Saudi Arabia grew

sharper, that defence crumbled. Mr Reagan insisted he did, after all, ask for money, but the ban on solicitation did not apply to him. And if it did, it was unconstitutional. This led even The New York Times to comment sharply that the defence was one criminal lawyer's recognition: "I wasn't there. If I was there I didn't do it. If I did it, I was acting in self-defence. If it wasn't self-defence, then I was insane at the time." The paper added: "Coming from a president, such unworthy convolutions

mean both man and office." Like Watergate, the scandal will not go away. It dogged him to Venice; it has forced him to dismiss the hearings as "hoopla" and to play down the public interest; it has hampered Mr Howard Baker, the White House Chief of Staff, in his attempt to focus attention on other issues.

Many wise commentators point out that Mr Reagan has been written off before and has always bounced back. In 1976 he was resoundingly defeated in his challenge to President Ford for the Republican nomination, and in 1980 he lost the crucial Iowa precinct caucuses to Mr George Bush. But he overcame both setbacks. Even now, he has the chance of an important arms control agreement this year, and could turn a likely summit meeting in Washington into a triumphant conclusion to his previously erratic policies towards the Soviet Union.

But three things make it harder to recapture his old hold over the nation.

The first is Mr Reagan's diminished physical vigour. His recovery from his January prostate operation was slower and more taxing than many realized. His powers of concentration have slipped. He needs more time and more help for more things. Secondly, he lost political control of the Senate last November, and cannot now force his policies into law.

The Democrats, emboldened by success and the prospects of the recapturing the White House, are taking advantage of the President's weakness.

And thirdly, America, a competitive, unforgiving society, is already looking beyond the Reagan era, concentrating instead on the newcomers to the presidential race.

## US waits tensely for North evidence

From Michael Binyon, Washington

Lieutenant-Colonel Oliver North, the Marine at the centre of the Iran-Contra scandal, begins his long-awaited testimony today, and America is waiting tensely to see whether he directly implicates President Reagan in the diversion of Iran arms profits to the Nicaraguan Contras.

Colonel North, who has already testified on this in strict secrecy to select congressmen, takes the witness stand in the ornate Senate Caucus Room where the Watergate hearings were held.

He will be cross-examined by counsel for the 26-member investigating committee and by two congressmen who have been selected to be the chief questioners: Senator Paul Trible, a conservative Virginia Republican, and Representa-

tive Edgar Jenkins, a Georgia Democrat.

"I expect it will be dramatic and fascinating," said Representative Henry Hyde. "He is clearly the focal point of all roads lead to North." The Illinois Republican, an outspoken supporter of the Contras, said he felt terribly let down "that a cause so many of us believed in has to be served by deceptions and lies".

The questioning will last four days. The investigators will concentrate especially on six crucial days last November when false chronologies were assembled and classified documents were altered, shredded or smuggled out of the White House.

Many congressmen say Mr Edwin Meese, the Attorney General asked by President

Reagan to investigate the affair, failed to safeguard evidence or confront officials involved in suspected improprieties. They say the Meese inquiry may have been part of a larger cover-up intended to protect Mr Reagan from political trouble and embarrassment.

Only Colonel North and Rear Admiral John Poindexter, his former superior and National Security adviser, are believed able to answer questions on Mr Reagan's involvement. Colonel North, asked last week what he would say, replied simply: "The truth."

Last December, during appearances on Capitol Hill, he repeatedly refused to testify, citing his Fifth Amendment rights against self-incrimination. With noticeable emotion

he said then: "I don't think there's another person in America who wants to tell this story as much as I do."

But among congressmen there are growing doubts that he will tell everything. They cite a statement by his lawyer last year that he wanted to "step forward and take the spears in his own chest". Under the limited immunity agreement worked out after much wrangling, nothing he says this week can be used as evidence by Mr Lawrence Walsh, who is constructing a criminal case against the former National Security Council aide.

Admiral Poindexter, who will testify later, is similarly protected. Sources have described the preliminary private testimony he has already given as "disturbing".

## Former liberal leader behind ANC meeting

From Michael Hornsby, Johannesburg

The organization behind this week's planned meeting between about 50 white South Africans and leaders of the outlawed African National Congress in Senegal has a name which is hardly likely to blaze out from newspaper headlines around the world.

The sober title of the Institute for a Democratic Alternative for South Africa reflects the academic background of its chief founder, Dr Frederik van Zyl Slabbert, the former leader of the liberal Progressive Federal Party.

Dr Slabbert, aged 47, is one of two executive directors of Idasa, which describes itself as a non-profit-making body dedicated to bringing together "people of goodwill who have been kept apart for so long that they have lost touch with

each other's humanity". His fellow director is a former PFP member, Dr Alex Boraine.

Idasa describes its goal as being "to help those South Africans of all races who reject apartheid to discover an alternative that is non-racial and democratic in the true sense of the word, and to reassure those who are fearful of a post-apartheid South Africa..."

● New grouping: A new, moderate black political grouping, the Federal Independent Democratic Alliance, was launched in Johannesburg at the weekend (Ray Kennedy writes). The new group is part of a spate of political activity, mainly among concerned blacks, spurred by the declaration by the United Democratic Front that it will give serious thought to taking part in the 1989 general election.





## All is not lost.

It seems owning a Volkswagen can leave quite a hole in your life.

To wit, the sudden disappearance of our VW badge from more cars than we care to mention.

And its equally sudden reappearance round the necks of fans of the pop group, Beastie Boys.

Worn as jewellery in the manner of their heroes, fans understandably covet it as a token of their allegiance.

Happily, we're no strangers to loyalty

ourselves and so consider it only right to replace all stolen badges, free of charge.

We would ask you to bear with us, though. Stocks, needless to say, are somewhat depleted.

In the meantime, we suggest you record any loss with your local dealer.

He'll take your name, address and model, and contact you personally when a replacement is available.

At a date convenient to you, he'll

then fit it (by which time, hopefully, the craze will have passed).

If not, he can always hold it for safekeeping.

That said, perhaps the Beastie Boys fondly imagine our Volkswagen symbol can somehow imbue them with our reputation for durability.

Flattering as that may be, we can't help feeling they're taking our name in vain.



Chun f  
Guerrilla  
smack on  
German  
convoy  
Timing back  
Consistent  
00,000 guns  
Cast blast roll  
Under arrest  
Whew killed  
Full force  
Cardinal goes  
Caught short



## Seoul acts on amnesty pledge

## Chun frees 177 political prisoners

From David Watts  
Seoul

The first detainees released under an amnesty for political prisoners stepped out into the sun yesterday clutching bundles of blankets and plunged into a crowd of beaming, jostling supporters in front of a Seoul prison.

They were led by Mr Yang Soon Jik, a vice-president of the opposition Reunification Democratic Party, who was wearing the traditional white top and grey pants of Korean prisoners. Also among the first batch of 177 freed across the country was the Rev Park Hyong Gyu, aged 63, a Presbyterian minister who has been detained six times since 1973.

"The people are no longer intimidated by violence," said the Rev Park.

For Mr Yang, democracy was now a matter of time. "From now on it depends how sincere the Government is with its promises."

In all, 12 leading members of the National Coalition for a Democratic Constitution were released almost a month after they had sneaked into the Anglican Cathedral in the centre of Seoul to start an occupation and demonstration that set off the street riots which eventually so frightened the Government that it announced last week's package of reforms which should lead to a more democratic government.

Struggling through happy supporters they were carried aloft down the street shouting "Long live democracy."

But for fully an hour before they came out, a vignette was being played out in the commandant's office which both exemplified the Opposition's struggle against the Government's habitually authoritarian ways and also



Mr Yang Soon Jik, vice-president of the opposition Reunification Democratic Party, hugging his wife after being released from jail in Seoul. He had been accused last month of organizing anti-government street demonstrations.

served to remind the authorities of their commitments to liberalization.

Two familiar figures, Mr Kim Young Sam and Mr Kim Dae Jung, the key opposition figures, had taken over the office and the hapless commandant was listening to their demands.

The Government had tried to have the prisoners released one by one at half hourly

intervals. But the two Kims were having none of that and eventually, perhaps because one of the Kims might be president before long, the commandant let them have their way and the detainees came out together.

The Government is promising further releases later but there is no agreement on exactly how many prisoners are being held or how a

political prisoner should be defined.

The Government claims that more than 2,000 are being considered for release and that it will be willing to release most of those associated with the struggle over constitutional revision but not those who have committed violent acts or who are professed communists.

The Opposition is calling

for the release of all political prisoners held since the introduction of President Park Chung Hee's "Revitalization" constitution of 1971, arguing that the present Government is merely an extension of that one.

"We're not ready to negotiate until all the prisoners are released," said the Rev Im Myong Jin of the national coalition.

## Guerrilla attack on German aid convoy

Bonn (Reuters) — A West German aid convoy carrying food to Mozambique has been attacked by South African-backed rebels in the north of the country, the aid organization Deutsche Welthungerhilfe said.

A spokesman for the private charity said that Zimbabwean troops protecting the convoy fought back, killing and injuring some of the right-wing Renamo guerrillas near the town of Guro. One of the West German aid workers was slightly injured, he said.

## Tipping back

Peking (Reuters) — China is to reintroduce tipping, long outlawed as unsocialist, as part of a drive to improve standards of service in the tourist trade, the People's Daily said.

## Crows attack

The Hague (Reuters) — Twenty crows twice attacked a Dutch family of four forcing them to flee their garden and seek cover in their house in Eindhoven.

## 500,000 guns

Manila (Reuters) — Nearly 500,000 guns are in the hands of civilians in the Philippines, a third held by rebels, criminals and other unauthorized people, the head of the paramilitary Constabulary said.

## Gas blast toll

Genoa (Reuters) — Rescuers found two more bodies in the rubble of an apartment building ripped apart by a gas explosion, bringing the death toll to three.

## Pusher arrest

Manila (Reuters) — Nine angry housewives caught a drug pusher selling marijuana to teenagers, tied him up and handed him over to police.

## Nephew killed

Catman, Philippines (AFP) — Two brothers stabbed and strangled their 13-year-old nephew to death on suspicion that he was a spy for communist insurgents.

## Vault farce

Santa Fe (AFP) — Hundreds of policemen, some in helicopters, combed the countryside for two convicted murderers and five inmates who used a pole vault to escape from a New Mexico prison.

## Cardinal goes

Vatican City (AP) — The Pope has accepted the resignation of Cardinal Giuseppe Siri, aged 81, as Archbishop of Genoa. He will be succeeded by Monsignor Giovanni Casetti, aged 69.

## Caught short

Stockholm (AP) — A domestic airliner carrying 42 passengers landed 35 miles short of its destination on a small unmapped airstrip, which its pilot apparently mistook for the airport.

## Immigrants' battle in promised land

## Tent city of protest rises in Jerusalem

From Ian Murray, Jerusalem

Soviet Jews, seasoned campaigners against rape, are spearheading the growing protest among immigrants to Israel against what they claim is a humiliating process of absorption. Action committees to fight for immigrant rights are forming and a "tent city" has sprung up on wasteland opposite the Prime Minister's office in Jerusalem to shelter those mounting a permanent vigil designed to embarrass the Government into taking action.

As the spokesman for the Soviet Jewry Education and Information Centre and Public Action Department, Mr Yuri Stern, repeating what has become a catch-phrase among Soviet immigrants to Israel, ruefully says: "Israel loves immigration, but it hates immigrants. After struggling for years to leave Russia, they reach Israel and find their dependence on bureaucracy is complete."

Miss Tzilia Godrov heads the centre. Whereas she used to concentrate on drumming up support for Jews trapped in Russia, she now mostly works at trying to help those who have managed to get out to overcome their absorption problems in Israel.

"The whole complex of absorption policy is rotten," she said. "In March last year they unveiled a grand plan for

Petah Tiqwa, Israel — Mr Yitzhak Mordechai, Minister without Portfolio in the Israeli Cabinet, vowed yesterday at the funeral of Tal Moshe, a Jewish boy aged six who died from injuries after a petrol bomb attack on April 11, that Israel would hold on to the occupied West Bank and Gaza Strip (Reuters reports).

dealing with up to 50,000 Soviet immigrants a year. If you have a plan, that should mean you start preparing. But nothing was prepared. Since January, 670 people have come from Russia but the plan collapsed before it came into effect."

She admits that Israel's absorption policy already costs a great deal of money, but says that surveys show the average Soviet family repays the state for its outlay within three years. "We don't need more funds, we just need the ones there are spent effectively. We want to contribute to the community as soon as possible."

"Instead, we get caught up

in minor bureaucratic problems. There are too many things in the hands of small officials. The official gets a low salary and envies the immigrants. There is no trust between them. The migrant thinks he is being abused and the official thinks the migrant is cheating."

Dr Yuri Kolker spent 10 years fighting and waiting to bring his wife and daughter out of Russia. In Leningrad they shared one room with three other families. When they at last arrived in Israel three years ago, the two-roomed flat in an "absorption centre" at Gilio — a Jerusalem satellite town — seemed almost too large for the four suitcases of belongings they had with them.

Today the flat is crisscrossed with furniture and Dr Kolker has managed to buy a new three-bedroomed flat which he will move into in September. But he considers himself one of the lucky ones. He has a job as a botanist at the Hebrew University and his wife has a part-time job translating an encyclopaedia into Russian. Even so, it has taken him three years to scrape together the money for a deposit on his new home.

The one part of the "grand plan" put into operation has been a massive rent increase at the absorption centres for those who have lived in them for more than a year. They are being asked to pay up to 150 per cent of the economic rental. The aim is to force them out to provide space for new arrivals.

Though he is now "absorbed," Dr Kolker has joined those manning the tent city. "They say they long for Soviet Jews to come, and how wrong it is that so many of those allowed out go to the United States. But there is no proper plan for those who come to Israel. So many of those from Russia are trained and skilled and it is a pity they don't use us. Obstacles are made artificially. There is no dignity. I cannot blame my friends who choose to go to the United States if they get out. They are so tired they don't want to come here to face the same kind of life."

Mr Yevgeny Finkelberg is a telephone engineer who became "absorbed" within a year of arriving from Moscow. But he and his wife have moved into the tent city permanently.

## President seeks inquiry in bid to pacify Panama

Panama City (Reuters) — President del Valle yesterday called for an investigation into allegations that the country's military strongman, General Manuel Antonio Noriega, was guilty of a string of crimes ranging from drug-running to murder.

The allegations, made last month by General Noriega's former second-in-command, Colonel Roberto Diaz Herrera, touched off four weeks of demonstrations and civil disturbances.

In a nationwide radio and television address yesterday, President del Valle appealed for national reconciliation to retrieve the country from the brink of disaster.

"Government and opposition, friends and adversaries, must lay aside the elements of force, intimidation, excitement or provocation if we do not want to fall into an abyss of sorrow, blood and death," President del Valle said.

Colonel Diaz had accused General Noriega, the chief of the 20,000-strong military and police forces, of assassination, electoral fraud and corruption.

Señor del Valle said that the allegations "demanded a speedy and effective investigation so that the facts will be cleared up." He added: "We must learn to carry out real

and effective democracy."

General Noriega, aged 49, is Panama's *de facto* ruler and the President's speech was believed to have been delivered after consultations with him.

The military has held the real reins of power in Panama since it seized control in a 1968 coup.

Although opposition politicians and even the American Senate have called for an independent inquiry into the allegations, President del Valle said they should be conducted by Panama's Attorney General, Señor Carlos Villalaz.

Diplomats said Señor Villalaz, a man handicapped by General Noriega, was unlikely to press the investigation as vigorously as an independent panel.

Presidential elections are set for 1989.



President del Valle: appeal for national reconciliation.

## Tamil rocket attack kills seven and marks end of an uneasy ceasefire

From Vijitha Yapa, Colombo

Seven soldiers were killed and 13 others are believed to be buried under the rubble of a school which was destroyed by a school of guerrillas in northern Sri Lanka on Sunday. The school, at Nelliadi in the Vadamarachi area, which was recaptured by the Army in May, was used as a camp by the security personnel.

Government sources said the Tamil guerrillas used mortars, rockets and small arms in the attack. Twelve soldiers were injured and two guerrillas killed in a communique. But unconfirmed reports said 13 soldiers said to have been buried under the rubble had been captured by the guerrillas.

The attack marks the end of

an uneasy ceasefire which had existed since late June when the Tamil guerrillas said they would declare a ceasefire while ships with Indian relief cargo were unloading at the Kankesanthurai harbour. The relief supplies are meant for the people of Jaffna and the Indians have announced that four more loads will be sent this month.

The Sun reported yesterday that the Liberation Tigers of Tamil Eelam have sent coded messages to their eastern command to send at least 150 fighters to the Jaffna peninsula in the next days. "The Tigers have been inducting large numbers of trained and untrained guerrilla recruits to the peninsula from the Eastern Province due to the recent heavy drop-out rate in Jaffna following the crushing defeat

the Tigers suffered in Vadamarachi," the paper said.

Meanwhile President Jayewardene has announced that the Government is ready to close down all residential campuses and have a single open university system so that all could graduate from home. Most of the universities in the country are closed after student unrest in May.

COLOMBO: A prospective government party candidate in next month's local administration elections in Sri Lanka has been shot dead, according to newspapers yesterday (AFP reports).

Michael de Silva, United National Party organizer for the Ragama constituency and private secretary to the local Member of Parliament, was killed by unknown gunmen,

## Liberals' surge ruffles Hawke and turns dull poll into a cliffhanger

From David Butler, Sydney

Two weeks ago the Labor Government of Mr Bob Hawke was romping to a third election victory, 10 per cent ahead in the polls. The Liberals of Mr John Howard were disorganized, with their radical tax proposals falling apart under scrutiny. Now, as the campaign enters its final week, the mood has changed.

Labor has slipped to an average 5 per cent lead in the four reputable nationwide polls — in one poll to a mere 2 per cent. The charismatic Mr Hawke looks ruffled and his party's confident presentation has faltered. Mr Howard, disparaged as an owl-like accountant, has begun to come good as a straightforward, unflappable contender. The Liberals now cite the way that, in every recent election, they have pulled up by 2 to 4 per cent in the last seven days. What was a dull election has become a cliffhanger.

However, the commentators and the bureaucrats, like the bookies, are still betting on Labor. The Hawke Government is seen as of higher general calibre than any in living memory. Mr Howard leads a pitifully weak front bench.

It is notable how much the focus of Australian politics has shifted over the years. Both parties have moved sharply to the right. The Opposition has gone further than ever before in advocating low taxes and small Government. Mr Hawke and the Labor Party have gone further than ever before in jettisoning their socialist baggage and espousing the market economy. Much of big business endorses the current regime

and, in sharp contrast to Britain, the Stock Exchange does not boom when the polls show an anti-Labor trend. Mr Neil Kinnock, sitting on 32 per cent of the British vote, could learn much from a Labor approach that gets the support of around 50 per cent of Australians.

Any party realignment here is on the opposite wing to Britain. The election lost its most colourful element at the outset when Sir Joh Bjelke-Petersen, the flamboyant, 76-year-old National Party Premier of Queensland, decided that he must shelve his publicized plans to take over on the Canberra scene, with his ad-

and four or five senators, to hold the balance of power and to block legislation they do not like.

Australian elections are fought on a pragmatic, unidealistic level. But this time both parties have tied their hands against the usual giveaway of promises. The Liberals are committed to cutting expenditure by an improbable 9 per cent of GNP over three years while the Government is bound by a strategy of budget restraint. The old distribution of dams and bridges in marginal seats has been notably absent.

The uninspiring campaign of the last weeks has centred on economic credibility. The Government has adroitly passed the blame for a falling dollar and depressed living standards on to international conditions; the Opposition promises that huge tax cuts will give new incentives to rescue the economy.

The campaign, at any rate in recent days, has been notably free from gaffes and fresh controversies. Elections in Australia are going the same way as in Britain, with ever more elaborate stage-managing and advertising men's gimmicks.

Photo-opportunities are arranged daily for the leaders — Mr Hawke conducts a youth orchestra or embraces old ladies in a hospital; Mr Howard puts on an ethnic head-dress or kicks a football in a school playground. The lesser figures are under strict instructions to stay unquotable lest they divert coverage from the planned package of themes and pictures.

The author is a fellow of Nuffield College, Oxford.

## Campaign film shows truth more cynical than fiction

From Brian James, Sydney

The star of the most talked-about film in Sydney could be found yesterday selling aspirin and compresses and making up prescriptions between auto-graphing video copies of his epic. Mr Peter McIlwain is the town chemist in the suburb of Silvania.

The film in which he stars is *Democracy*, a documentary shot during the 1984 general election and released, amid devastating comment, at the beginning of this year.

It has a simple story-line: Can Mr McIlwain, standing as a candidate for the first time, win the marginal seat of Cook for the Australian Labor Party? But sub-plots soon multiply, and Mr McIlwain, and especially the Labor Party, might have cause to regret their boldness in permitting the film-maker Mr Graham Chase and his crews to lurk at their elbows.

The first glimpse of infighting comes with the selection ballot. Mr McIlwain, though a youngish, moderately successful businessman, is "old" Labor — that is to say, the choice of the traditional working-class base of the party. They prove to be a majority in Cook, and when the result is announced, sick young men of the "new" left (ie right) scarcely bother to hide their displeasure.

The film emphasizes the grassroots involvement of the

Two promised visits by Mr Hawke are cancelled

believers: the endless filling of envelopes, canvassing shopping malls, the comic competition — shinning up trees and down roads on strategic fencing — for the best poster sites. Mr McIlwain, chubby, puffing to cover the ground, is totally involved.

This section is interspersed with shots of Mr Bob Hawke, the Prime Minister, whose own election progress is the smooth-swept path of the pop idol. Which introduces the

next sub-plot. To win Cook, Mr McIlwain needs Mr Hawke's endorsement.

Two promised visits by the Prime Minister are cancelled. Mr McIlwain can be seen telephoning party headquarters, increasingly puzzled by the treatment. "Now they want to know how far he would have to walk," he reports, slamming down the telephone.

Mr McIlwain and the Prime Minister meet once, a studio encounter which gives the film its most grisly scene. They are to be photographed together for campaign literature. Eventually, Mr McIlwain is called in. Mr Hawke, seated, barely glances up. "G'day," and he flashes Mr McIlwain a smile that lasts a millisecond and then turns his full attention to the camera.

Then, "That's it? Fine." Mr McIlwain is ushered into the corridor. He presses the button for the lift. As it arrives, Mr Hawke, with a farewell grunt, steps inside. Mr McIlwain, totally ignored, stands facing the leader until the doors close.

Not much better, in terms of bleak comedy, is the encounter with the Labor Party Finance Minister (and probable successor to Mr Hawke), Mr Paul Keating. It is clear that Mr Keating is not every Australian's can. XXXX: a dinner for him in Cook, for which party enthusiasts will be asked to pay £4 a head, has sold only 10 tickets.

Mr Keating arrives, greets the nice Mr McIlwain like a skivvy, patronizes the candidate, and sits with a look of baleful contempt as the admittedly incoherent Mr McIlwain blusters about the party's economic plans.

But at least he arrived. Mr Hawke never does so, nor do several other stand-in ministers promised by party headquarters. Mr McIlwain's loyalty appears not to waver. "He has a very tight schedule," he explains, while behind him television cameras Mr Hawke patting another possum.

The meaning of all this

comes on election day itself. Outside a polling booth, where by late afternoon it is becoming clear that Labor voters are not appearing at the necessary rate, one of the slick new men of the party mutters darkly: "We got the wrong candidate." Mr McIlwain might be right for Cook, he was certainly

● Mr McIlwain's loyalty does not appear to waver ●

wrong for Canberra — the party had no need of another representative in Parliament who was going to be another vote within the party against Mr Hawke.

The implication was that support was rationed to the pro-Hawke candidates, that the party would almost rather see Mr McIlwain defeated than add to the faction still trying to preserve the sort of Labor Party they knew 20 years ago.

In the end Mr McIlwain loses. We see him, with his crying wife and daughter, thanking in a thick voice all those who had slogged it out on his behalf, and promising them there would be "a next time". There will not be: he has left politics.

This is a wickedly clever film. There is no commentary, but there is a clear message, which the audience in the tiny "art" cinema in Sydney understood. Mr Hawke, seen at the moment of his 1984 triumph, is booed and hissed.

The film, although it will tour Australia's other main cities, will be seen only by thousands. Had it been shown on television it could have had an impact on the outcome of the election.

The notion that Mr McIlwain was somehow jettisoned by a party leader who could scarcely bother to give him the time of day would cause many votes to be cast against Mr Hawke, who towards the close of the 1987 campaign barely leads the polls.

## Ortega challenge over friar's death

From David Gollob  
Managua

Cardinal Obando, a Nicaraguan archbishop, has side-stepped a challenge by President Ortega to condemn Contra rebels for killing a Franciscan friar.

Father Tomás Zavaleta was killed last Friday when a lorry he was driving hit a landmine on a remote road in Nicaragua's war zone. The Father Superior of the Franciscans in Nicaragua and two other church workers were critically injured.

Cardinal Obando, an outspoken critic of the Sandinista regime, has never criticized the Contras for indiscriminate attacks on civilians. President Ortega has taken advantage of the incident to press the Cardinal to break his traditional silence.

"We hope the Cardinal will make a clear statement indicating who is responsible for this act — President Reagan," Señor Ortega told journalists at the weekend.

However, the Cardinal has blamed the Sandinista Government for refusing to negotiate with the rebels. "Hatred, poverty and even the deaths of church workers" are the result of that policy, the Cardinal told worshippers at a Sunday service in Managua.

Cardinal Obando said he did not know who perpetrated the attack. However, the head of the Franciscan order in Nicaragua, Father Ignacio Urbina, who survived the blast, said it was clearly the work of the Contra rebels.

"Who else could it have been?" he said in an interview

in a Managua hospital while awaiting treatment for spinal injuries that have left him paralyzed.

"I can't think of what

Bonn — Ambassador to West Germany, Señor Herberto Incer Moraga, because he defended positions contrary to the Nicaraguan revolution, diplomatic sources said yesterday (AFP reports). The sources said Señor Moraga had written in a newsletter that "the criticisms of our European friends are welcome when they help us attain our goals more quickly."

excuse they will come up with to justify this act," he said. Radio Liberation, the official Contra radio station charged in a weekend broad-

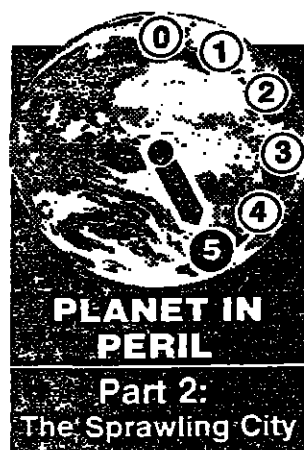
cast that the Sandinista Army mined the road where Father Zavaleta was killed "because rebel forces are active in the area".

"This bloody act should make Sandinista leaders reflect on the need to humanize the war and end the use of landmines," the broadcast said.

The Sandinista Army uses landmines to protect bridges and other strategic targets. However these areas are usually fenced off with barbed wire and marked with warning signs. It is unlikely that the Sandinista Army would mine country roads with Contra forces as their target, because the rebels do not use road transport. They normally travel on foot, on remote mountain paths or through jungles.



# A city about to burst its seams



PLANET IN PERIL

Part 2:  
The Sprawling City

by the year 2000. Charles Bremner reports from a city at breaking point

A skinny teenager, stripped to the waist and wearing a clown's make-up, stands juggling plastic balls amid the swirling smog of one of Mexico City's seething traffic jams. A few yards away, a nine-year-old girl tries to sell plastic trinkets and her little brother grinds an old barrel organ.

The children belong to an army of thousands who ply the streets begging for otherwise struggling for an existence in what is now the world's most populous city.

As the world population passes five billion, Mexico provides an example for successful population policy and also a textbook case of urban sprawl gone mad.

According to the interior minister, Manuel Bartlett — the current favourite to succeed President Miguel de la Madrid next year — the capital's population could rise from its present 19 million to 35 million by the end of the century if attempts to control the expansion fail. The best hope is for a figure round 23 million. According to Gerónimo Martínez, director of the National Population Council, 1,000 people are still coming to the greater city area every day.

The impact of the city's exploding population may not be apparent in the centre, with its elegant boulevards and pretty Spanish architecture, but just outside, millions of people live in ramshackle shanty-towns such as Netzahualcoyotl.

Such were Mexico City's existing problems that it simply absorbed the devastation of the September 1985 earthquake, which killed between 4,000 and 10,000 people. The quake did most damage to the wealthy parts of the city, having relatively little impact on the shanty-town dwellers.

Without water, electricity or a sewage system, these people live in some of the Third World's most abject poverty. Two million of them are estimated to be without the use of a lavatory.

For many, survival means scavenging scraps from the city's big open rubbish dumps.

Mexico City is the world's most populous city. Its poverty is dire and its pollution high, yet up to 35 million people could live there

When the city proposed closing some of the dumps, the rubbish scavengers' union, known as the *pepinadores*, led a successful protest.

Foreign population experts claim that the city's crisis will not be solved until subsidies on basic services such as transport and water are removed. "It's the cheapest city in the world to live in if you're poor," says one. But any government which attempted to reverse these incentives to the influx would be courting outbreaks of unrest.

Mexicans are having smaller families today, thanks to government promotion of family planning. But the continued rush of desperate poor to the capital threatens disaster.

The government of President de la Madrid, whose PRI party has run the country for nearly six decades, takes pride in a slowdown in overall population growth from 3.5 per cent per year 15 years ago to just under 2 per cent today.

Strong campaigns have persuaded a majority of Mexicans to use contraceptives at little cost. Even the Roman Catholic Church in Mexico tacitly concedes the necessity for the policy. The population is now growing by "only" 1.5 million a year and the present 70 million will expand to about 100 million by the end of the century, instead of the 135 million predicted by earlier doomsday forecasts.

But this still represents a huge leap from 20 million in 1940, and sets the government the daunting task of finding at least subsistence for an extra 20 million working-age adults in the next 12 years. This is an awesome goal for a relatively poor country in which only about 35 per cent of the working population have full-time jobs.

Martínez is trying to steer Mexico away from demographic doom. He proudly shows visitors the United Nations Population Award given to Mexico for 1986. Speaking against the honking roar of the traffic outside, Martínez says the drop in the birth rate is a result of economic growth and pro-



An urban sprawl gone mad: children sleeping on the streets in Mexico City and, right, middle-class commuters crowd the capital's transport network



## GROWTH OF THE SUPER-CITIES

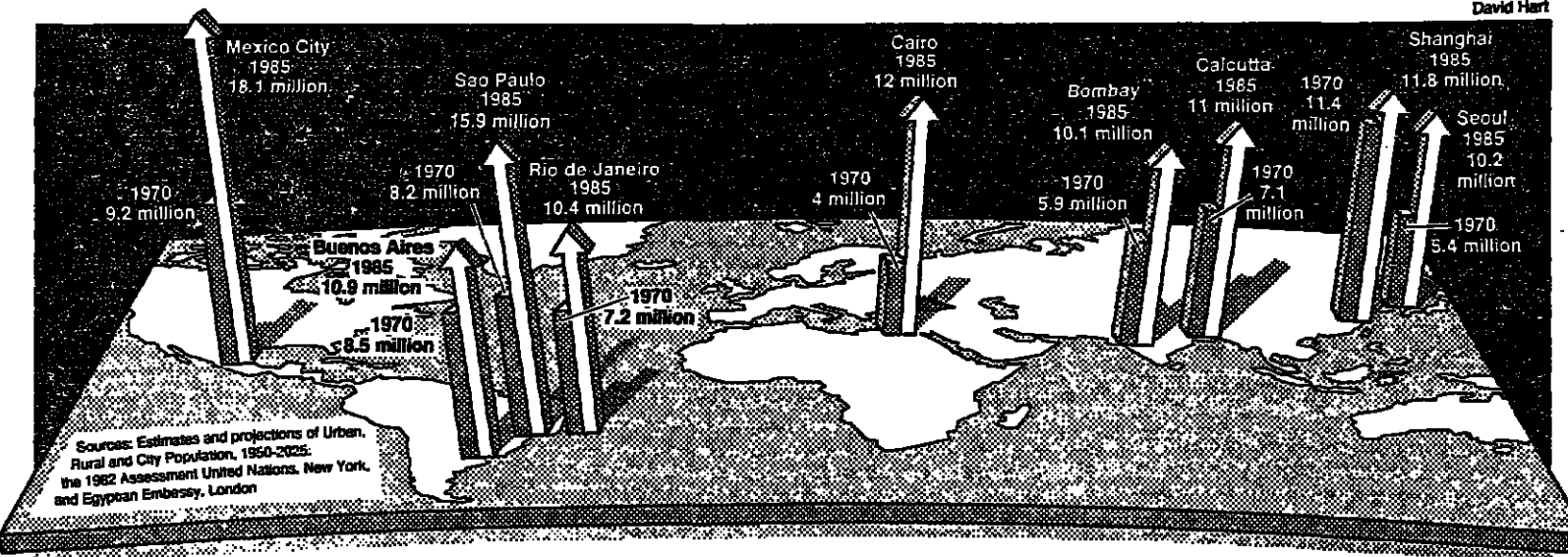
Early in the 19th century, William Cobbett railed against London, which was then scarcely more than a village by today's standards, as "the Great Wen" — a swelling, polluted parasite sapping the vitality of a traditional England, whose roots were in the land.

In Cobbett's time the entire human race numbered about one billion, and 90 per cent of them lived close to the land. Today nearly half of us, about 1.6 billion, live in cities. At current growth rates, this number will double in the next 28 years. The fastest-growing of the new super-cities are in the poorer parts of the world, magnets to an unprecedented inflow of humanity. The newcomers, often in defiance of the law, cluster in shanty towns where unemployment, disease, pollution and crime flourish.

Mexico City is the largest of these mushrooming Third World cities and may well reach 35 million people by the end of the century — three times the size of any city yet seen. But many others, including Sao Paulo in Brazil, Calcutta and Bombay in India, and Cairo, Lagos, Nairobi, and Kinshasa in Africa, show all the same trends.

Growth on this scale presents almost insurmountable problems for local and national governments in the countries concerned. The influx outstrips all efforts to provide health, sanitation and educational services. The poor flock to the cities because life is even worse in the village, however idyllic it may look to the sentimental observer. Official failure to foster rural self-sufficiency often bears part of the blame for this flight. The Industrial Revolution involved desperate transitional squalor and suffering. But the new super-cities, growing at an incomparable pace and scale, threaten to cause the very fabric of their societies to crack.

George Hill



How they have grown: the nine fastest-expanding cities in the world and the rates at which their populations have exploded over the past decade

grammes promoted by the authorities and trade unions.

But he acknowledges that there has not yet been much success in attempts to stem the tide of hungry migrants from the country to the three big cities — the capital, Guadalajara and Monterrey.

"It's relatively easy to influence factors leading to population growth," he says. "It's much more difficult to alter the distribution of the population."

More than 50 per cent of Mexicans now live in cities, a pattern common to Latin America and the Third World as a whole. Mexico City is particularly unsuitable because it sits in a basin 7,000 feet up surrounded by mountains. What to the Aztec empire was a site for a

sparkling sunny capital, is for the 20th century a perfect natural smog bowl. Trapped in the thin tropical air below the mountains a brownish-grey pall of fumes smothers the city for much of the year. City residents suffer from high levels of toxic metals in the blood and the American embassy was recently declared an "unhealthy post". Birds are said to fall out of the sky with asphyxiation.

And yet virtually no pollution controls are enforced. The traffic that seems to lock the city belches fumes from leaded petrol. A history of laxity and corruption has let factories continue to foul the scarce air.

The city's growth has put such pressure on water resources that supplies have to

be pumped in from 60 miles away and 3,200 feet lower down, at high cost.

The government is trying to turn back the tide by making the smaller and medium-sized towns more attractive through a programme of heavy investment.

Various private researchers say that there are signs that the hardship and stress of life in the overstretched capital will soon begin to outweigh its benefits, and the rush could slow down. The government has also been trying to persuade people to go home to their villages.

"Couldn't Daddy really make it in the pueblo, where he knows how things work and everybody loves him?" asks Pepe, a little boy in a

government advertisement, "where we could see him both in the morning and at night?"

One problem many shanty-town dwellers face is not having enough money to get home, even if they want to. So far the authorities have not had much success in persuading businesses to move out, nor in decentralizing their own administration by moving state agencies out to the provinces. For the ambitious bureaucrat, departure from the power centre of the capital means virtual exile.

Like many Third World countries, Mexico's hopes of finding resources to finance its own development are crippled by the need to service external debts of \$100 billion. Loans made by the developed world in misguided hopes of priming

the pump of development now represent a crippling burden.

Mexico was the country where the "Green Revolution" first offered hope that new farming techniques and more productive strains of crops might enable hungry countries to become self-sufficient in food. The revolution has had a world-wide impact, but Mexico stands as a warning that excessive population growth can cancel out its effects.

Scarcity of water, and a gradual decline in the fertility of land, mean that Mexico's

dependence on imported food, paid for with scarce foreign exchange, is again rising.

Faced with the choice between rural depression and city squalor, hundreds of thousands of Mexicans each year head for the northern border and the uncertainties of life as illegal immigrants in their country's rich neighbour, the United States. But however many escape to seek a dubious fortune across the Rio Grande, far more are born every year to heighten the stresses inside Mexico's demographic trap.

## TOMORROW

Ultimate irony: despite record surpluses, more people than ever are going hungry

## CLASSIC GUERNSEY ZIPPED CARDIGAN

This attractive Guernsey zipped cardigan is warm enough to double as a jacket when the weather requires. Made from 100% pure new wool it features a crew neck, patch pockets and two distinctive side slits. The cardigan is styled in classic Guernsey fashion with ribbing on the neck, cuffs and pockets.

Suitable for men and women, the cardigans are smart and comfortable. Wear them with a variety of separates — warm woollen skirts and shirts or casual jeans and flannels. Choose from two stunning colours — bright red or traditional Guernsey navy blue in sizes 36-42.

A welcome addition to any wardrobe — the strength and quality of the wool will ensure the cardigan provides many years of wear.

PRICE £44.95

All prices are inclusive of post and packing. Please allow up to 21 days for delivery. If you are not satisfied, your money will be refunded without question. In addition, we guarantee you have the benefit of your full statutory rights which are not affected.

The Times Guernsey Zipped Cardigan Offer, Bourne Road, Bexley, Kent DA5 1BL. Tel: (0322) 53316 for enquiries only.

THE TIMES

DIAL YOUR ORDER  
Rapid ordering service by telephone. On 0322-580111  
24 hours a day, 7 days a week.



Please send me Cardigan(s) as indicated below @ £44.95 each.

COLOUR 36" 38" 40" 42"  
RED  
NAVY BLUE

I enclose Cheque/PO for £ made payable to Times Guernsey Cardigan Offer.

Or debit my Access/Visa No

Signature

MR/MRS/MISS

ADDRESS

Postcode

(0322) 53316 for enquiries only. Reg No 994049

## Leopards in a spot

The vexed question of whether leopards should be removed from the list of endangered species is likely to be put to a conference of 600 wildlife experts this weekend.

Two scientists have raised the issue in a United Nations report which says that, with more than 700,000 of the animals at large in sub-Saharan Africa, they are not at risk, and never were.

Leopards have a aura of particular glamour which touches on the interests of white hunters, fashion salons, tour operators and African governments themselves.

UN officials in Lusane who released the report by Rowan Martin, of Zimbabwe's national parks department, and Tom de Meulenaar, a Belgian biologist, predict it will "stir up a heated debate" when the Convention on International Trade in Endangered Species (CITES) meets in Ottawa from Sunday until July 24.

Martin and de Meulenaar recommend that leopards should be taken off the list of species threatened with extinction and placed on a secondary one which would only regulate trade in them. About 6,000 African leopards are killed each year at present levels.

They found that Zaire has almost one-third of the big cats living below the Sahara and credit Angola with 67,400, Zambia 46,300, and Cameroon 41,900. The species survived even when the fur trade was at its height between 1967-73, and they add: "The black rhino really is threatened, while the leopard is a common animal."

John Burton, executive secretary of the London-based Fauna and Flora Protection Society, and a delegate to the conference of CITES, a 95-

As wildlife experts meet this weekend, a row breaks over the big cats

nation body which is part of the UN environment programme, will speak against their proposal. He says: "It will certainly not gain universal acceptance. I find it remarkable that they have been able to produce such detailed figures. Leopards, which are largely nocturnal, are notoriously difficult to count in the wild."

"Some African countries are trying to exploit everything under the sun, including their leopards for hunting. Certainly Zimbabwe, Botswana

and South Africa want to. But the species is extremely endangered in countries like Rwanda, which I expect will oppose the idea."

He said the removal of African leopards from CITES appendix I would be a severe blow to those surviving in Asia, North Africa and the Middle East, where the Israelis, for example are working to build up numbers.

A leopard cannot, indeed, change its spots and, with the exception of those in China which have longer, silkier coats, there would be no way for Customs officials to tell whether a skin came from Africa or a different part of the world in which the animals are declining.

John A. Hill

©Times Newspapers Ltd 1987

## CONCISE CROSSWORD NO 1302

ACROSS  
1 Stationary (6)  
5 French "Mrs" (6)  
8 Colour (6)  
9 Lamp paces (6)  
10 Bar button (6)  
11 Responsibility (4)  
12 Brass slide (8)  
14 George IV's wife (6,8)  
17 Guard (8)  
19 Wheels Rod (4)  
21 Necktie (6)  
23 Be plentiful (6)  
24 French riot police (3)  
25 Beat corn (6)  
26 Fringe (6)  
DOWN  
2 Claw (5)  
3 Temporary (7)  
4 Utterly confused (7)  
5 French underground (5)  
6 Pursue, trouble (3)  
7 Dark pigment (7)  
13 Australian pool (9)  
15 Discover (7)  
16 Let go (7)  
18 Nick (5)  
20 Flax fabric (5)  
22 Contend (3)

SOLUTION TO NO 1302  
ACROSS: 1 Scarab 5 Bunk 8 Timid 9 Leopard 11 Groschen 13 Cuff 15 Balaclava 18 Hull 19 Atypical 22 Samovar 23 Sculp 24 Maul 25 Staffa  
DOWN: 2 Cameo 3 Rod 4 Belles-Lettres 5 Boot 5 Spatula 7 Stage 10 Daff 12 Cold 14 Limp 15 Bulimia 16 Thus 17 Slope 20 Chaff 21 Evil 23 Spa

Four years old. Seriously underweight for her age. Scavenging for food where she can find it. And she's English.



With parents who refused to acknowledge that she even existed this child was being slowly and deliberately starved. Here in England.

Fortunately we found her in time. Yet without your donations we'd have been powerless to help.

£20.66 can begin to protect a child from abuse. And that's the sum we're asking for now.

If you can't afford quite that much, all donations are gratefully received.

I want to help protect a child and enclose my cheque or postal order: £

£20.66 £41.32 £61.98

Access and Visa card holders may debit their accounts. No

Expiry date

Name

Address

Postcode

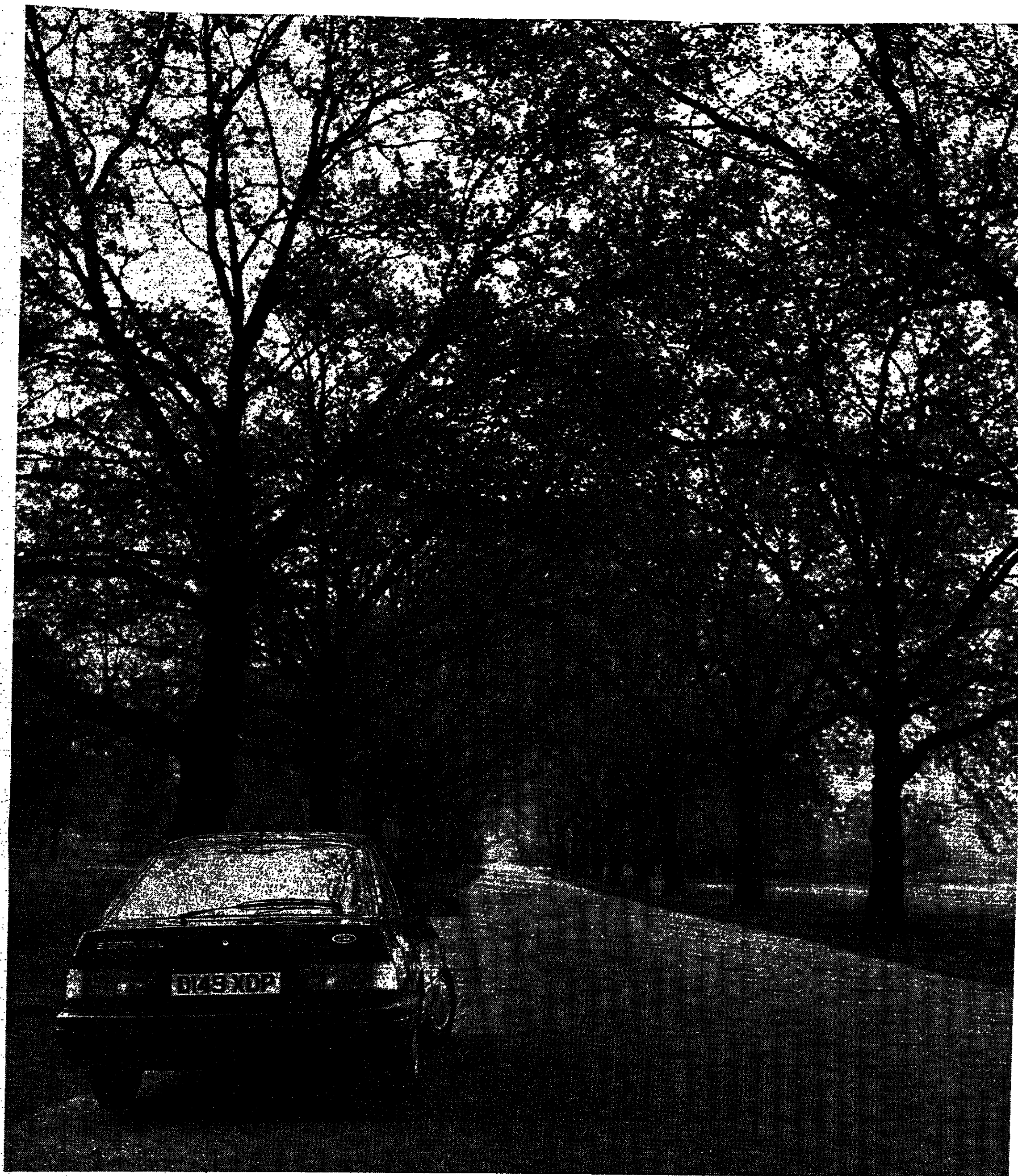
Please send your donation to: NSPCC, FREEPOST, London EC1B 1QQ.

NSPCC

To protect the child's identity the face has been disguised

مكتبة الأصيل





## Count the telephone boxes.

Using state-of-the-art technology, Cellnet have come up with something much better than the telephone box.

*The invisible telephone box.*

In the busiest parts of London, an area the size of Hyde Park has access to the equivalent of 100 of them—100 cellular radio-voice channels.

But unlike conventional phone boxes, they are ready and available wherever and whenever you need them.

To achieve this high level of sophistication in communication the biggest challenge in cellular technology had to

be solved: how to make more efficient use of **MOTOROLA** radio frequencies within a given area

to increase the number of conversations.

And to meet it Cellnet joined forces with Motorola, the world's largest cellular manufacturer. Together we designed a system that made it possible to re-use cellular radio frequencies in close proximity without interference.

This solved any potential capacity problem in major cities.

The result in London alone is a four-fold increase in capacity.

And so many invisible telephone boxes all over the UK you couldn't count them. Even if you could see them.

Please phone us on 0800 400 490 for your copy of our Corporate Brochure.



ams

### GROWTH OF THE SUPER-CITIES

**E**arly in the 19th century, William Cobbett called London, which was then scarcely more than a village by modern standards, as "the Great Wen" — a swelling, parasitic sapping the vitality of a traditional England whose roots were in the land.

In Cobbett's time the human race numbered one billion, and 90 per cent of them lived close to the land. Today nearly half of the 1.6 billion live in cities. The current growth rate, at 28 years, will double the number of the new super-cities in the poorer parts of the world, magnets to an unprecedented inflow of humanity. The newcomers, often in defiance of law, cluster in slums where unemployment, disease, pollution and crime flourish.

Mexico City is the largest of these mushrooming World cities and may reach 35 million people by the end of the century — 10 times the size of any city seen. But many others, including Sao Paulo in Brazil, Calcutta and Bombay in India, and Cairo, Lagos, Nairobia and Kinshasa in Africa, are all the same trends.

Growth on this scale presents almost insurmountable problems for local national government in a countries concerned. The flux outstrips all other services: health, sanitation, educational services. The flock to the cities because it is even worse in the countryside. However lively it may be, the sentimental observer's official failure to foster self-sufficiency often is part of the blame for flight. The industrial revolution involved desperate national squallor and strife. But the new super-cities, with an incomparable and scale, threaten to crack the very fabric of these cities to crack.

George

dependence on the food paid for with foreign exchange is rising.

Linked with the industrial revolution is the rapid growth of Mexico City. The city is the largest in the world and the heart of life as it is lived in the country. It is the United States, but ever many escape the city's overcrowding and pollution. The more it grows, the more it strains the Mexican economy.

**TOMORROW**

despite record surpluses they are going hungry.

years old.

underweight

her age.

nging for food

she can find it

she's English.





## Newman's law

Sir Kenneth Newman, London's retiring police chief, has answered jibes that his force is soft on race attacks. He has told London police that in cases of assaults aggravated by racial motivation they must now prosecute for actual bodily harm, even where there is no evidence of physical injury. ABH can earn a five-year prison sentence. A force order leaked to me says that from this month prosecutions should be brought even if the assault has caused a "slight" or "psychological" injury. The way police deal with minor assault and harassment cases has "generated serious misunderstanding" with the community, Sir Kenneth admits. Last night Labour's Association of London Authorities, a constant critic of the Met, claimed part of the credit. Walter Eassey, its police adviser, said the order toughened a largely ignored 1986 command. "We welcome the news, but it is sad it has taken almost two years to achieve," he said.

## Missing party

One person who will not be attending the re-opening of the National Liberal Club tomorrow is Dr David Owen. He will be celebrating his wife Debbie's 45th birthday and so will miss David Steel's unveiling of the commemorative plaque at the Victorian Whitehall Place building. Meanwhile, drinking members of the club are less than taken with the new bar. The £30,000 mahogany reconstruction, which looks like a cross between a Greek temple and a mausoleum with funerary urns at each corner, has drawn mixed reactions. I am told by the manager, Graham Snell, that "some think it looks like a Methodist church".

## Unkindest cut

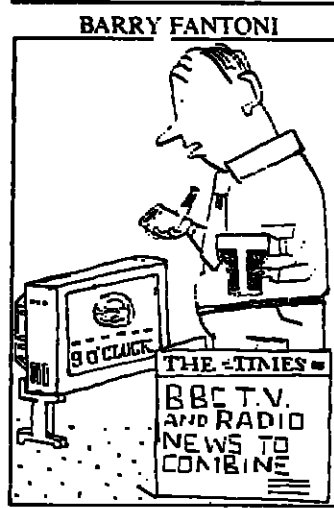
By the measure that counts, President Reagan's stock is sinking fast. Fewer and fewer tourists want to be photographed next to his cardboard cut-out outside the White House. At the peak of his popularity, photographers could expect 100 visitors a day to pay \$5 to be snapped with their arm round Ron. Now my man in Washington tells me the charge is only \$1. And many customers insist on being shown punching the president in the solar plexus.

Nothing being too good for his eldest daughter, Lord Hailsham of St Marylebone has asked the Queen for permission to hold Mary Hogg's September wedding celebrations in the Crypt Chapel and Royal Gallery of the House of Lords. The old boy obviously can't keep away from the place.

## Bad money

I know, and have reported before, that bank charges for clearing cheques can be exorbitant, but some shopkeepers seem reluctant to accept anything but cash these days. While purchasing two cards in a Liverpool Street stationery shop last week, a colleague offered plastic as he lacked sufficient cash. The cards were refused and he was told: "We only take cheques." As he started to write one he was then told: "We don't take cheques for under £3, sir." "You mean you don't want to sell me these cards?" asked the customer. "No, we don't," came the reply.

My apologies to readers in the north-east. The stolen Ralph Hedley painting which turned up in a Tyne-side gallery may be called "The Georgie had the Baira". It should, I am told, be translated: "Georgie, darling, will you please hold the child?"

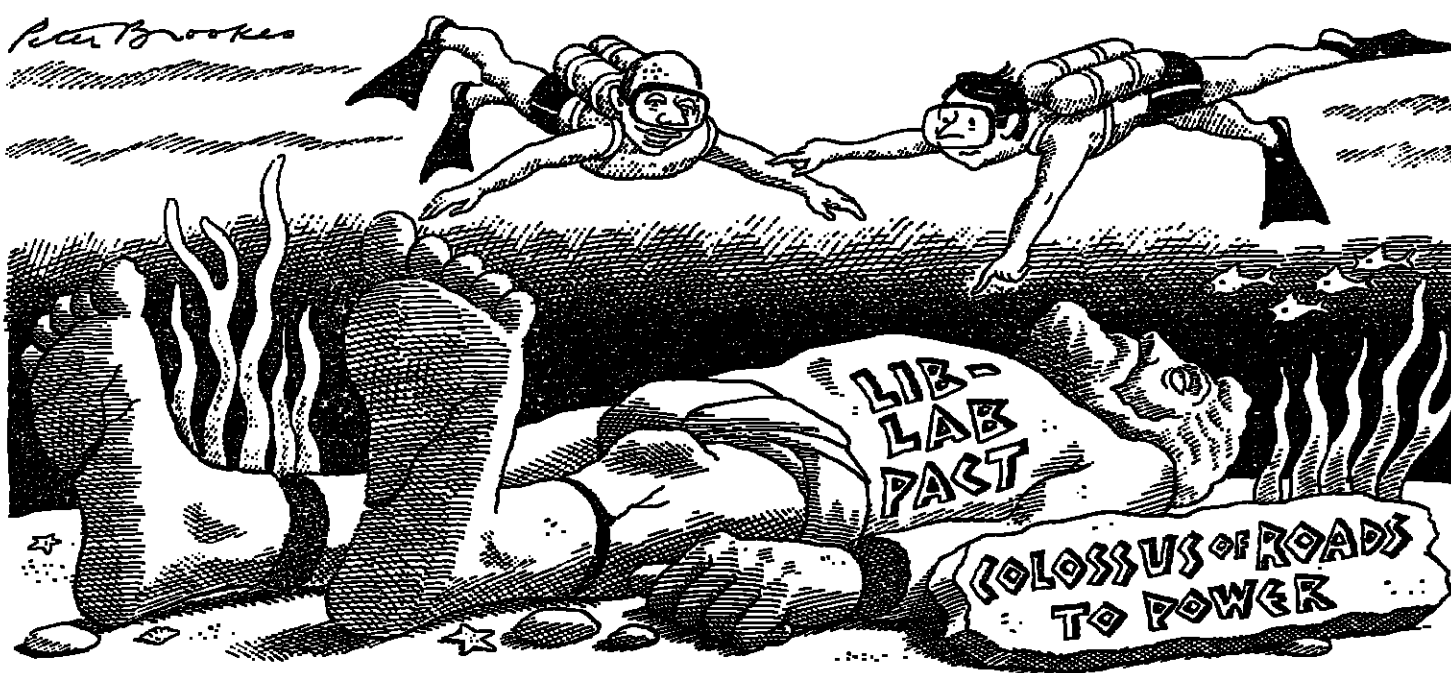


Here come the stories we heard at 5.30, 6.15, 7.00, 8.45...

## Farm fare

Farmers worried about the unexpected appearance yesterday of Donald Thompson, the portly PPS at the Ministry of Agriculture, at an exhibition in Westminster organized by an animal welfare group which denounces the keeping of battery hens, can rest assured. The agriculture minister, John MacGregor, who was 100 miles away in sweltering Warwickshire at the Royal Show, said his subordinate was simply emphasizing government interest in welfare, not endorsing a change in farming practice. In the absence of an EEC directive it would not do anything to put British farmers at a disadvantage, he said.

# Now for a real alliance?



The Liberal Party, having swallowed the SDP, would be in a powerful position to attract Labour into a more formidable pact. R.W. Johnson examines the possibilities for realignment

Behind the current upheavals in the Alliance — and the coming upheaval in the Labour Party over attempted rule changes — lies a scenario for a Lib-Lab pact. The oddity of the present situation is that the scenario is in every mind, but is nowhere spoken aloud — despite the fact that conversations between Labour and the Liberals are already known to have taken place. How would that scenario work?

The first stage would be the complete fusion of the two Alliance parties under Liberal leadership. If this worked, the Liberals would, in effect, have used the SDP interlude to lever their vote up from its previous high of 19.3 per cent (achieved in February, 1974) to a block representing around a quarter of the electorate. That extra 6 to 7 per cent of the vote might seem small reward for the six years of the Alliance adventure, but it would make all the difference to the Liberals' bargaining position with Labour.

To keep that valuable extra fringe of support, the Liberals would no doubt wish to disguise their effective takeover of the SDP by calling themselves the Liberal Democrats — and it would be vital that at least some major SDP figures remained visible in the post-fusion Alliance leadership.

Meanwhile, Neil Kinnock would need to push through rule changes within the Labour Party — one-member-one-vote in candidate selection, perhaps also new disciplinary rules — aimed first at bringing the hard left to heel, and ultimately to rolling back its recent advance within the party. To do this, Kinnock will need to do several things.

First, he will have to consolidate his presidential hold over the Labour Party — turning his successful image-projection of the election campaign into political reality. Second, he will need to win and hold the support of two key groups, the union bosses (especially Ron Todd of the transport workers), and the soft left within the parliamentary party. Somehow the union bosses have to be finessed into lining up their conference block vote behind a reform package whose ultimate effect will be to undermine not

only the hard left, but the power of the unions within the party.

The threatened rule changes will be a pistol pointed straight at the head of the hard left — indeed, they could lead to the deselection, and thus the political abolition, of Diane Abbott, Ken Livingstone and company. (To undo the disastrous "London effect", Kinnock needs to do nothing less than replace Livingstone as the dominant influence in London Labour.)

The hard left will, of course, resist — it will be fighting for its life — and the result is bound to be a series of bitter battles within the Labour Party. There is no prospect of the hard left achieving outright victory, but if enough of the soft left were to defect to them (in the shadow cabinet elections, for example) they could block Kinnock's drive for reform.

To keep the soft left in line, Kinnock will need to re-emphasize his commitment to a non-nuclear defence policy, despite the unhappy knowledge that this cost Labour around 3 per cent of the general election vote, and several dozen seats. And he will, of course, have to deny that he has any interest in a Lib-Lab pact, just as David Steel will have to disclaim such a pact while forcing through the Alliance merger. (The likes of Eric Heffer and David Owen will have a joint interest in trying to bring the subject up, alleging a betrayal of socialist or centrist principles respectively.)

If all goes according to plan, Steel and Kinnock will have consolidated their leadership of their reformed parties, and by 1989 or 1990 will be ready to move openly towards a pact. It would be foolish to expect any positive move before then, but it will also be essential to launch

such a movement before candidate selection goes ahead in either party, and to give enough time to rally non-Tory voters around this novel idea.

The pact will, of course, be unveiled as a great, united crusade to end 13 years of Thatcherite misrule, and will openly promise a Lib-Lab coalition government, but its real guts will be the strategic withdrawal of candidates by one party or the other in all marginal seats, with a common exhortation to vote for the anti-Thatcher candidate irrespective of party.

The difficulty of getting Liberal voters to vote Labour will be overcome by Labour conceding proportional representation. This will not only provide an irresistible carrot to Liberal voters, but will offer a future in which the Liberals will be securely independent of Labour.

Kinnock would, in theory, be free to continue to promise a non-nuclear future, for a pact (and thus a coalition government), will render such a promise meaningless anyway. In practice, there will be pressure for a united coalition programme of government, particularly since such a pact will present the electorate with the same twin leadership structure (Steel and Kinnock) which, in the case of Steel and Owen, was such a handicap to the Alliance in 1987.

Such a scenario could go wrong at many different points, starting with the Alliance merger now under discussion. The stakes are high. It has always been true that the only way proportional representation could be introduced in Britain was for one or other of the two major parties to

lose confidence that it could win a majority on its own. Labour is now near that point, and for David Steel this represents an historic opportunity great enough to risk the whole future of the Alliance. Nothing less than a complete fusion of the Alliance parties will do.

But Owen too is fighting for his political life. He would have no future as a mere subordinate to Steel or in a Lib-Lab pact, which is why he has already announced that he will be no part of a merged Alliance. But he has few bargaining chips: all he can threaten is a rump SDP putting up wrecking candidates in strategic seats (vacated by either Lib or Lab) in the next election — a wholly negative role which the electorate would be unlikely to reward. Meanwhile, it is the perception that an Alliance merger is a threat to one remove to the Tories which explains the united exhortation of the Tory press to Dr Owen to stand firm.

The risks are equally great for Neil Kinnock, who doubtless never intended to become the Labour leader who surrendered for ever the hope of a majority Labour government. The temptation to keep his options open will doubtless remain strong right down to the wire, especially since his reform package is equally consistent with a Lib-Lab pact or a final attempt by Labour to go it alone: that is, Kinnock will want to displace the likes of Sharon Atkin from Labour marginals whether it is in order to improve Labour's image nationally or to entice Liberals to vote Labour locally.

Kinnock must bear a final danger in mind, too: the very formation of a Lib-Lab pact with the objective of a united anti-Thatcher crusade could have unintended consequences. Such a pact would, after all, have an electoral potential of over 55 per cent of the vote, and could threaten the Tories with virtual annihilation. Under that pressure the Tories might well wish to depose Mrs Thatcher in favour of a leader less likely to unite a majority against them.

© Times Newspapers, 1987  
The author is a fellow of Magdalen College, Oxford

Graham Mather argues that a community charge has wide advantages

The sudden burst of interest in the community charge, known to its critics as the poll tax, contrasts with a marked lack of general comment since its proposal in January 1986; with the straightforward passage to royal assent of the legislation to abolish domestic rates in Scotland; and with a private view among senior Labour politicians that the English bill could pass equally smoothly.

Few English commentators have followed the Scottish legislation or the mechanics of implementation of the community charge in detail. No wonder: there is a vague feeling in parliament that there may be political upsets or tricky administrative or enforcement problems. It is important to clear the air.

The community charge is not in itself a panacea to cure the ills of local government finance; nor is it the administrative nightmare suggested by ill-informed comment. It should not be considered alone, as if nothing else will ever change in the way in which taxes are levied, local services provided and local government organized. The key question is: will the community charge streamline tax systems, and recognize new techniques of service provision and more limited roles for central and local government better than the alternatives? It passes each of these tests convincingly; but some big problems remain unsolved.

The fact that there will be "losers" under the community charge is not a flaw. Mrs Thatcher's other major reforms have not faced the same test: privatization, for example, where a share price rise could make everyone a gainer. A broadening of the local government tax base from 18 million to 35 million adults cannot be achieved without taxing more people than the 12 million direct ratepayers.

A major benefit of the community charge is that it will balance local services with a contribution to their cost for the maximum number who benefit. This puts into perspective the calculation that of every 100 electors, 56 who live in households will find themselves at least initially worse off under a poll tax, compared with 44 whose bills will fall. And a community charge will reflect public choice in terms of individual and social interests; it will indicate to voters the personal price of their choice of policy.



## The manifest benefits of a poll tax

The challenge to opponents of such broad cover taxes is to find a better tax. Rates cannot provide the direct connection between providers and consumers of services. The same objection applies to a system based on capital values, rather than linked to notional rental income.

The only other tax which would raise sufficient revenue to replace rates would be a local income tax. But an extra tax on income would create a whole new pattern of losses, especially for low-paid workers. In Scotland it has been calculated that such a system would mean a single manual worker on average wage paying over £150 a year more in local income tax than on a community charge.

So the community charge recognizes the growing sense that it is undesirable to have a miscellany of "progressive" taxes in which many are exempt, and others encounter unplanned traps and arbitrary disincentives. Taxes work best as means to raise revenue: relief of need is most accurately secured as a function of social insurance. Britain has been overprovided with progressive taxes, including income tax, national insurance contributions, local authority rents rebated against a progressive income test all clumsily interacting with in-

come-tested social security. Progressive taxes are notoriously bad at establishing links between payment and results, costs and benefits. A community charge will mesh more naturally with changes in local government services after open competitive tender, whether by contractors or a direct labour force competing for the business, against value for money assessments.

Just as the service itself is priced and subject to review, so the community charge establishes a visible comparison of the efficiency of one local authority against another. As the role of government changes from an all-providing large, single agency to a purchaser, specifier and regulator of contracted services, the flat tax helps to unbundle and compare different means of matching local requirements.

What about the administration of the system? There will be teething troubles. Local authorities will need to canvass their areas and reprogramme their computers. But rating records, electoral registration lists, and individual use of local services will all help build the register; and authorities will have a powerful revenue incentive to keep it up to date, and a wide range of tests to check that subsequent users of

their services are entitled to do so.

But the community charge could run into problems where it interacts with other parts of local government finance, such as the rate support grant (RSG), which finances apparently local expenditure through the national tax system; it does so through complex formulas wholly unintelligible to the layman; it puts a premium, not on the electoral contest at local level, but on the skillful exercise of lobbying of one set of public officials by another.

Far-reaching impending changes in education provision, where public expenditure has broadly matched the RSG level, make the case for reorganizing education finance and the abolition of the RSG still stronger. As more schools leave local authority control, the case for separating education finance from other local services is stronger than ever. Combining this with the abolition of the rate support grant could open the way to a more accountable education system and end the sterile annual tug-of-war over the RSG settlement between central and local government.

A similar logic puts in doubt the proposed uniform business rate — an attempt to limit the size of commercial rates, which would establish a national norm. The rates would be collected locally, controlled nationally and reallocated to authorities centrally, in proportion to their number of residential inhabitants.

It would clearly reduce the incentive on any local authority to attract business to its area in order to strengthen its business rate base. The proposal would constitute another national tax which could be increased more easily than the tax paid by electors themselves. Capping the maximum business rate would achieve the same end more effectively and without the round-tripping of funds, the lobbying of authorities, and the arbitrary increases in the community charge needed to balance unexpected shortfalls in the uniform business rate allocation which are otherwise inevitable.

The community charge is a fundamental and worthwhile reform. It will work best and be explained most easily in the months to come if the principles which augur so well for it inform the approach to reform elsewhere in local government finance.

The author is general director designate of the Institute of Economic Affairs.

Andrew Gamble

## Great muddles in the making

The government is very anxious that it should be known as a radical administration. At the start of the last parliament it was criticized for seeming to have run out of ideas. That charge cannot be levelled this time round. The government has unveiled first in its manifesto and now in the Queen's Speech a set of policies which have delighted its supporters. We have been hearing a lot about "popular capitalism", the new consensus, and the coming final triumph of people over bureaucracies.

To be radical, however, is to take things by the root. It is not the obvious word to describe a government committed to rolling back the state, which after eight years in office still presides over higher levels of public expenditure than those it inherited.

For anyone committed to the free market this government has been a grievous disappointment. It has promised so much and delivered so little. It sells off only the parts of the public sector that are making profits. It has been more adept at creating private monopolies than extending common ownership. It has shied away from challenging powerful professional cartels. It has bowed to pressure on Sunday opening and student loans. It has failed to broaden the tax base by removing mortgage tax relief. It still pours out subsidies to rail commuters, defence contractors, farmers, and many other well-organized special interests.

None of this is new. The Conservatives have been a dominant party for so long because they have skillfully used state power to increase the bloc of interests that supports them, and to weaken their opponents. Selling council houses at a 50 per cent discount was a masterstroke, but it hardly qualifies as a radical departure from traditional Conservatism. Measures to encourage home ownership and popular capitalism have been a key element in post-war Conservative electoral strategy. As Harold Macmillan put it in 1959: "The class war is over and we have won it."

The education bill, the poll tax, and the inner-city programme may turn out to belong to this tradition of Conservative policies. Their common theme is the stripping of powers and responsibilities from local authorities. There is a three-pronged attack on the way. Schools are to be encouraged to opt out of local authority control and be funded directly from Whitehall; the ability of local authorities to raise revenue is to be reduced by the introduction of a uniform business rate and the poll tax; and the responsibility of local councils for planning, housing and urban redevelopment are to be supplanted by new agencies of central government.

The logic of the government's policy is that all services should be controlled and financed either centrally or through the private

sector. This implies that local government should be confined to very limited activities and budgets. The radical solution would be to abolish local government altogether. This will not happen. Instead, the area of local responsibility will diminish and the bloc of Conservative interests and support will increase as new ladders of opportunity are provided for a fortunate minority among working-class children, tenants and the unemployed.

These changes will be guided by the Conservative political instinct rather than ideological doctrine. The changes will be significant, but they are unlikely to be radical. The government has no commitment to freedom of choice as libertarians understand it. It wants to give parents the freedom to choose the best schools, but at the same time it wants to impose a national curriculum in the light of its conception of the national interest. For a government that believes so strongly in the free market it has a surprising faith that state action can find solutions to the problems of the inner-cities and education. Central planning is harmful and inefficient — except apparently when it is undertaken by Mrs Thatcher's ministers.

Where the government is taking a risk is that it may find it hard to judge the number of winners and losers from its new policies. The scope for muddle and error already seems enormous. You do not have to be an adherent of the free market to suspect that entrusting the inner-city programme to seven separate ministries may produce disastrous confusion.

The government is staking a lot on these plans, and it has a large majority to see them through. Yet by enhancing still further the authority of the centre and weakening all other centres of power it relies even more on its democratic mandate to confer consent on its policies.

This will make central government more exposed, with fewer alibis when things go wrong. Local authorities will not be available to be blamed any more. The risk of a major administrative muddle triggering a collapse in government popularity will be increased.

The government is currently riding high. Social and economic trends are in its favour. But it can easily overreach itself. Its very success in weakening the political power-base of the Labour movement is likely eventually to produce a reaction against the abuses of private power and the arbitrariness and remoteness of central government. The more that local government is undermined the more the demand for effective regional devolution is likely to grow, especially if central policies are perceived as ineffective, and if prosperity falters. A little radicalism could turn out to be a dangerous thing.

The author is Professor of Politics at Sheffield University.

however... Henry Stanhope

## What a way to live, poor dears

"Caroline darling hel-lo. Haven't seen you for weeks. Ha-ha-ha."  
"Jane darling hel-lo. No, we've been to the North. Ha-ha-ha."  
"What? To those nice chums of yours in Hampstead?"  
"No silly. I mean the real North. Like Birmingham and Liverpool and Leeds."  
"Birmingham! Liverpool! Leeds! Golly, how frightful!"  
"Well, Nigel's become chairman of the local Conservative Association. Ha-ha-ha. And since the election he's become terrifically keen on things like 'one nation' and 'North-South' — sounds like Captain Scott. He's deeply into 'inner-cities'."  
"What's that, a new bank?"  
"Lord knows, it's something they seem to have up North. Anyway, there was this report which said everyone up there lived on terrible food and were all out of work and had only one house but two televisions. You know, so Nigel said we should all go up there for a few days to see what it was like. It was our 'social responsibility' as he put it. He can be awfully boring at times. Ha-ha-ha."  
"Poor dears. What did you do?"  
"Well, Nigel said we should all take old things. You know, dress down a bit. So I found a suit and a couple of old skirts I bought in Harrods last year. And Nigel took some cords and an old sports coat — and a flat cap. Ha-ha-ha. He said we couldn't go anywhere in the North without a flat cap. Ha-ha-ha."  
"We'll. We had a bit of a rumper with Fiona because she wanted to take her pony. But Nigel said he wasn't going to let us 'undersfield with a horse-box, as he put it. Ha-ha-ha.'"  
"Did you take the Mercedes?"  
"No, Nigel thought it would look a teeny weeny bit flashy for the country you know. So we took the Range Rover instead."  
"How did you get on with the natives? Were they friendly?"  
"Well, Nigel had done a little homework on how to address them. He tried it out when we stopped at a garage in the rain outside Bradford, and said 'By gum, it's a right rum day' to the attendant. The children thought it a real hoot! Ha-ha-ha."  
"Was the man terribly backed?"  
"Well, not exactly. He was a

Pakistani. I don't think he knew what Nigel was saying. Ha-ha-ha."  
"What was it like when you got there? Awful?"  
"I'll say. You know there were all these little houses! Rows and rows and rows of them! All in streets! You've no idea. Terribly small. We went into one and Nigel told me that we saw it as part of our social conscience to help each other and that something must be done."  
"Was the man touched?"  
"Well, not exactly. He actually tried to touch Nigel for a tanner. And when Nigel refused, the man got all nasty and we had to beat a hasty retreat. That was when Nigel tripped up and sprained his ankle. So we called on some factory in someone's cellar where all these people were sewing things in the dark. Nigel said it was a 'sweatshop' or something. But the owner got all ratty there too because we were interrupting the work and threw us out."  
"Did you talk to the unemployed?"  
"Rather. At least we tried to. We went up to a group who were hanging around a street corner smoking. Nigel said as we approached that there was plenty of work for them to do if they wanted it. They could start cleaning up the streets for a start. 'Lot of layabouts really,' he said."  
"Did they look suitably ashamed of themselves?"  
"Well, not exactly. One of them overheard him — you know how loud Nigel can be. And they all got frightfully upset. The policeman asked Nigel afterwards if he wanted to prefer charges. But we were trying to stop his nose bleeding all over the car at the time. Ha-ha-ha."

"I say, what a bore."  
"Yes, it was rather. You've no idea how touchy people can be. Then we've had terrible trouble since we came back, wearing the children off fish and chips and biscuits. I caught Timothy the other day halfway through a packet of custard creams!"  
"Are you going back there one of these days?"  
"I don't think so. Nigel's been jolly quiet since we came back. I think he feels we should start in the South next time, until we get the hang of it. Like Bournemouth perhaps or Lyme Regis..."















T H E R E  
I S O N L Y O N E  
S A L E.

COMMENCES TOMORROW 9.00 A.M.

هكذا من الأصيل

[illegible]



## MAN'S SHOP

## Ground Floor.

## \*Men's Coats

## Cashmere Overcoats Half Price

Single-breasted	£390	£195
Double-breasted	£430	£215
Trench-style Raincoat	£205	£145
Raglan Raincoat	£160	£115
Burberry Trenchcoat, double-breasted	£225	£190
Burberry 'Piccadilly' Raincoat	£180	£135

## \*Men's Suits

Chester Barrie	£380	£275
Sidi	£220	£165
D'Urban	£230	£170
Oscar Jacobson	£220	£165
Odermark	£205	£150

## Harrods

Double-breasted	£195	£145
Single-breasted	£190	£140
Rex Trueform		
Double-breasted	£145	£105
Single-breasted	£140	£100

## \*Men's Jackets

D'Urban	£225	£155
Sidi	£175	£125
Rex Trueform Blazers		
Double-breasted	£115	£85
Single-breasted	£105	£80

## \*Men's Trousers

D'Avenza	£90	£65
Chester Barrie	£75	£50
Oscar Jacobson	£52	£35
Rex Trueform	£28.50	£20
Sidi	£40	£28
Harrods	£34	£24

## \*Personal Tailoring

Cashmere Suiting	metre	£200	£100
Wool Suiting	length	£150	£70
Cashmere Overcoating	metre	£140	£70
Camelhair Overcoating	metre	£117	£69
Alpaca Overcoating	metre	£50	£25
Wool Overcoating	metre	£50	£25
Cashmere Jacketing	metre	£280	£140
Wool Jacketing	length	£70	£45

## \*Men's Knitwear

Ballantyne Hand Intarsia Cashmere	£305	£200
-----------------------------------	------	------

## Pringle:

Cashmere V-neck	£137	£91
3 for		£260
Lambswool Argyle V-neck	£52	£34
Lambswool Crew or V-neck	£37	£24
3 for		£65

## Lambswool Slipover

3 for	£32	£21
		£35

## Coxmoore

Shetland Crew-neck	£23	£15
3 for		35

2-ply Cashmere V-neck	£125	£83
3 for		£235

2-ply Cashmere Slipover	£105	£70
3 for		£195

Shetland Fairisle Crew-neck	£58	£29
Lambswool Cable Crew-neck	£49	£24
3 for		£59

Lambswool Fancy texture V-neck	£48	£24
3 for		£65

Italian Cotton Sweater	£42	£28
------------------------	-----	-----

## \*Men's Shirts

Hilditch & Key	£45	£28.95
Christian Dior	£39.50	£20.95
3 for		£57

Cotton Shirt	£37.50	£20.95
3 for		£57

Allen Solly, Half-sleeve	£21.50	£12.50
--------------------------	--------	--------

## \*Men's Ties

Lanvin Silk	£31.95	£15.95
Printed Silk	£24	£12

Christian Dior Silk	£19.95	£12.50
Woven Silk	£18.95	£8.95
3 for		£24

Spot Silk	£12.95	£8.95
Wool	£9.95	£4.50

Givenchy Tie & Handkerchief Set	£36	£18
Printed Silk Tie & Handkerchief Set	£27.95	£18

## \*Men's Underwear

Zimmerli Cotton		
Briefs	£21.50	£16.15
Singlet	£21.50	£16.15
T-Shirt	£27	£19.95

Mini Briefs, Plain or Stripes Pack of 3	£7.75	£5.75
Cotton Print Boxer Shorts	£9.95	£6.50

Jockey Mini Briefs	£3.75	£2.50
Bright Cotton Socks		

Embroidered	£6.95	£4.95
Plain or Stripes	£6.25	£4.75

## \*Men's Nightwear

Silk Kaftans	£255	£135
Gurcharan Silk Robes Half Price		

Dressing Gown	£140	£70
Kimono	£122	£61

## Neri del Porte

Silk Kimono	£120	£85
Silk Pyjamas	£140	£95

Chaix Silk Pyjamas	£350	£165
Derek Rose		

Satin Pyjamas	£41	£27.50
3 pairs		£75

Satin Nightshirt	£28.50	£21.50
Bonsoir Satin Pyjamas	£39.75	£22.50

Cotton Pyjamas	£31.50	£22.50
3 pairs		£60

HOM Tracksuits	£60.50	£45
----------------	--------	-----



## \*Men's Shoes &amp; Accessories

Church: Full Brogue	£102.50	£79
Plain Oxford	£88.95	£75

Italian Shoes, Moreschi and Giardini	£109.95	£72.50
Leather Boat Shoes	£59.50	£29

Cashmere Scarves	£42.50	£27.50
Lambswool Scarves	£8.95	£5.75

Pleated Silk Chokers	£13.50	£8.95
Tweed Caps	£18	£12

Christy Deerstalkers	£23.50	£14.50
Snakeskin Belts	£35	£21

Canvas Belts	£8.50	£5.50
Silk-lined Gloves	£34.50	£26.50

Silk Handkerchiefs	£6.50	£3.95
--------------------	-------	-------

## \*Men's Gifts

Wetpacks, Lamborghini-design	£39.95	£19.95
Stone Cufflinks	£16.95	£11.25

Agio Blondes Dutch Cigars Box of 25	£15.50	£10
LEISUREMAN		

## Fourth Floor.

## \*Melka

Cotton Trousers	£36	£24
Half-sleeve Shirts	£19	£12.50

Gant Patterned Sweaters	£59	£29.50
Newman Summer Trousers	£36	£24

## Lacoste

Half-sleeve Polo Shirts	£39	£26
Swim shorts	£19	£29

## HOM

## Fourth Floor.

'Lycra' Swim Trunks	£19	£6.50
Boxer Swim Trunks	£29	£14.50

Nylon & 'Lycra' Swim Trunks	£12.95	£6.50
-----------------------------	--------	-------

## WAY IN MEN'S WEAR

## Fourth Floor.

## \*French Connection Half Price

Trench Coat	£59	£29.50
Cotton Jacket	£47	£23.50
Gabardine Trousers	£34	£17
Embroidered Shirt	£25	£12.50

## \*Maitinque Half Price

Suede Jacket	£325	£162.50
Trench Coat	£102	£51
Shirt	£26	£13
T-shirt	£14	£7
Sandals	£37	£18.50

## \*Lemon Half Price

Cotton Jacket	£57	£28.50
Cotton Trousers	£27	£13.50
Cotton Shirt	£26	£13

## \*Roser Marce

Jacket	£195	£130
Trousers	£100	£65
Coat	£189	£125

## \*Adolfo Dominguez

Linen Suit	£355	£235
Blouson	£167	£110
Polo Shirt	£42	£28

## \*Paul Smith

Jacket	£117	£78
Trousers	£57	£38
Shirt Denim Panel	£59	£40

## \*Body Map

Blouson	£141	£94
Tie-back Trousers	£118	£79
Cross-back Trousers	£79	£53
Cycling Shorts	£38	£25

## \*The Cloth

Parka	£115	£77
Sweat Top	£36	£24
Zip Hood, print	£61	£41

## \*Diesal

Green Denim Jacket	£93	£62
Trousers	£53	£35.50
Shirt	£45	£30

## \*Swimwear

## Jams

'Lycra' Bermuda Shorts	£35	£23.50
Cotton Boxer Trunks	£31	£20.50

## Villebrequin

Cotton Bermuda Shorts	£42	£28
Cotton Boxer Trunks	£32	£21.50

## BOYS WEAR

## Fourth Floor.

## \*Radio Half Price

Jeans	£27.50	£13.75
Bermuda Shorts	£19.50	£9.75
T-shirt	£8.99	£4.25

## \*Strom

Suit	£80	£40
Jacket	£60	£40

## \*Aitch Half Price

Knitwear	£26	£13
T-shirts	£5	£2.50

## \*Newman

Trousers	£24	£16
Shirt	£18	£12

*AMS Trousers	£29.50	£13.75
---------------	--------	--------

## \*Jean Bourget

Trousers	£30	£19.50
T-shirt	£16	£10.25

Shirt	£23	£14.75
-------	-----	--------

## \*Lacoste

Polo Shirt	£27	£18
Sweat Shirts	£30	£20

*McGeorge Cotton Knits	£25	£15
*Calida Pyjamas	£19	£9.95

All reductions are from Harrods Usual Prices.

Sale Opening Hours. Monday to Saturday 9am to 6pm.

Wednesdays 9am to 7pm.

# Harrods

KNIGHTSBRIDGE

Harrods, Knightsbridge SW1. Telephone 01-730 1234





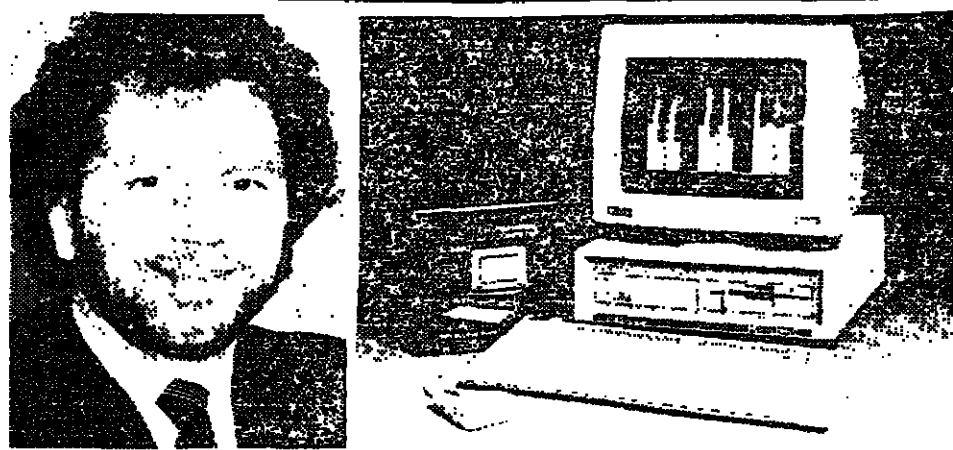






Edited by Matthew May

COMPUTER HORIZONS/1



Alan Sugar, Amstrad's founder and chief, with a new computer, PC 1640.

## PC timing doubts start new Amstrad rumours

After a few weeks of City nervousness and jitters about Amstrad's plans for its new line of personal-computer products the company tried to lay the doubts to rest last week by unveiling plans for a new Amstrad computer — the PC1640.

The machine includes better display, memory and expansion facilities than the company's existing range of machines, although at £918 including VAT for the most basic model, it is no longer in the bargain-basement category.

The PC1640 was launched in the US early last month. News of its birth was greeted in Britain by worries that uncertainty about its proposed debut time in Europe would stifle sales of the company's PC1512 IBM PC-compatible computer.

At the time of the US launch, Amstrad said it would not be bringing the superior Amstrad PC1640 to the UK until 1988, presumably in the hope that it could sell existing

stocks of the PC1512 machine by then.

But Amstrad's UK dealers were having none of it and quickly put pressure on the company to release the PC1640 in its "home country" immediately.

Though Amstrad has done that, concern over stock levels

By Geoff Wheelwright

for the current computer has meant a far higher price for the new machine in Britain — American prices start at well under £600. British buyers may conclude that they cannot justify spending more money for the PC1640's extra features.

Amstrad's managing director, Alan Sugar, is now talking about the PC1512 as the "next generation of home computer" when he had originally seen the machine as a firm beach-head into the corporate and small-business computer sector.

Mr Sugar now hopes the new model will do what the 1512 failed to do and get into large businesses. The 1512 is likely to be used to replace the company's ageing CPC range of home computers, which would leave Amstrad to concentrate its main home-computer efforts on the ancient but successfully revamped Spectrum Plus 3.

Amstrad is also likely to pay some attention to its middle-aged Amstrad PCW word-processor in September with the launch of a new version of the system having improved printer and better software.

A further question-mark in this scenario is when Mr Sugar will get round to looking at the growing market for computers using the Intel 80386 computer processor that are compatible with IBM's AT range.

Though he refuses to speculate on this topic, it is widely rumoured that an Amstrad AT1640 will be the next major launch in 1988.

Shops go hunting for IT specialists

## Jobs prizes in store

JOBSCENE

By Eddie Coulter

Retailing is undergoing some of the biggest changes it has ever seen. It is fuelled by and taking advantage of information technology. It may well alter the way we shop, what we buy and from whom.

The big retail chains, supermarkets, stores and mail-order groups are taking up the gauntlet of the retail computing challenge with vengeance. It is not a time for the faint-hearted, nor for dithering over computing investment. The prizes are enormous.

It starts with electronic point of sale (EPOS) and laser scanning equipment, in-store computing, computer-based ordering and distribution. It can include automated warehousing, computer-based market forecasting, modelling and decision-support systems. It ends with electronic funds transfer at point of sale (EFTPOS) and teleshopping on videodata or video text systems. And it needs skilled people.

A few weeks ago, Marks & Spencer launched a recruiting campaign for analysts, programmers and operators and is planning a new £100-million data centre near Heathrow.

Sainsbury's, recognized as a leader in retail computing, has spent £100 million on IT in the last three years and will commit that much again in the next few, while Woolworths is planning a new computing centre in Milton Keynes.

Carolyn McLurg, managing director of ORIC, a computer personnel consultancy, said: "In general, retail companies



Carolyn McLurg, managing director of a computer personnel consultancy: Retail companies are on the look-out for all types

are looking at most types of staff — programmers, analysts, project managers and systems designers. However, it is the very senior people who are most in demand, with applications expertise highly important."

"We hold a senior-persons register. All retail companies are interested when particular types of people become available."

"The majority in demand are systems people with programming skills at some point in their career, but they must have solid retail application and liaison experience between users in the stores and the technical department."

"There are only a few people around with EPOS and

boardroom. This lack of retail expertise can be found throughout the senior IT staff structure in retailing.

"Good IT people with retail experience are in short supply. And true retail expertise is needed for applications development. It is people who can relate to the business, rather than the technical notes and bolts, that are needed."

"Project managers and senior systems people with retail knowledge can turn IT to competitive advantage. And people who understand communications as well as being able to think strategically, are like gold dust."

"However, when it comes to systems programmers, my view is that all the good ones are 'going contract' and it is difficult to retain and get good people."

"The contract market should be viewed with interest. Retailers are looking to drive DP costs down through prudent use of contract staff and facilities management through computer services companies."

On the staff front, Sainsbury's sees a demand for good systems analysts with two or three years' experience. Systems programmers and communications specialists are almost impossible to find, according to John Blake, Sainsbury's departmental director for systems strategy and planning.

The go-ahead retail companies are themselves prepared to look for staff. With systems analysts on £16,000 to £18,000 a year outside London, it seems that salaries are creeping up.

## MoD demand for Ada

Last week the Ministry of Defence joined the growing number of organizations demanding the use of what is set to become a major force in the software industry until at least the end of the century — the Ada computer language.

The principal reason for the MoD's move is that Ada has been the Nato standard since 1975 and having all the computers within the organization using the same language clearly makes sense.

But, like its American counterpart, the MoD sees many other advantages in adopting Ada. And the companies that develop software for the ministry are likely to feel the benefit too, in their balance sheets.

The US Department of Defense started work on what was to become Ada in the early 1970s, when it saw software costs rising too fast even for its legendary financial resources to cope with.

The cause was traced to the use of hundreds of different programming languages in the development of "embedded" systems (ie, those required to operate without human intervention) for the department. So a project was started to find, or construct, a language that could be used in as many different applications as possible.

It soon emerged that no existing language could be

SOFTWARE

By Robert Matthews

taken over directly. So, to fix ideas, the department invited proposals for the design of a widely applicable high-level language based on Pascal, PL/I or Algol 68.

In 1979, a defence-department panel of experts chose a Pascal-based language, code-named Green, developed by a team then at Honeywell-Bull in France.

A major reason for Green being chosen, was that it had remained virtually unchanged following public evaluation, unlike its competitors. But, needless to say, it had to undergo considerable change in its transformation into Ada (named after the Countess of Lovelace, the assistant of Charles Babbage).

The language was finally standardized by the US National Standards Institute in 1983.

Since then, Ada has grown in popularity as its underlying cleverness has become more widely known within the software business.

There are no radically new features within the language: it is the eclectic combination of concepts drawn from other languages that makes Ada so powerful.

However, the demand that Ada programs be reliable and easy to maintain means that program readability was given greater priority in the design of Ada than simplicity of coding. So programmers have to think harder at the outset about what they want to do, but once the job is started, it needs much less follow-up.

Another crucial feature of Ada is its modularity, where whole chunks of code can be re-used elsewhere.

There are dissenting voices, however, particularly among academics. Some claim to see dangerous gaps in the structure of Ada that could lead to problems with embedded structures.

However, such philosophical caveats are unlikely to stop Ada becoming seen as a panacea by the software industry both here and abroad.

## A quiet merger defies pundits

For a company that is now the second largest computer firm in the world, surprisingly little has been heard from Unisys — formed nine months ago by the takeover of Sperry by Burroughs.

At the time reservations were expressed by industry analysts on the wisdom of merging two companies which made incompatible mainframes and were seen as much competitive as complementary. Several other mergers or agreements in the industry had been based on adding communications expertise to computing.

But since the sale of those parts of the business Unisys considered outside mainstream computing coupled with some hefty cost-cutting and the removal of 12,000 jobs, the company is now predicting a record second-



Graham Murphy, president of Unisys in Europe — "no precedent for an operation on this scale"

the "Global Wholesale Banking System", it is aimed at those large companies wanting to standardize their worldwide currency operations.

Unisys' primary business is mainframes and big corporate accounts. Naturally, it sees a healthy future for mainframes, predicting that the ubiquitous use of personal computers will only increase demand for access to mainframe databases, not replace them.

Last week the company also disclosed plans to try and beef up its weak presence in personal computers with the launch by the end of the year of a PC using the powerful 386 chip and able to run IBM's new OS/2 operating system.

Mr Blumenthal, concerned at the time of the merger with the dominance of IBM, referred to achieving a "critical mass" — a company of sufficient size to compete with the computer giants. Further growth through more acquisitions is now expected to try to improve that critical mass.

MAINFRAMES

By Matthew May

quarter turnover. What is left is a company with 98,000 employees in 120 countries and a £5.75 billion turnover — still only about a fifth that of IBM.

The fear that Sperry customers in particular might desert the new company has generally not been borne out. Though there have been some disappointments — last month for example the company saw four Sperry airline customers move to IBM for a new \$300 million reservation system — investors have accepted the changes with the result of a healthy share price.

The success so far has been partly put down to the personality of the former chairman of Burroughs and now Unisys chief, Michael Blumenthal. Some senior Sperry executives departed after the takeover, but others say that having met Mr Blumenthal their opinions changed. He has also spent much time trying to convince large Sperry customers their product lines would continue to be supported.

The president of the European division, Graham Murphy, said of the takeover: "There was no precedent for an operation on this scale. We could choose our own pace."

launch last week of a new software product for those dealing in international currency. Given the unlikely title,

FOCUSSED 'IT' INVESTMENT ON COMPETITIVE ADVANTAGE

MANAGEMENT SEMINAR ON BUSINESS BASED 'IT' STRATEGY

SOUTHCOURT 0860 348313

## INTRODUCING THE COMPUTER OF THE FUTURE AT A BREATHTAKING PRICE PLUS ADVANCED SOFTWARE BONUS

Bringing the performance you can't afford to miss.

This new computer from Apricot will outperform anything else you try.

And with breathtaking ease.

However, its performance as the world's most advanced desk-top computer is not its only remarkable feature.

There's the price — £2999.\*

For products based on the previous generation processors, IBM, Olivetti and Compaq will make you pay around the same.

Beware of paying more.

If your company has money to burn, you can easily blow it trying to attain a similar performance.

Quite simply, you're likely to be asked for an extra 50%, or more, for other systems based on the same 386 processor.

(Sorry IBM, Compaq et al).

And unlike Apple, the new Apricot Xen-i 386 is fully compatible with no expensive additions.

Why more people choose Apricot.

Given the facts, it will come as no surprise that Apricot produces Britain's most popular AT compatibles.

Or similarly, Apricot is a major

supplier of computers to the Government.

But what is the view of the independent experts?

"Specifications which knock the socks off" was the rather apt description used by Which PC.

Whilst PC User succinctly put it as 'the fastest machine you can buy.'



ADVANCED SOFTWARE BONUS

Special Upgrade Offer closes August 31st

If the price of this Xen-i 386 is outside your budget, we'd like to make you a special offer.

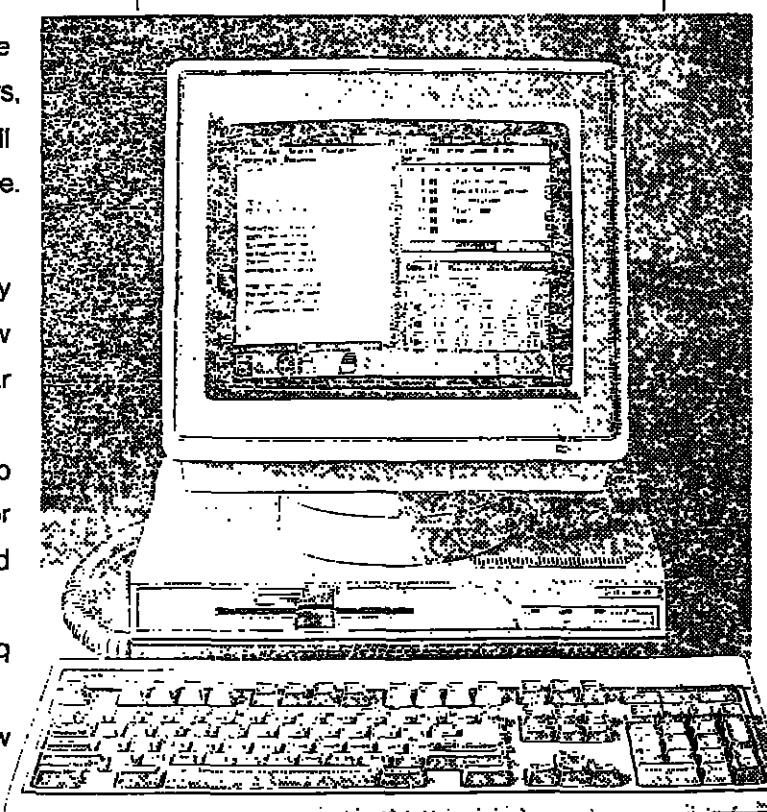
Because for £1999\* you can have the world's finest 286-based computer — the Xen-i X120.

Buy before August 31st, and we'll guarantee to upgrade it to 386 performance at any time next year.

And at the special offer price of £999, (the difference in cost between the two systems).

You're invited to test drive either system at any one of the 250 Apricot Business Centres around the UK.

Just return the coupon, or call Freephone Apricot.



THE NEW APRICOT XEN-I 386

Advanced software included in the price.

There is a further bonus that you will not find elsewhere. The all-inclusive software.

Such as powerful Word-Processing with Graphics. A Lotus 1-2-3 compatible spreadsheet, VP Planner.

Or Microsoft Windows, with personal diary and card-index filing system.

Not that you would fail to notice how its performance transforms your existing software.



OFFER CLOSES AUGUST 31st 1987

To Apricot Computers plc, Apricot House, 111 Hagley Road, Edgbaston, Birmingham B16 8LB

Please send me details on your new Apricot Xen-i 386 and 286 computers, and the name of my nearest dealer

I would like more details on your network and multi-user systems

I would like the Fact Pack on Apricot Desktop Publishing

Name \_\_\_\_\_

Title \_\_\_\_\_

Address \_\_\_\_\_



OPEN SYSTEMS COMPUTING

IBM, Compaq, Olivetti, Microsoft, Lotus, 1-2-3, Apple and VP Planner are all trademarks of their respective operating companies

مكزامن الحاصل



# Olivetti announces the PCs that respect your right to make your own decisions.

The arrival of the personal computer revolutionised the way businesses were run, bringing speed and efficiency that were previously unthinkable.

That revolution, like all technological revolutions, was producer-led. But the world since the revolution has changed. Business accepted and exploited the new technology. It invested in it, often heavily. The business customer today is literate in the new technology, and is articulate enough clearly to communicate his needs. Olivetti believes that the responsible producer should listen to him.

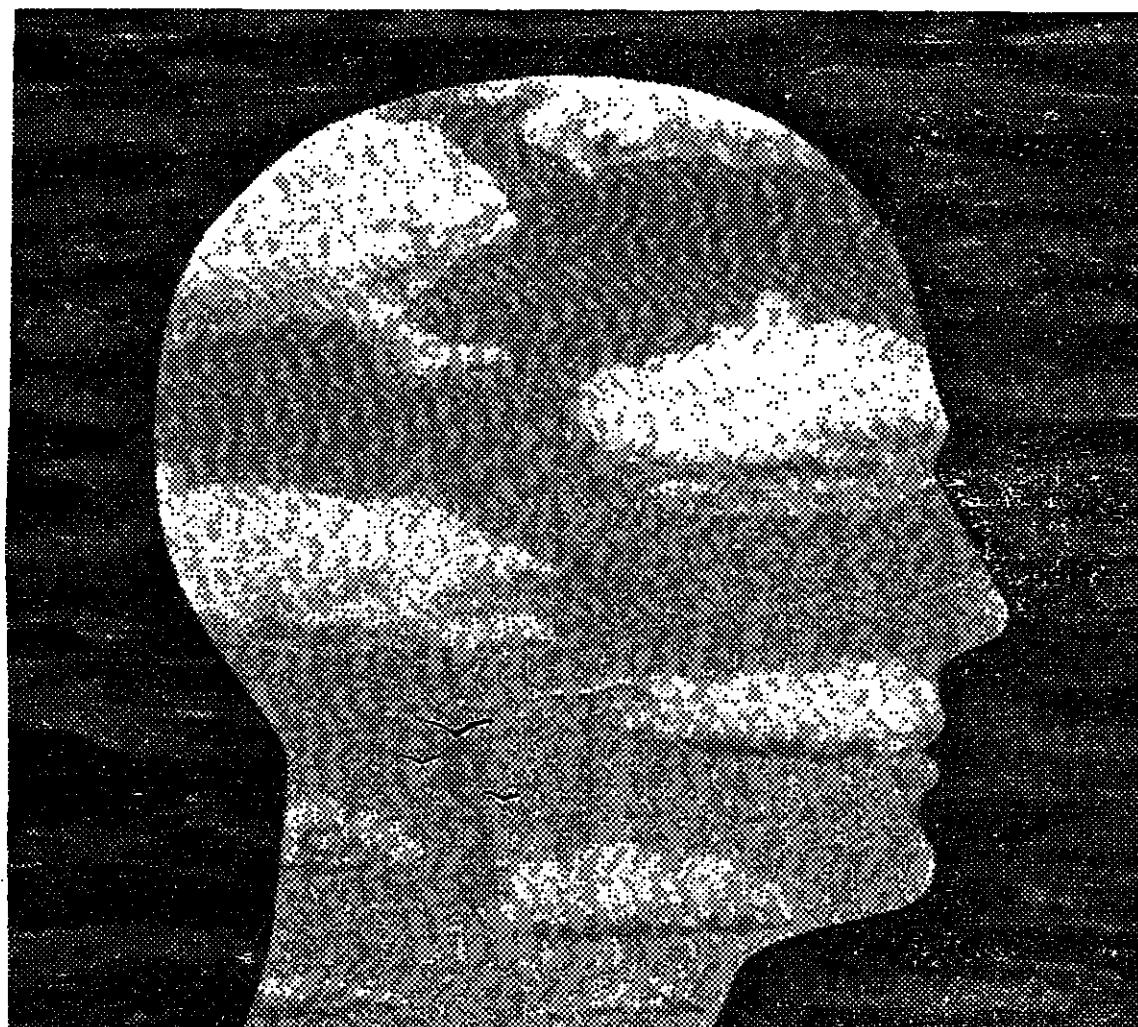
## Systems evolution

A major evolution in recent years has been in the role of the PC itself, from a stand-alone machine into part of a system. And this evolution is closely reflected in Olivetti's approach. For Olivetti, PCs are conceived as the building blocks of a system.

This user requirement for a systems approach has demanded increasingly powerful and sophisticated technology. The consumer has, in a sense, retaken the initiative. How should the producer respond?

Olivetti's view is clear. Today's user is not only technologically literate but also financially committed. Naturally, he expects products that will offer him all the benefits of state-of-the-art technology.

But he also has a right to expect products that will leave him free to enter and structure the system as and when he wants to. He needs a high degree of



interconnectability, workstations that offer the best possible price/performance ratio. And he wants to be free to work with the market standard of his own choosing.

This is what Olivetti has set out to give him with its new PC offering.

## Power and flexibility

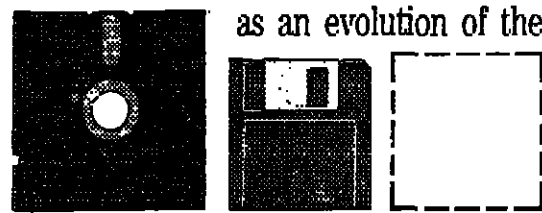
At the top of Olivetti's new PC range will be three models using the powerful 80386 microchip. These will be the fastest, most powerful PCs available, reflecting the trend for the PC to operate as server in local networks that can in turn be integrated with minicomputer environments.

These new models range from the M 380/T tower model to the M 380 and the compact M 380/C desktop workstations. The M 380 line will be flanked by a series of new PCs available in a

wide range of configurations. These will include the M 280, a powerful and extremely fast personal based on the 80286 chip with the potential for multi-tasking, the S 281, another 80286-based workstation specifically designed to operate in LAN environments, and the M 240, a potent workstation that represents a natural evolution of the highly successful (and widely emulated) M 24.

## Compatibility commitment

The new models have been developed



as an evolution of the existing Olivetti PC range. They are all fully compatible with market standards. (They offer, for example, a free choice of 5.25 and/or 3.5 inch floppy disks.) Indeed, it is Olivetti's firm intention to

guarantee full compatibility with current market standards. Whatever they may be. The new models will thus take their place alongside Olivetti's existing PCs (including the recently introduced portable M 15) to offer the customer a complete range of choice in planning his systems.

They offer him full compatibility with his installed base, high computing power, integrated, ergonomically valid configurations and a modular approach that will allow him to expand the system exactly according to his needs.

## Complete solution

As well as respecting the customer's existing investment, Olivetti is committed to protecting and supporting it in the future.

The completeness of the new Olivetti PC range is matched by the completeness of Olivetti's global offer, which embraces the whole spectrum of PC-related products, from software to printers.

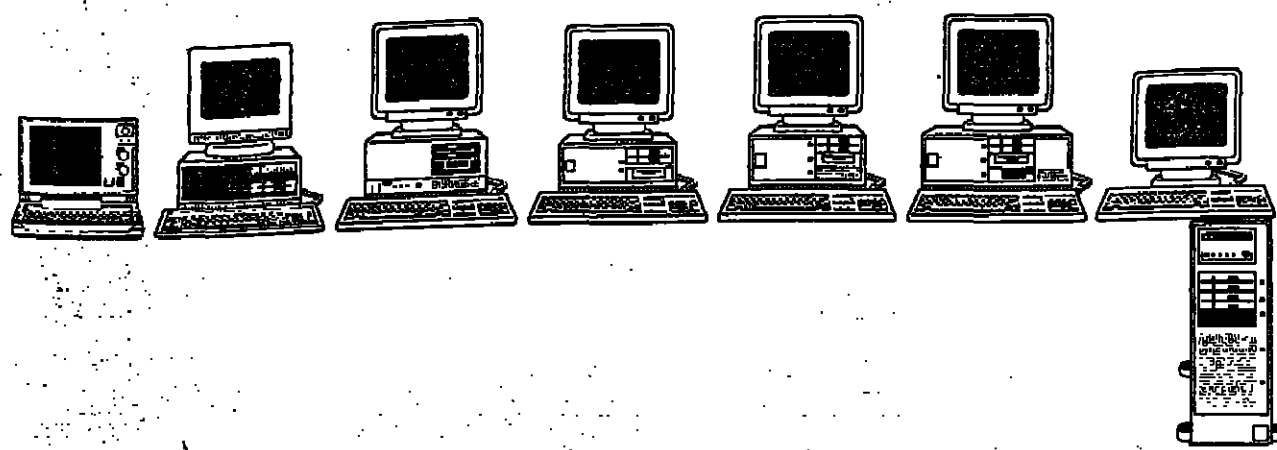
In addition, Olivetti's highly-qualified dealer network and internal staff are at the disposal of clients to assist in interpreting their needs and to provide full after-sales back up service.

The new Olivetti PC offering has thus been conceived to give the user the maximum freedom of choice.

To leave him free to grow and evolve rather than to tie him down.

That is why we see the new Olivetti PCs as the choice of freedom.

# olivetti



OLIVETTI PERSONAL COMPUTERS. CHOICE OF FREEDOM.

Further information from Carol White, British Olivetti Ltd., 86-88 Upper Richmond Road, London SW15 2UR. 01-785 6666.

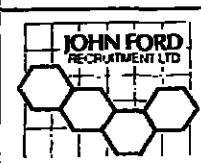


## REAL-TIME

Avionics/Naval Systems  
Process Control  
Mathematical/Scientific Programming  
Communications Voice and Data  
Local and Wide Area Networks  
Graphics

If you have at least one year's experience in any of the above, John Ford Recruitment has Permanent Job Vacancies for SOFTWARE & HARDWARE ENGINEERS with Client Companies involved in 'State-of-the-Art' Engineering in LONDON, HOME COUNTIES, SOUTH & WEST.

Experience of DEC systems and/or Intel or Motorola micros would be advantageous.



**SALARIES £9K to £30K**  
Telephone David Jones on 0442 40383 (Quote Ref 7/77)

Specialists in Real-Time Technical Computing.

John Ford Recruitment Limited, Solihull House, Cherry Orchard, Hemel Hempstead, Herts, HP1 3AS  
Telephone 0442 40383

## Systems Designers in Italy

From £12k to £20k + Overseas benefits  
Milano-Torino-Ivrea-La Spezia-Roma  
Attenzione a chi interessa lavorare in Italia!

La nostra filiale a Milano ha bisogno di professionisti qualificati per sistemi chiavi-in-mano e per consulenza presso i nostri clienti. Richiediamo una buona base di esperienza tecnica e volontà di affrontare situazioni nuove e interessanti.

If you have ever considered adding a European dimension to your career but rejected the idea through concern over job security, career prospects or losing out on advanced technology, then we invite you to think again.

As one of the UK's strongest and most successful international Systems and Software Consultancies, we have offices throughout Europe, and a wealth of experience in overseas assignments.

And, as a member of our permanent staff, you receive full employee benefits with continuity of service and security of employment back in the UK at the end of your overseas placement.

If you understand enough Italian to make your skills understood by our Italian clients, and have experience in one or more of the areas listed below then we would like to talk to you.

Of particular interest is experience in any of the following:  
FORTRAN, VAX, STRATUS, IBM, micros, Olivetti U, C, COBOL, FORTRAN, PASCAL, ADA, Industrial, Software, Scientific, Comms, Banking, VMS, MS-DOS, CICS, VM, UNIX, Olivetti MOS.

For immediate consideration please send your CV or write/phone for an application form and information pack, quoting reference 7/77 and indicating your preference for type of work and fluency in Italian, to: Stewart Holland, Systems Designers, Centrum House, 101-103 Fleet Road, Fleet, Hampshire, GU31 8PD. Tel: 0252 622161 or for 24 hour answering 0252 622776.

BURGESS HILL, CAMBERLEY, FARNBOROUGH, FLEET, LONDON, MANCHESTER, TEWKESBURY, EUROPE, USA

**SD Systems Designers plc**



Nicole Sloane, Fashion Buyer.



Steve Watts, Chemist.



Alex Simpson, City Analyst.

**C&C Computers and Communications**

## HOW DO YOU MEASURE UP TO NEC CUSTOMERS?

You won't fail to be impressed by the tremendous variety of PC users who are responding enthusiastically to NEC PowerMate and MultiSpeed PC's. Expansion of our UK operation means that we are now looking for the following people to join our cheerful team.

## TECHNICAL SALES EXECUTIVES £20-24K plus car

Your background in pre-sales support or consultancy has given you substantial experience in DOS applications and systems design. As a salaried member of the sales team, you will take responsibility for all aspects of account management, including co-operative sales programs to major accounts, and recruitment and support of qualified dealers and system integrators.

This combination of sales, technical and marketing support tasks represents a challenging opportunity to consolidate existing skills and prepare for a role in junior management.

## SALES OPERATIONS EXECUTIVE £14-16K

Wide-ranging experience in materials management, distribution, forecasting or sales order processing is essential, as this position acts as the interface between internal administration functions and our department's valued customers and sales personnel.

Your tact, thoroughness, supervisory skills and familiarity with accounting procedures will identify you as an important member of the team with considerable responsibility for the success of our business.

## ADMINISTRATOR/PA £9-10K

The Manager of our department is looking for a senior secretary or office supervisor to help control this fast-moving operation. The position demands an excellent grasp of details, together with business administration skills and knowledge of modern word processing and information handling technology.

Though it is very likely that you are already working within a similar sales operation, this role will offer additional responsibility and the opportunity for formal training in team management and leadership skills.

To find out more about some of the best opportunities around please telephone or write to Tina Westmoreland, Personnel Department, NEC Business Systems (Europe) Limited, NEC House, 1 Victoria Road, London W3 6UL. Telephone: 01-993 8111.

**NEC**

## COMPUTER HORIZONS/2

## There's far more to editing than just sitting at a screen

If desktop publishing were not currently flourishing it seems doubtful that it could support the four British publications dedicated to the topic - Desktop Publishing Today, DTP, The Desktop Publisher, and Electronic Publishing Now. They are all attempting to justify their existence by catering to this new market niche. But what exactly is desktop publishing?



Clever software alone is not going to make an art editor out of every company executive

The classic definition of a DTP system is an everyday PC allied to a moderately priced, under £5,000, laser printer capable of turning out eight pages a minute with "near typesetting quality".

The software used in desktop publishing to design pages must by definition be simple to operate. This inevitably leads to software which uses a mouse, windows and icons as epitomes of the Apple Macintosh and Commodore Amiga.

The theory with DTP is that what the user sees on screen should closely resemble what the printer discharges. If this was only text it would look rather dull, so to add a bit of life to the final results a device known as a scanner is used.

This has the ability to capture an image from a photograph or printed paper and turn it into a form which the micro can understand and manipulate. DTP can, therefore, satisfactorily blend text

## Bold, italic and fancy fonts will look awful

with graphics and was originally almost entirely the offspring of Apple.

Apple's page printer, the LaserWriter, encompassed support for the Postscript page description language which together with Aldus' Pagemaker software virtually created the DTP market.

Thus printers were no longer confined to imitating mere typewriters. Thanks to page description languages they could turn out whole pages of artwork and text.

Nevertheless, the cynics say

DESKTOP  
By Tony Dennis

that DTP is just another overnight sensation. Come the dawn there will be a whole lot of dissatisfied users with software and systems they can't use, and there is probably substance in this.

The problem is that all the clever software in the world is not going to make a *Vogue* art editor out of every company executive.

Bold, italics and fancy fonts thrown together with detailed line work will look just as awful as if a monkey was placed in front of a computer and asked to type the complete works of Shakespeare.

Where DTP is really going to score is in industries where the appropriate design skills already exist.

Already print houses willing to typeset work from disc are springing up all over the country. Currently, the typical DTP user is somebody like Bryan Skinner, marketing copywriter with the PC software house AutoCAD.

Mr Skinner has found that

DTP allows him to "smarten up" a whole host of documents, for example, a list of the company's local dealers produced for potential clients.

This would previously have been the inside of a printshop or a typesetter's workroom but is laser-printed.

Additionally, having the design facilities in-house has meant that he can produce several mock-ups of a document. These are initially produced on the laser printer.

## Keying in just once cuts out errors

However, the final version is sent on disc to a typesetting bureau and, with any luck, comes out exactly as intended.

In a rather different field there is South Side Design, a small company based in Swanage, Dorset. It produces brochures, advertisements and colour magazines for a variety of clients. The main partners, Colin Schnaar and Neil Millen, previously, had little experience of micros.

Now they have two Apple Macintoshes and a laser printer. Mr Millen uses

Microsoft Word to write his copy while Mr Schnaar designs pages on screen. The finished product is then sent on disc to the typesetters.

Nothing has been sacrificed since colour illustrations and complicated artwork can still be added to the final page.

But the work has to be keyed in only once, cutting out possible errors. Colin Schnaar estimates that the system has paid for itself in nine months.

Most DTP industry seers, however, appear to have missed the portents from another market sector - communications. A page printer and scanner allied to powerful hard disc-based microcomputer makes it ideal for a computerized fax machine.

All it requires is a fax modem on a card which fits into a standard IBM PC - already available for £1,000 from Comwave.

Even if DTP users aren't prepared to pay for fax, they will certainly be able to afford to send data down standard telephone lines by modem.

A reasonably fast (1,200 bits per second modem) costs just over £200 from a variety of different manufacturers.

## Danger: networking minefield

## NETWORKS

By Sean Hallohan

Networking personal computers is a fashionable concept which many manufacturers and dealers push strongly. But for the untutored the technology can be a minefield. One company that was quoted around £25,000 for retrieving a PC-based system recently ended up paying £75,000.

So what should the prospective user wanting a network look for? How easy is it? And how much would it cost?

Let us nail one myth that has grown up over the years: networking individual PCs is not just a matter of running cables between machines and printers, switching them on and running the system.

Not all networks are the same nor are they all used for the same thing. Some are more user-friendly than others, some handle applications such as word processing and electronic mail better.

The cost of a network with 20 machines would, assuming £2,500 as the average price of a machine, cost around £50,000, and that is without the hidden costs of operating and applications software and cabling.

David Kilding, who is networks and communications manager for dealers Personal Computers in London and heads a 16-strong team, believes there are eight steps which companies should go



"We'll get networked, you said... Don't worry about the cables, you said. They won't show very much, you said..."

through before installing a network.

They are defining a solution for a client, consultancy, design implementation, planning, cabling installation, installing the network, training, post-installation support and product evaluation, and testing.

Typically, a dealership will send a consultant to evaluate what is required: this will initially cost the prospective customer £200 a day for three or four days.

The second stage is to design the system and plan the

implementation, which will include a survey of where the cabling has to run. A 20-machine system would cost about £5,000, just for the cables and installation fees.

Once the cabling is in, the network itself is installed, but this can set the customer back a further £300 a day.

There may be a free warranty period in which to iron out any technical problems but after that the user has to pay for the maintenance and support.

Where the average size of an average network used to be

between five and eight machines two years ago, networks have been steadily growing, either because users have been adding to their original network or because they have planned larger ones from the beginning.

This brings with it its own problems and inevitably more expense. Someone has to manage a network once it gets to any size - and a new job, that of network manager or controller has arisen. Because networking skills are in short supply these posts command relatively high salaries. Mr Kilding tells of how one company installed a network and appointed the managing director's secretary as controller. "She didn't even know what a hard disc was," he said.

All this consultancy, cabling, maintenance and training may seem like a lot of expense, when added to the cost of machines, printers and software required to build a network, so is it worth it?

The answer is often yes. Starting from a basically small network the operator can use personal computers as bricks to add on new machines. But getting it wrong from the start could lead to more problems.

As Bernie Allenstein, the marketing director for Torus Systems, the network software house, puts it: "If you were buying a minicomputer for £80,000 you would not expect to walk in a shop, pick it off the shelf and expect it to work."

As Bernie Allenstein, the marketing director for Torus Systems, the network software house, puts it: "If you were buying a minicomputer for £80,000 you would not expect to walk in a shop, pick it off the shelf and expect it to work."

## SYSTEMS DESIGN • DOCUMENTATION • TRAINING

## Go International with Intereurope

We are Currently Seeking People for Positions  
Throughout Europe - £40K

## TRAINING AND DOCUMENTATION (SW AND HW)

We are looking for a number of authors and course development specialists with the following experience:

## REQUIRED EXPERIENCE

UNIX, XENIX, IBM OS, MSDOS, TURBODOS, OFFICE AUTOMATION, DATA COMMS AND NETWORKING, OPERATING SYSTEM ADMINISTRATION, COMPLEX REAL-TIME MULTIPROCESSOR SYSTEMS, HIGH VOLTAGE EQUIPMENT, TELECOMS, PCs, PERIPHERAL EQUIPMENT, COMPONENTS, IC'S, INDUSTRIAL/FACILITY AUTOMATION, COMPUTER GRAPHICS, MEDICAL SYSTEMS.

Candidates should have a least one year's experience as a author or course developer, preferably gained with a major computer or electronics manufacturer.

## SPECIAL PROJECTS - WIDE AREA NETWORKS - BRUSSELS.

## AUTHORS AND COURSE DEVELOPERS.

We will be building up a new department of consultant authors and course developers over the next three months. Candidates will need to have a good Data Comms background with the emphasis on X25 and/or SNA.

Please send career details quoting reference R243/413 to:  
See Davies, Intereurope Technology Services Plc, Intereurope House,  
19-21 Denmark Street, Wokingham Berks, RG11 2XX. Or phone See Davies  
on Meg Chambers on (0734) 786444 daytime, or 24 hrs on (0734) 775616.

Remuneration packages will be most attractive for suitable candidates. This is a long term project, so we will be looking for long term commitment. (Belgium and Holland)

We would be very interested in hearing from candidates who could demonstrate good knowledge of UNIX/XENIX and Data Comms. (Italy and Holland)

## SOFTWARE DEVELOPMENT

We would be particularly interested in IBM skills for ongoing projects (VM/CMS, MVS/TSO, ISPF, CICS, ASSEMBLER, PLI). Locations are Austria, Belgium and Germany.

We will also require an ADABAS/NATURAL Consultant to start in July or before. (Belgium)

## CONSULTANTS.

We are also looking for consultants to set up problem reporting systems including change control, SW configuration management, etc.

**INTEREUROPE**

## OFFICE AUTOMATION ANALYST

City based circ. £15,500

- Do you have knowledge of the Wang Office Automation Product, ideally Office 2 and WPPUS?
- Do you understand any one of the following in detail: Office Administration, WPPUS Administration, Office Induser or general VS Administration?
- Do you have any experience of helping users with the Wang Office Automation product?
- Do you have excellent communication skills and a congenial outgoing personality?
- Are you interested in developing a career in Office Automation with special emphasis on end user needs?

If you can answer 'yes' to any of the above questions then you could be suitable for this post within our Office Automation Team Based in the City in our purpose-built modern office in Aldgate, E.W. Payne are leaders in the complete field of recruitment, banking - specialists in design cover for multi-million pc and risks worldwide.

As a highly successful and profitable company we offer tangible career prospects with a salary to £15,500, together with a generous benefits package which includes free life insurance, excellent pension scheme and free restaurant.

For an informal discussion please call Marie Swaith on 01-623 8080, ext. 2335. Alternatively send your CV or write for an application form to: E.W. Payne Limited, Aldgate House, 33 Aldgate High Street, London EC3N 1AJ



**E.W. Payne Limited**

مكزامن الناصح



## COMPUTER HORIZONS/3

هكذا من العمل



## Hair's breadth surgery

By Valerie Lewis

Computer-controlled lasers have now been developed with sufficient accuracy to sculpture a human hair as the picture above - magnified 1,100 times - shows.

More seriously they are being tested for the correction of long or short sightedness, where operations are so intricate they cannot be carried out by the human hand.

The new surgery will be carried out using a laser attached to a computer the size of a small filing cabinet. Professor John Marshall of the Institute of Ophthalmology in London, and a laser pioneer for the past 20 years, is the man who devised the new operation - called photorefractive keratectomy or PRK.

While it is not possible, says Professor Marshall, to change the shape of the eye, the laser can change the focus of rays that enter the eye through the cornea by

taking specially calculated slices out of the centre portion of the cornea.

This new operation is different to a method pioneered by the Russians using lasers to treat short sightedness, which is frowned on by some experts because it makes actual cuts at the side of the eye. They argue it is difficult to judge the depth of these cuts and that they can weaken the eye.

The laser for Professor Marshall's operation is constructed so it does not cut deeper than one thousandth of a millimetre, with the laser itself on a flexible arm attached to the computer. When the surgeon is happy with the calculations and measurements, he will press a button for the laser controlled by the computer to cut out the appropriate slices from the eye.

The procedure takes from one to 10

seconds and is carried out under local anaesthetic. Professor Marshall is currently waiting for new equipment - which he helped to design - from Summit Technology, the US firm.

He will then begin testing the new technique on human guinea pigs who are volunteers with slight eyes. Professor Marshall says that an operation on a blind eye will not alter the situation of anyone's sight and will not harm the subject either.

When he is satisfied with the technique he hopes to begin operations on normally sighted, long-sighted or short-sighted people in about two years.

Who would qualify for the new operation? Professor Marshall says that the choice will be up to the patient. There will be some doctors who will use the procedure and some who will not.

## Importance of a human touch

Over the past two years several large companies have started to look for someone often designated the Chief Information Officer (CIO). The role is to identify ways in which technology can push opportunities in support of the business aims, rather than simply assessing new equipment performance.

"That can be a problem for the traditional technical person who has moved from chief

## RECRUITMENT

By Pat Sweet

systems designer to computer manager", says Michael Brodbeck, managing director of DCE information management consultants, which has carried out a number of studies for blue chip clients such as Glaxo, BAT and BP.

"But if they are young enough they can be retrained and reoriented with a fairly massive injection of business skills training," he added.

Otherwise, some companies try a different formula of appointing a more senior business manager, sometimes on a three-year assignment, to direct the company function.

"But those who can't adapt face difficulties. We have seen examples of people shaken out of organizations and replaced

by more business-oriented people, typically at higher salaries as a recognition of the increasing importance of that function".

Boards of companies are now also asking consultants to assess the ability of the computer people in place, and to see whether they can be retrained.

Systems and business analysts can also expect to be increasingly rotated in and out of a data processing department, to ensure they remain conversant with both sides of the company.

"There is a detectable trend for line managers to take on project management responsibility for a particular applications development project".

The introduction of fourth generation languages and standard development methodologies will speed up this process, so that management trainees could find a stint in data processing function as common as time spent on the shopfloor.

"The demand is going to be for less machine-oriented and more people-oriented computer staff, with an awareness of concepts like body language and the ability to stand up and give coherent presentations," Mr Brodbeck concluded.

## Freeing data files for the people

## BRIEFING

Seven out of 10 people believe they should always be able to see information held about themselves on computer files. The findings come from a study by the Data Protection Registrar which also discovered that particular concerns were information held on financial status, court judgments and medical records. Few were concerned about information on their age, likes and dislikes or club memberships. Seventy per

cent of those questioned rated the Data Protection Act very useful, though this dropped to less than 60 per cent when the exemptions to the Act were explained.

## Optical discs

One of the overlooked parts of IBM's new PS/2 micros is the optional inclusion of an

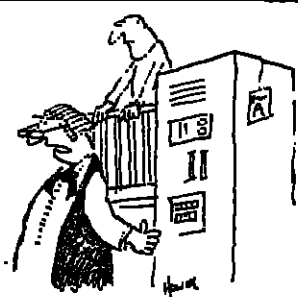


Exhibit "A" in 'lad, which I will use to show the cause of the defendant's unbalanced mind.

optical disc system, known as WORM. The discs can only be written on once, so are used to store information permanently. Like many burgeoning fields IBM's announcement of an optical disc is to a certain extent welcomed by competitors as it can be seen as legitimizing or endorsing that particular technology.

One firm already trying to preempt IBM's optical disc with a system compatible with the PS/2 Model 30 is Chessington-based Computer Aerospace Components. Prices start at £3,500 and the discs can handle 115 megabytes or 230 megabytes of information.

## The right name

As technology becomes more diffuse a company can find its name is no longer apt. Mike Osler, UK manager of Alpha Microsystems, for example, bemoans the fact that people assume it only sells micros. In fact the Berkshire-based company, with head-

quarters in California, chose its name 10 years ago when the word micro referred to microchips - the personal computer having yet to be invented.

"We believe that the micro in our title is not good for business and we want to change it," says Mr Osler. He is willing to offer a case of champagne for the best suggestion and can be contacted at 56 Herschel Street in Slough.

## A megarace

The Dutch electronics firm Philips says it has produced its first megabit chip in the race to develop a new generation of semiconductors vital to the survival of major electronics firms in the 1990s. The firm announced last week that at its research facility in Eindhoven it had turned out its first functional submicron one megabit sram (static random access memory) chip.

The development comes in the framework of a one billion dollar joint project with Siemens of West Germany. The new chip is 90 square millimetres with a line width of 0.7 micron, or less than one hundredth of a human hair. Philips said the chip had the highest packing density yet produced, while offering an access time of 25 nanoseconds, the fastest in the complementary metal oxide silicon (CMOS) technology it uses for this chip. But industry analysts say major US and Japanese competitors could beat Philips to the market.

## SYSTEMS ANALYST £25K PROGRAMMER £17K

To enhance and develop property accounting programmes for leading City Investment Company. The ideal candidates will have property and investment accounting experience using System 38 and RPG 111 but some training is available so if you only partly qualify - give us a ring, we won't waste your time.

WORD ASSOCIATES: 01-377 6433 (Agy).

BSI is the focus for UK activity in standards and quality.

## Information Technology: Standards

BSI Standards prepares national and international standards - the basis for quality and world trade.

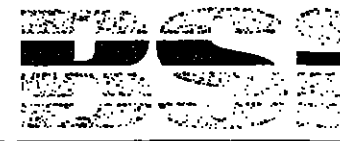
We are the key UK link into international standards actively throughout the IT sector - data processing, telecommunications and advanced manufacturing technology. Our technical staff operate at the centre of world and European IT standards and the application of international decisions nationally. They must be able to:

- \* manage international, European and national standards projects at all stages of development
- \* work to achieve agreement on the content of standards
- \* project BSI policy and advise on procedure
- \* provide administrative and committee secretary support.

We are looking for candidates with degree level qualifications and experience in one or more of the data processing disciplines. They must also be able to demonstrate excellent organizational, communications and interpersonal skills.

The starting salary is £14,535 rising to £17,130 pa with 5 weeks' holiday and contributory pension plan.

For more details and an application form, please contact: Elspeth MacArthur, Senior Personnel Officer, BSI, 2 Park Street, London W1A 2BS. Tel: 01-629 9000.



Working for Quality

## City Recruitment Consultants

## SALES? LOOKING FOR A CHANGE? c£32K

We have a number of companies that urgently require high calibre sales executives. You must be able to show good organisational skills, and a successful sales track record which may have been obtained in the service industries, computers or peripheral market.

The ability to work under pressure with a bright personality and as part of a professional team will result in earnings of £40k (no ceiling). Training in the applicable area is given.

For immediate interview for this exciting challenge ring Paul Errington or Brian Jackson.

CITY RECRUITMENT CONSULTANTS  
SALES & MARKETING DIVISION  
58 Houndsditch, London EC3A 7DL  
Tel: 01-623 4688

## IBM RECRUITMENT CONSULTANT

We are an expanding agency specialising within the information technology industry with IBM systems professionals and the financial sector.

If you have previous experience, or would like to move into this progressive field, are ambitious and articulate read on. We will expect you to have experience of the recruitment industry or personnel or computers. More important will be your ability to work under your own initiative and be self-motivated. We will help this motivation with an excellent basic salary plus a generous commission structure and ongoing training. Contact Jayne Bayliss on 01 499 6585 (Evening 01 421 4522). Holford, 18 James St, London W1H 5HN.

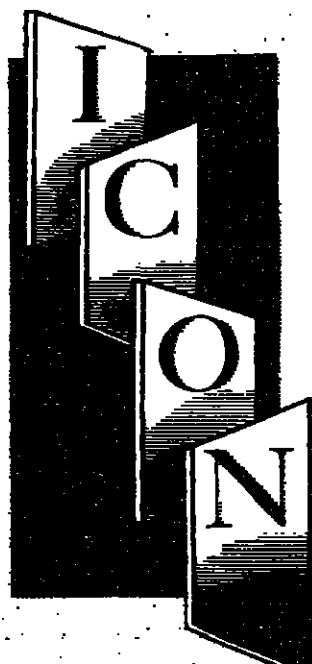
## TECHNICAL SUPPORT WITH COGNOS

COGNOS, the suppliers of POWERHOUSE, are seeking to strengthen their European Telesupport Group. Based in Bracknell, Berkshire, this group is responsible for providing technical support to COGNOS' customers throughout Europe and the Middle East.

The positions to be filled require substantial expertise in POWERHOUSE, significant experience in a customer support role, and fluency in at least one major European or Middle Eastern language to English.

If you meet the above criteria and would enjoy being part of this challenging environment please contact:

Mrs Christina Oakley on Bracknell (0344) 486668.



## COMPUTER RESOURCES LTD

6th Floor, Empire House,  
175 Piccadilly,  
London W1Z 9BB  
Telephone: 01-409 2844  
Evening telephone No. until 10.00pm  
01-968 8602/03727 22531

## OPPORTUNITIES IN COMPUTING

**PROJECT LEADER MIDDLESEX CIRCA £20K + CAR + BENEFITS**  
Company: Successful international organisation, utilising the latest IBM mainframe technology.  
Position: Project Leader to lead 5 Analysts/Programmers and take new projects from design to implementation.  
Experience: Leadership experience not essential, but management potential is important. Three years Analyst Programmer or Project Leader is required.  
General: Would suit an ambitious Analyst Programmer, wishing to move into a managerial position. Benefits include a company car, BUPA, pension scheme etc.  
REF: TH 3614

**SYSTEMS ANALYSTS WEST LONDON £15-£18K**  
Company: A worldwide group of manufacturing companies. The DP department utilises the latest CL/VME mainframe technology.  
Position: Systems Analysts to join the business development/information systems group. Applications include manufacturing systems from conception to implementation.  
Experience: Applicants with solid background in business systems and analysis should apply. Specific hardware or applications experience is not essential.  
General: These are challenging positions and opportunities to experience working in a large successful manufacturing group, hence career prospects are excellent.  
REF: TD 2854

**PROGRAMMERS - CITY £17K + MORTGAGE SUBSIDY**  
Company: A dynamic bureau services company, part of a large banking organisation, provides solutions to the banking sector.  
Positions: Programmers and Analysts/Programmers to work in a team of highly successful professionals, developing a wide variety of banking systems, utilising the latest DEC hardware.  
Experience: Upwards of 2 years commercial or financial DEC VAX VMS experience is essential, ideally with Basic and a 4GL. Previous mainframe management experience would be of particular interest.  
General: An opportunity to gain financial application experience, within a company offering good promotional prospects and excellent salary and benefits.  
REF: TS 3916

**WANG VS SPECIALISTS LONDON & HOME COUNTRIES To £25K + CAR**  
Company: Major WANG users utilising the latest technology for a variety of applications including Banking.  
Positions: Programmers, Analysts, etc to be responsible for the development and support of on-line and database systems.  
Experience: Upwards of 2 years Cobol or analysis in a WANG environment.  
General: Opportunity to work for very forward thinking organisations. Applicants must have an outstanding personality, be energetic and have a strong wish to achieve results quickly.  
REF: TM 3655

**SYSTEMS PROGRAMMER N.W. KENT To £14K**  
Company: Well-established electronics manufacturing company.  
Position: Systems Programmer to be responsible for the IBM 4341 with DOS/VSE - installation and tailoring of software, tuning etc.  
Experience: 2-3 years programming - any language. Training will be given in Assembler.  
General: Fantastic opportunity to move into the challenging and highly paid world of Systems programming.  
REF: TH 3560

**USA - PERMANENT AND CONTRACT OPPORTUNITIES - URGENT**  
\* UNIVAC Systems Programmer, Ops Manager, Programmers.  
\* BURROUGHS Cobol Applications Programmers.  
\* RPG II, RPG III Programmers and Analyst Programmers.  
\* ACP/TPF Assembler Programmers.  
\* MVS Systems Programmers.  
\* DATABASE Administrators, IMS or DB2.  
\* IBM SERIES 1, EDU/EDX Programmers.  
We are interested in any DP professionals who would like to work in America, permanent or contract, on our growing list of clients.  
REF: TDG

**DEC BANKING CITY £25K + BENEFITS**  
Company: One of Europe's largest independent software and consulting groups, specialising in providing banking automation and services to DEC sites throughout the world.  
Positions: Business Analysts, Systems Designers and DBAs are now required to support existing products. Training may be offered at the Company's Head Office in Europe.  
Experience: DEC experience in a specialist banking environment would be ideal, securities, foreign exchange, hedging or negotiable instruments. International travel is envisaged.  
General: An exciting opportunity to join the global banking community with an established and growing organisation. Excellent benefits and prospects.  
REF: TS 3563

**UNIX & C EXPERTS CITY To £16K + OUTSTANDING MOVE INTO BANKING BANKING BENEFITS**  
Company: Leading international Bank developing financial systems using a range of IBM PCs.  
Position: Programmers/Technicians with good degree or equivalent to undertake development of systems for end users.  
Experience: Two years commercial experience on Unix based equipment with thorough knowledge of C.  
General: EXCITING OPPORTUNITY TO MOVE INTO BANKING. Benefits include free travel, up to 20% bonus, life assurance, pension scheme and subsidised mortgage.  
REF: TM 3654



## PUBLIC APPOINTMENTS

## CHIEF EXECUTIVE

Up to £48,000 p. a. (under review)

Upon the retirement of Mr Alistair Stone, the Clerk & Chief Executive, early in 1988, the Surrey County Council are now seeking to appoint a Chief Executive as head of the Council's staff and principal adviser on matters of policy, concerned essentially with overall leadership and management to ensure the most effective use of its resources.

Surrey County Council, one of the leading local authorities in the country employing over 22,000 staff and serving a population of more than 1 million, is committed to a number of policy initiatives aimed at further improving the quality and effectiveness of its service.

A natural leader of considerable stature is demanded by the appointment, with the ability to consolidate and build on the Council's past and current achievements. Candidates must therefore

be of the highest calibre and be able to demonstrate a proven record of success in managing a large organisation, suggesting the ability to lead and influence the shape of the organisation and to effect change.

The person appointed will have well developed communication, organisation and management skills, coupled with political sensitivity, tact and diplomacy.

For an information pack and application form returnable by the 27 July 1987 please contact the Head of Personnel Services, County Hall, Kingston upon Thames KT1 2DN. Tel No. 01-541 9800 reference PSD/151.

If you wish to discuss this appointment further you are welcome to speak personally to the Clerk & Chief Executive - Tel No. 01-541 9000.



**SURREY**  
COUNTY COUNCIL

## AGRICULTURAL AND FOOD RESEARCH COUNCIL (AFRC)

## SECRETARY TO THE COUNCIL

The Council is seeking a Secretary in succession to the late Professor J.L. Jinks, CBE, FRS.

The aims of the Council are to advance scientific knowledge in support of agriculture, horticulture and food supply and the associated biologically-based industries, with special regard to environmental factors and safety.

The Council's public funding is about £100M per annum, with another £10M from industry and charitable trusts.

The Secretary is Chief Executive of the Council and Chairman of the AFRC Management Board. The main responsibilities of the post are:-

- to give overall management and scientific leadership to eight major research institutes and to the AFRC Central Office. Some 4,800 staff are employed, including over 2,500 scientists.
- to act as Accounting Officer for the Council's Parliamentary Grant in Aid.
- to represent Council to Ministers and senior civil servants, and industrialists.
- to serve on the Advisory Board for the

Research Councils and the Priorities Board for Agricultural and Food R&D.

- to provide effective secretarial support to Council including the University Grants Boards which award £7M annually.

Applications are invited from candidates, preferably under 55, who have a distinguished record of research in a science or technology relevant to agriculture and/or food. Management ability of the highest order, effective presentation skills and sound judgement are also prime requirements for this senior appointment.

Salary: circa £45,000. Non-contributory Superannuation with a retirement age of 60. A contribution may be made towards relocation expenses. Location: Central London.

Applications should be made, in confidence, by 21 August enclosing a curriculum vitae to Lord Selborne, Chairman, Agricultural and Food Research Council, 160 Great Portland Street, London W1N 6DT. Lord Selborne would also welcome the names of suitable candidates.



## Efficiency, Economy and Effectiveness in Every Service

We're reorganising and strengthening our Internal Audit section. Not only to widen its responsibilities and make it more effective, but also to attract the issues of efficiency, economy and effectiveness through all our services.

The skills and enthusiasm of the men and women we recruit are vital in achieving our objectives. So you can be sure of gaining the professional challenge and the range of experience you're looking for.

## HEAD OF INTERNAL AUDIT

£15,792 - £16,998 per annum

We need a qualified accountant with experience of leading an audit team. In addition, you will have worked on 'value for money' and computer audit projects, and be able to bring this experience to create an effective internal audit service.

In return, we can offer an Essential Car User allowance or car leasing scheme, and relocation expenses - including house purchase scheme - where appropriate.

## ASSISTANT AUDITORS

£12,744 - £13,731 per annum

A recently qualified accountant, you should have experience of computer and 'value for money' and computer audit projects, and be able to bring this experience to create an effective internal audit service.

A Casual User car allowance is available.

You'll find us well placed for the M25 and M1, and surrounded by a wealth of leisure and cultural amenities. Additional benefits include flexitime and free Life Assurance.

Applications are welcome from anyone irrespective of their sex, marital status, race, religion, colour or disability.

Job Descriptions and Application Forms available from the Personnel Division, 92, Hatfield Road, St Albans. Telephone: 0727 33748 924 hour answering service).

All completed application forms to be returned by 28th July 1987.



## Appeals Director



The Richmond Fellowship  
Kensington

The Richmond Fellowship is a registered charity internationally renowned for its work in the field of mental health. With a budget over £4m it provides residential and day care for adults and children through a growing network of therapeutic communities. Its College, at the headquarters in Addison Road, provides training for people in a range of helping disciplines. The Fellowship has made a major contribution to mental welfare and rehabilitation over 28 years and now seeks to respond to urgent demands for new and

more extensive services. The Appeals Director will lead the Fellowship's financial growth by mounting an intensive, ongoing campaign of fund-raising with appeals to grant-making foundations, institutions and the public. The post will require energy and commitment of a high order. Applications are invited both from successful fund-raisers and from senior executives of recognised standing in their fields. Salary will be negotiable.



Please write, in confidence, to Peter Greenaway, Ref: 1580/PJG/T.

**PA Personnel Services**

Executive Search - Selection - Psychometrics - Remuneration & Personnel Consultancy

Hyde Park House, 60a Knightsbridge, London SW1X 7LE.  
Tel: 01-235 6060 Telex: 27874

## HORIZONS

A guide to  
career opportunities

## Joining together for self-help

Joe Fellowes was a first-rate distribution manager with a shipping company. He fell victim to a change in the trading pattern and was out of work for months. Four days with a Job Club saw him back in an executive job.

The same applied to Marie Holmes, who had once been a manager with the Nuffield. But when she decided to return to work after raising her family, she had no idea where to start. A week at a Job Club crystallized her ideas and updated her on new opportunities in the job market. She now has a sense of direction.

And Tricia Boden, who had fallen foul of the squeeze on executive efficiency, had gained a fresh surge of energy by the end of her second week in a Job Club. She drew up plans for a leisure centre in the New Forest and had gained the confidence to approach her bank manager for a business loan. Her spell with the Job Club put her well on the way towards becoming a small entrepreneur.

All these cases show that the quickest way out of long-term unemployment often comes simply through sensible advice and by channelling and focusing one's efforts. Which is exactly what the new Job Club system is about.

Job Clubs are aimed primarily at the long-term unemployed who may have lost their sense of direction after months of fruitless job hunting. Set up under the auspices of the Manpower Services Commission there are now 1,000 or so Job Clubs throughout the country. Their aim is to provide people with the

If you have been out of work for some time, it may be that what you need most is a boost in confidence plus information on new opportunities. A Job Club could help you, says Edward Fennell

if you are to play the job market successfully.

Which is where Job Clubs can help. By bringing unemployed people together, often in small groups, encouraging them to reassess their job seeking and putting them in touch with new networks and contacts, the Clubs are able quickly to up-date their members in the essential skills of job seeking.

The statistics suggest that they are being very successful. About 60 per cent of people passing through the Clubs manage to get employment; about 13 per cent go on to retraining of some kind. It shows that for many people with skills and ability, there really are opportunities - if only they can be found.

The key person in the process of rebuilding confidence and redirecting the job search is the Job Club leader. It is often his or her personality and imagination which is crucial to the success of the scheme.

Roger Thomas works with Alan Honnor & Associates, which runs one of the Job Clubs in Southampton on behalf of the MSC. "My aim," he said, "is to work myself out of a job." Roger's own background includes many years of fostering links between the community and industry. Like most Job Club leaders, he is expert at providing the link between his members and the outside world.

In particular, he has the knack of being able to convert often depressed and demoralized people into self-assured and lively job applicants who can make a good impression on employers.

He said: "Every person who gets a job from this Job Club is a cause for celebration and takes us closer to the goal of closing the Club down. The secret of our success lies, I believe, in the mutual help and support that we provide."

"Unemployed people are often isolated and demotivated. They have lost their confidence and are bewildered about how to re-establish themselves in the job market. But by pooling their experience and by building up their enthusiasm, we can help reshape their whole approach to work."

Job Clubs generally combine a strong social-support network with a highly disciplined approach to job-hunting.

Members are expected to attend on a daily basis (rather like making a job out of job-seeking) and the first fortnight for each new intake is spent in formal sessions which tackle basic issues such as career interests, attitudes and attainments.

An early objective is the production of an impressive CV. It may need to be redrafted several times before it is right. Priority is also given to sharpening interview skills through constant practice and the use of video replays.

Mr Thomas said: "Often our members haven't really thought about their careers or their achievements for such a long time that they overlook things which would really help them. Through our group discussions and by counselling, we begin to tease out these strengths so they can be presented in the most positive way both on paper and during interview."

One of the other benefits of belonging to a Job Club is the free access to facilities such as telephones, postage stamps, typewriters and photocopying - the kind of everyday office equipment, without which job-seeking is so much harder.

There are also strong links with local Job Centres, which mean that Club members have immediate access to all the latest vacancies in their area. They also have first sight of local newspapers so they can immediately follow up every job-lead on their own doorstep. All of this discussion, activity and enthusiasm

## Positive aspects of seeking an opening

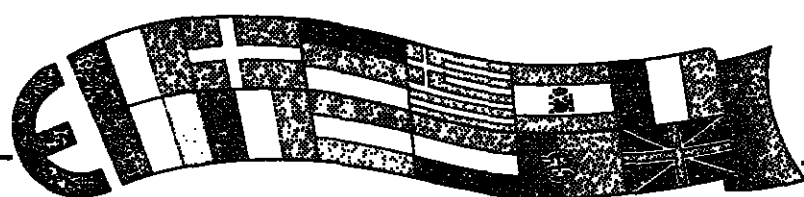
needs, however, to have some impact on the outside world. Each Job Club member is set the target of securing 10 "leads" each day. Using the principle that the more applications you make, the more chance you have of being successful - providing of course that they are the right kind of applications - Job Club members are under positive pressure to follow up advertisements, make speculative applications and get into new networks.

With its emphasis on enterprise and energy, the Job Club embodies the positive aspects of the "on your bike" approach to job-searching.

Nevertheless, there is no pretending that Job Clubs can work for everyone. Yet for those who feel that they have got a lot to offer and so cannot understand why they are still unemployed Job Clubs may hold the key.

By looking at the problem afresh in an atmosphere of communal self-help, the Job Club can help make the breakthrough which months in the solitary confinement of unemployment can never achieve.

● Thursday: Why talented and skilled women workers are being lost to industry



## A COMISSÃO DAS COMUNIDADES EUROPEIAS

organiza

um concurso geral mediante prestação de provas para a constituição de uma lista de reserva de

INTÉRPRETES (m/f\*)  
de língua portuguesa (COM/LA/582)

QUER SER INTÉRPRETE DE CONFERÊNCIA NA COMISSÃO DAS COMUNIDADES EM BRUXELAS?

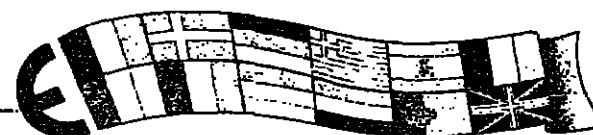
- Se efectuou estudos universitários completos;
- se possui pelo menos 2 anos de experiência profissional pós-universitária, dos quais 1 ano na qualidade de intérprete de conferência;
- se tem como língua activa principal o português e possui um conhecimento profundo de pelo menos duas das seguintes línguas: alemão, dinamarquês, espanhol, francês, grego, inglês, italiano e neerlandês;
- se nasceu depois de 14 de Agosto de 1948;
- se é nacional de um dos Estados-membros das Comunidades Europeias;

Pode obter o aviso pormenorizado do concurso e o acto de candidatura publicado no Jornal Oficial das Comunidades nº C 167 de 25 de Junho de 1987, dirigindo-se, de preferência por bilhete postal, a:

- Comissão das Comunidades Europeias, Divisão Recrutamento, rue de la Loi 200, B-1049 BRUXELLES, tel.: 02/235.11.11;
- Secretariado de Imprensa e Informação CCE, Rua do Salitre 56 - 10º, 1200 LISBOA, tel.: 54.11.44.

Data limite para a apresentação das candidaturas: 14 de Agosto de 1987.

\* A Comissão desenvolve uma política que tem por objectivo assegurar a igualdade de oportunidades entre mulheres e homens em todas as profissões.

LA COMISION DE LAS  
COMUNIDADES EUROPEAS

organiza

concursos de méritos reservados a nacionales españoles (m/f) para

3 puestos de

## JEFE DE DIVISION (A3)

1 puesto de

## CONSEJERO (A3)

(Formación universitaria indispensable, 15 años de experiencia profesional).

28 puestos de

ADMINISTRADORES  
PRINCIPALES (A5/A4)

(Formación universitaria indispensable, 12 años de experiencia profesional).

Para los detalles solicitar los anuncios de concurso a:

Commission des Communautés européennes, Division Recrutement, rue de la Loi 200, B-1049 Bruxelles, tel.: 02/235.11.11.

A COMISSÃO DAS  
COMUNIDADES EUROPEIAS

organiza

concursos documentais reservados a nacionais portugueses (m/f) para

1 lugar de

## CHEFE DE DIVISÃO (A3)

(Formação universitária indispensável, 15 anos de experiência profissional).

12 lugares de

ADMINISTRADORES  
PRINCIPAIS (A5/A4)

(Formação universitária indispensável, 12 anos de experiência profissional).

Para mais informações peça o aviso de concurso a:

Comissão das Comunidades Europeias, Divisão Recrutamento, rue de la Loi 200, B-1049 Bruxelles, tel.: 02/235.11.11.

Lancashire  
County Council

An Equal Opportunities Employer welcoming applications from all sections of the community.

## SENIOR SOLICITOR

Salary: Grade PO 38-41

£14,301 - £15,567 per annum

Here is a prime opportunity for a solicitor to develop a career with one of the largest local authorities in the United Kingdom.

As an important part of a team of Solicitors within the Chief Executive/Clerk's Department, the successful applicant will be mainly responsible for legal work arising out of the County Council's Planning, Industrial Development and Tourism Committee, and possibly from the County Council's economic development company. Duties will include attendance at public inquiries and clerking of Committees. Previous local government experience is not essential.

The post carries a Casual Car User allowance and assistance with relocation expenses will be paid in appropriate cases.

Application forms and further details can be obtained from the Chief Executive/Clerk's Department, PO Box No 78, County Hall, Preston, PR1 8XJ, quoting Ref No 41/87/86.

Closing date: 17th July, 1987.

MUSEUM OF LONDON  
PRESS & PR DEPARTMENT.  
TYPIST/CLERICAL ASSISTANT.

£6,075-£8,601 inc.

(under review).

To provide support to a busy press and PR dept in England's premier social history museum. In addition to typing/word processing services other duties will include computerisation and maintenance of the mailing list, answering general and press enquiries and assistance at functions.

Further details and application form available from The Personnel Officer, Museum of London, London Wall, London, EC2Y 5HN. Tel 600 3699 ext 212, to whom completed applications should be returned by 24.7.87.



## UNA INTERNATIONAL SERVICE

UNA is a voluntary organisation which sends qualified and experienced workers to the Third World.

Applications are invited for the following posts:

**BRAZIL**

**NURSES (Amazonas)**

**AGRONOMISTS**

**AGRICULTURALISTS**

**PHYSIOTHERAPIST**

**BURKINA FASO**

**DOCTOR**

with public health background

**AGRICULTURAL TRAINING ADVISER**

for blind people

**ANTI-EROSION ADVISER**

All contracts are initially for two years.

Salary is in relation to local costs.

For further information and an application form contact Glary McLennan (Personnel Administrator), UNA, 2 Whitehall Court, London, SW1A 2EL. Tel 01 539 0370.

CLAIMS A  
LITIGATION C

15

CASTLE POINT  
DISTRICT COUNCIL

Appointment of  
Personnel Officer

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

01-481 H

</



01-481 1066

## PUBLIC APPOINTMENTS

01-481 1066

CITY OF BRISTOL  
CLAIMS AND  
LITIGATION OFFICERReference CC 289/TM  
Salary range at present  
£5,991-£12,287  
(pay increase pending)

A Legal Executive with a thorough grounding in general law and County Court litigation is required.

What the post holder will be expected to be familiar with and deal with all aspects of litigation, the emphasis will be on landlord and tenant matters.

A suitably experienced applicant can expect a commensurate salary of not less than £10,500 p.a.

For an informal discussion regarding the post ring Keith Reeves, Assistant City Clerk on Bristol (0223) 266031 ext. 853.

Applications from people interested in a job-share arrangement, with or without a partner, are welcome.

For further details and an application form please telephone Bristol (0223) 266031 or write to the Recruitment and Equal Opportunities Manager, The Council House, College Green, Bristol BS1 5TH quoting reference CC 289/TM.

Applications renewable by 24th July 1987.

BRISTOL CITY COUNCIL IS AN EQUAL OPPORTUNITY EMPLOYER

CASTLE POINT  
DISTRICT COUNCILAppointment of Chief  
Planning Officer Designate

at a salary of £19,776 - £21,763 p.a. on terms and conditions of JNC for Chief Officers

OR  
in the alternative on a 3 year contract at a salary of £21,763 - £23,928 p.a. and otherwise in accordance with the terms and conditions of the JNC for Chief Officers

In either case a car will be provided.

The Chief Planning Officer is to retire at the end of October 1987 and applications are invited from experienced and qualified Town Planners for the post of Chief Planning Officer Designate.

The person appointed will be responsible for advising the Council on all matters relating to the functions of a district planning and building control authority. These functions are administered by the Town Planning Committee under powers delegated by the Council. The duties involve the direction, organisation and management of the Planning Department which has an establishment of 27.

The district is on the northern bank of the Thames Estuary. It has an area of some 175 square miles and a population of 67,000. The developed area is largely residential and the surrounding countryside, which includes Hedgeside Castle Country Park is almost entirely within the metropolitan green belt. There are expanding holiday and recreational uses along the waterfront with some marine assisted industries and the adjoining creeks and estuaries include an extensive area of special scientific interest. The whole area is under intense pressure for development and there are a number of unusual planning problems requiring solution.

There were nearly 1400 applications for planning permission and a similar number of applications under the Building Regulations during the last year.

Application forms and further particulars may be obtained upon request by writing to or by telephoning South Essex (0268) 762711 extension 115.

Completed applications should be returned to the undersigned by 31st July 1987.

R. Neighbour, Chief Executive and Clerk of the Council, Council Offices, Kin Road, Thurdisley, Basildon, Essex SS7 1TFH.

KIRKLEES  
METROPOLITAN COUNCILOffice of the Chief Executive  
ECONOMIC DEVELOPMENT SOLICITOR  
Post No. 302800Salary: PO(D) £17,574 - £18,768  
(£17,970 - £19,194 from 1 February 1988)

The Council has developed, over several years, a sophisticated, corporate economic strategy to expand employment potential of the population of this multi-racial Metropolitan District Authority. The strategy involves property development, financial assistance to business and employment training initiatives. A solicitor is required to fill this post established in 1984 and now regarded to reflect the higher level of responsibility. The solicitor will be directly responsible to the Chief Legal and Administrative Officer, and is head of a two person officer team. The solicitor will also have a pro-active role as a member of a corporate team of officers engaged in the formation of and implementation of the Council's Economic Development Strategy.

The post will involve the preparation of loan agreements, security and other contractual documents; company secretarial duties for the Council's Development Company and other companies Workers Co-operatives and other organisations; and giving legal advice on behalf of the Council to firms, persons and community organisations seeking financial and other assistance from the Council.

Applicants must be solicitors with a detailed knowledge of the above matters and a general knowledge of voluntary organisations and conveyancing would be an advantage. Previous applicants have been notified separately, and need not re-apply.

Application forms and job descriptions from: Common Services Section, Kirklees House, Huddersfield, HD1 1TB (Tel: (0484) 22133 - Ext. 433) to whom they should be returned by 24 July 1987. It is essential to hold interviews in the week commencing 5 August 1987.

Kirklees operates an Equal Opportunities policy, full details of which will be supplied to all applicants.

Appeals  
Manager

This is a new appointment in a charitable group which has developed many successful schemes to counter Inner City unemployment in the Midlands. The group is now ready for the next phase of growth in other deprived areas of the country.

Responsibility is to the Deputy Chief Executive for planning a strategy for fund raising and for implementing it. There is likely to be emphasis on industry as a source of funds.

Ability to plan and to sell is a key attribute, very possibly stemming from a successful business career. Fund raising experience would be an advantage.

Terms are for discussion up to £20,000 including a car.

Location: Wolverhampton.

Please write with full CV in confidence to: Geoffrey Elms, Charity Appointments, 3 Spital Yard, Bishopsgate, London E1 6AQ.

Charity  
AppointmentsASTHMA RESEARCH COUNCIL  
BOOKKEEPER/ACCOUNTANT

An expanding national medical research charity requires a loan person with suitable bookkeeping experience for this new position. The successful applicant will be responsible for cash book, banking, bank reconciliation, research grant payments, payment of accounts, petty cash and possibly preparation of final accounts. Enthusiasm, initiative, small staff and voluntary workers. Holiday commitments honoured.

Application with full C.V. to: Hugh Faulkner, Asthma Research Council, 300 Upper Street, London, N1 2XX (marked personal).

## Does this description fit you?

★ An admitted Solicitor - but with a positive attitude to applying the law.

★ Experienced in local government - but prepared to emulate the private sector and meet today's challenges.

★ A dedicated specialist - but with the breadth of vision to promote corporate management priorities.

If you answer "YES" then you could be the person we need to fill our new post of

## Solicitor to the Council

The successful candidate will be responsible to the Town Clerk and Chief Executive for the provision of legal services to the Council. He or she will also be actively involved in assisting the Council to achieve a more efficient and vibrant operation in all its service areas.

The salary will be  
up to £18,768 p.a.

Hyndburn is a medium-sized District Council (79,000 population) with a densely populated urban core set in open Pennine countryside. It is well situated for the Lake District and Yorkshire Dales, but also close to the Manchester conurbation.

If you would like to know more about this job please ring Nigel D. Macgregor, Chief Executive or Peter Beccanall, Assistant Chief Executive on Accrington (0254) 384131.

Application forms can be obtained from the Personnel Section, Hyndburn Borough Council, St. James Street, Accrington BB5 1PQ.

Closing date 24th July, 1987.

BOROUGH OF

## HYNDBURN

## Director

The National Autistic Society  
£24,000 plus car London NW2

The National Autistic Society, a registered charity, was founded twenty-five years ago to provide a range of support services which now include seven schools and three adult centres. The aim is to help the autistic person to make more sense of his environment and to help others achieve a better understanding of his needs. The demands on the Society are increasing leading to a greater need for services.

The Director is responsible for managing the affairs of the Society. Twelve people are employed at head office and about 350 in the schools and adult centres. The job also entails close liaison with some twenty-five affiliated local societies who run their own schools and projects.

Candidates must have a proven record of successful management at a senior level in commerce, industry or the public service. A relevant academic or professional qualification would be an advantage but is not essential. Experience must have included man-management and the efficient use of resources.

Salary negotiable as indicated plus contributory pension scheme. Please write - in confidence - stating how the requirements are met, to David Bennell, ref. A.43871

MSL International (UK) Ltd, 52 Grosvenor Gardens, London SW1W 0AW.

Offices in Europe, the Americas, Australasia and Asia Pacific

MSL International

An Equal  
Opportunities  
Employer

## PRINCIPAL ARCHITECT

LEAMINGTON SPA  
SALARY UP TO £15,078 PLUS CAR

Orbit Housing Association is seeking to recruit a Chartered Architect to lead its in-house design group. Orbit is a major housing association currently managing in excess of 8,500 properties with an active and expanding development programme.

The in-house design group are actively involved with the Association's development programme primarily within the areas of the Midlands and Northern Home Counties. The design work involves new buildings, extensive rehabilitation of existing buildings and some major repairs to the existing property portfolio.

Applications are now invited from Chartered Architects with a minimum of three years experience in a senior position. A thorough knowledge of housing design is essential and some understanding of the work of housing associations would be an advantage.

Written applications with a detailed curriculum vitae and the names of two referees should be sent to:

D.S. WILLIAMS,  
TECHNICAL DIRECTOR, ORBIT HOUSING ASSOCIATION,  
44/45 QUEENS ROAD, COVENTRY, CV1 3EH.

## THE CENTRAL COUNCIL OF PHYSICAL RECREATION

The Central Council of Physical Recreation, the national association of governing bodies of sport and recreation, requires a Technical Officer with experience and knowledge in the teaching and administration of camping, walking and navigation and a range of outdoor sports to play an important role in the promotion and development of the CCPR's Basic Expedition Training Award.

The post will include lecturing, committee work and meeting with senior officials and will require not only experience, enthusiasm and initiative, but also a general interest in sport.

The Basic Expedition Training Award is part of the CCPR's Community Sports Leaders Award Scheme which is organised in cooperation with member governing bodies of sport and recreation and other national agencies.

The officer appointed will be based in London but will travel throughout the country and will be responsible to the CCPR's Senior Technical Officer for the effective implementation of the Award.

Salary and conditions of service will be attractive and will reflect the importance attached to the Community Sports Leaders Award Scheme by the Executive Committee of the CCPR.

Car or travel allowance will be provided.

Application form and further information from:  
The General Secretary  
CCPR  
Francis House  
Francis Street  
LONDON  
SW1P 1DESenior Management  
Services Officer

-CAREER OPPORTUNITY FOR O &amp; M/BUSINESS ANALYSIS PROFESSIONAL

£12,894 - £14,100

Copeland Borough Council is a progressive authority based in the western Lake District. As part of an ongoing policy to improve council services/resources they require an experienced professional - ideally in an O &amp; M or Accountancy function - to lead the Management Services Section.

Your department's brief will be to advise the council on the efficient and effective deployment of its resources. Main responsibilities will cover work and value for money studies as well as the development and control of information systems.

Together with degree level qualifications and relevant experience candidates must be able to take responsibility for the department's projects and have some knowledge of work study incentive schemes. An understanding of the influence of new technology on O &amp; M is desirable.

The position offers an excellent opportunity for career development and the chance to relocate to an area enjoying some of the finest scenery in Europe. Benefits include council accommodation if required, casual car user and assisted purchase schemes plus assistance with relocation expenses.

Full details and application forms available from The Personnel Section, PO Box 19, The Council Offices, Catherine Street, Whitehaven, Cumbria CA28 7NY.

Closing date 27/7/87.



COPELAND BOROUGH COUNCIL

DIRECTOR  
Tate Gallery

The Trustees of the Tate Gallery wish to appoint a successor to Mr Alan Bowness who retires in 1988. The Civil Service Commission, acting on behalf of the Trustees, invites applications for the post of Director.

For further details and an application form (to be returned by 2 September 1987) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours).

Please quote ref: G/7281.

An equal opportunity employer



## ASSISTANT CHIEF EXECUTIVE

£21,036 - £23,283 plus company car

This major charitable Housing Association invites applications for the new post of Assistant Chief Executive. The successful applicant will be directly responsible to the Chief Executive for increasing the financial resources available to the Association in order to provide additional housing for those most in need. As a member of the Chief Executive's management team, he will be involved in the wider management of the Association as well as assisting and working closely with our regional staff in the provision of housing with private finance.

Sanctuary Housing Association, a registered charity, owns and manages over 6,000 homes and develops schemes for sale through two sister organisations. There is an extensive and varied development programme providing both homes for rent and for sale.

Applicants should have proven managerial ability, knowledge of housing issues, a commitment to providing a high standard of service to those in need and the energy and enthusiasm to fulfil this demanding role. Experience of the Housing Association movement would be desirable though not essential.

Application forms and further information can be obtained from:

Mrs Margaret Sweeney  
Sanctuary Housing Association  
Park House, Wyllyons Manor  
Darke Lane, Potters Bar  
Herts EN6 2QW  
Tel. 0707 45171

Interested applicants may wish to telephone Mike Anson, Chief Executive, for an informal discussion. Closing date for applications - Friday 18th July 1987. Initial interviews will be held during the week beginning 27th July.

The Association is committed to an equal opportunities policy and welcomes applications from all sections of the community.

Thinking Of Your First Job?  
Young Graduates Needed to  
Help Shape Bromley's Future

We are looking for keen young graduates to carry out a wide range of duties in the Valuation &amp; Estates Division. Our property portfolio includes farms, shops, residential and commercial premises, and the Division is involved in buying, selling and managing all of these various types of property.

If you want to work in one of the most attractive parts of London, with good working conditions and excellent promotion prospects, why not give us a ring? We would be interested in hearing from graduates who have recently completed courses in surveying, planning, geography or environmental studies. But we are more interested in the right people than formal qualifications.

We know money is not everything but we can even offer you a salary starting at about £9,000.

For an informal chat call Adrian Stungo 01-464 3333 ext. 3288 or you can get an application form by quoting reference A436 and phoning 01-290 0324.

Closing date: 22nd July, 1987.



THE LONDON BOROUGH

Oxfordshire  
County Council

AN EQUAL OPPORTUNITY EMPLOYER

RECREATION AND  
ARTS OFFICERPRINCIPAL RANGE 3 -  
£15,162 to £16,368

The Council has brought together under one Committee and into a new department its responsibilities for the promotion and provision of library services; museums; archives; the arts; recreation in the countryside; and sport (except where these are provided by education establishments).

Are you the right person to manage and develop the County's arts and recreation functions within the new department? You will need to have sufficient, broad-based experience to demonstrate your ability to gain the support of staff from varied backgrounds in new initiatives. One immediate task will be to draw up a corporate County plan for the arts. You should already have achieved sufficient seniority to show that you will be able to lead on such tasks and to work constructively with external organisations such as Southern Arts and the District Councils in Oxfordshire.

Assistance will be given with removal expenses where appropriate. Application forms and job descriptions are available from the Chief Executive, County Hall, Oxford, OX1 1ND (telephone: Oxford 815552 returnable by 10th July, 1987).

Nursery places for children aged 6 months to 5 years may be available at a day nursery in Oxford run by the St Thomas Day Nursery Association.

SENIOR TRANSPORT  
ECONOMIST

TRANSMARK, the London based British Rail International Consultancy, is looking for a suitable qualified senior transport economist. The successful applicant will be involved in the wide range of transport economic research and cost benefit studies currently being undertaken in the UK, and around the world. He/she will also be responsible for the technical direction and daily management of staff under his/her control.

Applicants should have a degree in economics and either experience in an applied economic area such as transport planning and development economics, or post graduate qualifications. Some fluency in a foreign language as well as international experience would be desirable, as travelling abroad will be involved.

The post carries a salary currently ranging from £13,025 to £18,960 plus £860p.a. London Allowance and the commensurate salary will be in line with experience and qualifications. There is a contributory pension scheme and the transfer of existing pension rights can, in most cases, be accepted. There is also free and reduced rate rail travel facilities including travel to and from work.

Applicants should send a detailed C.V. to: Chairman &amp; Managing Director, TRANSMARK, Enterprise House, 169 Westbourne Terrace, London W2 6TY

British Rail is a non-discriminatory employer committed to the recruitment and promotion of all grades of staff on the basis of merit and service, without regard to race, creed, sex or marital status. Full consideration will be given to the abilities of disabled persons

Humbly Grove, North Humberside

Applications are invited from graduates holding the diploma in archive administration, or who have successfully completed a recognised course of professional training, for this post at the County Record Office, Beverley, which is the headquarters repository of the county's archive service.

The person appointed will share in the full range of professional duties in a busy County Office, including listing and indexing, the searchroom service and the use of the former East Riding Register of Deeds. Interest in computers and an ability to drive will be an advantage.

Application forms and further details are obtainable from and returnable to:- The Director of Administration, (Staffing), County Hall, Beverley, North Humberside, HU17 9BA.

The closing date is 22nd July 1987

Humbly Grove County Council - working towards equal opportunities.

Humbly Grove County Council  
ASSISTANT  
ARCHIVIST (AARC5)

£7,659-£8,559 Scale 4

Administration Department -  
Humbly Grove Record Office  
Beverley, N. Humberside.

Applications are invited from graduates holding the diploma in archive administration, or who have successfully completed a recognised course of professional training, for this post at the County Record Office, Beverley, which is the headquarters repository of the county's archive service.

The person appointed will share in the full range of professional duties in a busy County Office, including listing and indexing, the searchroom service and the use of the former East Riding Register of Deeds. Interest in computers and an ability to drive will be an advantage.

Application forms and further details are obtainable from and returnable to:- The Director of Administration, (Staffing), County Hall, Beverley, North Humberside, HU17 9BA.

The closing date is 22nd July 1987

Humbly Grove County Council - working towards equal opportunities.

THE YOUNG WOMENS CHRISTIAN  
ASSOCIATION OF GREAT BRITAIN  
ADMINISTRATION OFFICER

The YWCA of Great Britain is affiliated to the largest international women's organisation in the world and provides youth clubs and projects as well as being a Registered Housing Association.

The Administrative Officer will take responsibility for the day to day running of the small but busy London &amp; Southern England Regional office based in Central London.

Previous experience in financial management (including book-keeping and PAYE), dealing with local authorities, working on own initiative and interest in community projects and fund raising essential.

For further details and application form, please telephone (0865) 726111 (24 hour answering service) quoting Ref: R51. Closing date for applications 24th July.

Curator  
Yorkshire Museum, York

Salary: PO (12-15) £16,773-£17,976 (with effect from 1.8.88 - £17,151-£18,354)

The Curator has curatorial and managerial responsibility for the Yorkshire Museum and the Upper Dales Folk Museum, and advises the County Council on Museum and related matters.

The Yorkshire Museum is now recognised as one of the country's leading museums. It houses many important collections in the fields of Archaeology, Geology, Natural History and Decorative Arts. In recent times, at least one major exhibition has been mounted at the Museum every two years and display and visitor facilities have been systematically upgraded.

The County Council is looking for a Curator with the initiative, enthusiasm and energy to build on the Museum's recent success. Relevant professional qualifications and managerial experience are essential.

Further information and application forms are available from: J.A. Evans, Chief Executive and Clerk of the County Council, County Hall, Northallerton, North Yorkshire, DL7 8AD. Tel: (0800) 700760, ext. 2915, to whom applications should be returned by the 20.7.87.

NORTH YORKSHIRE COUNTY COUNCIL



01-481 1066

## PUBLIC &amp; HEALTH CARE APPOINTMENTS

01-481 1066

## You can give the Third World a lot more than money.

Many people want to help the Third World. But relatively few can offer the kind of help wanted most: the handing on of skills and professions which lead to self-reliance. This is the work being carried out by VSO volunteers. If you have the training and experience which answer the heading below (and you can both accept and fulfil the conditions of VSO work) then we'd like to hear from you. Dearly,



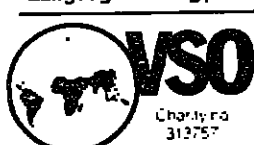
### Health

Health professionals, including Doctors, Dentists, Midwives, Nurses, Pharmacists, Physiotherapists and Laboratory Technicians, with a professional qualification and relevant

work experience are required for primary health care programmes. This involves prevention, health education, training and general health promotion.

Conditions of work • Pay based on local rates. • Rent-free accommodation. • National insurance and medical insurance paid. • Equipment and re-equipment grants provided. • Language training provided.

where necessary. • Return flight paid. • Posts approved by our field staff. • Posts are for a minimum of two years. • Applicants should be without dependants. • Many employers will grant leave of absence.



I'm interested. I have the following training/experience:

Name \_\_\_\_\_  
Address \_\_\_\_\_  
T/T \_\_\_\_\_ (App S.A.E. appreciated)

## Nurses! Nurses!



### Gain top experience in advanced medicine at an internationally-renowned hospital!

Don't let this chance of a lifetime slip by! The Abu Rih Hospital is doubling in size. Baghdad's specialist referral hospital - with a growing international reputation - is looking for top-class nurses. Nothing but the best will do.

There are many new vacancies for nurses with at least one year's qualified experience, but especially:

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

• THEATRE NURSES

• ICU NURSES

• PAEDIATRIC NURSES

glittering mosques and picturesque bazaars. We will pay you an excellent salary. We will provide you with free, fully-furnished accommodation. We give six weeks' annual holiday - and fly you home free of charge every year.

But, more importantly, you will be adding Grade A experience to your qualifications, working on advanced medical and surgical programmes under the guidance of our Nurse Tutor all the time you are there.

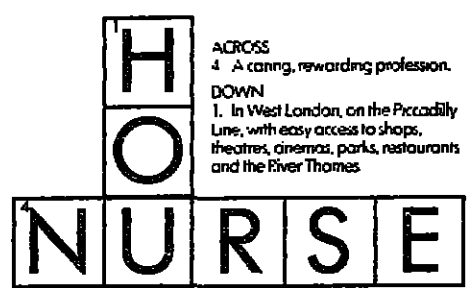
Make sure your name is on our list of candidates! Write straight away giving qualifications and career details to:

Jean Miller, Senior Recruitment Consultant, PARC UK Limited, 24 Adam & Eve Mews, Kensington, London W8 6JL. Telephone 937 6515/6.



An Aer Lingus Enterprise

WORLDWIDE CAREER OPPORTUNITIES IN MEDICINE



### The Perfect Solution.

In Hounslow and Spelthorne we need Nurses in all specialties, including intensive care, coronary care, care of the elderly and paediatrics, to help us care for local people. If you are a qualified Nurse looking for a satisfying job with lots of post basic training opportunities, or wish to train as a Nurse ring 01-570 7715. Or write to Personnel, 92 Bath Road, Hounslow, Middlesex TW3 3EL.

**HOUNSLOW & SPELTHORNE**  
Health Authority  
Working towards a healthy future for local people  
We are pledged to equal opportunities for all

### LEEDS WESTERN HEALTH AUTHORITY

The General Infirmary at Leeds

STAFF NURSES and ENROLLED NURSES

required for the General Wards.

STAFF NURSES required for our Operating Theatres, Intensive Care Units and X-Ray Department.

Applications in writing to: Miss J.M. Rose, Senior Nurse, Personnel, The General Infirmary at Leeds, Great George Street, Leeds LS1 3EX.

Closing date: 24th July, 1987.

### Frenchay Health Authority Unit General Manager

(c. £27,300 pa)

General Hospitals Unit - (includes Frenchay Hospital and Manor Park Hospital)

This prestigious post has fallen vacant through promotion and presents a rare opportunity for a manager with a record of successful achievement in a complex organisation to develop skills further and continue to improve the effectiveness and efficiency of health services within this attractive part of Bristol.

The District is facing pressures in introducing programmes of change within severely limited financial resources and the Unit General Manager plays a key part in this process. The annual budget of the Unit is around £25 million and 3,100 staff are employed. As well as the usual range of District General Hospital services, there are a number of regional specialties including a substantial neurosciences department, plastic surgery and burns unit, and thoracic surgery unit. A major hospital redevelopment is well under way, and more is planned in the capital programme.

Applications from any professional background or discipline are welcomed: leadership qualities, sound managerial experience and a sympathetic understanding of the health care needs of the public will be important criteria in our selection decision.

The appointment is offered on a rolling 3 year contract and will be subject to annual performance review with performance related pay in addition to the quoted salary.

Dr Paul Walker, District General Manager, will welcome informal discussion, and information pack plus application form are available from the District Personnel Department, Bristol (0272) 701070.

Applications should be returned by 27th July 1987.

### ANGEL ASB INTERNATIONAL RECRUITMENT

Angel Nurse Benefits - UK

All grades of qualified staff required immediately for permanent and temporary placements in both the NHS and private sectors throughout London.

- Highest rates in private sector - Increased NHS rates - Holiday Pay - Jobs and hours choice - 24 hour service - Overseas - Middle East

RGN's in specialist areas - ITU, Burns, Paeds, NICU etc and midwives required for prestigious hospital projects in Saudi Arabia and the UAE. Candidates are required to have a minimum of 3 years post registration experience plus 1 year in specialty.

- Excellent salaries and benefits - Attractive locations - For further details please phone Anne Hiles on 01-408 1444.

## NEWS FLASH...

BNA International have the job for you!

Exciting and rewarding contracts are now available in Saudi Arabia's most prestigious hospitals located in Jeddah, Riyadh, Dhahran and Khams Mushayt.

If you are a RGN with a minimum of 12 month's post registration experience, we have a position for you in the following specialties:

- SURGICAL
- MEDICAL
- PAEDIATRICS
- MIDWIFERY
- NICU
- THEATRES
- A&E
- ICU/CCU
- DIALYSIS
- BURNS

Something every nurse should know ....

One year or three month contracts. Position for SENs available in some specialties.

All positions offer excellent salary and benefits, free housing, paid return flights and superb recreational facilities.

Posts also available in the UAE, USA, Holland and Switzerland.

For more information and an application form please contact: David or Carolyn on 01-629 9030, or write to us at: British Nursing Association, International Division, 443 Oxford Street, London W1R 2NA.

BNA INTERNATIONAL

### SAUDI ARABIAN GOVERNMENT POSTS

Major technical support programme

HOSPITAL ADMINISTRATORS

BIO-MEDICAL ENGINEERS

NURSING ADMINISTRATORS

INFECTION CONTROLLERS

TRAINING OFFICERS MEDICAL SERVICE

CHIEF ARCHITECTS

ARCHITECTS

SENIOR AND JUNIOR SYSTEMS ANALYSTS/PROGRAMMERS

ECONOMISTS - HUMANPOWER PLANNING

TECHNOLOGY AND SCIENCE

FINANCIAL DEVELOPMENT

In accordance with an established Government to Government agreement, British Arabian Technical Co-operation Ltd., a member of the Crown Agents Group, employs and manages highly-skilled British personnel for a wide range of medical, engineering architectural and administrative roles for the Government of the Kingdom of Saudi Arabia.

As two-year renewable contracts (married or single-status), all positions offer qualified applicants the opportunity to broaden their professional abilities within on-going government projects. Consequently, each carries a highly competitive salary paid in the UK, plus benefits which include free furnished accommodation, car and annual UK-return travel arrangements.

If you are interested in being considered for any of these posts, please send your full c.v. to Jane Petch.

Applications in this instance from British Passport holders only. The Crown Agents for Overseas Governments & Administrations, Overseas Recruitment Division, St. Nicholas House, St. Nicholas Road, Sutton, Surrey SM1 1EL.

Crown Agents

Crown Agents and B.A.T.C. - providing expertise for The Government of the Kingdom of Saudi Arabia.

The A.M.I. Portland Hospital, part of the prestigious A.M.I. Health Care Group, is an 81 bedded private hospital in London's West End. The Hospital prides itself on its highly specialised care of women and sick children, and on its professional, committed staff.

Due to current expansion and refurbishment, the following additional staff are now required.

PRACTISING MIDWIVES

REGISTERED SICK CHILDREN'S NURSES

RGN'S (Gynaecology & General Surgery)

JUNIOR SISTERS (Gynaecology & Day Care Unit)

SHMELTER OPERATORS (for our Nurse Call System)

Ideally, applicants will have had previous Paediatric/Gynaecological experience within a similar environment, but more importantly, must be able to demonstrate a calm, understanding and professional manner in all aspects of their work within this highly rewarding field.

Excellent salaries and benefits are offered to candidates who can prove their expertise in the above areas, and who feel they have vocational interest in the care of women and sick children.

For further information and to arrange an appointment please contact Annette Sayburn, Director of Nursing.



### THE MAUDSLEY HOSPITAL

AN EVALUATED DAILY LIVING PROGRAMME

For seriously mentally ill people from the catchment area of the Maudsley Hospital.

CHARGE NURSE GRADE 1 (2 Posts)

RMN with Community Course 811 or Behavioural Therapy Course 650

CHARGE NURSE GRADE 2 (2 Posts)

RMN with Community Course 811 or Behavioural Therapy Course 650 an advantage.

STAFF NURSE RMN (4 Posts)

The Daily Living Programme is a new and exciting venture providing a new style of care offered to seriously mentally ill people who would otherwise be facing their first emergency admission to a psychiatric hospital. The service will be in the community based on behavioural techniques. The aim of the project will be to help patients and their supporters learn to cope without acquiring the roles and expectations associated with in-patient care. The posts will be offered on 3 year fixed term contracts.

For more information and informal visits phone Mr. Barry Foley, General Manager, 01 703 6333 Ext.2

For application forms and job descriptions write to Sally M. Jacobson, Senior Personnel Officer, Maudsley Hospital, Denmark Hill, London SE5 8AZ. Closing Date: July 15th Selection Day: July 27th 1987

### QUALIFIED NURSES

Especially Theatre, ITU, SCBU and SCM

Also Auxiliaries Full or Part-Time Assignments - All Grades - All Areas Join our friendly team

Phone 01-625 8665 (24 hours) Imelda Ammah SRN or Melanie Lloyd SRN, SCM

CITY CENTRE NURSE

40 Kilburn High Road, London NW6 Licensed annually by London Borough of Camden

### CENTRAL BIRMINGHAM HEALTH AUTHORITY

Queen Elizabeth Hospital

DIRECTOR OF NURSING (GRADE 2)

Applications are invited for the challenging post of Director of Nursing at this Premier Teaching Hospital. We are looking for a suitably experienced Nurse who is able to manage a high profile nursing service and pursue innovative recruitment strategies to meet the present and future demand for developing clinical specialties including Bone Marrow, and Liver Transplantation, Cardiothoracic Surgery, Renal and Oncological services.

The grading of the post will be subject to future review in the light of increased responsibility.

Further details and application form can be obtained from: Mr P.J. Rookes, Chief Nursing Officer/Director of Quality Assurance, District Office, Vincent Drive, Edgbaston, Birmingham, B15 2TZ, 021 472 2294 ext 3708

Closing date for applications: July 22, 1987.

The Authority is committed to equal opportunities in employment.

### PERSONNEL OFFICER

£10,606 to £12,814

increase Pending

We are seeking an experienced person for this new post at our busy hospital, close to Birmingham Heath. Whistley. Clinical experience is essential and U.K.M. would be an advantage.

A flexible approach and the ability to communicate easily are the prime requirements. Further information may be obtained from: Miss V.M. Crook, Chief Administrative Officer, to whom applications should be sent by July 17, 1987. THE MANOR HOUSE HOSPITAL, GOLDERS GREEN, WORTH TX. Tel: 01-455 6881

## GAS ANALYST

A state oil agency of a producing country requires a Gas Analyst for the Liquefied Petroleum Gas Department based in London.

The successful candidate must have:

1) An overall understanding of the international petroleum markets and the ability to write market reports built up through several years experience in the Gas/Oil industry at an international level in the field of Gas/Oil economics, research and analysis.

2) A strong knowledge of price monitoring of the main international gas/oil markets.

It is essential that candidates applying for this position have a timely approach in the preparation and finalisation of these reports, are self starters and can work under pressure to see that the deadlines are punctually met.

An attractive salary commensurate with qualifications and experience will reflect very competitive levels within the gas/oil industry. There is ample scope for personal development and rewards are measured strictly in line with the working attitude and performance of the selected individual.

Replies containing a full C.V. should be sent to:

Mrs. G. Evans, 15 Knightsbridge, London SW1 7LY, marking the application form "LPG Department".

## GROUP NAVAL AUXILIARY OFFICER

Sewern Area (Bristol-based)

...to be responsible to the Area Flag Officer for the recruitment, management, training and administration of 185 volunteers in four units situated at Bristol, Gloucester, Guernsey and Jersey.

Duties include regular visits to units; liaison with local civil and service authorities; and the direction and monitoring of training both ashore and afloat.

Normally aged under 54, you must have a broad maritime background (preferably with recent sea-going experience) and a proven record of control of small craft and general training experience. Good colour vision is essential. You must live within daily commuting distance of Bristol and be prepared to use your own vehicle on official duties which may include evening or weekend work.

Salary (under review): £9430 - £11,940.

For further details and an application form (to be returned by 31 July 1987) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG24 1JB, or telephone Basingstoke (0256) 468561 (answering service operates outside office hours). Please quote ref: G4/407.

## ROYAL NAVAL AUXILIARY SERVICE

The Civil Service is an equal opportunity employer

مكرمان الجليل



01-481 1066

## PUBLIC &amp; HEALTH CARE APPOINTMENTS

01-481 1066

### Croydon calls Occupational Therapists

Come to Croydon which offers challenge and creativity in community services

#### SENIOR REHABILITATION OFFICER (MAJOR ADAPTATIONS)

£11307 - £12009 inclusive  
Essential User Car Allowance

Two new posts have been created to coordinate developments in this expanding aspect of community occupational therapy. On offer is the chance to continue the development of good practice in the provision of home adaptations for which Croydon has become well known.

#### REHABILITATION OFFICER (PAEDIATRIC)

£10251 - £10902 inclusive  
Essential User Car Allowance

This specialist post has become available as the present post holder is herself about to become a "mum".

#### REHABILITATION OFFICER

£8049 - £10902 inclusive  
Essential User Car Allowance

We have a gap in our team which is crying out to be filled. Bring your skills, experience and enthusiasm to join a happy and energetic team of colleagues.

## CROYDON

An equal opportunity employer

### GRAMPIAN REGIONAL COUNCIL

#### OFFICER-IN-CHARGE

SALARY: £10,154-£11,271 (Award Pending).  
Required at Kilmhill Probation Hostel, Aberdeen, a well established project for 7 young men who have experienced homelessness or unsatisfactory living situations. Whilst the majority are on probation, some are under other forms of supervision. The project is medium stay with an emphasis on enhancing social functioning. The Officer in Charge, who should preferably have a relevant qualification, is responsible for day to day management of the project and is given scope to develop new initiatives. Accommodation available. Informal enquiries to Mr. George Allan, Social Work Manager, Tel: 0224 642121, Ext. 469. Closing date for applications July 15th. Ref: 502/877.

#### INSTRUCTOR - ELGIN

SALARY: £6,780-£7,941 or with relevant qualifications £7,722-£8,925. Applicants for this post at the Adult Training Centre, Hamilton Drive, Elgin, must be appropriately qualified (CSS, COSW with special option mental handicap CSS) or Dip (TMA) and/or experienced.

We are looking for someone with energy, ideas and the skills to assist people with a mental handicap reach their full potential. This entails supporting and implementing the normalisation programme, being able to work on your own initiative and as a member of the team and being capable of making judgments and decisions and having the ability to adjust your style of working to fit in with the needs of the clients. If you think you have these qualities and would like to join us, contact Mr. R. Strehly, Manager, Tel: Elgin 2023. Closing date for applications July 15th. Ref: 572/877.

## NURSING IN OXFORDSHIRE

We are one of the largest Teaching Districts in the country, serving a population of over 1/2 million people. Our hospitals in Oxfordshire are amongst the finest in the world and we have a nursing establishment of around 4,000 qualified nurses.

Our nursing services have, despite financial constraints, endeavoured to be innovative and experimental and this has created an environment which encourages nurses to try new ideas and maximise their true potential.

With such a large nursing establishment, we always have vacancies in just about every specialty and if you feel you have a contribution to make we want to hear from you - now!

Please write with brief, relevant details about yourself to Mike Fleming, Nursing Personnel, Manor House, off Headley Way, Headington, Oxford OX3 9DZ, or if you prefer, telephone him for further details on 0865 817644.



### WEST GLAMORGAN HEALTH AUTHORITY

#### Singleton Hospital

**SISTER/CHARGE NURSE.** Junior of two required for a busy Gynaecological Ward of 22 beds. Applicants should be Registered Nurses with a minimum of 3 years experience essential. Midwifery experience an advantage. For further information and informal visit contact: Mr. J. Ashbridge, Acting Senior Nurse, Surgical Unit, Singleton Hospital, Tel: 0792 205568. Application forms and job description available from Miss M. Hughes, Director of Nursing, In-Patient Services Manager, Singleton Hospital, Swansea SA2 8QA. Closing date: July 22nd, 1987.

**SENIOR SISTER/CHARGE NURSE.** Required for a busy Medical/Dermatology Ward of 31 beds. Excellent clinical and managerial experience available. Applicants should be Registered General Nurses with a minimum of 5 years' post registration experience and should show evidence of further studies. Informal discussions and visits can be arranged by contacting Miss Carol DeHelle, Senior Nurse/Medical Unit, Singleton Hospital, Tel: 0792 205568. Application forms and job description available from Miss M. Hughes, Director of Nursing, In-Patient Services Manager, Singleton Hospital, Swansea SA2 8QA. Closing date: August 5th, 1987.

**SISTER/CHARGE NURSE.** For the Anaesthetic Department in a busy theatre complex comprising four theatres. Applicants should have a minimum of three years post-registration experience. Possession of Post-Registration Certificate in Anaesthesia/Intensive Care Nursing desirable. Informal visits can be arranged by contacting: Miss E. Pope, Senior Nurse/Theatres, Singleton Hospital, Tel: 0792 205568 ext 5438.

**West Unit STAFF NURSE RGN/OND Full-Time.** Required for busy 20-bedded ward. Night duty/day rotation in progress. Further information from: Mrs C. Cottrell, Senior Nurse, Specialist Unit, Singleton Hospital, Tel: 0792 205568.

**STAFF NURSE E.N.T. Full-Time.** Required for Minor Casualty/Emergency Admissions Unit. Previous casualty experience essential. Day/night rotation. Further information from: Mrs M.G. Jones, Senior Nurse/Staff Officer, Singleton Hospital, Tel: 0792 205568.

Application forms and job description for both posts available from Miss M. Hughes, Director of Nursing, In-Patient Services Manager, Singleton Hospital, Swansea SA2 8QA. Closing date: July 22nd, 1987.

### WEST BERKSHIRE HEALTH AUTHORITY

#### Royal Berkshire Hospital

#### STAFF NURSE RGN

#### ENROLLED NURSE EN(6)

Required for busy Adult Ear, Nose and Throat Ward to include internal rotation. Day/night duty. Full-time post.

Informal enquiries to: Sister Kennedy, Ext 236.

#### STAFF NURSES RGN

#### ENROLLED NURSES EN(6)

Required for busy Theatre Unit comprising of General, Ear, Nose and Throat, Gynaecology, Orthopaedic and Ophthalmology. Experience preferred but not essential as training will be given. Full-time posts.

Informal enquiries to: Miss J. Griffiths, Senior Nurse, Theatres, Block.

Application forms and job descriptions from:

Miss A. Major, Staffing Officer (Nursing), Tel: Reading (0734) 879111 ext 239.

Closing date for the above two posts: July 17, 1987.

### SAUDI ARABIA

International Saudi/American Hospital Management Company committed to provide the highest quality healthcare possible, through its management of six new hospital complexes in central Saudi Arabia requires the following personnel:

#### NURSING STAFF

Chief Nurse Deputy Chief Nurse Nurse Supervisor Senior Midwife Chief Nurse OPD

Successful applicants will be offered 1 or 2 year contracts. TAX FREE SALARIES, free accommodation, generous food allowance and excellent recreational facilities.

Please apply in writing to:

IMS Limited, 20a Eden Street, Kingston on Thames, Surrey KT1 1BB or telephone: 01-541 1191

or to: Metro Management Services Ltd

or to: Metro Management Services Ltd

or to: Metro Management Services Ltd

or to: Metro Management Services Ltd

or to: Metro Management Services Ltd

or to: Metro Management Services Ltd

or to: Metro Management Services Ltd

or to: Metro Management Services Ltd

or to: Metro Management Services Ltd

or to: Metro Management Services Ltd

or to: Metro Management Services Ltd

or to: Metro Management Services Ltd

or to: Metro Management Services Ltd

or to: Metro Management Services Ltd

or to: Metro Management Services Ltd

or to: Metro Management Services Ltd

or to: Metro Management Services Ltd

## Hospital Director

£80,000 + substantial benefits.

Middle East

Our clients are acknowledged leaders in the British system of hospital management overseas. An opportunity now exists for a dedicated healthcare professional to Direct and Administer one of the most prestigious hospital programmes in the Middle East. Already with several years operational experience, with English as the operating language, the hospital has established Royal College and U.K. University links, and is a recognised Post Graduate teaching facility.

In addition to Fellowship/Membership of one of the Royal Colleges (or equivalent), candidates should have had considerable experience in Hospital Management and Post Graduate Training. Previous Middle Eastern experience would be an advantage.

This position attracts an exceptional benefits package in keeping with its importance. As well as a tax free salary of around £80,000, benefits include an executive villa, chauffeur driven car, and full time domestic help. Significant Sports and Social facilities are also available.

Please write in the first instance quoting reference ME 20/77, and enclosing a full curriculum vitae, listing any companies to whom you do not wish your application to be forwarded, to W.D. RADCLIFFE, Managing Director, Douglas Stewart Associates, Wakefield House, 152 Fleet Street, London EC4A 2DH.

Douglas Stewart Associates

WAKEFIELD HOUSE, 152 FLEET STREET, LONDON EC4A 2DH.

## Director National Institute for Medical Research

The Medical Research Council is seeking a Director for the National Institute for Medical Research, Mill Hill, London. The post will become vacant in October 1987 when the present Director, Dr D A Rees, FRS, will relinquish it in order to take up his appointment as Secretary of the Medical Research Council.

The Institute is one of the Council's largest research establishments with some 525 staff, over 100 visiting workers and a total budget of £11m. It currently comprises 21 research teams organised into four main Groups: Genes and Cellular Controls, Infections and Immunity, Physiological and Neural Mechanisms, and Technology. There are close working links with the adjacent MRC Collaborative Centre which was set up in order to engage with industrial partners in projects of direct commercial application arising from the work of Council establishments, including the Institute.

The new Director will be a distinguished scientist with the ability both to develop the Institute's research programmes and to coordinate the activities of a large research establishment.

**MRC**  
Medical Research Council

Requests for further particulars should be addressed to Dr J Alwen, MRC Headquarters Office, 20 Park Crescent, London W1N 4AL, telephone 01-636 5422 ext. 348, within four weeks of the date of the appearance of this advertisement.

## Director of Nurse Education/ Nurse Advisor to the Authority

£19,300 - £22,480 (Scale NW 86)

This is a challenging and exciting post which has become vacant due to the promotion of the existing Job Holder.

Reporting directly to the District General Manager, the successful candidate will be required to maintain a forward looking education programme for Nurses, recognising the importance of the development of nursing to meet the future needs of the profession.

He/She will be expected to provide professional leadership of all Nurses in the District; give professional advice and interpretation of statutory requirements and National and Regional Policy; set local Nursing Policies and Standards and ensure that advice is available to the Health Authority.

The need is for an energetic, experienced and highly motivated professional with ambition for a future in Education or General Management.

For further information or informal visit please contact Mr David Howells, District General Manager, on Salisbury (0722) 336262, extn 2755.

For an Application Form and Job Description please write to the Personnel Department, Odsstock Hospital, Salisbury, Wiltshire. SP2 8BJ. Closing Date for applications: 17th August 1987. Interviews will be held on 28th September 1987.

## SALISBURY Health Authority

### SOUTH GLAMORGAN HA HEALTH UNIT 5 (Mental Illness)

TRAINING OFFICER / DEPUTY NIGHT COORDINATOR (PSYCHIATRY), SENIOR NURSE 8, BASED AT WHITCHURCH HOSPITAL. R.M.N. essential, further education certificates desirable. R.G.N. an advantage.

Due to the implementation of a revised nursing management structure which will allow for the introduction of 24 hour management concepts, a vacancy exists for a Training Officer/ Deputy Night Coordinator at this progressive psychiatric teaching hospital. A high calibre individual is required to develop a modern nursing service and in service training programmes for staff on the night shift, and to assist unit heads by nights to develop their managerial roles in the restructured service.

The successful candidate will need to be adaptable and flexible, have a progressive outlook to the development of psychiatric nursing services and will be required to work at times independently and under his/her own initiative. The post will be initially for 3 years and will regularly be reviewed with the post holder. Following completion of the 3 year tenure continuing employment at the appropriate grade will be guaranteed.

Candidates wishing to make informal contacts or visits should contact

Mr K Treake, D.N.S., on 0222 693191 ext 6516.

Application forms and job description from:

The Unit Personnel Dept, Whitchurch Hospital, Cardiff CF4 7XB.

Closing date 31st July.

## PUBLIC AND HEALTH CARE APPOINTMENTS

will appear every Tuesday in The Times.

To advertise your vacancies please telephone:

01-481 1066 now!

hing every I know or you!

month contracts available in some

excellent salary and ing, paid return recreational facilities.

able in the UAE, and Switzerland.

ion and an application et David or Carolyn write to us at British on, International rd Street, London

The A.M.I. Portland Hospital, part of the prestigious A.M.I. Health Care Group, is an 81 bedded private hospital in London's West End. The pride itself on its high standard of care of women and staff and its professional staff.

current experience and about the following additional now required.

KING MIDWIVES

FERED SICK CHILDREN

rology & General Surgen

R SISTERS

rology & Day Care Unit

LTER OPERATORS

r Nurse Call System

applicants should be

s, Postgraduate diploma

and within a hospital

ment. The successful

with a minimum of 5

years' post registration

experience and should

show evidence of fur

ther studies. Informa

l discussions and visi

ts can be arranged by

contacting Miss Carol

DeHelle, Senior Nurse

/Medical Unit, Singl

eton Hospital, Tel: 0792

205568. Application

forms and job descrip

tion available from

Miss M. Hughes, Dir

ector of Nursing, In

-Patient Services Ma

anager, Singleton Ho

sital, Swansea SA2 8

QA. Closing date: Ju

ly 22nd, 1987.



01-481 4481

## LEGAL APPOINTMENTS

01-481 4481

**Hughes-Castell Ltd**  
London and Hong Kong

Legal Recruitment &amp; Executive Search Consultants



## HONG KONG LEADING FIRM OF SOLICITORS

### ASSISTANT SOLICITORS REQUIRED FOR CORPORATE AND COMMERCIAL DEPARTMENT

A very attractive remuneration package comprising salary, bonus and housing allowance will be offered. There are also generous fringe benefits including annual leave, medical scheme and overseas travel allowances. Tax in Hong Kong is at a maximum rate of 16½% of income from employment.

Candidates should ideally have 2 to 4 years experience but those with less experience will be considered.

Please send CV with full details of education and nature and extent of experience to Hughes-Castell not later than 20th. July 1987.

Replies will be treated in strict confidence

**Helen Castell**  
Hughes-Castell Ltd.  
11 Bolt Court  
Fleet Street  
London, EC4A 3DU  
Tel: 01-583 0232

11 Bolt Court Fleet Street London EC4A 3DU Telephone 01-583-0232 FAX 01-353-9848  
602 East Town Building, 41 Lockhart Road, Hong Kong, Tel: 5-201168, FAX: 5-8613559

## SOLICITOR

### What Brighton Could Offer You

Salary up to £15,550  
plus generous  
relocation package

— Borough of —

**Brighton**  
Working towards  
Equal Opportunities



- Excellent career experience in a busy office operating in the atmosphere of a competitive international conference centre.
- A senior appointment within a team dealing with a wide range of matters including housing, health, licensing and litigation.
- Involvement in committees and project groups.
- An opportunity to contribute to the progress of a town of great character with Regency architecture and more restaurants, shops, sports and entertainment facilities than just about anywhere else.
- Relocation expenses of up to £3,750 plus removals, lodging, travel costs and mortgage assistance.

Local government experience would help but recent qualifiers who think they can make the grade are welcome to apply.

Please telephone Brighton (0273) 29801 ext. 414 for further details and an application form to be returned to the Borough Secretary, Town Hall, Brighton BN1 1JA.

## Commercial Conveyancer

### MAJOR BUSINESS ASSIGNMENTS

Wild, Hewitson & Shaw are actively pursuing major commercial assignments and have recently secured substantial property contracts, confirming their reputation as one of East Anglia's premier firms.

With the surge of new business set to continue and their sights set on a nationwide network, they require at least one commercial conveyancer who is newly/two years' admitted. Some funding knowledge of, or interest in, retail and commercial developments is expected.

Of primary importance will be the candidate's commitment to build a sound personal reputation with clients and help target and structure escalating growth of this 30 Partner practice in the decade ahead. It is stressed that prospects are excellent and high calibre Lawyers should progress to Partnership.

Cambridge provides a thriving and pleasant base with key projects which match the challenge of any London firm. Wild, Hewitson & Shaw's serious approach to business development is reflected in their impressive, highly negotiable salary and benefits package.

For a confidential discussion contact Chris Rigby on 021 200 2660 or write to Reuter Simkin Limited, Fountain Court, Steelhouse Lane, Birmingham B4 6DR.

**REUTER  
SIMKIN  
RECRUITMENT**

## Tax Lawyer

### City Attractions

Do you have one to two years' experience in tax, either as a solicitor or barrister? If so, we have a unique opportunity for you to apply and further develop the skills you have acquired.

Working in a high-calibre team, you will be advising clients on the tax implications of a wide range of commercial transactions.

In our rapidly expanding law firm, your salary and future prospects will be highly attractive.

To find out more please phone Personnel Director Roy Lecky-Thompson, on 01-635 4090 or send him your c.v. at Cameron Markby, Moor House, London Wall, London EC2Y 5HE.

**CAMERON MARKBY**

### QUALIFYING IN 1987?

London/Provinces

We welcome enquiries from Articled Clerks throughout the UK due to qualify in 1987 who would like the opportunity to discuss, on an informal basis, the opportunities open to them in private practice, both in Central London and the provinces. Positions in all fields of the law carry with them increasingly attractive remuneration and prospects.

### COMMERCIAL LAWYER

c£25,000 + Bens

Our client, a world leader in business systems, is currently recruiting a lawyer with three years' experience to join its small department. This is a challenging opportunity for someone with strong interpersonal skills to undertake a varied and interesting company commercial workload. Excellent remuneration package for right applicant.

For details of these and many other positions, please contact Judith Farmer or John Cullen.

## BADENOCH & CLARK

THE LEGAL & FINANCIAL RECRUITMENT SPECIALISTS  
16-18 NEW BRIDGE STREET, BLACKFRIARS, LONDON EC4  
TELEPHONE: 01-583 0073 OR 01-587 0208 (EVENINGS & WEEKENDS)

### PROPERTY LAWYERS

EC2

Medium sized City practice seeks a Solicitor with two to four years post qualification experience of commercially related property matters. Candidates should be familiar with such aspects as landlord and tenant, commercial leases, development and funding agreements. Salary according to age and experience and good prospects for the right candidate.

### PENSIONS LAWYERS

c£17,500

On behalf of a well established Lincoln's Inn practice and a medium sized City law firm, we are recruiting qualified Private Client Solicitors with substantial experience of pensions law and employee benefits. Candidates must be bright and ambitious with good academic records. Fine prospects for career progression.

## PROFESSIONAL STANDARDS & DEVELOPMENT SOLICITOR - POLICY & GUIDANCE

£14,613 - £19,863

The Law Society seeks an experienced solicitor to play a front line role in the new Professional Standards & Development department, which is instrumental in shaping key issues affecting the future of the profession.

The successful applicant will initially be giving guidance to the profession on the rules of professional conduct and should be capable of progressing to policy work, which includes advising the Committee on the formulation of those rules.

Required abilities, gained over 3/4 years in practice, include sensitivity to the needs and aspirations of the profession, fluent self-expression, particularly in writing, and the ability to tackle complex problems with practical common sense.

Starting salary relative to experience within the scale quoted above and good career prospects in the fast developing role of the Society in this and other fields of work. Additional benefits include contributory pension with free Life Assurance, 23 days annual leave increasing with service, season ticket loan scheme and subsidised staff luncheon room.

Please send your CV showing qualifications, work experience, and current salary to Joyce Collinson, Personnel & Training Manager, 113 Chancery Lane, London WC2A 1PL. Closing date 22 July 1987.

An equal opportunities employer.



THE LAW SOCIETY

## Wiggin and Co

### A SPECIALIST PRACTICE IN THE COTSWOLDS

Wiggin and Co is an expanding firm of solicitors with a strong international emphasis.

We are seeking TWO solicitors:

- ONE to assist in the area of private client financial planning;
- ONE to undertake commercial and general property work

The successful applicants will have been qualified no more than two years and will have had relevant experience, probably in the City. They will be looking to continue their professional life in a busy, modern office outside London where the location has proved to be no bar to the continued expansion of the firm's practice with work of the highest quality.

Salary at or above London rates.

Apply in writing in the first instance to:

**TW Osborne, Wiggin and Co, The Quadrangle,  
Imperial Square, Cheltenham, Gloucestershire,  
GL50 1YX  
(Tel: 0242 519111)**

## BEALE & CO

### OFFICE MANAGER

Involvement with all aspects of the management of the practice will be expected and you will preferably have relevant experience in the legal field.

As you will have a vital function in our commercial environment rewards will be high.

For further details apply with CV to:-

**Antony Smith**  
Beale & Co  
22 Great Smith Street  
London  
SW1P 3DF  
(01-222 1721)

### FREESES SOLICITORS

Require a Solicitor for their new offices in Long Melford, Suffolk. All applicants will be considered, although the post might particularly suit a newly qualified solicitor who wishes to expand his/her general experience. The post combines the opportunity to practice in one of England's prettiest areas with prospects of rapid advancement. Salary according to age and experience.

Telephone FREESES, Reference JF on (01-839 3005) or write to FREESES, 43 PALL MALL, LONDON. SW1Y 5JG.

### STEVENAGE SOLICITORS

require assistant solicitor for civil litigation and family work; we are young, progressive and friendly and we offer an attractive salary package.

Apply in writing to: R. Amos, David Barney & Co, 31A Queensway, Stevenage, Herts SG2 8AA. Tel: (0438) 314281.

### DAVIS WALKER & COMPANY

With three offices in South Buckinghamshire have a further vacancy for an experienced Conveyancing Solicitor or Legal Executive to fulfil a position in a fast, modern and rapidly expanding practice.

Excellent salary, working conditions and prospects for the right applicant.

Please contact Mr John Davis for further information on Gerrards Cross (0753) 888776.

### HEREFORD LITIGATION

An equity partnership is offered after short probationary period to an experienced Solicitor with fair and drive to take over the litigation department in an old established but progressive practice. A good knowledge of Divorce, County Court and High Court work is essential.

Apply: David Allen & Carver, 44 Bridge Street, Hereford HR4 9DN (0432) 274301

### CONVEYANCER REQUIRED

Either Admitted or Unadmitted by a WC1 Firm. Must have residential conveyancing experience and must be capable of working under pressure dealing with substantial workload. Salary to attract suitable applicant. Please telephone Mr Abbey Russell Jones & Walker on 01-837 2808.

CONVEYANCER (Residential) required to handle all aspects of domestic conveyancing. Salary negotiable. Telephone Morley 771122 Reference S.C.

CROYDON Solicitors require Part Time Conveyancers for their specialist Conveyancing department. Please contact 01-885 1461 - Ref J2.

RETURN to Private Practice Full time appointments available in Devon, Cornwall, Hampshire and West Yorks. Westcott Consultants, 0938 26183.

START July/August. Appointments available in London W.C. East London, Kent, Manchester, Somerset and Dorset. Westcott Consultants, 0938 26183.

مكثان النجف



01-481 4481

## LEGAL APPOINTMENTS

01-481 4481

## PROPERTY LAW

A real opportunity in a growing practice

We are a young firm with a strong commercial bias. The work of our property department is expanding apace and a tremendous opportunity exists for an able and enthusiastic lawyer with sound conveyancing experience, who would appreciate the informality and high standards of the firm. Write to Francis Read today.

Brown Cooper

7 SOUTHAMPTON PLACE - LONDON WC1A 2DR  
TELEPHONE: 01-404 0422

## Meredith Scott

COMP/COMMERCIAL c.£35,000  
Experienced solicitor seeking partnership required by medium sized Holborn practice.TAX to c.£32,000  
Lawyer with at least 1 years experience sought by major EC2 firm.DOMESTIC PROPERTY to c.£30,000  
Larger EC2 practice seeks experience conveyancer for quality work.INTELLECTUAL PROPERTY to c.£25,000  
Well known EC4 firm needs solicitor recently to 4 years admitted for contentious and non-contentious work.1987 QUALIFIERS c.£16,000  
Commercial Property EC2 practice Company/Commercial work EC4 firm. Commercial Litigation EC4 practice. Tax/Trusts Fleet Street practice.01-583 0055  
Meredith Scott Recruitment, 27 Fleet Street, EC4Y 1AA  
01-583 3899 (after office hours)

## SOLICITORS

Salary up to £20,000  
UP to £5,000 to relocate

Working in Kent has several unique advantages. The County is renowned for its natural beauty and its central location puts you strategically close to both London and the South Coast.

Kent County Council can offer a career with excellent opportunities in this prime environment to qualified solicitors with dedication and enthusiasm. This is a vacancy at Senior Solicitor level - to maintain our high standards in the Litigation Group of the County Solicitors Division.

The team is expanding and offers a first class opportunity to broaden and build up your experience. You will be working in pleasant surroundings at Maidstone in the Heart of the County.

Benefits are extensive, including temporary housing and leased cars. Your career can really take off here - don't miss a golden opportunity. Contact Mr. G. Swift, Chief solicitor on Maidstone (0622) 671411 extension 4302 for further details.



An application form and job description can be obtained by telephoning Maidstone (0622) 55956 or from the County Secretary, County Hall, Maidstone, Kent ME14 1XQ, quoting reference C/05 1/1061. The closing date for receipt of completed applications is July 10th 1987.

## Kent County Council

## Pensions

- a developing field

## Qualified and Newly Qualified Solicitors

Herbert Smith has good career openings in its expanding Pensions Section. As one of the leading City firms we can offer a wide variety of interesting work.

We are looking for a strong academic background, an interest in pensions work, together with commitment and enthusiasm. Ideally we wish to appoint one solicitor with several years relevant experience and one newly or recently qualified solicitor. We will consider applicants with experience in trust, commercial or tax law.

We offer a competitive salary and the benefits and prospects of a large City firm. If you consider you would match our requirements please send full details of your career to Peter Scott, Head of Personnel.

## Herbert Smith

WATLING HOUSE, 35 CANNON STREET, LONDON EC4M 5SD.  
OVERSEAS OFFICES: NEW YORK, HONG KONG, PARIS.Personnel Controller  
The Law Society

c.£25,000

London

This is the senior personnel role reporting to the Assistant Secretary General (Management), the opportunity arising through impending retirement. The Society, the professional body for Solicitors in England and Wales, is undergoing considerable growth and the Personnel Controller's current priority is assisting the introduction of a new organisational structure, with its attendant needs of effective communication, training and development. It employs some 400 staff including many professionals and specialists.

The Personnel Controller, with a small staff, provides a comprehensive personnel service including personnel policies and procedures, organisational structures, manpower planning, recruitment, training and development, salary administration, employee relations, performance appraisal and advice in employment law. There is a Staff Association.

Candidates should be graduates, M.I.P.M., with broad experience ideally including the management of change.

Please write - in confidence - stating how the requirements are met to Lionel Koppen, ref. A42228.

MSL International (UK) Ltd, 52 Grosvenor Gardens, London SW1W 0AW.

Offices in Europe, the Americas, Australasia and Asia Pacific

MSL International

JEFFREY GREEN & RUSSELL  
SOLICITORS

As a ten partner Mayfair firm we offer an environment of challenge and opportunity for commercially-minded lawyers who wish to participate in the continuing dynamic growth of this Practice. The firm is dedicated primarily to the entrepreneurial business community, but has growing links with the institutions.

This is no law factory; the role of the individual is highly regarded and initiative is encouraged. In the context of the team-work now required to provide comprehensive advice to commercial clients.

We would like to engage:-

## A Senior Company Solicitor

to develop the public corporate side of the Practice and to handle prospectus work, floatations, large scale takeovers, venture capital funding, management buy-outs.

He or she should have the appropriate experience and stature to become a partner almost immediately - with at least four years post-qualification experience in a City practice.

This is a challenging position and the rewards will be commensurate.

Please apply to Jeffrey Green, enclosing your C.V.

Apollo House, 56 New Bond Street, London W1Y 9DG.  
Telephone 01-499 7020

## PROPERTY LAWYERS

At Trowers &amp; Hamlin we are looking to support the current expansion of our busy property department by attracting the finest property lawyers to the firm.

As a successful candidate you would bring motivation, and a capacity to perform under pressure, to a client portfolio which combines commercial and quality residential work. You would share the enthusiasm and progressive outlook of both department and firm, and a belief in team spirit. An attractive initial salary, reviewed twice in each year, is supplemented by generous benefits.

If you feel that you have a role to play in our future, and have preferably at least two years qualified experience, please reply with curriculum vitae to:-

Nicholas Hills

## TROWERS &amp; HAMLINS

5 New Square, London WC2A 3RP

Legal Services Experience?  
- or Degree?

Develop your career in our busy property team

Covent Garden

Sun Alliance is one of the UK's leading insurance groups with an extensive national and international network. Our Estates Department is responsible for the Group's world-wide property portfolio currently valued in excess of £1.5 billion and handles a large and varied volume of legal work through an in-house team of qualified legal staff.

Your key role as a Legal Services Assistant will be to provide an efficient administration and clerical support service to the legal team. This will involve monitoring all aspects of individual transactions; liaising with external solicitors and consultants; researching information and attending meetings in order to provide effective co-ordinating contacts with the

department's surveyors and financial services personnel.

This challenging post will ideally suit EITHER someone with good relevant experience ideally in the property department of a solicitor or insurance group OR a law graduate who wishes to develop a legal services career.

We will offer a competitive salary to reflect ability and experience. Excellent benefits are those expected from a major financial institution.

Please write with full details, or telephone for an application form, to: Ann Ellison, Senior Personnel Officer, Sun Alliance Insurance Group, 1 Bartholomew Lane, London EC2N 2AB. Tel: 01-588 2345 ext 1237.



## Gabriel Duffy Consultancy

## COMMERCIAL PROPERTY

Our clients are seeking to recruit a Commercial Property Lawyer of about 4 years PQE. The successful candidate should have at least two years' experience in commercial conveyancing and practical knowledge in the fields of Banking, Property Development and all related areas. EXCELLENT REWARDS

## TAX PENSIONS AND TRUSTS

Progressive central London firm is seeking to recruit lawyers of at least 1 year's PQE to join their Private Client Department. Ability to draft trust instruments, wills etc essential as is a good knowledge of inheritance tax, income tax and capital gains.

COMPETITIVE SALARY.

We can offer advice and some of the most rewarding career opportunities in London and the provinces. For further details please contact:-

Anna Groth on 01-831 2288 (day) or 01-352 0747 (eves &amp; weekends) or write with full C.V. to Gabriel Duffy Consultancy (Legal Division), 31 Southampton Row, London WC1B 5JH.

## SUPERB OPPORTUNITY

for  
AMBITIOUS PROPERTY LAWYERS

to join expanding Central London firm of solicitors. Qualified, between two and five years, the successful applicants will be commercially minded, hard working and capable of handling the entire range of property and allied work. They will be of the calibre to contribute to the continued growth of the practice and will merit a first class initial salary and early partnership on meaningful terms.

Apply to Box No. L61

## NORWICH MAGISTRATES COURT

TRAINEE COURT CLERK  
Scale £8,664-£10,167

A vacancy arises at the end of July in the office of the clerk to the justices, and offers an excellent opportunity to embark on a career in magistrates courts. Applicants must be either barristers or solicitors. Starting salary according to qualifications and experience. National conditions of service apply.

Letters of application giving details of experience, age and qualifications, together with the names and addresses of two referees should reach me not later than the 31st July 1987. Telephone enquiries to Norwich (0603) 632421.

PHILIP BROWNING  
Clerk to the Justices  
Magistrates Court  
Bishopgate  
Norwich NR3 1UP

## BARRISTERS' CHAMBERS

Our move to elegantly refurbished accommodation in Gray's Inn has given us space for an established practitioner and a pupil seeking a third six months. Our field of choice is general common law, commercial and family law.

Apply in confidence to:  
ALAN WARD Q.C.  
5, Raymond Buildings,  
Gray's Inn,  
London, WC1R 5BP.

We are looking for a number of Solicitors to join the Litigation Department of our expanding City Practice, particularly those with some experience in:

Commercial/Building/  
Professional Negligence and  
Personal Injury Litigation.We are also looking for a  
Conveyancing/Probate Solicitor.

Applicants may be newly qualified or with up to 3 years experience. Salary is negotiable and dependant on experience.

Please apply:

Prue Lee  
124 Salisbury House  
London Wall  
London EC2M 5QN

## BERRYMAN'S

## Law Librarian

Gouldens, a major city Law practice, is looking for a Law librarian with a minimum of two years' experience in a similar position. The position will involve organising and running the library and providing a full library service.

The library is currently organised on a departmental basis. The successful applicant will be involved in the centralisation and restructuring of the library which will take place as a result of our move to new premises.

A competitive salary is offered. Please send a full Curriculum Vitae to Martin Piers, our staff partner.

## GOULDENS

118 Chancery Lane London WC2A 1JY Tel 404 0303

## LAND LAWYER

The NFU, the major trade association for farmers and growers in England and Wales, seeks a part-time land lawyer (20-25 hours per week) to assist its agricultural holdings' law specialist in providing advice for individual tenant Members. Previous knowledge of agricultural holdings law is desirable, but not essential.

For further particulars and application form please contact

The Director of Personnel (BRK),  
The National Farmers' Union,  
Agriculture House,  
Knightsbridge,  
London SW1X 7NJREINSURANCE LAW  
FROM 1888 TO 1988  
IN 6 MONTHS

Preparatory to moving to modern premises early in the New Year, an able slave is required to perform meticulous drudgery in a small sub-standard office as a prelude to career development in the lost art of resolving insurance and reinsurance disputes within the market. The company has an established reputation in this field.

This should appeal either to someone with good legal qualification on working in reinsurance or to a young practising lawyer with experience of reinsurance disputes. Numeracy is important. Not for the fainthearted.

Apply with c.v., salary expected and convincing reasons to box J78.

## LEGAL EXECUTIVE

Our client, a banking orientated company require a qualified Legal Executive to work in their legal department. You should have a minimum of two years commercial conveyancing experience dealing with land and tenancies, mortgages and leasehold matters. If you are in your late twenties/early thirties and have the required qualifications this company are offering c.£17,000 together with normal banking benefits. For further information please telephone Helene Ledger in strictest confidence on 01 242 1802.

LA CONSULTANCY SERVICES LTD.  
(Rec Cons)  
Furnival House, 14/18 High Holborn,  
London WC1V 6BX

GV SERVICE based on telephone interview. Selection will be based on written test. Successful candidates will be offered a 6 month probationary period. Excellent salary and real prospects for ambitious Solicitor/Executive. Gray's Inn, 181 Chancery Lane, London EC4A 3DF. Tel 01-583 3899.

FREE list of country vacancies at salaries from £7,000 to £25,000. Chambers &amp; Partners, 01-606 9371.



## THE TIMES INFORMATION SERVICE

This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Saturday section by a preview of the week ahead. Items for inclusion should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XN



BOOKING KEY  
★ Seats available  
★ Returns only

## THEATRE

## LONDON

★ **ANTONY AND CLEOPATRA:** Staged for the first time at the National, Peter Hall directs Anthony Hopkins and Judi Dench. National Theatre (Olivier), South Bank, SE1 (01-928 2222). Tube: Waterloo, 10.15pm, £10.50.

★ **BREAKING THE CODE:** Hugh Whitemore's acclaimed drama about Alan Turing, the homosexual computer genius, with John Castle in the leading role. Comedy Theatre, Port Street, SW1 (01-492 2278). Tube: Piccadilly Circus, Mon-Sat 8-10.30pm, £4-13.50.

★ **BRIGHTON BEACH MEMOIRS:** Neil Simon's vivid recollection of a Brooklyn childhood. Waves of emotion. Julie Covington gives the cast in an NT transfer. Aldwych Theatre, Aldwych, WC2 (01-836 6404, 01-773 6233). Tube: Holborn, Mon-Fri 7.30-9.45pm, Sat 8.30-10.45pm, Wed 3-5.15pm and Sat 5-7.15pm, £4.50-£13.50.

★ **THE CANTERBURY TALES:** Michael Bogdanov's cheerfully bawdy version of Geoffrey Chaucer. Prince of Wales Theatre, Coventry Street W1 (01-839 5987). Tube: Piccadilly Circus, Previews Mon-Thurs 8pm, Fri and Sat 8.15-10.30pm, mat Sat 5.15-7.15pm, £5.50-£11.50.

★ **FATHERS AND SONS:** Brian Friel's version of Turgenev's novel. Alec McCowen plays the first of the nihilists. National Theatre (Lyttelton), South Bank SE1 (01-928 2222). Tube: Waterloo, 10.15pm, £10.50.

★ **FOLLIES:** Sondheim's musical, in London at last, has Diana Riggs and Julia McKenzie leading a starry cast. Shaftesbury Theatre, Shaftesbury Avenue WC2 (01-379 5389). Tube: Holborn/Tottenham Court Road. Previews Mon-Sat 7.45-10.15pm, mat Wed and Sat 3-5.30pm, £5-15.

★ **JENKIN'S EAR:** Impressive moral-political fable by David Hughes, set in Central America. Royal Court Theatre, Sloane Square SW1 (01-730 1745). Tube: Sloane Square, Mon-Sat 8-10.15pm, mat Sat 4-6.15pm, £4-10.

★ **LET US GO THEN, YOU AND I:** A celebration of the life and poetry of T. S. Eliot, with Eileen Atkins, Edward Fox and Michael Gough. For three weeks only. Lyric Theatre, Shaftesbury Avenue, W1 (01-437 3686). Tube: Piccadilly Circus, Mon-Fri 8-10pm, Sat 8.30-10.30pm, mat Sat 5-7pm, £3.50-£11.50.

★ **MELON:** Neil Simon Gray plays Alan Bates as a gluttonous publisher imploding with sexual jealousy. Haymarket Theatre, Haymarket, SW1 (01-930 9832). Tube: Piccadilly Circus, Mon-Sat 8-10.30pm, mat Sat 3-5.30pm, £4-14.50.

★ **PROMETHEUS IN EVIL:** The courageous Mazda company in a prison drama presenting the cruelty of modern Iran. Performed in Farsi, with English synopsis available. Theatre Upstairs, Royal Court Theatre, Sloane Square, SW1 (01-730 2541). Tube: Sloane Square, Mon-Sat 7.30-9.30pm, mat Sat 3.30-5.30pm, £4-6.

★ **ROSENCRANTZ AND GUILDENSTERN ARE DEAD:** TV's Olivier Boys play R and G, with Lionel Blair as the Player King. A Nottingham Playhouse production. Piccadilly Theatre, Denham Street W1 (01-457 4506). Tube: Piccadilly Circus, Mon-Sat 8-10pm, mat Thurs 3-5pm and Sat 4-6pm, £5-£13.50.

★ **SERIOUS MONEY:** Caryl Churchill's searing musical play about the Big Bang transfers after a sell-out run at the Royal Court. Wyndham's Theatre, Charing Cross Road, WC2 (01-836 3026). Tube: Leicester Square, Mon-Thurs 8-10.30pm, Fri and Sat 8.15-10.45pm, mat Fri 5-7.30pm and Sat 4-6.30pm, £5-£13.50.

★ **THAT SUMMER:** New David Edgar play set in North Wales where a middle-class English couple's eyes are opened to the realities of the miners' strike. Hampstead Theatre Club, Avenue Road, NW3 (01-722 9301). Tube: Swiss Cottage. Previews Mon-Thurs 8-10.15pm, £5.50.

★ **LONG RUNNERS:** The Business Of Murder. Mayfair Theatre (01-629 3038). ★ **Cats:** New London Theatre (01-405 0072, 01-404 4078). ★ **Les Misérables:** Palace Theatre (01-434 0909). ★ **The Mousetrap:** St Martin's Theatre (01-836 1443). ★ **No Sex Please, We're British:** Duchess Theatre (01-836 8243). ★ **Phantom Of The Opera:** Her Majesty's Theatre (01-598 2244). ★ **Run For Your Wife:** Criterion Theatre (01-593 3216). ★ **Starlight Express:** Adelphi Theatre (01-828 8665). ★ **Stepping Out:** Duke Of York's Theatre (01-836 5122).

## OUT OF TOWN

★ **CHESTER:** ★ **Mystery Plays:** Chester's own cycle of medieval plays comes up for its fifty-year performance. Chester, against cathedral walls. Cathedral Green, Chester (0244 40352). Daily 7.30pm, mat Sat 2.30pm and Sat 4pm, £2-2.50.

★ **CHICHESTER:** ★ **A Men For All Seasons:** Sea Captain. Festival Theatre, Chichester (0243 781312). Tonight 7.30-10.25pm, £5.75-£11.50.

★ **LANCASTER:** ★ **A Midsummer Night's Dream:** Promenade. Performance wandering through Williamson Park high above the town. Duke's Theatre, Moor Lane, Lancaster (01524 68443). Mon-Sat 7.30-11.15pm, £5.25-£7.75.

★ **MANCHESTER:** ★ **The Bluebird of Happiness:** Woody Allen revues with Derek Griffiths, Trevor Peacock, John Bennett and company. Characters include Emma Bovary, Scarlett and the Pope. Royal Exchange Theatre, Cross Street (01-633 9833). Mon-Thurs 7.30pm, Fri and Sat 8pm, mat Wed 2.30pm and Sat 4pm, £2-2.50.

★ **MILLS:** ★ **Edward III:** Anonymous rarity, possibly by Shakespeare, unperformed for three centuries. Theatre Chelmsford, County Civic Centre, Mill (0224 55114). Thurs-Fri 7.30pm, Sat 8pm, £2-2.50.

★ **NOTTINGHAM:** ★ **To Kill a King:** Drama. Dramatisation of Harper Lee's Deep South novel, currently a set book. Playhouse Theatre, East Circus Square (01602 41919). Mon-Sat 7.30pm, £2-2.50.

★ **NOTTINGHAM:** ★ **To Kill a King:** Drama. Dramatisation of Harper Lee's Deep South novel, currently a set book. Playhouse Theatre, East Circus Square (01602 41919). Mon-Sat 7.30pm, £2-2.50.

★ **NOTTINGHAM:** ★ **To Kill a King:** Drama. Dramatisation of Harper Lee's Deep South novel, currently a set book. Playhouse Theatre, East Circus Square (01602 41919). Mon-Sat 7.30pm, £2-2.50.

★ **NOTTINGHAM:** ★ **To Kill a King:** Drama. Dramatisation of Harper Lee's Deep South novel, currently a set book. Playhouse Theatre, East Circus Square (01602 41919). Mon-Sat 7.30pm, £2-2.50.

★ **NOTTINGHAM:** ★ **To Kill a King:** Drama. Dramatisation of Harper Lee's Deep South novel, currently a set book. Playhouse Theatre, East Circus Square (01602 41919). Mon-Sat 7.30pm, £2-2.50.

★ **NOTTINGHAM:** ★ **To Kill a King:** Drama. Dramatisation of Harper Lee's Deep South novel, currently a set book. Playhouse Theatre, East Circus Square (01602 41919). Mon-Sat 7.30pm, £2-2.50.

★ **NOTTINGHAM:** ★ **To Kill a King:** Drama. Dramatisation of Harper Lee's Deep South novel, currently a set book. Playhouse Theatre, East Circus Square (01602 41919). Mon-Sat 7.30pm, £2-2.50.

★ **NOTTINGHAM:** ★ **To Kill a King:** Drama. Dramatisation of Harper Lee's Deep South novel, currently a set book. Playhouse Theatre, East Circus Square (01602 41919). Mon-Sat 7.30pm, £2-2.50.

★ **NOTTINGHAM:** ★ **To Kill a King:** Drama. Dramatisation of Harper Lee's Deep South novel, currently a set book. Playhouse Theatre, East Circus Square (01602 41919). Mon-Sat 7.30pm, £2-2.50.

★ **NOTTINGHAM:** ★ **To Kill a King:** Drama. Dramatisation of Harper Lee's Deep South novel, currently a set book. Playhouse Theatre, East Circus Square (01602 41919). Mon-Sat 7.30pm, £2-2.50.

★ **NOTTINGHAM:** ★ **To Kill a King:** Drama. Dramatisation of Harper Lee's Deep South novel, currently a set book. Playhouse Theatre, East Circus Square (01602 41919). Mon-Sat 7.30pm, £2-2.50.

★ **NOTTINGHAM:** ★ **To Kill a King:** Drama. Dramatisation of Harper Lee's Deep South novel, currently a set book. Playhouse Theatre, East Circus Square (01602 41919). Mon-Sat 7.30pm, £2-2.50.

★ **NOTTINGHAM:** ★ **To Kill a King:** Drama. Dramatisation of Harper Lee's Deep South novel, currently a set book. Playhouse Theatre, East Circus Square (01602 41919). Mon-Sat 7.30pm, £2-2.50.

## FILMS

★ **Also on national release:** ★ **Advance booking possible:**

★ **THE BOY WHO COULD FLY (PG):** The boy in question is autistic, but the girl next door slowly draws him out of his shell. Sombre drama, carefully handled by writer-director Nick Cassavetes and the young players Jay Underwood and Lucy Deakins (108 min). Premiere (01-437 1234). Progs 1.00, 3.50, 6.00, 8.50.

★ **CHRONICLE OF A DEATH FORETOLD (15):** Rupert Everett plays a languid mystical man, newly arrived in a tropical village, whose marriage is shattered by a violent and vengeful murder. Based on the novel by Gabriel Garcia Marquez (104 min). Premiere (01-436 0691). Progs 1.50, 4.05, 6.25, 8.50.

★ **THE LIVING DAYLIGHTS (PG):** Timothy Dalton follows in distinguished footsteps when he assumes the mantle of James Bond. A globe-trotting plot of East-West intrigue, embracing Gibraltar, Vienna, Tangier and Algiers. John Glen directs his fourth Bond film in a row (130 min). ★ **Odeon Leicester Square (01-830 5111).** Progs 10.30, 1.30, 4.30, 7.45, 10.15. ★ **Odeon Midland Arch (01-723 2011).** Progs 2.00, 5.15, 8.15.

★ **MANNEQUIN (PG):** Directed by Michael Gottlieb, *Mannequin* tells the story of a sculptor, obsessed with one of his pupils, who is displayed in the window of a gallery (90 min). ★ **DeMare Haymarket (01-439 1527).** Progs 2.00, 4.45, 6.15, 8.25. ★ **Canon Oxford Street (01-636 0310).** Progs 2.35, 4.35, 6.35, 8.40.

★ **THE NAME OF THE ROSE (15):** Simplified edition of Umberto Eco's medieval murder mystery, filmed with a fine sense of atmosphere and a grotesque carnival of characters. Directed by Jean-Jacques Annaud, with Sean Connery (131 min). ★ **Canon Shaftesbury Avenue (01-836 6279).** Progs 2.15, 5.30, 8.15.

★ **PALTOUCHET (15):** Highly stylised thriller from director Michel Deville, with Jeanne Moreau, Michel Piccoli, Fanny Ardant and other luminaries as murder suspects rounded up in a Parisian hotel (120 min). ★ **Renai (01-837 9402).** Progs 2.15, 4.20, 6.30, 8.45. ★ **Chelmsford Cinema (01-351 5742).** Progs 2.20, 5.30, 8.20, 10.15. ★ **Canon Shaftesbury Avenue (01-229 4149).** Progs 2.00, 5.00, 8.15. ★ **Canon Chelmsford (01-352 5096).** Progs 2.20, 5.30, 8.20, 10.15. ★ **Canon Prince Charles (01-437 6181).** Progs 1.00, 3.05, 5.35, 8.05.

★ **RADIO DAYS (PG):** Woody Allen's sweet, delicate tale of a young couple of Brooklyn families, broadcasters and Manhattanites sharing hopes and dreams at the end of the 1930s. With Mia Farrow, Diane Wiest and Seth Green (89 min). ★ **Odeon Haymarket (01-930 2736).** Progs 1.15, 3.45, 6.15, 8.45.

★ **RAISING ARIZONA (15):** Crazy black comedy from the Bronx. Simple plot: a man, a woman, a cocaine addict and a Hollywood hunter as a cockeyed couple who try setting up a family with a stolen baby (94 min). ★ **Canon Chelmsford (01-352 5096).** Progs 2.10, 5.20, 8.10. ★ **Canon Haymarket (01-930 1527).** Progs 1.40, 3.55, 6.15, 8.35. ★ **Canon Tottenham (01-836 6148).** Progs 1.50, 4.00, 6.10, 8.25. ★ **Screen On The Green (01-226 3520).** Progs 3.15, 5.05, 7.05, 9.05.

★ **RAISING ARIZONA (15):** Crazy black comedy from the Bronx. Simple plot: a man, a woman, a cocaine addict and a Hollywood hunter as a cockeyed couple who try setting up a family with a stolen baby (94 min). ★ **Canon Chelmsford (01-352 5096).** Progs 2.10, 5.20, 8.10. ★ **Canon Haymarket (01-930 1527).** Progs 1.40, 3.55, 6.15, 8.35. ★ **Canon Tottenham (01-836 6148).** Progs 1.50, 4.00, 6.10, 8.25. ★ **Screen On The Green (01-226 3520).** Progs 3.15, 5.05, 7.05, 9.05.

★ **RAISING ARIZONA (15):** Crazy black comedy from the Bronx. Simple plot: a man, a woman, a cocaine addict and a Hollywood hunter as a cockeyed couple who try setting up a family with a stolen baby (94 min). ★ **Canon Chelmsford (01-352 5096).** Progs 2.10, 5.20, 8.10. ★ **Canon Haymarket (01-930 1527).** Progs 1.40, 3.55, 6.15, 8.35. ★ **Canon Tottenham (01-836 6148).** Progs 1.50, 4.00, 6.10, 8.25. ★ **Screen On The Green (01-226 3520).** Progs 3.15, 5.05, 7.05, 9.05.

★ **RAISING ARIZONA (15):** Crazy black comedy from the Bronx. Simple plot: a man, a woman, a cocaine addict and a Hollywood hunter as a cockeyed couple who try setting up a family with a stolen baby (94 min). ★ **Canon Chelmsford (01-352 5096).** Progs 2.10, 5.20, 8.10. ★ **Canon Haymarket (01-930 1527).** Progs 1.40, 3.55, 6.15, 8.35. ★ **Canon Tottenham (01-836 6148).** Progs 1.50, 4.00, 6.10, 8.25. ★ **Screen On The Green (01-226 3520).** Progs 3.15, 5.05, 7.05, 9.05.

★ **RAISING ARIZONA (15):** Crazy black comedy from the Bronx. Simple plot: a man, a woman, a cocaine addict and a Hollywood hunter as a cockeyed couple who try setting up a family with a stolen baby (94 min). ★ **Canon Chelmsford (01-352 5096).** Progs 2.10, 5.20, 8.10. ★ **Canon Haymarket (01-930 1527).** Progs 1.40, 3.55, 6.15, 8.35. ★ **Canon Tottenham (01-836 6148).** Progs 1.50, 4.00, 6.10, 8.25. ★ **Screen On The Green (01-226 3520).** Progs 3.15, 5.05, 7.05, 9.05.

★ **RAISING ARIZONA (15):** Crazy black comedy from the Bronx. Simple plot: a man, a woman, a cocaine addict and a Hollywood hunter as a cockeyed couple who try setting up a family with a stolen baby (94 min). ★ **Canon Chelmsford (01-352 5096).** Progs 2.10, 5.20, 8.10. ★ **Canon Haymarket (01-930 1527).** Progs 1.40, 3.55, 6.15, 8.35. ★ **Canon Tottenham (01-836 6148).** Progs 1.50, 4.00, 6.10, 8.25. ★ **Screen On The Green (01-226 3520).** Progs 3.15, 5.05, 7.05, 9.05.

★ **RAISING ARIZONA (15):** Crazy black comedy from the Bronx. Simple plot: a man, a woman, a cocaine addict and a Hollywood hunter as a cockeyed couple who try setting up a family with a stolen baby (94 min). ★ **Canon Chelmsford (01-352 5096).** Progs 2.10, 5.20, 8.10. ★ **Canon Haymarket (01-930 1527).** Progs 1.40, 3.55, 6.15, 8.35. ★ **Canon Tottenham (01-836 6148).** Progs 1.50, 4.00, 6.10, 8.25. ★ **Screen On The Green (01-226 3520).** Progs 3.15, 5.05, 7.05, 9.05.

★ **RAISING ARIZONA (15):** Crazy black comedy from the Bronx. Simple plot: a man, a woman, a cocaine addict and a Hollywood hunter as a cockeyed couple who try setting up a family with a stolen baby (94 min). ★ **Canon Chelmsford (01-352 5096).** Progs 2.10, 5.20, 8.10. ★ **Canon Haymarket (01-930 1527).** Progs 1.40, 3.55, 6.15, 8.35. ★ **Canon Tottenham (01-836 6148).** Progs 1.50, 4.00, 6.10, 8.25. ★ **Screen On The Green (01-226 3520).** Progs 3.15, 5.05, 7.05, 9.05.

★ **RAISING ARIZONA (15):** Crazy black comedy from the Bronx. Simple plot: a man, a woman, a cocaine addict and a Hollywood hunter as a cockeyed couple who try setting up a family with a stolen baby (94 min). ★ **Canon Chelmsford (01-352 5096).** Progs 2.10, 5.20, 8.10. ★ **Canon Haymarket (01-930 1527).** Progs 1.40, 3.55, 6.15, 8.35. ★ **Canon Tottenham (01-836 6148).** Progs 1.50, 4.00, 6.10, 8.25. ★ **Screen On The Green (01-226 3520).** Progs 3.15, 5.05, 7.05, 9.05.

★ **RAISING ARIZONA (15):** Crazy black comedy from the Bronx. Simple plot: a man, a woman, a cocaine addict and a Hollywood hunter as a cockeyed couple who try setting up a family with a stolen baby (94 min). ★ **Canon Chelmsford (01-352 5096).** Progs 2.10, 5.20, 8.10. ★ **Canon Haymarket (01-930 1527).** Progs 1.40, 3.55, 6.15, 8.35. ★ **Canon Tottenham (01-836 6148).** Progs 1.50, 4.00, 6.10, 8.25. ★ **Screen On The Green (01-226 3520).** Progs 3.15, 5.05, 7.05, 9.05.

★ **RAISING ARIZONA (15):** Crazy black comedy from the Bronx. Simple plot: a man, a woman, a cocaine addict and a Hollywood hunter as a cockeyed couple who try setting up a family with a stolen baby (94 min). ★ **Canon Chelmsford (01-352 5096).** Progs 2.10, 5.20, 8.10. ★ **Canon Haymarket (01-930 1527).** Progs 1.40, 3.55, 6.15, 8.35. ★ **Canon Tottenham (01-836 6148).** Progs 1.50, 4.00, 6.10, 8.25. ★ **Screen On The Green (01-226 3520).** Progs 3.15, 5.05, 7.05, 9.05.

★ **RAISING ARIZONA (15):** Crazy black comedy from the Bronx. Simple plot: a man, a woman, a cocaine addict and a Hollywood hunter as a cockeyed couple who try setting up a family with a stolen baby (94 min). ★ **Canon Chelmsford (01-352 5096).** Progs 2.10, 5.20, 8.10. ★ **Canon Haymarket (01-930 1527).** Progs 1.40, 3.55, 6.15, 8.35. ★ **Canon Tottenham (01-836 6148).** Progs 1.50, 4.00, 6.10, 8.25. ★ **Screen On The Green (01-226 3520).** Progs 3.15, 5.05, 7.05, 9.05.

★ **RAISING ARIZONA (15):** Crazy black comedy from the Bronx. Simple plot: a man, a woman, a cocaine addict and a Hollywood hunter as a cockeyed couple who try setting up a family with a stolen baby (94 min). ★ **Canon Chelmsford (01-352 5096).** Progs 2.10, 5.20, 8.10. ★ **Canon Haymarket (01-930 1527).** Progs 1.40, 3.55, 6.15, 8.35. ★ **Canon Tottenham (01-836 6148).** Progs 1.50, 4.00, 6.10, 8.25. ★ **Screen On The Green (01-226 3520).** Progs 3.15, 5.05, 7.05, 9.05.

★ **RAISING ARIZONA (15):** Crazy black comedy from the Bronx. Simple plot: a man, a woman, a cocaine addict and a Hollywood hunter as a cockeyed couple who try setting up a family with a stolen baby (94 min). ★ **Canon Chelmsford (01-352 5096).** Progs 2.10, 5.20, 8.10. ★ **Canon Haymarket (01-930 1527).** Progs 1.40, 3.55, 6.15, 8.35. ★ **Canon Tottenham (01-836 6148).** Progs 1.50, 4.00, 6.10, 8.25. ★ **Screen On The Green (01-226 3520).** Progs 3.15, 5.05, 7.05, 9.05.



The Academy of St Martin in the Fields' Summer Festival begins this evening with Kenneth Sillitoe directing performances of Corelli, Bach, Darg and Dvorak. The festival sees the Academy's annual return to the Trafalgar Square church (above) that provided both its name and its first home. A 25m appeal was launched recently to convert the London Hydraulic Pumping Station into a new base in Wapping. Meanwhile, this autumn the Academy becomes a resident orchestra at the South Bank Arts Centre. Tomorrow, Iona Brown (bottom right), the Academy's joint artistic director, directs an all-Bach programme with Suites nos 2 and 3, the Brandenburg Concerto with George Malcolm as soloist. Miss Brown also conducts Thursday's concert, which offers a mainstream programme of Elgar, Tchaikovsky and Tippett, and Friday's, with works by Rossini, Schubert and Beethoven. The climax of the festival comes on Saturday when Sir Neville Marriner (top right), a founder member of the Academy, takes the baton for a performance of Fauré's Requiem. St Martin-in-the-Fields, Trafalgar Square, London WC2 (bookings: at the church, 01-379 4444). Max Harrison

## LUNCHTIME

★ **LONDON CITY FESTIVAL:** Pianist Jocelyn Steele performs works by Scarlatti, Chopin, Franck, and Schubert's Quartet D 810 "Death and the Maiden". 100 Club, 100 Oxford Street, London W1 (01-636 0833). 7.30pm, £2-7.50.

★ **AMABLE YOUTH:** Brenda Zadorozky and John Barron conduct the Amable Youth Singers in an all-Canadian programme. St Martin-in-the-Fields, Trafalgar Square, London WC2 (01-839 1930). 1.05pm, free.

★ **CONCERT OF ANCIENT MUSIC:** The Concert of Ancient Music gives its debut concert as part of the Festival of the City of London. Festival, under the conductor Mark Argent. Works include Vivaldi's *Stabat Mater* and cello duets by Handel. St Margaret's Church, Louthbury, London EC2 (01-606 8330). 1-2.15pm, £2.

## EVENING

★ **ALL BRAHMS:** Brahms's St Anthony Variations and Symphony No 1 are heard from the Philharmonia Orchestra under Giuseppe Sinopoli. In the Double Concerto the soloists are Salvatore Accardo (violin) and Lynn Harrell (cello). Festival Hall, South Bank, London SE1 (01-928 3090, 01-828 8800). 7.30-9.40pm, £3.50-£12.

★ **ROLSTON/DONOHUE:** Cello sonatas by Debussy, Franck and Brahms (Op 38) are performed by Sheena Rolston with Peter Donohue at the piano. Wigmore Hall, 35 Wimpole Street, London W1 (01-535 2141). 7.30-9.30pm, £2-25.

★ **LOC/LOC:** Donald Cashmore conducts the London Bach Orchestra in Mozart's *Elne kleine Nachtmusik*, then the London Concert Choir joins in for Handel's *David Parnassus* and Vaughan Williams' *Sea Pictures*. St John's, Smith Square, London SW1 (01-222 1081). 7.30-9.30pm, £4-25.50.

★ **KENTNER PLAYS:** Pieces by Franck, Liszt, Mozart and Chopin feature in a piano recital by Louis Kentner. St Luke's Church, Sydney Street, London SW3 (01-357 7365). 7.30pm, £4-25.

## DANCE

★ **ROMEO AND JULIET:** Andrea Hall, Peter Schaufuss and Rudolf Nureyev conduct the leads in tonight's gala performance of the London Festival Ballet of Nureyev's production. Proceeds to the British Deafblind Appeal and Festival Ballet Development Trust. London Coliseum, St Martin's Lane, London WC2 (01-836 3181). 7.30-10.30pm, £8-27.50.

★ **JOHNNY CLEGG & SAVUKA:** The British-born South African who has immersed himself in Zulu music and culture. With his backing group, Clegg performs a seamless fusion of Zulu township fusion as heard on his new single "Great Heart". International 2, 210 Plymouth Grove, Manchester (0161 224 5050). 7.30pm, £4.

## ROCK

★ **THE EDDIE FLOYD SOUL REVUE:** Floyd is still remembered for his 1966 hit "Knock on Wood" which finally became a million-seller in 1979 for All Star Band. 100 Club, 100 Oxford Street, London W1 (01-636 0833). 7.30pm, £4.50.

★ **SUICIDAL TENDENCIES:** From California, the latest of a string of groups to be caught up in a spiral of escalating musical extremism. This lot play what is known generically as hardcore skate thrash. Klub Foot at the Clarendon Hotel, Hammermith Broadway, London W6 (01-748 2471). 7.30pm, £5.

★ **LUTHER VANDROSS:** The soul supremo's discas continue, although marred by the death last month of Yogi Horton, drummer in the touring group and on all five of Vandross's albums. Wembley Arena, Empire Way, Wembley, London W10 (01-905 2843). Mon-Sat 11.30pm, Sun 8pm, Sun 2-8pm, free, until July 26.

★ **GIACOMO BALLA (1871-1958):** 80 paintings by a modernist Futurist whose works became progressively more conventional as he aged and mellowed. Scottish National Gallery of Modern Art, 100 St James's Place, Edinburgh (0131 556 8921). Mon-Sat 10-5pm, Sun 2-5pm, free, until July 19.

★ **DEGREE SHOWS:** Painters and printmakers. Central School of Art, Southampton Road, London WC1 and St Martin's School of Art, 107 Charing Cross Road, London WC2, Mon-Sat 10-8pm, free, until July 9.

★ **THOMAS LAWSON:** First one-man show in Britain for an American whose paintings subvert the appearance of institutionalized symbolic building. Anthony Reynolds Gallery, 37 Cowper Street, London EC2 (01-608 1516). Tues-Sun 11-6pm, free, until July 26.

★ **PARMIANIN:** Paintings, drawings and prints by







Executive Editor  
Flee!











# Good cheer from S&N

Scottish Breweries is an old hand at finding ways to boost profits. Having been a target of budget cuts at S&N for the previous year, the company has now a recovery plan worth £250,000 ahead of the target.

Any hopes of a recovery in the company's share price are being dashed by a range of City analysts.

Mr Nigel Bond, a colleague of Robert McKinnon, has been appointed as the new managing director of the company.

Yet they should be aware that the company has been in the past, and has been reduced to a price of 1.5p, a price which is not a reflection of the company's true value.

The deal which is being moved is the sale of the company's 100 per cent share in the operation for 10p, which the group has valued at not much more.

Other deals have been made, which have brought in a total of £12.5 million, and the company has been able to raise £12.5 million.

On 25th July, the company's share price was 1.5p, and the company has been able to raise £12.5 million.

On 25th July, the company's share price was 1.5p, and the company has been able to raise £12.5 million.

On 25th July, the company's share price was 1.5p, and the company has been able to raise £12.5 million.

On 25th July, the company's share price was 1.5p, and the company has been able to raise £12.5 million.

On 25th July, the company's share price was 1.5p, and the company has been able to raise £12.5 million.

On 25th July, the company's share price was 1.5p, and the company has been able to raise £12.5 million.

On 25th July, the company's share price was 1.5p, and the company has been able to raise £12.5 million.

On 25th July, the company's share price was 1.5p, and the company has been able to raise £12.5 million.

On 25th July, the company's share price was 1.5p, and the company has been able to raise £12.5 million.

On 25th July, the company's share price was 1.5p, and the company has been able to raise £12.5 million.

On 25th July, the company's share price was 1.5p, and the company has been able to raise £12.5 million.

On 25th July, the company's share price was 1.5p, and the company has been able to raise £12.5 million.

On 25th July, the company's share price was 1.5p, and the company has been able to raise £12.5 million.

On 25th July, the company's share price was 1.5p, and the company has been able to raise £12.5 million.

## Japan aims at budget boost

Tokyo (Reuters) — Mr Yasuhiro Nakasone, the Japanese prime minister, yesterday presented a supplementary budget aimed at meeting Western demands for a boost in local spending, and called on parliament to approve it quickly.

Mr Nakasone, addressing the opening of a special parliamentary session called to pass a ¥2,070 billion (£8.6 billion) budget, also called progress on tax reform "absolutely imperative." Earlier this year, Mr Nakasone was forced to back down on a sales tax proposal owing to popular opposition.

The supplementary budget is an important part of an economic package that Mr Nakasone unveiled just before the Venice summit meeting last month, to combat criticism of his country's huge trade surplus with the rest of the world.

In a "state of the nation" address, Mr Nakasone said he hoped the new budget would help boost Japan's domestic economy and ease such problems as unemployment, which reached a post-war record of 3.2 per cent in May.

"While the Japanese economy is basically sound, there is a continuing sense of malaise centring on the manufacturing sector, and the employment outlook remains grim."

Much of the money to be spent on public works and other investments under the supplementary budget will be raised through the sale of the government's shares in Nippon Telegraph and Telephone, Japan's largest telecommunications group.

The share sale, plus a controversial proposal to tax small savings deposits in banks, are also on the agenda for the 65-day parliamentary session, which opened yesterday.

"We need to effect a radical reform of the tax system, including reviewing the ratio between direct and indirect taxation, reforming the tax exemption (for interest on small savings deposits) and making the tax system more equitable," Mr Nakasone said.

Political analysts said Mr Nakasone appeared to want to set tax reform on course before leaving office in October. He said Japan must push ahead with restructuring its economy, making it less export-orientated.

"Economic restructuring is an important issue and one that must be actively promoted if the Japanese economy is to develop in harmony with the world economy."

## Slimline platform brings go-ahead for cut-price oilfield

By Derek Harris  
Industrial Editor

Shell and Esso plan to go ahead with the development of their Kittiwake oilfield in the central North Sea, despite oil price uncertainties, thanks to a low-cost system expected to cut construction spending by more than a third.

The £350 million plan was submitted yesterday to the Department of Energy. If approved, Kittiwake will be the first new oilfield to be developed since the beginning of last year.

Construction of the Kittiwake platform and its expected to provide about 2,500 jobs between summer and the expected start of production in early 1991.

Kittiwake, discovered in 1981, is 100 miles east of Aberdeen in 276 feet of water. It is one of the Canning group of five fields that Shell and Esso had contemplated developing at an original cost of £2.5 billion. Due to increasing uncertainties over the oil price, it was decided last April that development would not be justified, even though the cost had been pared down to about £2 billion.

The next plan was to try for a low-cost system to make viable the exploitation of Kittiwake, the largest of the Canning fields, with recoverable reserves of 70 million barrels of oil.

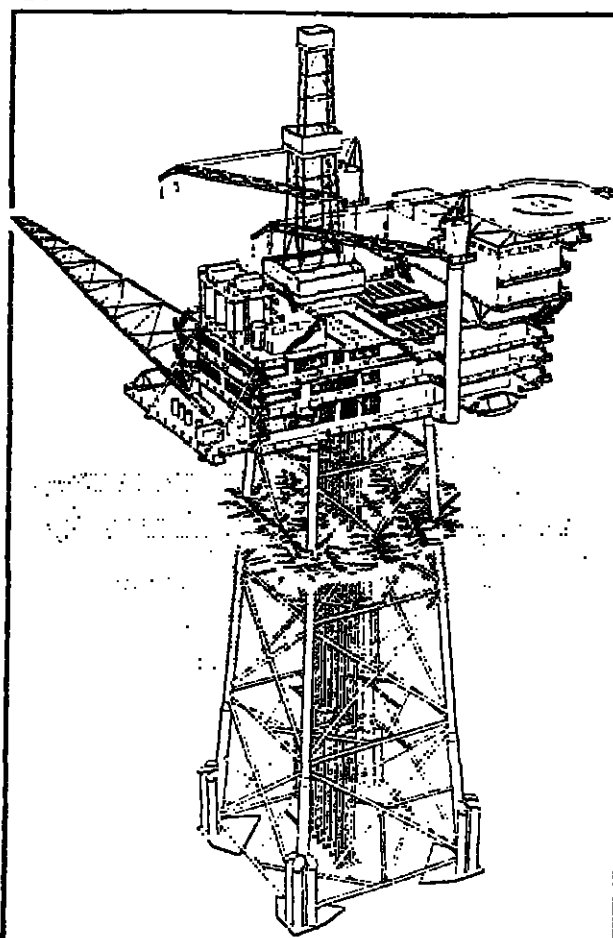
A more economic slimline fixed platform was designed with a relatively cheap oil loading system using a single buoy mooring at which tankers would be filled up. As a result, the original £200 million cost estimate for Kittiwake has been cut by about 40 per cent.

Mr Peter Everett, managing director of Shell UK Exploration and Production, said this had made it possible to develop a relatively small field despite uncertainties over oil prices.

He added: "It will be the key to success in planning future fields at a time of continuing uncertainty."

"In spite of the strains of the past 18 months we have not wavered in our fundamental commitment to continue investing in the North Sea. In 1987 we shall spend more than £1.1 billion on behalf of Shell and Esso and we expect to continue at about that level for the next few years."

A design contract worth £15 million for an integrated deck for the new platform at Kittiwake has gone to Brown and Root with Vickers. All process and drilling facilities are contained in the integrated deck, reducing the amount of work



Kittiwake platform: cutting construction costs by 40 per cent

offshore, cutting spending and speeding first oil production.

The heaviest single lift ever made in the North Sea will be built for the semi-submersible installation vessels that will be used to hoist the 7,000 tonnes deck into position.

The first of the orders for main construction of the platform will be placed early next year.

A limited amount of gas production is expected from the field and will be fed into the nearby gas line from the Shell-Esso Fulmar field to St Fergus, Grampian. Peak oil production capacity at the platform is expected to be 36,000 barrels a day.

Once again the lion's share of the profits came from the security division which now boasts Britain's largest manned guarding operation. It has supplied guards for the Wimbledon tennis championships and the Stella Artois tournament in recent weeks and is now involved with Harrods' summer sale.

But the star performer of the group has been its newly formed City Messenger division which now supplies personnel to more than 200 national and international companies within the Square Mile.

"Turnover and profits have considerably exceeded expectations," says a jubilant Mr Baldwin. Shares of Securiguard advanced 3p to an all-time high of 21p.

## Security group is seeking targets

By Michael Clark

Securiguard, the security and industrial cleaning group, is about to seek further acquisitions and already has its eye on several targets in both Britain and the US with a combined turnover of more than £100 million.

Yesterday, the group pleased the City with better than expected interim figures showing pretax profits climbing from £416,000 to a record £674,000 on turnover up from £11.62 million to £15.46 million.

As a result, analysts are being forced to upgrade their estimates of £1.5 million for the current year which now look to be on the conservative side. Last year the group made profits of £1 million.

Mr Alan Baldwin, the chairman who is a former world powerboat racing champion, is building up the company and says: "Our overall aim is to become a more broadly-based service group, able to offer a complete range of services for new and existing clients."

Securiguard is expected to apply for a full listing at the end of the current year.

Once again the lion's share of the profits came from the security division which now boasts Britain's largest manned guarding operation. It has supplied guards for the Wimbledon tennis championships and the Stella Artois tournament in recent weeks and is now involved with Harrods' summer sale.

But the star performer of the group has been its newly formed City Messenger division which now supplies personnel to more than 200 national and international companies within the Square Mile.

"Turnover and profits have considerably exceeded expectations," says a jubilant Mr Baldwin. Shares of Securiguard advanced 3p to an all-time high of 21p.

## Caparo bids for CI stake

Caparo Investments may take the 20 per cent stake held by Evered Holdings in CI Group, the engineering company, Caparo has offered 45p a share for the stake.

Last week, Evered said it would sell the shares at 43p each to a group of investors led by Mr Ahmed Abdullah, brother of the Evered chairman, unless a higher offer was made before today.

## COMMENT Stock Exchange must look again at Lonrho

House of Fraser's latest blast in the long-running battle of words against Lonrho and its chief executive, Roland "Tiny" Rowland, is likely to have repercussions in unexpected quarters. The Harrods department stores group has decided to make public the report into Lonrho's accounting practices which it sent to the Stock Exchange two weeks ago. This document, prepared by one of the so-called "big eight" firms of accountants which has disappointingly preferred to remain anonymous, raises a number of issues which by any measure are of material interest to Tiny's army of adoring small shareholders. Yet the indications are that the Stock Exchange will give them little more than a cursory glance.

The reason for this apparently cavalier approach to investor protection is that the Exchange's prime concern in such matters is to satisfy itself that the accounts of Lonrho meet the requirements of the Quotations Department in that they have been properly audited. Lonrho's accounts certainly conform in this respect, bearing a certificate with the highly respected name of Peat Marwick. And there, on a strict interpretation of the rules, the matter could be allowed to rest, so far as the Stock Exchange authorities are concerned. Yet to the man in the street it would seem odd indeed if the Quotations Department were not, from time to time, to take a

closer look at the bases on which audit certificates were issued. To sub-contract the responsibility for the audit function to outside professionals is understandable, indeed inevitable, given the Exchange's limited manpower resources. But for the Stock Exchange to wash its hands entirely of any wider implications would not be acceptable.

It is common ground that accountability is an art rather than a science. Attempts to eliminate subjectivity entirely from the audit process may be desirable but can never entirely succeed. What is mainly at issue in House of Fraser's analysis is whether a number of accounting approaches, all in themselves theoretically acceptable, do in the round give shareholders and other legitimate users of Lonrho's accounts a true and fair view of the affairs of the company at the relevant balance sheet date. In view of the acrimony which exists between the two protagonists, it is impossible to describe House of Fraser as impartial. In challenging the professional opinion of a reputed firm such as Peat Marwick, the stores group has chosen to follow a difficult path. But in view of the nature of the second opinion on Lonrho's ability to pay dividends and other fundamental issues, it is surely not credible for the Stock Exchange to shrink from delivering a judgement of its own.

## Bankers bite the bullet

The latest analysis from the Bank for International Settlements, released today, fills in some of the background to the provisions against loans to the developing countries which banks in the US and Britain have been making recently. In the second half of last year, there was a slight lengthening in the maturity structure of banks' overall claims, and a significant lengthening vis-à-vis certain developing countries which have rescheduled their debts.

This means that banks have seen any prospect of actually recovering the money they have lent to countries like Mexico, Argentina and Brazil recede yet again into the distance. Two or three years ago this set all the alarm bells ringing. But now that the banks are in a stronger position financially they are more inclined to bite the bullet and write off their exposure on the most unsound of their previous loans. Although the banks' disinclination to throw good money after bad makes it more difficult to persuade them to help those countries which are genuinely prepared to help themselves, the provisions against bad debts are a sign of financial strength rather than financial weakness.

Parliament is unlikely to press the banks to do anything they do not

think is in their commercial interest. A Treasury Select Committee report in March, gave a strong warning against any official pressure to encourage the banks to lend more where their commercial interests dictated otherwise, and urged the banks to make provisions.

So far National Westminster is the only British bank to make provisions on the scale of the US banks Citicorp and Chase Manhattan. Rumours were circulating again yesterday of an imminent rights issue by Midland to help fund a similar move. Barclays and Lloyds — which like NatWest already have the financial resources — cannot be far behind.

In this country, unlike the US, the issue is complicated by uncertainty over the effect of provision on the capital adequacy ratios. At present specific provisions will tend to reduce the ratio of primary capital to assets — even though a bank which has made provision is clearly a sounder bank than one which has not. A joint paper by the US Federal Reserve and the Bank of England has already been published proposing harmonization, and until this can be adopted the authorities here would be sensible to look at the spirit of the prudential regulations rather than the letter.

## Credit card companies face W German threat

From John England, Bonn

Credit and charge cards took a long time to gain acceptance in West Germany and now, just as the international giants are seeing the reward for their hard work, they are being threatened by a cut-price operation by two local businessmen.

Herr Helmut Frei and Herr Ernst Gloede, of Frankfurt, with the West German retail trade and hotel and restaurant associations, are about to launch the Deutsche Kreditkarte (West German credit card) which will cost both card-holders and businesses much less than the present leading cards.

Subscribers will pay only about £20 a year for the new card — in the black, red and gold national colours — compared with about £30 charged by American Express, Visa, Diners Club and Eurocard. Shops, hotels and restaurants will also pay a commission of only 2.75 per cent.

Suspicious, first aired in *The Times* City Diary last week, that the pressure group Aims of Industry was so right-wing that it even considered Ghenghis Khan to have been a dangerous leftist have now been confirmed. In fact, far from being angered by my light-hearted description of Aims in what I revealed that the Labour newspaper publisher Robert Maxwell had been a guest at one of its functions, it has welcomed the opportunity to put the record straight.

"You are absolutely right," deputy director Robin Jenks, renowned for his dry sense of humour, writes. "Ghenghis Khan was a trendy left-wing lunatic. An autocratic despot who enslaved those whom he ruled and conquered, he was paranoid about treachery. Anyone who did well in his service was likely to be rewarded with imprisonment, torture and execution. In this respect, he was really rather like Stalin. Was he a dangerous leftist? Food for thought, certainly."

Special K  
Joe Antonini, heir apparent to the chairmanship of K mart Corporation — the world's second largest retailer after Sears Roebuck and owner of Play Less drug stores — was in London last week on a whistle-stop tour of European financial centres. He has been telling analysts how the corporation has managed to

## Robertson Research moves up to £4.82m

By Joe Joseph

Robertson Research, which provides technical and geological services to oil and mineral explorers, weathered the downturn in the oil industry to report pretax profits of £4.82 million for the year to March 31, up from £3.73 million, though turnover dipped slightly to £21.01 million.

The results included a full year's contribution from ERC Energy Resource Consultants and eight months from Hydrotechnica, which specialises in assessing and managing water resources.

Earnings per share, including income from mineral investments, rose to 12.1p from 9.3p. The final dividend of 2p makes 2.8p for the year (2.5p).

Falling oil prices prompted the company to renege and substantially reorganize its US, Canadian and south-east Asian activities and resulted in an extraordinary debit of £1 million last year.

Gerald Ratner will go to any lengths to entice the public into his jewellery stores but not into his Press conferences, it seems. Unfortunate hacks who made the trek from Fleet Street and points east only to arrive at Ratner's Great Portland Street HQ moments after the chairman had begun addressing the troops on his latest acquisition were barred from entering the room. Worried that he might be put off his stride, a posse of PR people was posted on the doors intoning at regular intervals to the latecomers: "Mr Ratner expressly ordered that no-one be allowed in after he had started speaking. You can go in for questions if you wait here." Can a man who is regarded as one of the brightest brains in retailing really be thrown off course by a few tardy journeymen held up in the traffic? Less able chairmen seem to cope admirably.

Zurich, Amsterdam, Frankfurt and Munich as well as London, at the legendary American tourist rate of one country a day? Antonini, who is K mart's chief operating officer, says there are no plans for expanding into Europe. Nor is there any current thought of a quote on the London market or on the bourses. "Of course," he adds, "with these things you should never say never."

● Theft of expensive machinery remains a big problem for Vibroplant, which rents building equipment, and yesterday reported another big rise in profits. Why not, chairman Jeremy Pilkington was asked in the City, put all the equipment in the compounds where the equipment is stored? "We tried that at a site in Blackpool," he answered darkly, "and someone climbed over the wire and pinched the dog."

Pink Stone  
The only bad publicity is said to be no publicity — and let's hope the *Financial Times* agrees. American movie director Oliver Stone, nearing completion of his film *Wall Street*, based on the story of the disgraced arbitrageur Ivan Boesky, is having to re-shoot takes of the key characters reading the *Wall Street Journal* after threats of legal action if the *Journal* was so much as featured in one frame. Instead, they will be seen referring constantly to the unmistakable pink pages of the FT.

Carol Leonard

## That lefty Ghenghis — official

## THE TIMES CITY DIARY

### Jaguar's veil of tears

It is not every day that you see a company chairman break down and cry in public. But at the Le Mans 24-hour race Jaguar's chairman, John Egan, was apparently unable to contain his sorrow on the realization that, despite high hopes, none of his cars was going to win the gruelling and prestigious race. As the last

take its 2,200 outlets up-market away from its old discount store image, without bashing turnover and with profits still improving. So what's it all about, this trip to

take its 2,200 outlets up-market away from its old discount store image, without bashing turnover and with profits still improving. So what's it all about, this trip to

take its 2,200 outlets up-market away from its old discount store image, without bashing turnover and with profits still improving. So what's it all about, this trip to

take its 2,200 outlets up-market away from its old discount store image, without bashing turnover and with profits still improving. So what's it all about, this trip to

take its 2,200 outlets up-market away from its old discount store image, without bashing turnover and with profits still improving. So what's it all about, this trip to

take its 2,200 outlets up-market away from its old discount store image, without bashing turnover and with profits still improving. So what's it all about, this trip to

## Which PENNY SHARE looks set to rise from 3rd August 1987?

August 3rd is an important date for subscribers to Penny Share Focus. It's the date on which the company's SPECIAL SHARE OF THE MONTH which could rise substantially.

Almost every private investor knows the profit potential of low priced Penny Shares. The list of 1986 top performers once again highlights how much money the well informed investor can make by 'getting it right'.

It's true that past performance is no guarantee of future success but year after year the majority of top performers are Penny Shares.

Imagine how much your capital would have increased if you had invested in any of these Penny Share winners. But where do you find them? ... after all, shares do not rise in value just because they are low priced.

If you had the time, and the know-how you could isolate the potential winners and then complete a thorough investigation of the company.

Now there is an easier route to Penny Share success. Each month the Penny Share Focus team of analysts condense days of research into a four page non-essence action guide. Its sole aim ... to provide investors like you with opportunities for big capital gains. By carefully monitoring every Penny Share on the market ... by collating masses of financial and company data by making painstaking enquiries into the company's management, sometimes even visiting their offices. PENNY SHARE FOCUS helps you to spot the next Penny Share winner, and keeps you clear of the losers.

WHAT ARE PENNY SHARES ... and why are their records so good? A Penny Share is quite simply a share that you can buy for mere pennies. The shares are cheap because the City has lost confidence in the company's ability to make profits. It could be because of poor management, adverse trading conditions, or just plain bad luck. But the slump in the price of the shares means something has to be done ... something has to change.

In some cases the company may be restructured, new management installed, new products launched, new ideas and techniques introduced. Alternatively, the

company's shares may be so cheap that a rival company moves in to take them over. Or a successful private company might buy them out as a cheap way into the stockmarket. Whatever happens, it's nearly always good news for the investor who was brave enough to buy when the company was down.

THE TOP PENNY SHARES OF 1986			
	from	to	gain
Helicar Bar	48p	471p	+881%
Owen & Robinson	29p	265p	+813%
Titagarh Jute	24p	130p	+441%
Drek Group	29p	129p	+339%
Burnside Inv	20p	91p	+355%
Andronic	4p	18p	+350%
Paul Michael	13p	58p	+346%
Hobson	10p	43p	+330%
Campari Intl	26p	107p	+311p

Prices as at November 1986 — includes adjustments for rights, scrips etc., but dividends not included.

Remember, these companies are still trading and they often have quite sizeable assets. Apart from the very few that do 'go to the wall' — and they really are surprisingly few — the only way a share price that has fallen to mere pennies can go is up.

Join the Penny Share investors today and subscribe now to claim a discount of £20 off your first year's membership subscription and be fully protected with our unique MONEY BACK GUARANTEE.

The editor of PENNY SHARE FOCUS has for more than ten years been the country's leading authority on Penny Shares ... the man who spotted Wire and Plastic when it was just 27p, and then watched it rise to £7.05 ... put another way, if you had invested just £200 in Wire and Plastic when he told you, that investment would now be worth more than £13,000!

With his team of talented analysts, his unrivalled network of city contacts, his massive dossiers on 'target' companies, he is the man that radio and television stations call when they need the 'low-down' on Penny Shares.

You can now have access to this valuable information each month through the pages of PENNY SHARE FOCUS. In just 4 tightly written pages he reviews

the latest news, recommends the hottest Penny Shares of the moment, and keeps investors in touch with his past recommendations. You only make money when you sell, and it's the aim of PENNY SHARE FOCUS to get you out at the top of the market so you can move on to the next Penny Share winner.

Of course shares can go down as well as up in value — all the more reason to get the facts from Penny Share Focus before selecting the low priced shares that you hope will treble your money in 1987.

CLAIM YOUR £20 DISCOUNT  
If you're serious about making money in Penny Shares it's important that you don't miss out 3rd August SHARE OF THE MONTH.

To ensure that you receive your copy in time to get maximum benefit from this important issue you must order your subscription today.

An annual subscription to PENNY SHARE FOCUS is normally £59.50 — a sum easily recouped by investing in just one Penny Share winner.

As a first time subscriber you qualify for a £20 discount, if you complete and return the order form below within the next seven days.

That's right, you pay just £39.50 for twelve months' issues of PENNY SHARE FOCUS with just £20 off your subscription — simply follow our advice.

MONEY BACK GUARANTEE  
Everyone knows that share prices can go down as well as up. That's why we advise subscribers to invest equally in any five of the many low priced shares we report on in Penny Share Focus over the next six months.

By spreading the risk across five potentially highly profitable 'Penny Shares' we are confident that you will make at least £385 by this time next year — that's ten times the cost of your annual subscription.

If you don't, let us know and we will gladly refund your first year's subscriptions — in full, in cash, by return of post.

© Penny Share Focus Ltd, 1987  
Registered in England 1846796  
11 Blomfield Street, London EC2M 7AY.

## SPECIAL INTRODUCTORY MEMBERSHIP OFFER — £20 OFF FIRST YEAR'S SUBSCRIPTION

Please return this form to: Penny Share Focus, 11 Blomfield Street, London EC2M 7AY

YES Please show me how I can make money with Penny Shares. Enter my subscription to Penny Share Focus today so I may receive your special issue on 3rd August.

I am fully covered by your Money Back Guarantee as stated above.  
Name .....  
Address .....  
Post Code .....  
FOR OFFICIAL USE ONLY  
MEMBERSHIP NO. ....  
Date ..... Signed .....



No.	Company	Price
1	ABC	100.00
2	DEF	100.00
3	GHI	100.00
4	JKL	100.00
5	MNO	100.00
6	PQR	100.00
7	STU	100.00
8	VWX	100.00
9	YZA	100.00
10	BCD	100.00
11	EFG	100.00
12	HIJ	100.00
13	KLM	100.00
14	NOP	100.00
15	QRS	100.00
16	TUV	100.00
17	WXY	100.00
18	ZAB	100.00
19	ACD	100.00
20	EFG	100.00
21	HIJ	100.00
22	KLM	100.00
23	NOP	100.00
24	QRS	100.00
25	TUV	100.00
26	WXY	100.00
27	ZAB	100.00
28	ACD	100.00
29	EFG	100.00
30	HIJ	100.00
31	KLM	100.00
32	NOP	100.00
33	QRS	100.00
34	TUV	100.00
35	WXY	100.00
36	ZAB	100.00
37	ACD	100.00
38	EFG	100.00
39	HIJ	100.00
40	KLM	100.00
41	NOP	100.00
42	QRS	100.00
43	TUV	100.00
44	WXY	100.00
45	ZAB	100.00
46	ACD	100.00
47	EFG	100.00
48	HIJ	100.00
49	KLM	100.00
50	NOP	100.00
51	QRS	100.00
52	TUV	100.00
53	WXY	100.00
54	ZAB	100.00
55	ACD	100.00
56	EFG	100.00
57	HIJ	100.00
58	KLM	100.00
59	NOP	100.00
60	QRS	100.00
61	TUV	100.00
62	WXY	100.00
63	ZAB	100.00
64	ACD	100.00
65	EFG	100.00
66	HIJ	100.00
67	KLM	100.00
68	NOP	100.00
69	QRS	100.00
70	TUV	100.00
71	WXY	100.00
72	ZAB	100.00
73	ACD	100.00
74	EFG	100.00
75	HIJ	100.00
76	KLM	100.00
77	NOP	100.00
78	QRS	100.00
79	TUV	100.00
80	WXY	100.00
81	ZAB	100.00
82	ACD	100.00
83	EFG	100.00
84	HIJ	100.00
85	KLM	100.00
86	NOP	100.00
87	QRS	100.00
88	TUV	100.00
89	WXY	100.00
90	ZAB	100.00
91	ACD	100.00
92	EFG	100.00
93	HIJ	100.00
94	KLM	100.00
95	NOP	100.00
96	QRS	100.00
97	TUV	100.00
98	WXY	100.00
99	ZAB	100.00
100	ACD	100.00

Please Note: This is a summary of the data. The actual data is contained in the attached spreadsheet.

100

[illegible]







# Two deputy chairmen for Gallaher board

Gallaher: Mr AD Househam and Mr PM Wilson have been appointed deputy chairmen.

Abbey National: Mrs Sara Morrison has been appointed to the board.

Laytons: Mr John Gavan has been admitted as a partner.

Anglo American Corporation: Mr AB McKenna, Mr TL Pretorius, Mr AW Lea and Mr CL Suter have become directors.

Plaxtons: Mr AJM Glennie has joined the board as managing director of Plaxtons Marketing.

Amersham International: Sir Edwin Nixon has joined the board.

Williams Lea Group: Mr David Ross has become group finance director.



Sir Edwin Nixon: Chairman of Amersham International

Bupa: Mr Ralph Quartano has joined as a non-executive director.

Pansophic Systems: Mr David Eskra has become chairman.

Gordon Russell: Mr Christopher Coombs will join the board.

Molins: Mr WA Baugh has become a main board director.

McKenna & Co: Mr Justin Ede (Litigation), Mr Andrew Selwyn Ivison (Banking), Mr Michael Charles Langdon (Property Litigation/Planning), Mr Peter Nicholas Smith (Corporate Finance), and Mr John Trevor Urwin (Litigation - Singapore office) have become partners.

Stevens and Bullivant: Mr Fred Thompson has been promoted to deputy chairman. He is succeeded by Mr Mark Fellows.

John Mowlem & Co: Mr John Marshall has joined the board.

## COMPANY NEWS

**ROTHMANS INTERNATIONAL:** Year to March 31. Total dividend 7.7p (6.7p). Figures in £m. Turnover 1,492.3 (1,467.0). Pretax profit 195.5 (93.9). Extraordinary credit 12.7 (nil). Earnings per ordinary and "B" ordinary share basic 32.4p (10.7p); fully diluted 28.6p (10.0p).

**WALKER & STAFF HOLDINGS:** Year to March 31. Dividend 2.2p (2p). Figures in £000s: turnover 3,688 (3,587).

pretax profit 363 (314). Earnings per share 12p (7.2p).

**CAP GROUP:** The company has purchased Baddeley Associates, a Cambridge-based information design consultancy. The initial consideration is £3.1 million. A further consideration is payable in the form of Cap shares in three tranches in respect of each of the three years ending April, 1990, depending on the achievement by Baddeley of profit targets.

**WILLIAM SINCLAIR HOLDINGS:** The company has entered into conditional contracts for the purchase of the ordinary capital and the majority of the preference capital of Garrota Products. The price is £609,580. The book value of the assets to be acquired is about £178,000.

**QUEEN'S MOAT HOUSES:** The company has bought the Hotel Admiral, Lugano, Switzerland, for 17.6 million Swiss francs (£7.1 million).

## MONEY & GOLD

Base Rates %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																									
--------------	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--



P&O 1837  
1987

FOCUS

A SPECIAL REPORT

# Royal salute to a long voyage



Today *The Times* publishes a 20-page report to mark the 150th anniversary of a celebrated name in shipping, commerce and industry. Tonight, Sir Jeffrey Sterling, the P&O chairman, above, will be host to the Queen and the Duke of Edinburgh at dinner aboard the *Pacific Princess* moored at Greenwich

The Queen and Prince Philip will this evening sail down the River Thames in the Queen's launch, *Royal Nore*, to celebrate 150 years of British maritime history. At Greenwich, against a background of the Royal Naval College and the National Maritime Museum, and under the protective eye of three vessels of the Royal Navy, they will board the cruise liner *Pacific Princess*, to dine as guests of Sir Jeffrey Sterling, chairman of P&O, and mark the 150th anniversary of the company.

Though dinner on the Thames may not quite carry the same imperial resonances as when King George V and Queen Mary sailed P&O to attend the great Durbar at Delhi, tonight's will be a luminous occasion.

There is probably no company whose history was more intertwined with that of Britain's Far Eastern Empire than P&O's. Its mail and passenger liners which for 100 years served India and the Far East, and its less famous, and certainly less opulent, freighters and their modern successors, have ensured that the name P&O is familiar even in some of the most remote places of the East.

It is not possible for any company which has been so intimately associated with Britain's role in the world for so many years, to have found the last few decades anything but difficult. It is a happy chance, therefore, that after long years of struggle, the 150th anniversary occurs at a time when the company seems more self-assured and stable than at any time for at least 25 years.

Though P&O has been wrestling

with change and innovation for the last 40 years, in a sense that was nothing new. What was new was the extent and pace of the change.

The company was born out of the transition from sail-power to steam, and it is not accidental that the word "steam" appears in its full, but seldom used, name, "The Peninsular and Oriental Steam Navigation Company."

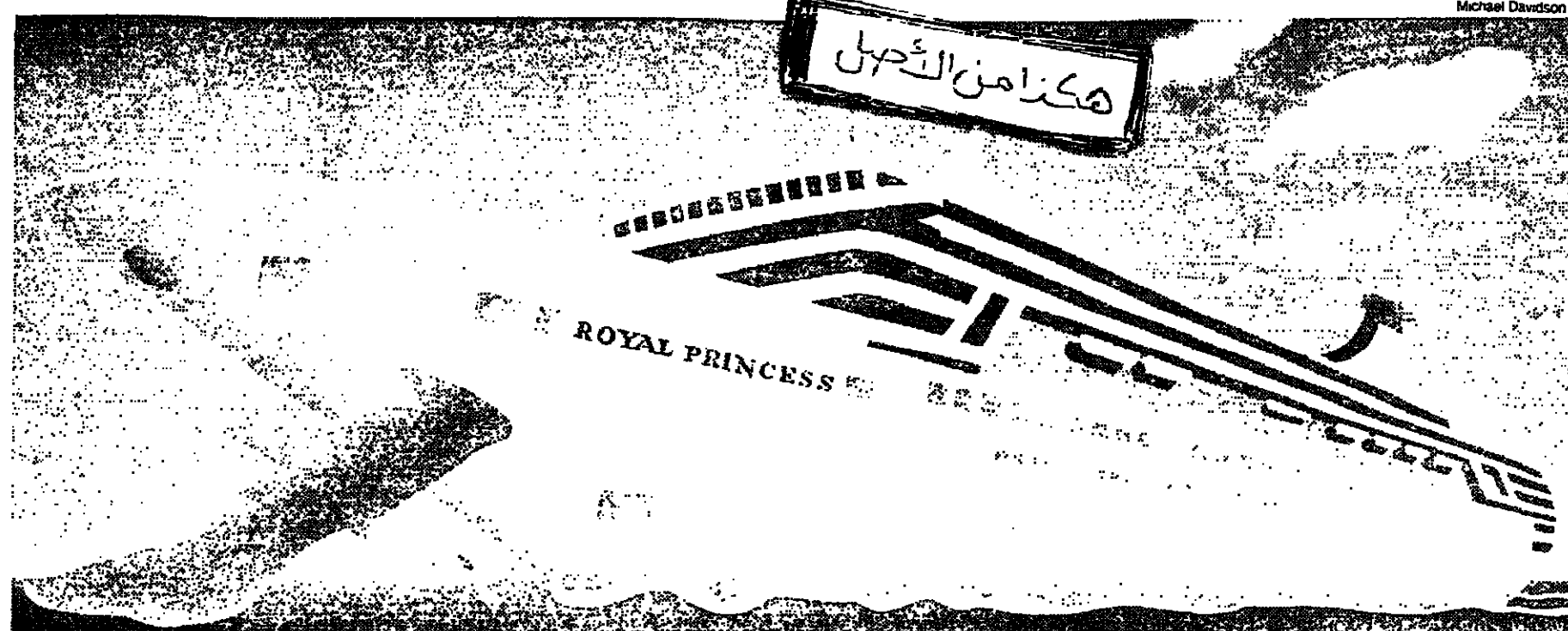
P&O was using steam when the Royal Navy rather doubted that the new form of power had much to offer.

In 1837 it pioneered the first regular and reliable mail service to Gibraltar, before extending eastward through the Mediterranean.

It introduced a mail service to India, with the mail and the passengers initially having to make a land journey from Suez to the Red Sea until the construction of the Suez Canal permitted a continuous sea voyage the whole way, without going around the Cape of Good Hope as did the East Indian.

In the 25 years after the Second World War there was the great upheaval in crucial markets, the granting of independence to India and Pakistan, and the Chinese Revolution which effectively shut the company out of that country.

The airlines emerged as the major carriers of long-distance passengers, and freight operations were revolutionized through the emergence of specialized ships such as super tankers and bulk carriers, container ships, and roll-on roll-off vessels. The history of P&O since the Second World War can be seen as an effort — sometimes a desperate one — to



cope with changes which at times threatened its existence.

The company has now emerged into calmer waters, but not only have the shipping activities been considerably modified and the number of vessels been greatly reduced, but the very structure of the company has had to change.

Though the name of P&O is still pre-eminently associated with shipping, through subsidiaries such as P&OCL Containers and P&O Cruises, the average person in the United Kingdom will far more frequently see the blue, white, red and yellow diagonally quartered company pennant on the side of a truck or container than flying from a masthead.

He will probably not be aware that P&O owns the exhibition halls at Earls Court and Olympia, or Bovis the builders, or Arndale, the developers of shopping centres, or many others totalling over 100 principal subsidiaries and associated companies.

The man who presides over this group, and its key personality, is Sir Jeffrey Sterling, who first joined the P&O board in 1980 and became chairman in 1983, shortly before Trafalgar House launched a bid which was ultimately withdrawn.

Though today still only 52, he

had by 1983 acquired a formidable reputation in the City, first by founding in 1969 his own company, Sterling Guarantee Trust, and then by developing it in a range of service and property activities, and then in the later 1970s by rescuing from near bankruptcy Town and City Properties.

In 1985 Sterling Guarantee Trust merged with P&O, and Town & City Properties is also part of the group.

Though Sir Jeffrey insists that every part of the group must make a "sensible return" on the assets used, he nevertheless sees the property and service sectors providing a reliability and quality

of earnings which can balance the more variable performance of the transportation, and primarily shipping, activities.

He is dismissive of the idea that the recurrent problems which afflict the shipping industry worldwide can be attributed to the idea that it is an intrinsically cyclical business.

He says: "Some of the basic problems in a company like P&O and other shipping companies is that there is always an automatic view, which has been built up over decades, that you are in a cyclical business. I have always said that that is a view that should be challenged."

"We are able to be in transportation companies, taking a long term view, with other parts of the group generating steady enough earnings, to enable us to take much more measured decisions in our transportation businesses, whereas if you are only in transportation, when you get driven by these excesses from time to time, it never gives you the freedom to be a counter-thinker."

Tonight's royal dinner on the *Pacific Princess* indicates that Sir Jeffrey is by no means immune to the romance of ships.

Nevertheless, as a businessman he casts a rigorous eye over their

activities. When he took over as chairman, he was dissatisfied with the rate of return being obtained by the cruise operations, and this led to two of his older vessels, *Oriana* and *Uganda*, being disposed of.

One of the decisions which will have to be faced within the next two or three years will be whether to replace, or extend the life of *Canberra*, the "Great White Whale" of the Falklands conflict, the most famous ship in the present P&O fleet, but which is 25 years old.

But it was not only the cruise liners which caused concern. The bulk carrier activities have been cut back with Sir Jeffrey adopting the philosophy that carriers should only be acquired after firm freight contracts have been won. They should not be acquired and then have to look for freight.

Container ship interests, however, have increased through the acquisition of 100 per cent of Overseas Containers Ltd. There have been other acquisitions in the last few years, notably the important property company, Stock Conversion.

But the acquisition which brought P&O most into the public eye, was the acquisition of European Ferries, including Townsend

Thorsen, followed by the capsizing of the *The Herald of Free Enterprise* at Zeebrugge, which has cast a blight over the celebrations.

It was felt that it would be right for the celebrations to continue, a judgment perhaps justified by what is generally regarded as being the responsible attitude which P&O has adopted in dealing with the aftermath of the disaster.

Sir Jeffrey is adamant that P&O is not a group which depends on acquisitions for growth. The exception to this principle, he says, would be where there was a need to break into a new geographical market.

"We are looking all the time to see how we can expand down the central corridor of Europe and into the United States, how we can expand in the Pacific Rim areas, in the activities we know something about."

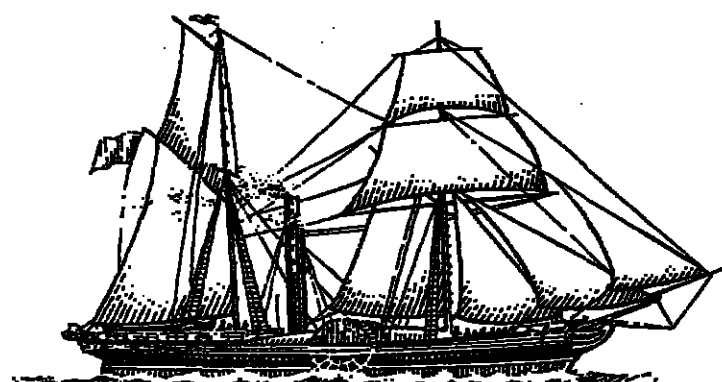
He is, naturally enough, circumspect about more specific plans for the future, though he acknowledges that it would not surprise anyone if the group moved into hotels.

"Of one thing I am certain," he said, "the name of our company will still be P&O."

Rodney Cowton  
Transport Correspondent

## ON OTHER PAGES

■ The birth of P&O	page 40
■ History	41-43
■ Zeebrugge	44
■ Finance	45
■ Ferries	46, 47
■ Property	48, 49
■ Cruising	50-52
■ Service industries	53-54
■ Celebrations	55
■ Centenary	56, 57
■ Wartime	58



Regular steamer sailings to Spain and Portugal began with the 206 ton *William Fawcett*. The mail contract was acquired on this route in 1837 which is recognised as the foundation year of P&O.

# Serving people and commerce for 150 years...

## P&O worldwide

Bulk Shipping • Cargo Handling • Catering • Communication and Navigational Systems  
Cold Storage • Construction • Container Ships and Services • Contract Hire  
Cruising • Electronic Consultancies • Engineering Consultancies • Exhibition Services  
Ferries • Harbour Operations • Housebuilding • Importers and Processors  
Industrial Distribution • Insurance • International Packing and Removal Services  
Investment Property • Marine Safety • Offshore Service Vessels • Property Development  
Resorts and Hotels • Road Haulage • Security Services • Shipbroking and Chartering  
Ship Management • Tool Distribution • Travel • Warehousing

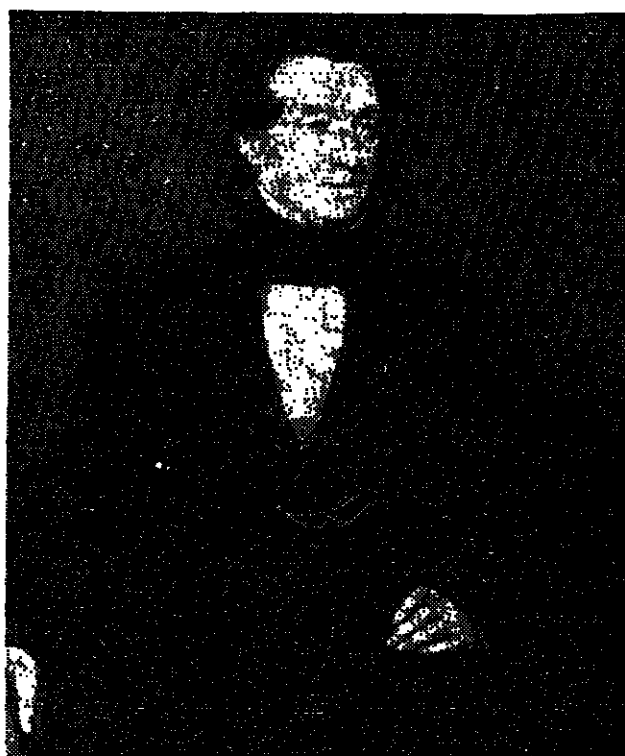


### The Peninsular and Oriental Steam Navigation Company



P&O 1837  
1987

FOCUS

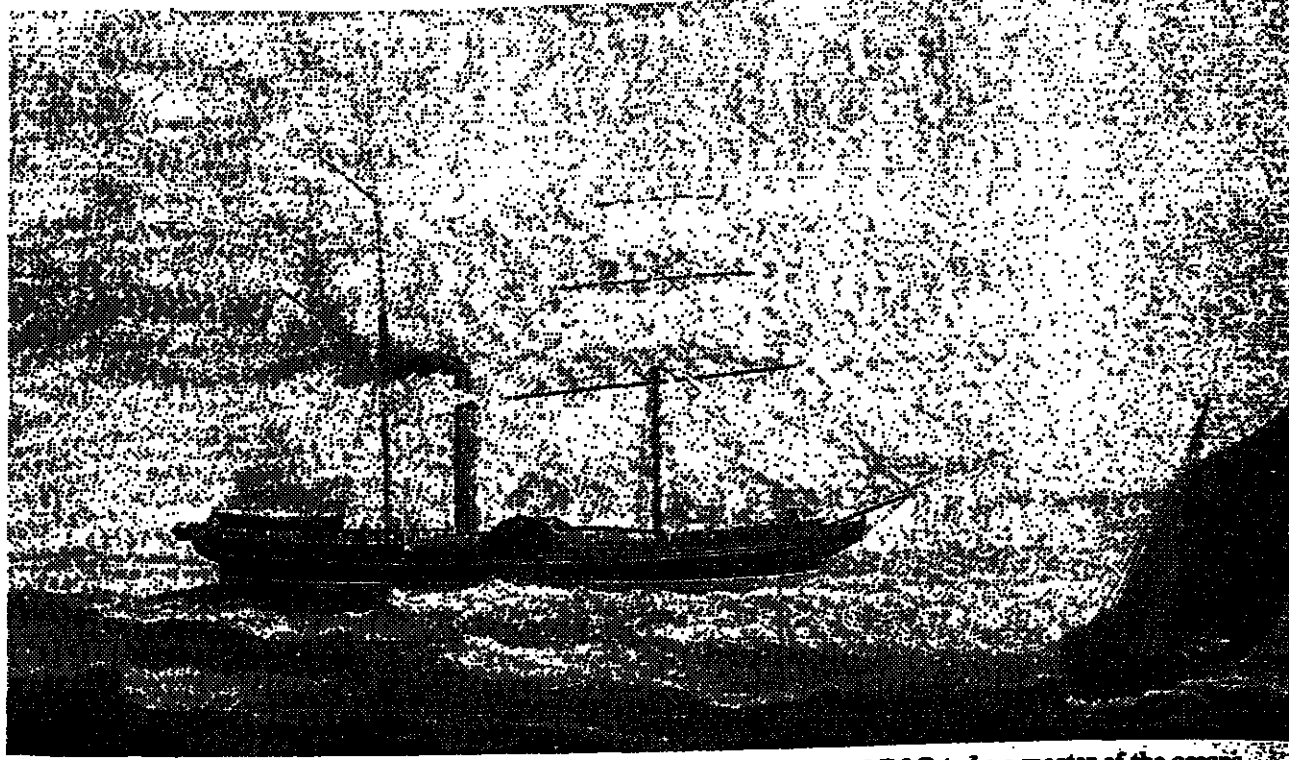


Arthur Anderson, self-made man and co-founder of P&amp;O

## Launch of a company that became a legend

HISTORY/1

The company that P&O became was started by an unemployed Shetlander and a small London shipbroker. The business met with mixed success, but after two decades, they discovered the winning formula



Paddle-steamer William Fawcett. Steam was a key to the enterprise that led P&amp;O to be a master of the ocean

It was in 1837, when Victoria came to the throne, that two middle-aged men, Brodie McGhee Wilcox and Arthur Anderson, won the right to deliver post to Spain and Portugal, known as the Peninsular mail contract. It was enough to lay the foundations for the future success of the company which was to become P&O.

As a new shipping company the Peninsular Steam Navigation Company was to grow and flourish on the wave of expansion, ambition, and enterprise that characterized the Victorian age. Its prosperity was to be linked firmly with the needs of empire.

But though British imperial interests overseas provided the framework for the company's growth and development, the ultimate success of P&O itself was due entirely to the kind of vision and imagination possessed by people who were outsiders, who had observed the failures of the Establishment and were bold enough to provide alternatives.

The two founders, Wilcox and Anderson, were self-made men whose only resources were their ambition and energy. Anderson was a Shetlander who, as a youth, had narrowly avoided conscription by the Press Gang but later decided to volunteer for the Royal Navy anyway.

Willcox by contrast was a small-time London shipbroker but a

man with no influence, few contacts and little money. By themselves they might easily have disappeared into the oblivion of history, but together they became a powerful partnership.

They met by chance when the newly unemployed Anderson, discharged from the Navy after the defeat of Napoleon, was offered a job as a clerk by Wilcox.

At first the prospects for both must have appeared uncertain and how they survived the post-Napoleonic slump is not clear. Indeed, it was to take two decades of experimentation before

### Steam was still a new technology

they hit on the formula that was to take them to success.

The reason for their perseverance was simple. As men seeking a way out of poverty and obscurity, they were prepared to look for opportunities in the margins of business life disregarded by the established companies. For example, their first acquisition, in 1825, was a beached American schooner which they refitted, armed and used for gun-running into rebellion-ridden Portugal.

Next they experimented with the newly arrived steamships, whose designers and builders were facing an uphill struggle in convincing the public that they were superior to traditional sailing

vessels. Steam was still a "new technology" and mistakes were being made that undercut the potential benefits. Anderson and Wilcox, however, invested in steam just when the teething problems had been sorted out.

They decided to capitalize on their links with the Spanish Peninsular and the availability of better steamships to set up a company which offered a uniquely attractive promise to travellers to Portugal and Spain — a regular timetable and a speedier service than sail could match.

The result was most encouraging. The Peninsular Steam Navigation Company attracted a considerable interest and plenty of passengers. Unfortunately, though it was popular, it was not profitable.

The more work Wilcox and Anderson did and the more services they offered the more money they lost. Then Richard Bourne, a new recruit to the company and a professional sailor, came up with a solution. He argued that if only they could combine their passenger service with a mail service, the route could become viable.

What Bourne had seen (as so many others have both before and since) was that a contract from the Government would give Peninsular Steam the kind of long-term security as well as the prestige contacts that were vital to a small company which was long on aspiration but short of resources.

Thus it was that in 1837 the formula for P&O's future prosperity was assembled. The successful bid for the contract to carry mail to the Spanish Peninsular in 1837 signalled the critical commercial breakthrough for Anderson and Wilcox from which the rest of their success was to flow.

But it was more than just a "lucky strike" in delivering post which marked out P&O from other struggling companies.

Perhaps most important of all, the company had a management which was adventurous and forward-looking, keen to take advantage of any new opportunity that presented itself.

Second, they were committed to working with a new development in technology, the steamship, which when handled correctly could deliver goods, passengers, and valuables with a reliability, regularity, and speed which utterly surpassed anything else on the water.

Next, Wilcox and Anderson were alert to the potential demand from both the British Government and commerce for faster global communications. P&O became uniquely well-placed to meet that demand. The company also recognized the value of using ships which were not just technologically advanced but were actually very comfortable. This extra dimension was ultimately to make P&O into a national institution.

Consequently the scene was set

in 1837 for the company to make the enormous leap from being a small, pioneering enterprise to becoming a major force on the commercial maritime scene.

It took just five years to achieve the goal. But it was not an easy ride. During that short period the true mettle of P&O's founders was exposed and tested.

By now Wilcox was 51, Anderson 45, and Bourne was 50. They were men who did not have much time left if they were to be successful. Failure now would have been failure for life.

And yet, peculiarly, it was with failure that the company began. Their first attempt at operating the Peninsular mail service was a complete disaster. In mid-September 1837 on the return trip from Gibraltar, its ship, the *Don Juan*, went aground near the southern Spanish town of Tarifa. All attempts to save the ship failed.

No lives were lost but the captain and the precious mails suffered the indignity of having to be taken back to England in a Royal Navy packet, HMS *Medea* — the very thing that the operation of a commercial steamship service was supposed to avoid.

It was the worst possible start and at first it seemed that both the company's largest ship (which was only partly insured) and the company's reputation were lost.

But fortune was on the

company's side. The fact that Anderson had personally saved the mail from the stranded *Don Juan* clearly created a good impression on the Government. And passengers continued to come forward for the voyage to the Peninsular.

So the company continued its service and within a year, Anderson and Wilcox were invited to tender for a service from Gibraltar to Alexandria, the next stage of the route that led ultimately to India.

Again, originality paid off. The Peninsular's bid for the Alexandria run was distinguished by the

### From there, it was all sea to India

proposal that large and powerful steamers that stopped just twice, in Gibraltar and Malta, between England and Egypt should be used. This would speed the journey considerably — and speed was vital if the all-sea route to Alexandria were to compete with the partly overland delivery across France.

For a price of £34,200 a year for five years, Wilcox and Anderson were awarded the contract. With it came the incorporation of the company by Royal Charter, an authorized capital of £1 million and a large court of directors with Wilcox and Anderson as joint managing directors. It also meant the addition of "Oriental" to the

company's name. "P&O" had

"arrived". Having got to Egypt, P&O was on the brink, almost, of the Gulf and the Indian Ocean. A mere 150 miles of desert separated Alexandria from the Gulf of Suez and from there, it was all sea to India.

So, from negotiations with the British Government, Wilcox and Anderson switched to a dialogue with the East India Company. If P&O were to provide an effective service on the very long haul from Suez to India it needed to invest in some of the biggest, most luxurious steamers in order to battle against the monsoon and make the voyage tolerable for its high-ranking passengers.

The result was a daring investment. Two vessels, both about 2,000 tons — the *Hindustan* and the *Beninck* — were commissioned. They won admiration for their power and comfort and in 1842 it was the *Hindustan* which set sail from Southampton to make its way via the Cape to India ready to start a regular service from Madras to Suez by way of Ceylon and Aden.

By 1843, therefore, the Peninsular and Orient (as it had now truly become) was throwing a girdle around the world. Much more was to come. But Anderson and Wilcox were by now clearly established astride the globe. The only question was what would they do next?

Edward Fennell

## Congratulations P&O!

Hambros is proud to have played a part in recent developments.

We wish everyone at P&O continuing success.



HAMBROS

HAMBROS BANK LIMITED  
41 Bishopsgate, London EC2P 2AA

## Here's to the next 150 years!

ICL are pleased to congratulate P&O on their 150th Anniversary — particularly in our role as the major supplier of computer and information systems to the P&O Group and its operating companies.

We are proud of our close links with: Townsend Thoresen, Town & City Properties, Sutcliffe Catering, Butler's Warehousing & Distribution, and Buck & Hickman.

However, whilst celebrating the successes of the past, we'd like to look to the future and hope that our contribution will help P&O continue to set new standards in today's and tomorrow's business world.

So here's to the next 150 years!

ICL

ICL IS A MEMBER OF THE STC PLC GROUP

مكتبة الأصيل



FOCUS

هكنا من العهل

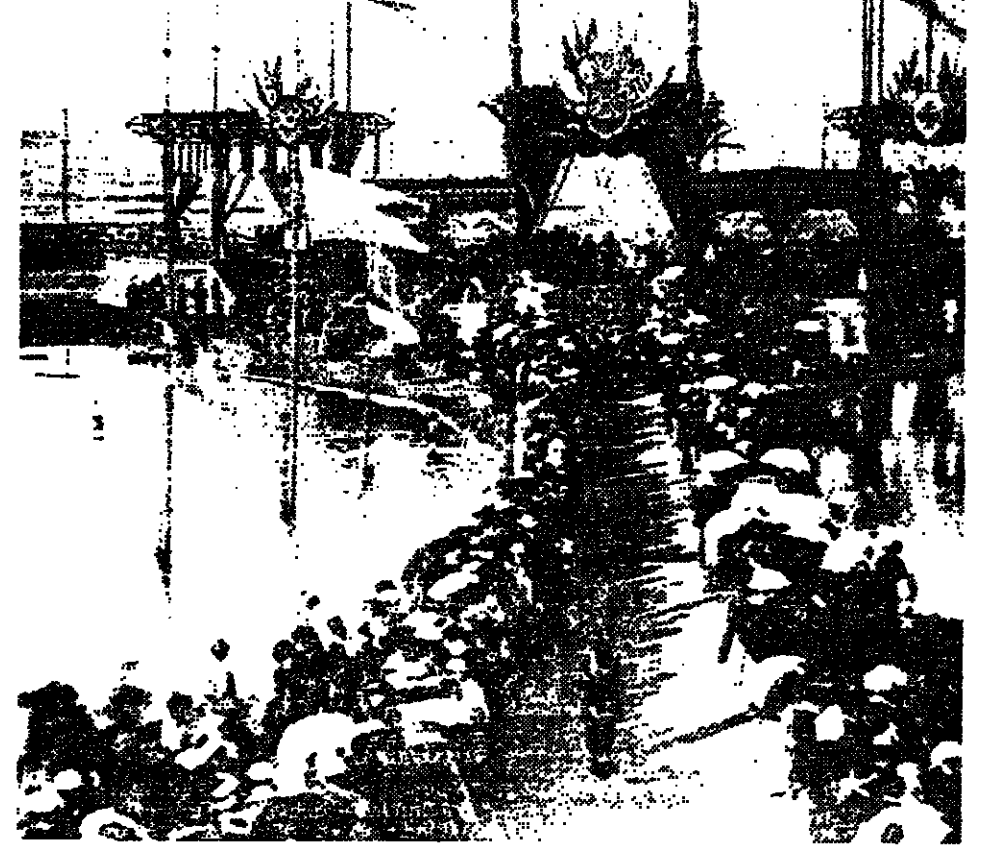
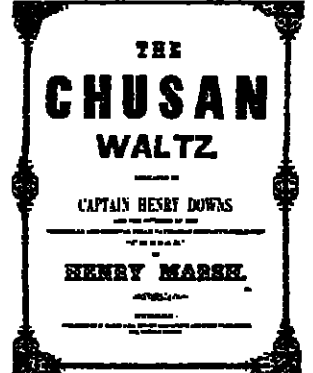
P&amp;O

1837  
1987

## How the Suez Canal nearly sank the whole company



On the way to India: Sunday at sea aboard *Sumatra* in 1875. Passengers attended Divine Service held by the Captain, a duty he was obliged to perform by P&O's regulations, left. On the right, *Empress Eugene* opens the Suez Canal in 1869. Below, a waltz marked the opening celebrations for a mail service by the *Chusan* between Sydney and Singapore during the 1840s



Three distinctive features have stood out in P&O's history, of these the most important was the ability to adapt to political and technological change.

In the next three pages Edward Fennell traces the company's progress

### HISTORY/2

In the hundred-odd years between the award of the Peninsular mail contract and the outbreak of the Second World War three distinctive features stood out in P&O's history.

Most important of all was the company's ability to adapt. The commercial, technological and political changes during that century were momentous and P&O's business was affected by all of these.

Sometimes the company was the initiator of change and was able to ensure that the new order was designed to its own advantage. At other times (such as at the opening of the Suez Canal) it misread the situation, faltered, but was able to recover and emerge again in triumph.



Officers and crew of *Benares* in 1862. Asian seamen were recruited as soon as the P&O ships sailed the eastern seas

was actually offered the Crown of Albania in 1921 but graciously turned it down on the grounds that it was "Not in my line".

By virtue of their prior experience and the duration of their stay at the top of P&O, these were men who knew their way round political circles and had the confidence to persevere even when circumstances seemed to conspire against them.

The result was that P&O became a national institution. By doggedly being the first in the field to provide new, faster, and more comfortable means of taking mail and people to the outposts of empire P&O won affection and enormous prestige.

Nonetheless, time after time P&O found itself battling against entrenched interests which were most reluctant to give up their grip on established privileges. Although Queen Victoria's reign was the great age of empire many of the ground-rules had been staked out in the 18th century.

As a relative newcomer P&O had to demonstrate irrefutably that what it could provide was immeasurably superior before it could be granted the opportunity to expand or extend its services.

The first time this happened was in the aftermath of setting up the service from Madras to Suez. Although there was demand for this route it was not convenient for those who

wished to travel to the West coast of India and to Bombay in particular.

The rights to this route were held by the East India Company which was determined to retain its monopoly. Ten years passed before P&O could make the breakthrough and establish its own service to Bombay. In the meantime the company's Bombay-bound passengers had to disembark at Aden, wait until an East Indiaman arrived and then complete their journey by sail.

In dealing with this kind of frustration the central feature in P&O's grand strategy was patience. And patience was required again in dealing with the practical difficulties of the overland journey from Alexandria to Suez.

The high standards set by P&O in the Mediterranean and from Suez to India were in stark contrast to the discomfort of the journey overland from one ship to another. This time P&O was confronted by established interests in the shape of two expatriot 'couriers' who provided only the most rudimentary vehicles and basic facilities for their genteel passengers in their difficult journey across the rough desert.

With admirable thoroughness the difficulties were investigated and then money invested in barges, tugs, horse-

drawn omnibuses and resthouses so as to make the journey as tolerable as possible. Even so until the Suez canal was opened up in the overland route remained a tiresome but unavoidable necessity.

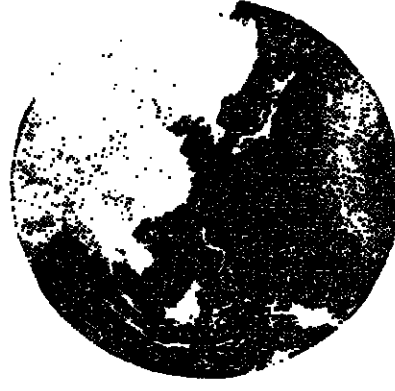
In the meantime, however, P&O was pushing on with its ambitions. In 1840 when the company took on the Alexandria route it possessed just seven ships. By 1850 that number had trebled and five years later it had almost doubled again. In 1867 the number had gone up to 51.

The reason for this expansion was primarily the continual expansion of routes.

Having established the Suez to Madras service on a regular footing the next destinations were Singapore (a colony since 1826) and Hong Kong (British from 1841). Again the services were underpinned by contracts from the government to carry the mail but this alone could not make the routes pay. Passengers provided some income but P&O saw that there was money to be made by carrying freight.

Taking opium to China and then returning with Chinese silk proved to be good business for a short time but involved the company in unsavoury difficulties with local officials, pirates and the Chinese government. It was a venture which did not rest easily with the 'all-above-board' operations of P&O elsewhere in the world.

## A World of Difference in International Distribution



Our service has grown over the years, from strength to strength.

We've extended our deep sea route network and inland transport systems so that we can deliver door to door throughout the world.

In the process, we've carried just about every type of cargo large and small – from a single consignment to high volume container traffic – giving the same care and close attention to detail to the movement of every shipment, regardless of size.

Now, to the growing range and depth of our own resources, we can add the strength of P&O.

The result is a total distribution service which is not only fully comprehensive – it's also infinitely flexible.

Which is why we're able to tailor it to the needs of individual shippers, anywhere in the world.

And that makes a world of difference.

# P&OCL

## P&O Containers Limited

SOUTHERN REGION: – Barking 01-593 8181 Birmingham 021-356 6933 Bristol 0272-822288 Southampton 0703-635200 (Cargo Bookings 0703-36894)

NORTHERN REGION: – Leeds 0523-712255 (Cargo Bookings 0532-701751) Liverpool 051-236 9911 (Cargo Bookings 051-236 3377) Manchester Imports 061-747 7000 (Cargo Bookings 061-747 5402)

Newcastle 091-281 8378 Stoke on Trent 0782 414805 Coatbridge 0236-24922 Aberdeen 0224-896027 Belfast 747 273-6 Dublin 730099

SCOTLAND: – IRELAND: –

1837 150 1987  
YEARS

150 years!

150







# An integral part of a nation's maritime story

P&O has usually managed to stay ahead of events - and the opposition. What is its secret?

## HISTORY/4

As the 19th century drew to its close, exciting opportunities opened up for P&O. Perhaps the most interesting development arose out of the invention of the telegraph.

It suddenly opened up new ways of running shipping operations. By speeding up communications, the telegraph created the chance for ships to operate in a more flexible way. Tramp steamers in particular were able to work very cost-effectively by being instructed to go from port to port wherever there was a waiting cargo.

P&O's liners, with their fixed routes and timetables, could not chop and change like this but they could link with locally-based tramp steamers which did. From being a prestigious company specializing in carrying people and post, P&O found that for commercial reasons it needed to "get its hands dirty." It began to take freight very seriously.

With characteristic determination P&O pushed through this change in emphasis and during the 1890s the receipts for freight surpassed those from passengers.

A few years later when the company decided to widen its social clientele and become involved in the emigrant traffic.

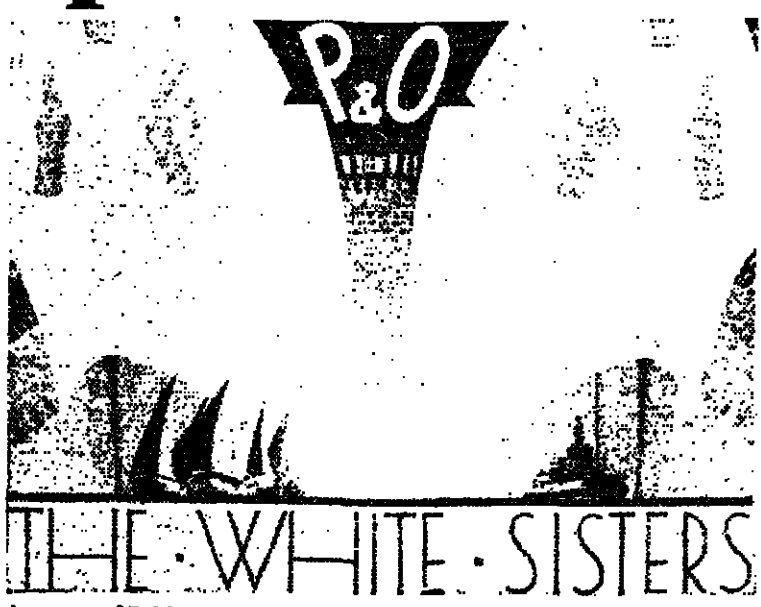
Traditionally P&O had concentrated on its first-class passengers, taking twice as many as the second-class who tended to be the servants of those in first-class or those on the fringe of genteel society. Emigrants to Australia were of course in a completely different category and for many years P&O stayed aloof.

By the early 20th century, however, emigration was big business and at last in 1910 the company bought the Blue Anchor Line, which specialized in taking third-class passengers to Australia by way of the Cape.

The operation of the Blue Anchor Line with its enormous ships carrying 1,100 passengers, all of them third class, and sailing slowly by the least direct route was almost the complete antithesis of what P&O had always been about.

Thus it was not perhaps so surprising that in 1914, during the months running up to the First World War, P&O was involved in a merger with the British India (BI) line, which for many years had operated in eastern waters. BI was similar to P&O in its gross registered tonnage (both well over 500,000), but it operated almost twice as many ships.

The Times on May 23 1914 made much of the announcement. "Fusion of Two Great Shipping Lines - P and O and British India - Far Reaching Agreement" ran the headline, while Sir Thomas Sutherland, the P&O chairman, said the merger would lead to the two companies working with "a common aim and purpose for the prosperity of a great national enterprise". It was also, he said, "a policy of the most vital character in the



THE WHITE SISTERS

interests of British commerce throughout our eastern empire". On the brink of the First World War, therefore, P&O was serving British interests and society at all levels. The scale of it was perhaps appropriate to the Empire it served. With the new merged company came a new chairman, Lord Inchcape, whose whole career had previously been with BI, much of it in India itself.

During the war P&O and BI

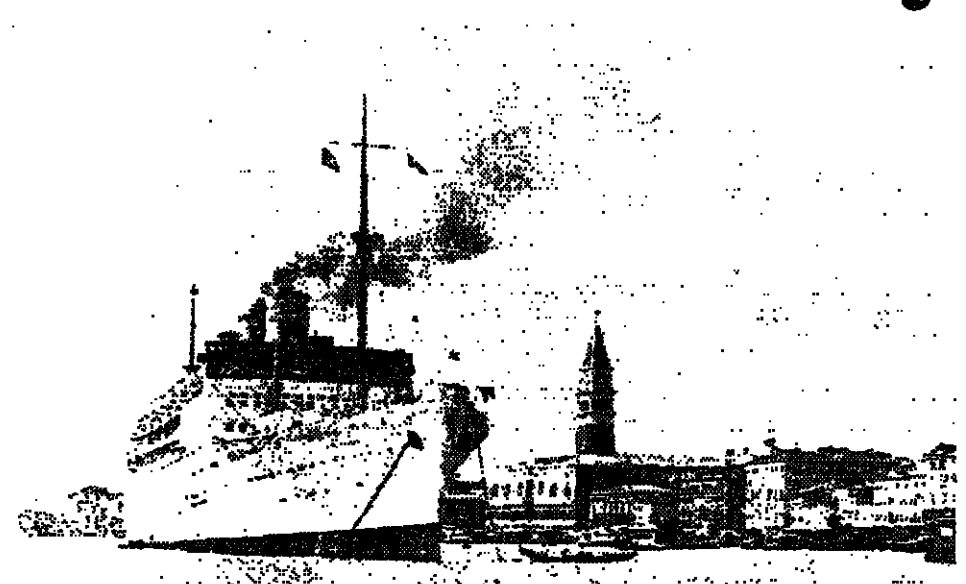
suffered severely. Of their combined tonnage almost one half was lost to submarines, mines or other attack. The doubt may well have been in Lord Inchcape's mind that despite helping win the war, P&O might not be able to survive the peace.

Expecting an upsurge in commercial work once the war was over, Inchcape feared that P&O would be exposed to overwhelming competition if its war-battered fleet had to compete with the relatively unscathed Americans and

Japanese. Consequently throughout the war P&O pursued a policy of buying interests in companies as diverse as the Hain Steamship Company in Cornwall, the United Steamship Company of New Zealand, and the Norse Line, which traded between India, the West Indies, and Fiji.

All these acquisitions amounted to a remarkable demonstration of forward thinking. It meant that during the 1920s, the company thrived as never before.

The height of sailing style: Poster for the White Sisters, as P&O dubbed the Strathaird and Strathnaver, and right, the Strathnaver at anchor in the Grand Canal, Venice.



All the commercial activity and individual endeavour that had been bottled up or channelled into the war effort was now released. People and freight were in motion across the seas at an unprecedented rate. P&O was ideally positioned to get the benefit.

By 1930 it was all over in the collapse after the Wall Street crash. By the end of 1931 steamers were leaving Britain largely unoccupied. And in 1932 for the first time ever, the company was unable to pay a deferred dividend.

Again P&O batted down the hatches to see out the storm. Wages were cut, the credit balance gradually drained off to keep the company afloat and within four years, the worst was over.

Despite the difficulties of the 1930s, P&O enhanced still further its reputation (and even its mystique) by adding to its fleet a collection of luxury liners, the five *Straths*, together with the superb *Viceroy of India*, which represented perhaps the final fling

of comfort and privilege before the outbreak of World War Two.

P&O might be about to "take the King's Shilling" once more but at least it had memories of having survived the worst economic collapse in modern history and, at the same time, it had surpassed even its own standards of speed and passenger service.

By 1939 the company had not just reached its centenary. It was an integral part of British commercial and maritime history.



A White Sister at war: Strathnaver as a troop-carrier

...for a delightful excursion.

It was one so easy, so charming, and I think profitable - it leaves such a store of pleasant recollections that I can't but recommend all persons who have time and means to make a similar journey.

William Makepeace Thackeray  
- on P&O's first cruise in 1844.

## Continental®

&

## Ferrymasters

POETRY IN MOTION  
100,000 TIMES A YEAR

AS FERRYMASTERS' 2,500 TRAILERS ARE ON THE MOVE THROUGHOUT EUROPE.

CONTINENTAL TYRES, EUROPE'S SECOND LARGEST TYRE MANUFACTURER, IS PROUD OF ITS LONG ASSOCIATION WITH FERRYMASTERS AND THE P & O GROUP.

## Continental®

THE BEST TYRES IN DER WELT

TELEPHONE: 0895 445678

## NOTHING'S CHANGED.

WHEN WILLIAM Makepeace Thackeray set sail on P&O's first ever cruise around the Mediterranean in 1844, he and his fellow passengers were embarking on a unique experience.

To travel by ship purely for pleasure.

In those days, a choppy crossing in cramped, uncomfortable quarters was not something one undertook lightly. One sailed merely to arrive somewhere else.

But, since starting in 1837, The Peninsular and Oriental Steam Navigation Company had consistently achieved more reliable and more comfortable voyages than had previously been available - and a standard of service that had won the approval of the Spanish, Portuguese and the British royal families.

They were sure the experience could be a pleasurable one.

THE SHIPS ARE MUCH BIGGER. THE PALM TREES MUCH THE SAME.

Unfortunately, not all Thackeray's recollections were that pleasurable. He'd chosen to make his historic voyage during the month of Ramadan when most of the monuments he wanted to see were shut.

However, a moonlit stroll on deck was beyond compare and Thackeray was able to enjoy "a noble moon sinking westward and millions of the most brilliant stars shining overhead".

He could enjoy lavish menus which included as many as seventeen courses of meat and as much as he could drink, all included in the ticket. (These days we charge for drinks - it seems a wise precaution).

And, best of all, he was able to watch the Mediterranean unfold before him without making the least effort himself.

Times haven't changed.

You can still tour the Mediterranean with P&O - on Canberra.

Britain's favourite cruise ship. She's considerably more comfortable than those early P&O ships - some of which could fit quite snugly into her dining room!

THACKERAY GOT HERE BY CAMEL (FORTUNATELY NOWADAYS THERE'S A COACH).

Perhaps you'd rather sample the unadulterated luxury of a P&O Princess cruise round the Caribbean or the Orient, the South Pacific or Alaska and, of course, Europe. How Thackeray would envy the air-conditioned cabins (and the absence of livestock to disturb his rest).

Like Thackeray you can broaden your horizons with a Swan Hellenic Cruise to the ancient civilizations of Greece, Turkey and Egypt. (Unlike Thackeray you'll find all the buildings and monuments are open).

And, surprisingly for such a nautical company, we've even taken to organising air, river and land tours. (Or you can enjoy P&O's service and hospitality in one of our four Californian hotels).

But the joy of cruising itself will always remain the same. A moonlit stroll on deck will inspire you just as much as it did Thackeray. The menus are just as lavish, if a little more varied. The ports of call are just as fascinating as they've always been.

CRINOLINES HAVE GONE BUT THE SUN'S STILL SHINING.

Above all, the standard of P&O's service makes a cruise as easy and charming as it was for Thackeray in 1844.

It probably will still in another 150 years time.

150 YEARS  
P&O Cruises



P&O 1837  
1987

FOCUS

# The team that went into action at Zeebrugge

**I**t was a news flash on the radio which first alerted top executives of P&O to the capsizing of the *Herald of Free Enterprise* at the Belgian port of Zeebrugge, and pitched them into one of the most horrifying crisis-management situations a British company has had to deal with in recent times.

Two of the executives, Peter Ford and Peter Thomas, seem to have heard of the disaster simultaneously on that Friday evening in March.

Mr Ford was at his home in Sheffield. He is responsible on the main board of P&O for ferry and port operations, and was completing his first week as chairman of the newly-acquired Townsend Thoresen which owned the ferry. Mr Thomas, now P&O's director of corporate affairs, was in bed recovering from a broken shoulder at the time.

## CRISIS

Only weeks after P&O had taken over the Townsend Thoresen company, disaster struck one of its cross-Channel ferries. This is how top management handled the crisis

There was scarcely any information at that point as the two men consulted by telephone, but the situation looked bad, and Mr Thomas immediately phoned Sir Jeffrey Sterling, P&O's chairman, who was in New Zealand. Within an hour of the capsizing it had been decided that he should fly home.

By Sunday morning he was at Gatwick airport and stepping straight on to a private aircraft which took him to Zeebrugge. There he met Mr Ford who had crossed to Belgium 24 hours earlier.

So began P&O's endeavours to cope with a situation of terrible proportions.

It was only a few weeks since P&O had taken over European Ferries, of which Townsend Thoresen is part.

P&O's response to the disaster was co-ordinated from its headquarters in Pall Mall, London. The big decisions were taken by a small group of directors led by Sir Jeffrey and Bruce MacPhail, the managing director, with Mr Ford providing the main link between P&O and Townsend Thoresen.

For the ferry company it was a time of intense strain, with staff working long hours for weeks on end.

The fact that the capsizing occurred so soon after the change of ownership may in some respects have made the situation easier to handle. The top P&O management plainly had no personal responsibility for the practices which had led to the disaster, and this may have made it easier for them to act in a dispassionate and

enlightened way; there was no pressure on them to defend their past actions.

At all events, notwithstanding the loss of nearly 200 lives and some criticism in the days immediately after the capsizing about a lack of information and the handling of next of kin, there has so far been relatively little public acrimony against the parent company, despite the deep scars many people bear. This must in part be a result of the

way P&O handled the situation.

It began on the second day after the capsizing, when Sir Jeffrey Sterling, newly-arrived in Zeebrugge, quickly ordered that £250,000 was to be made available with little or no formality to tide over the immediate cash needs of survivors.

It continued with the decision by the British government, P&O and its insurers to break the internationally agreed ceiling on compensation and double the amount to £80,000. Detailed negotiations on payments are still in progress.

Immediately after the capsizing, Alec Black, a main board director of P&O, together with two technical experts and a lawyer, began P&O's own internal inquiry into the cause of the accident. They interviewed more than 40 survivors and delved deeply into the workings of Townsend Thoresen to learn as much as they could of the practices and ethos which had led up to the disaster.

Their initial inquiry took 10

## Tugs stand by the stricken ferry in which nearly 200 perished

days, and almost certainly was the key factor which led, on the second day of the public inquiry, to Townsend Thoresen, through its counsel, Anthony Clarke, QC, acknowledging responsibility for the accident.

One of the P&O men closely involved says: "Townsend Thoresen was now our company. The facts spoke for themselves. It was obvious that culpability lay with Townsend Thoresen. There was no alternative to acknowledging it."

For much of the seven-week-long public inquiry attention was focused on the shortcomings of Townsend Thoresen, and the company is likely to be severely criticized in the report of Mr Justice

Sheen, the Wreck Commissioner.

However, the attitude of the inquiry to the new management which had effectively moved in after the capsizing was quite different. At one point Mr Clarke, for Townsend Thoresen, said: "It is our submission that the situation with Townsend Thoresen has been radically altered and improved since the casualty."

To this the judge responded: "I know from discussions that we are very impressed with the changes which have been brought about."

These changes were the result of the work of Tony Barrett, who has been appointed a director of Townsend Thoresen, and has conducted a detailed audit of safety and nautical procedures, and of Mr Ford, who has overhauled the management structure, and of other senior managers who have since joined the company.

The result of Mr Barrett's efforts were clear by the end of the inquiry. The changed procedures regarding the closing of bow and stern doors,

and the requirement that ferry masters announce to passengers that the doors are closed before casting off, have received much publicity. But the fact is that the new management is going through virtually every aspect of Townsend Thoresen's shipping and shore activities in great detail.

Sir Jeffrey Sterling says: "The Zeebrugge tragedy will have quickened the pace of change at Townsend Thoresen. Change was going to happen anyway, but it will now happen vastly faster." Nothing can redeem the loss of life at Zeebrugge, or the inadequacies which led to it, but there is no doubt that P&O has gained credit for the way it has responded since the disaster.

It may well face many difficult demands - perhaps including design changes to improve safety - when the report of Mr Justice Sheen's inquiry is published and it will be interesting to see whether it can sustain its attitude so far.

Rodney Cowton

Transport Correspondent

## THE LLEWELLYN GROUP

has been privileged to serve  
TOWN AND CITY PROPERTIES  
as MAIN CONTRACTOR on

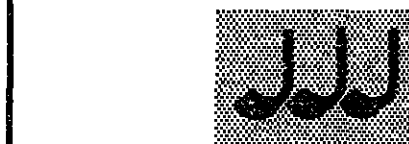
ARNDAL CENTRE, EASTBOURNE  
CENTRAL DEVELOPMENT, ASHFORD  
HIGH TECH INDUSTRIAL  
DEVELOPMENT, HAVANT



HEAD OFFICE 16 - 20 SOUTH STREET,  
EASTBOURNE 0323 21300

and at

LONDON . MILTON KEYNES . BRIGHTON . HASTINGS



As Consultants providing programming and project management services on all major Town & City Properties developments during the last eight years, including Chelsea Harbour, we appreciate and are proud of this close association with the Group.

We congratulate P & O on their 150th Anniversary.  
**JOHNSON JACKSON AND JEFF LIMITED**

15 King Street, Covent Garden, London WC2E 8HN, telephone 01-240 8581  
144 Deansgate, Manchester M3 3ER, telephone 061-832 8466

FACTORIES

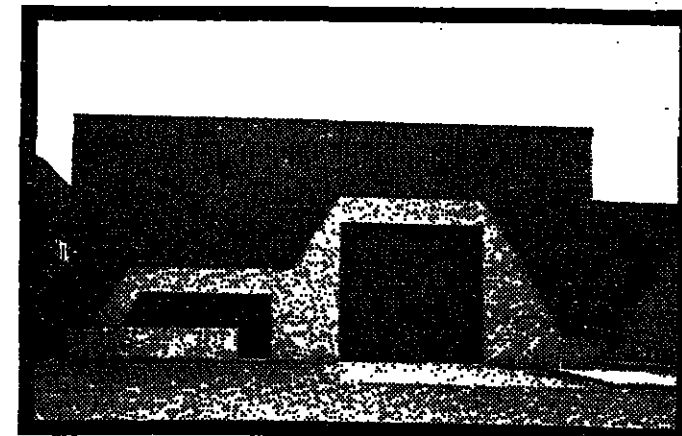
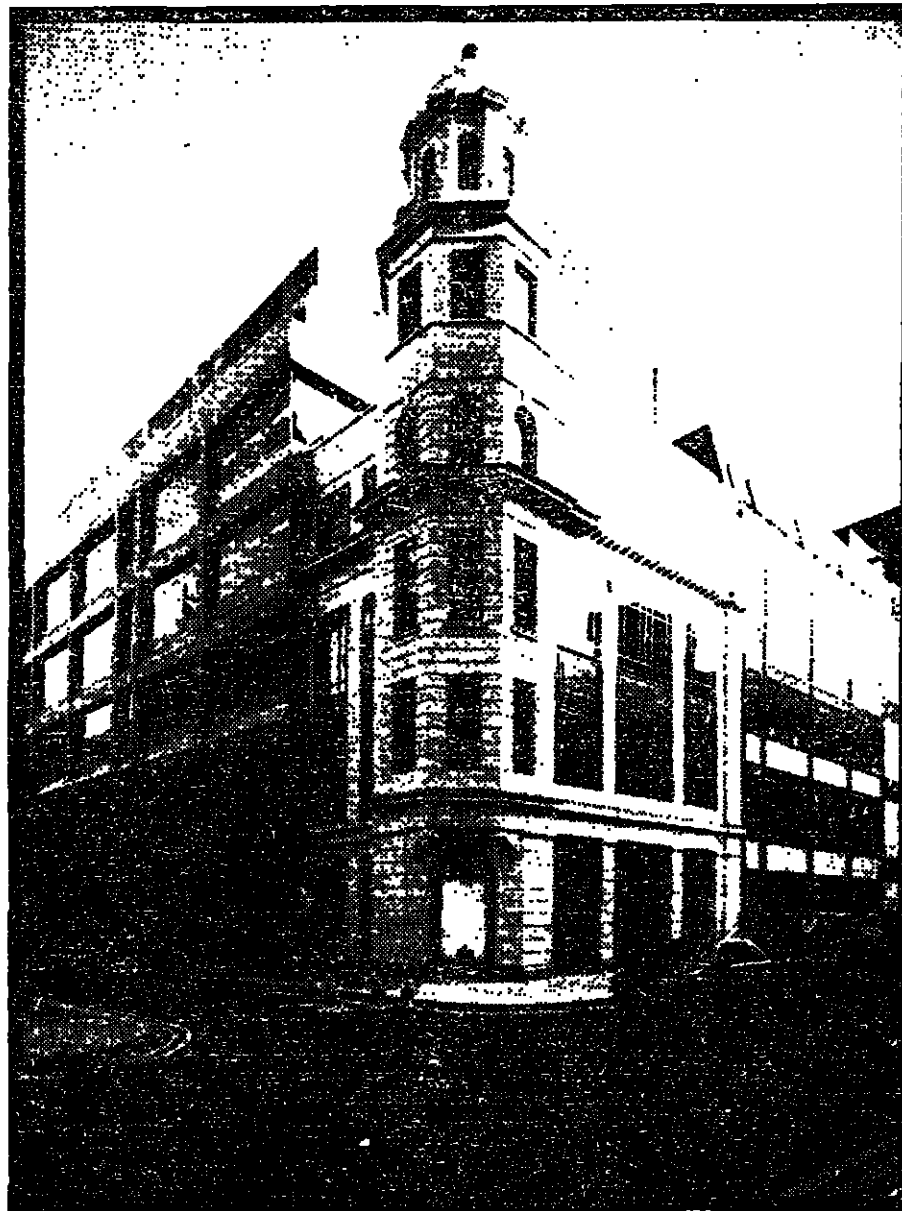
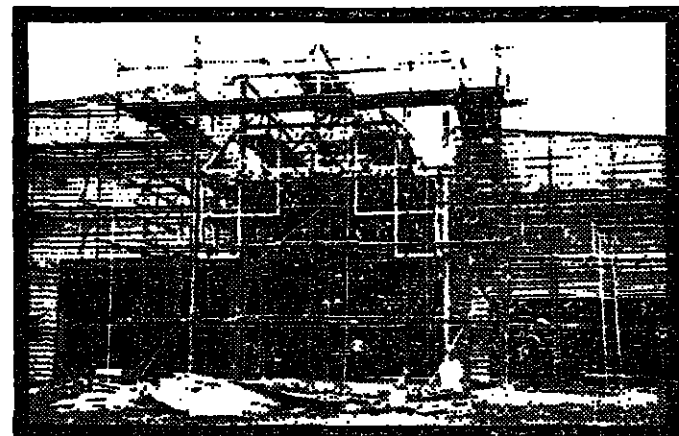
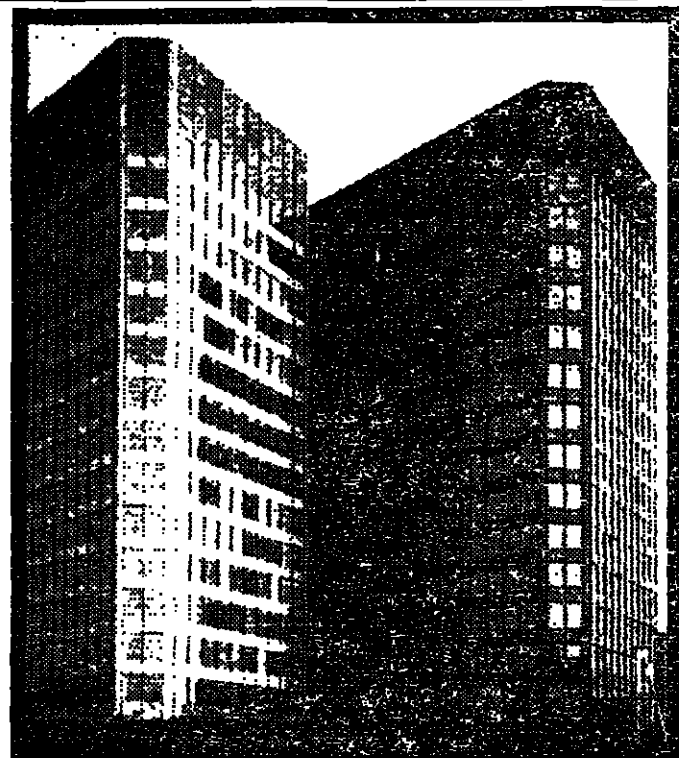
DISTRIBUTION CENTRES

OFFICE BLOCKS

SHOPPING CENTRES

HI-TECH UNITS

RETAIL WAREHOUSES

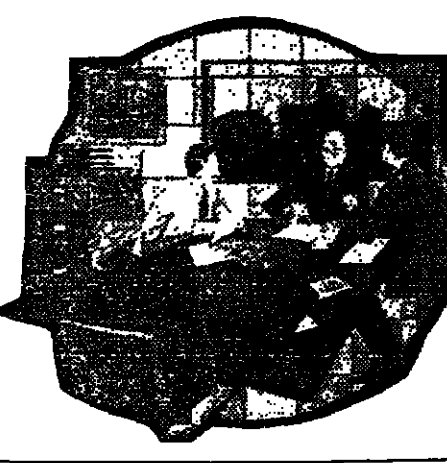
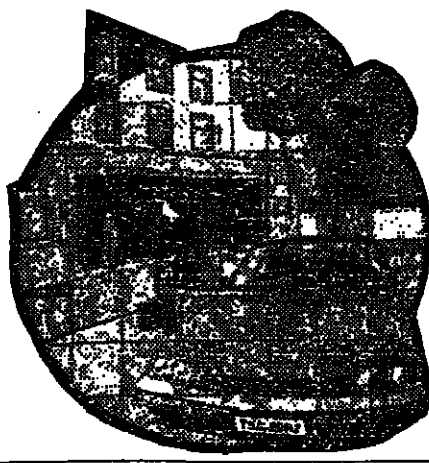
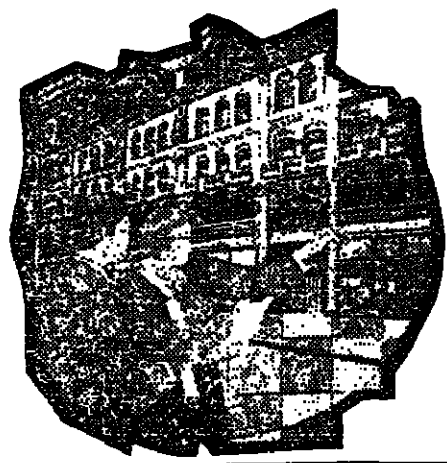
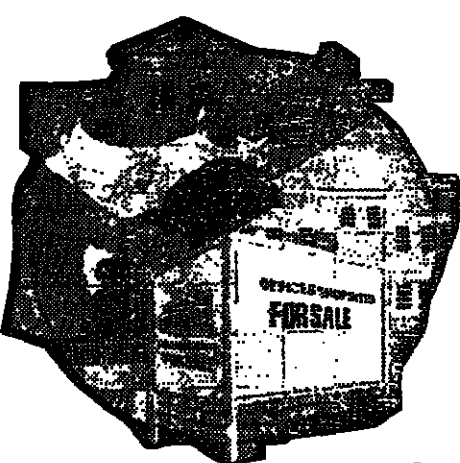


TOWN  
& CITY

Town & City Properties

TOWN  
& CITY

DEVELOPMENT AND MANAGEMENT



BUYING AND SELLING PROPERTIES

REFURBISHMENT

PROPERTY MANAGEMENT

NEGOTIATION

AND VALUATIONS

مكازم الأصول







P&O 1837  
1987

FOCUS

## Ready for the big challenge of the Euro-tunnel

**I**t never rains but it storms, goes the old adage. P&O's ferry operations mark the company's anniversary year with the Zeebrugge disaster still fresh in its mind and with the Channel Tunnel — the first fixed link between Britain and the Continent — becoming an increasingly real prospect and potential rival for the early 1990s.

But, perhaps drawing on its long maritime tradition of not yielding in the face of adversity, the group is clearly determined to stay at the forefront of the ferry business, and is bringing new ships into service this year to underline the point.

It would, of course, be virtually impossible to write anything about ferries today without first giving place to the Zeebrugge tragedy, the biggest British civil disaster at sea since the Titanic early this century.

Sir Jeffrey Sterling, the chairman, acknowledged this fully in the group's annual report, saying: "It is surely a bitter irony that such a tragedy should take place in one of the group's proudest years".

Symbolic of P&O's desire to move forward, despite the burden of Zeebrugge, it decided, after careful consideration, to press ahead with its programme of special events for the 150th anniversary.

Justice Sheen's ruling on the hearing into the disaster is awaited at the end of this month. But any final assessment of the overall impact on the company will take much longer.

The group was quick to make ready funds available at the time of the incident, but insurance claims could lead to complex legal wrangles that could last years.

So far this year, the company is relieved to find that ferry bookings on Townsend-Thoresen's cross-Channel routes seem to be holding up rather well, if not showing a

### FERRIES

**P&O's ferry operation is preparing for a new Channel competitor**

slight improvement on last year. But ahead lies the crucial summer season that will ultimately determine how well an operator has fared up to the competition.

As one company official commented, "People appear to feel that Zeebrugge has provoked a response that has made ferry travel safer than ever."

He also detected a strong customer loyalty that appears to have withstood a bad press pretty much intact. New advertising will, it is hoped, reinforce these sentiments and help erode the flood of negative publicity the company

### Strong appeal to middle class families

received earlier this year. One rather unexpected, but very real threat to the cross-channel business this year could meanwhile come from the cheap-flight holiday packages in the sun, a section of the travel industry in which prices have been slashed in recent weeks to unload the mountain of unsold holidays.

Despite widening the use of ferries through "short-break" offers and other incentives for off-peak travel, the ferries continue to have a strong appeal to the middle classes, whose idea of a continental holiday includes taking the family car along.

Crossing to the Continent for a day to tour the local supermarkets, or a weekend

bike or motor trip in foreign parts, has become very simple and is not just a pleasure for the rich or the inhabitants of the ferry ports.

Encouraged by competition from other operators, and, it would seem, rivals in the air, prices have come down to affordable levels.

A family of four plus a car can sail from Dover to a continental destination for not more than £54 off-peak and £65 in the peak season. You can take a bicycle with you for free.

Will all this custom disappear down the tunnel, if and when it opens? Its first target date is only six years away, no time at all in the shipping world, where investment is both costly and long-term. P&O remains healthily sceptical about the Channel Tunnel, and questions whether a 45-minute ride through a tunnel will be any better than a Hovercraft crossing that at present takes the same time.

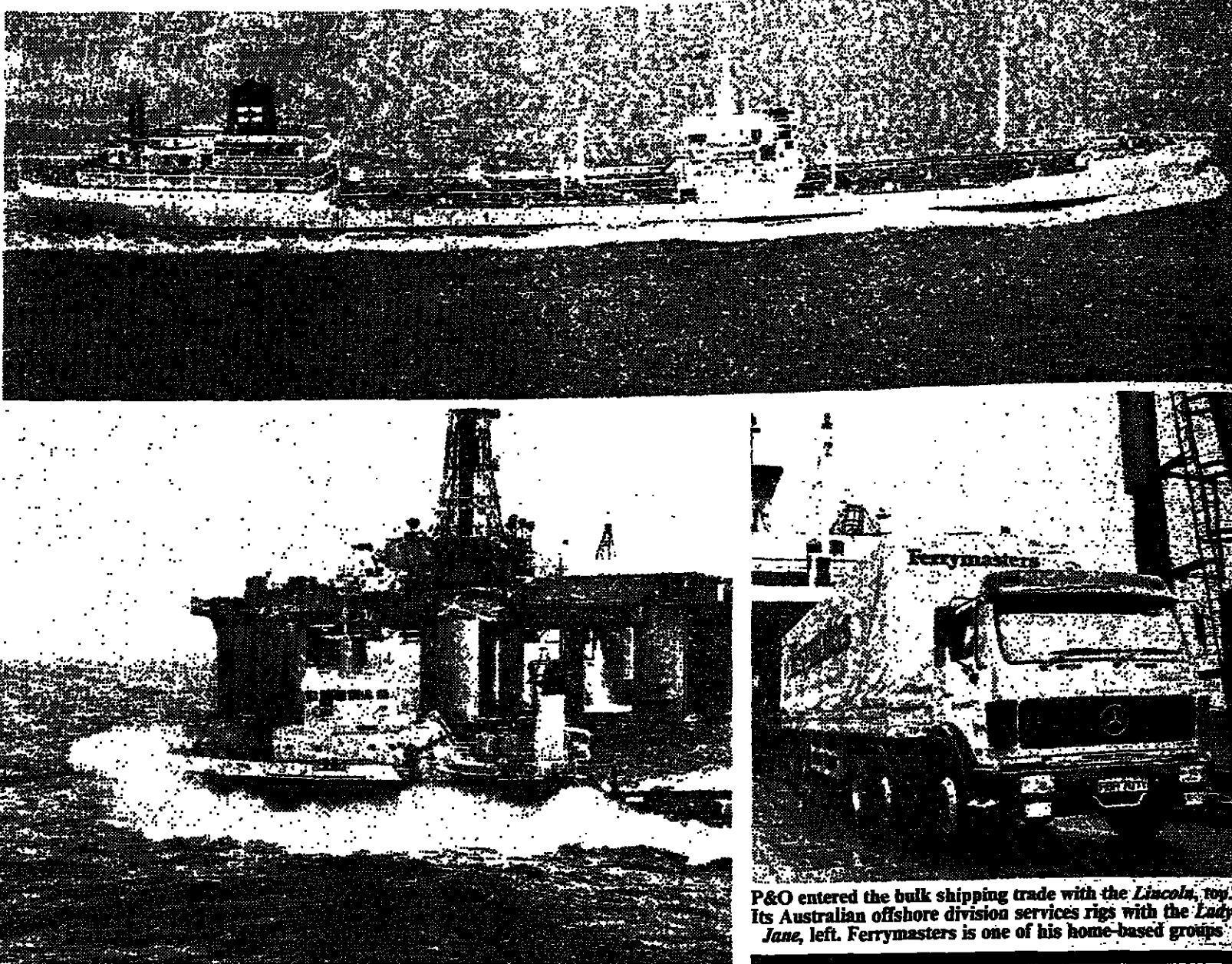
A rest, a drink, a meal on board or a stroll on the deck, are all seen as advantages to the ferries which the tunnel will not be able to compete with. A slightly longer journey is not seen as a drawback.

This also applies to the lorry drivers who use the ferries, providing about 50 per cent of revenue and a more regular year-round custom than the highly seasonal tourist trade.

The economics of a fixed-link have yet to convince the company that it will represent any serious competition to the ferries. A fear that government funds might be sucked in, if the tunnel project ran into trouble, does cause anxiety. Competing against the taxpayer would not be fair competition.

Not that a tunnel would be all bad for P&O. Some parts of the group might well seek to use the facility as a fail-safe route, during the occasional spell of bad weather, or at times of labour disputes on their vessels. Not that P&O is expecting disputes. Its labour relations have been very good.

Townsend-Thoresen, which celebrates its diamond jubilee



P&O entered the bulk shipping trade with the *Lincoln*, its Australian offshore division services rigs with the *Lady Jane*, left. Ferrymasters is one of his home-based groups.

Last month Townsend-Thoresen saw its new super-ferry, the 26,000 tonne *Pride of Dover*, enter service between Dover and Calais. Its capacity for 2,300 passenger and 650 cars.

As part of an £85 million investment package in "jumboization", a further vessel, *Pride of Calais*, is due to join its sister ship on the same route at the end of the year.

These 20,000-tonners are the biggest ferries ever built for the Channel route to operate on the Dover-Calais ship, a demonstration of the company's faith in the future of bigger, more economical ships.

Townsend-Thoresen, which celebrates its diamond jubilee

next year, operates on a range of English Channel and North Sea routes, plus a link between Scotland and Northern Ireland.

Apart from its two new vessels, its fleet comprises 20 of its own roll-on, roll-off vessels for passenger, or passenger and freight use. It has three ferries on charter.

In a year it carries 8.5 million passengers, 1.5 million vehicles and 750,000 tonnes of freight, making it the king of the group's ferry activities.

But there is a great deal more to the ferries division than the red-and-white ships of Townsend-Thoresen, although the latter is certainly

the P&O name best known to the general public.

There is also North Sea Ferries, a 50-50 joint venture with the Royal Nedlloyd group of Holland, which runs ro-ro vessels between Hull and Europoort, near Rotterdam, and between Hull and Zeebrugge.

It too has aptly shown its confidence in the future by bringing a big new vessel, the "Norsea" into service under a programme to introduce new generation ferries onto the North Sea routes.

The group's nearly 200 year old Scottish services, grouped under the name P&O Ferries, which runs regular services between Aberdeen and Orkney and the Shetlands, pro-

vides a vital service in this remote and storm-prone region.

In summer, it can also offer mini-cruises and connections to still more exotic destinations such as Iceland and the Faeroes, as well as Norway and Denmark, building an effective P&O ring around the North Sea.

Passenger shipping, the division to which the ferries operations contribute, last year provided £19.5 million towards the group operating profit, a rise of £6.4 million on the previous year. Some stock market analysts point to a still higher contribution this year, possibly reaching £30 million.

The passenger division is seen as having a strong market

position, although its returns have been characterized as inadequate in the past.

Both North Sea Ferries and P&O ferries boosted their profits last year. The takeover bid was launched in December for European Ferries, of which Townsend-Thoresen forms part.

Strong growth is expected for ferries in the next few years, and no serious price war is expected with rivals. The prospect of new short-sea routes being developed still remains, despite the Channel Tunnel, but any development would probably be far from the Dover-Folkestone area and involve longer crossings.

Colin Narbrough

## P&O Australia.

# We've been waving the flag down under for 135 years.

P&O Australia is proud to be part of the international P&O Group. Our one hundred and thirty-five years presence in Australia and the South Pacific/Asia region has been characterised by growth and diversification and has seen the group become an integral part of the Australian business community.

Indeed today, P&O is a thriving, vital operation spanning a myriad of international interests and activities. These include: Energy Services; Maritime Activities; Materials Handling; Cold Storage and Distribution; Leisure and Tourism; Home Building; Food Services and Equipment Hiring.

The company has operations in New Zealand, Papua New Guinea, Malaysia, Pakistan, Singapore, Hong Kong and Japan with development pending in the Philippines, Thailand, Fiji and China.

P&O Australia. Not just waving the flag, but doing it proud.

P&O Australia Ltd.

هكزامن الاصيل

FOCUS  
Ho  
CONTAINERS  
P&O's container transport company is a market leader

FOCUS  
Ho  
CONTAINERS  
P&O's container transport company is a market leader

Nippo  
Greet

Nippo Kis  
offer our b  
to P&O  
Shipping  
150th ann  
year c  
P&O C

NIPPO KISE  
Nishio Building 114  
Fukuoka, Japan

Congratul  
the P&O  
from a 'Sog

Sogo Shosha is J  
integrated trader  
what Nishio Jwai  
Through a global  
domestic and 137 c  
and a workforce  
skilled employees  
offers P&O Bulk  
other companies a  
range of worldw  
including internat  
marketing and dist  
finance, internat  
management, f  
investm

NSSHO  
NISHIO IMAI CORP  
4-5 Akasaka 3-Chome  
Tokyo 107 J



FOCUS

P&O 1837  
1987

هكذا من الأهل

# How to run a tight ship

## CONTAINERS

**P&O's container-transport company is a market leader**

In the long and lucrative P&O tradition of carrying freight as well as passengers, the group last year acquired the outstanding 52.6 per cent of Overseas Containers—OCL—which is now fully integrated and trades as P&O Containers. P&OCL, writes Colin Nardrough.

This is a strong performer in a highly competitive market of container transport. A market leader in its field, P&OCL is widely considered a well-managed and efficient operator, with a strong route network spanning the globe. Since the late 1960s it has had deep sea routes, and developed feeder services, container depots, and inland transportation.

It is Europe's leading container operator, providing door-to-door service to the Far East, Australasia, North and South America, the Middle East, southern and east Africa and India—all destinations that recall the group's earlier days in shipping with its "Orient" connection.

Regionally, Europe provides the biggest share of business, followed perhaps surprisingly by the Far East, with Australia third, and the US fourth.

The containers operation, which comprises 21 ships and 42,000 of the company's own containers, would seem better placed than most operators to withstand the pressure of freight rates, according to the analysts.

The number of container

loads shipped each year runs to more than 400,000. Many of its ships have been switched to fuel-saving engines.

Though of little benefit at times of low oil prices, the investment will protect the line in the event of higher fuel costs. It will also extend the life of the vessels by 10 year or more.

With the financial muscle of the group behind it, it could readily finance the purchase of secondhand tonnage to meet any expansion needs.

The world market downturn in the container sector has probably already bottomed out and is getting set for an upturn over the next few years.

The company has another trump in its well-established participation in the conference network, under which line operators establish a common rate structure on certain

prevented the company from obtaining an important share of supply contracts from major Japanese steel mills, the giants of the industry, and holding its own against the Japanese and far-eastern lines that have expanded into the Atlantic basin from the Pacific.

Mr Timmerman says: "We concentrate on our clients' needs. Then we fit the glove on the hand whose freight we're after." Eighty to 90 per cent of the company's business is secured business.

Despite the operation being small and tightly-knit, it manages to offer a 24-hour service worldwide, and run offices in New York, Tokyo and Australia.

It is particularly proud of its Japanese-speaking operation in Tokyo, something which might impress other companies that are eager to break into the Japanese market.

The steamcoal trade has become a growth business, with supplies mainly from the eastern seaboard of the US and the new mining developments in Columbia. This is business for big ships of 100,000 to 180,000 tonnes.

Security of business does not mean stagnation. The company has successfully re-established itself in the European market, after being totally out of it in 1982.

Its project development, an important part of customer-oriented activity, has been actively looking at China for potential orders.

The potential also exists for expansion in "wet" cargoes, and last year the company invested in reconfiguring some vessels back for carrying oil.

This business had been in the doldrums while the oil price remained low.

For the group, whose master plan rests on spreading its fleet

risk as well as possible, the prospects are that the bulk division will not be restored to its former glory.

Lowered risk could change this quite radically.

Mr Timmermann identifies the preference of certain countries for carriers under their national flag as a danger to the company, which enjoys no

special privilege in this country.

"P&O has not seen a single cargo from British Steel," he says.

The container and bulk shipping division increased its contribution to the group's operating profit by £8.4 million to £43.8 million last year, and further improvement is expected this year.

## Happy 150th Anniversary to P&O

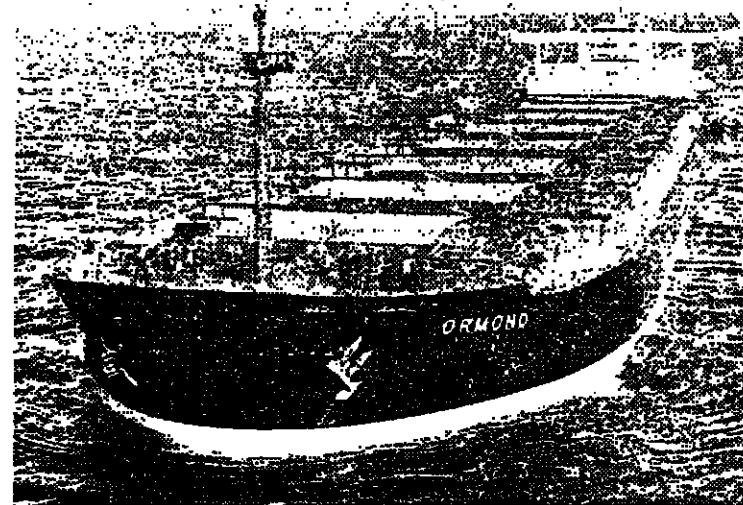
*Daiichi Chuo Kisen Kaisha congratulates P&O Bulk shipping and the P&O Group on 150 years of proud sea-going tradition.*



**DAIICHI CHUO KISEN KAISHA**

Dowa Building, 5-15 Nihonbashi 3-Chome Chuo-ku, Tokyo 103, Japan

## Mitsubishi congratulates P&O



Mitsubishi Heavy Industries salute P&O Bulk Shipping on the 150th anniversary of the P&O Group.

We are proud to have delivered to P&O last year the bulk carrier Ormond (134,000 dwt) at our shipyard in Nagasaki.

MHI can supply every kind and size of ship to meet the needs of every customer. MHI also supplies various types of machinery for use at sea, has a world wide service network for MHI built ships and is in the forefront of technological research and development.

**MITSUBISHI HEAVY INDUSTRIES, LTD.**

5-1 Marunouchi 2-Chome, Chiyoda-ku Tokyo 100, Japan

## Nippo Kisen Greets P&O

Nippo Kisen Co Ltd offer our best wishes to P&O Bulk Shipping Ltd in the 150th anniversary year of the P&O Group.



**NIPPO KISEN CO. LTD.**

Nishigin Building, 11-8 Kyobashi 1-Chome Chuo-ku, Tokyo, Japan

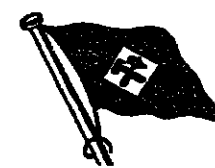
## Barry Rogliano Salles SA

congratulates the P&O Group on its 150th anniversary and extends every good wish for the future of the Group.

**Barry Rogliano Salles SA**  
37 Rue Caumartin, Box 21109  
Paris 75423, France

*Congratulations to the P&O Group from Frachtcontor Junge of Hamburg on the occasion of P&O's 150th anniversary.*

*Our business covers tanker, dry cargo and coastal chartering, agency and bunker operations and insurance and we are proud to have worked with P&O Bulk Shipping over many years.*



**Frachtcontor Junge & Co**

Ballindamm 17, D-2000 Hamburg 1  
West Germany

## Congratulations to the P&O Group from a 'Sogo Shosha'

Sogo Shosha is Japanese for an integrated trader. And that's just what Nissho Iwai Corporation is.

Through a global network of 46 domestic and 137 overseas offices and a workforce of some 7,400 skilled employees, Nissho Iwai offers P&O Bulk Shipping and other companies a comprehensive range of worldwide services including international trading, marketing and distribution, trade finance, international project management, finance and investment.

**NISSHO IWAI**  
NISSHO IWAI CORPORATION

4-5 Akasaka 2-Chome, Minato-ku Tokyo 107, Japan

## Sumitomo salutes the P&O Group

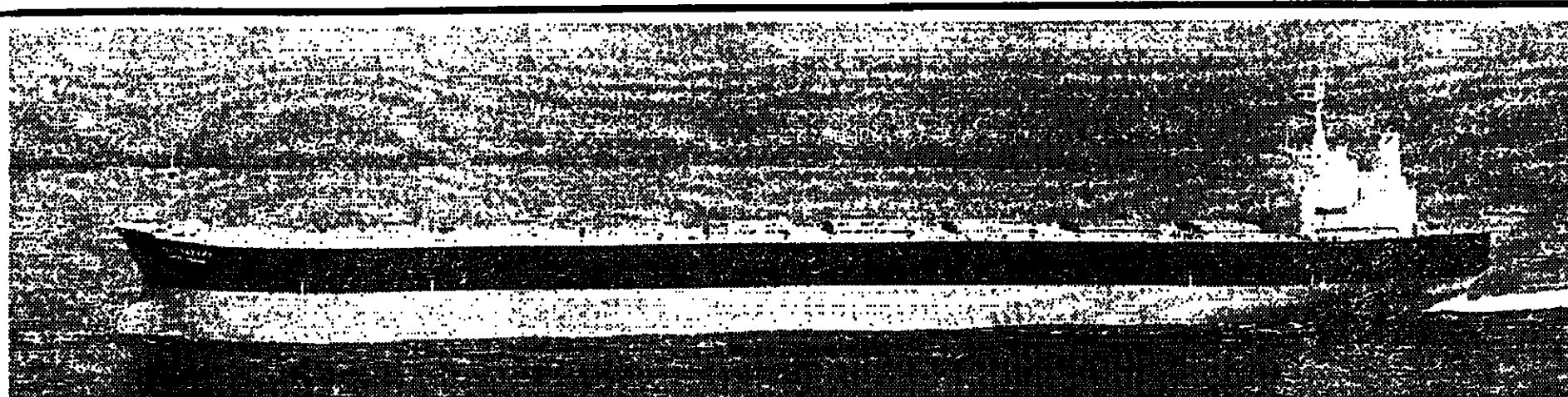
Built in the Sumitomo Opama shipyard in 1986, Marine Crusader (183,000dwt) joined the P&O Bulk Shipping fleet under a period timecharter.

Sumitomo offers the most modern shipbuilding facilities for all kinds of ships, ship repair and conversion facilities

and modern research laboratories for future technology.



**SUMITOMO HEAVY INDUSTRIES, LTD.**  
2-1 Ohtemachi 2-Chome, Chiyoda-ku, Tokyo 100, Japan





P&O 1837  
1987

FOCUS

# 'Heretic' who landed his business the no. 3 spot

Asked to name Britain's biggest property companies, not many would place the P&O Group in the first half dozen. They would be wrong, even though the P&O name still conjures up thoughts of ships rather than bricks and mortar.

According to Bruce MacPhail, the group managing director, the company's investment property division is the country's third biggest property trading company after Land Securities and MEPC, and ahead of Ham-mersons.

The group's investment property interests - Town & Country Properties Management with 460 properties and 3,600 tenants throughout the UK, Arndale Shopping Centres and Town & City Properties (Overseas) - add up to an impressive total.

Mr MacPhail said: "Our property portfolio was £1 billion at the last valuation and hopefully the figure at the end

**PROPERTY 1**  
P&O's investment property division has become a giant, but in the process, a few sacred cows have been killed

of the year may be even higher."

Last year, the acquisition of Stock Conversion's property interests increased P&O's office holdings and brought in a portfolio which City analysts acclaimed as dovetailing brilliantly with existing holdings, balancing P&O's substantial retail portfolio.

P&O management keeps a keen eye on the property market and was well aware that a significant number of UK property empires started by dynamic entrepreneurs in the heady 1960s had managed to weather the collapse of the 1970s and were now reaching what could tactfully be called a point of maturity: a time when a fresh and objective look by outsiders could well spot new

ways of capitalizing on the assets. One of the big ones was bound to interest P&O sooner or later.

The Stock Conversion deal was looked at very carefully. The view from 79 Pall Mall, the P&O headquarters, was that size for its own sake was not interesting but the greatly improved asset base and geographical spread that Stock Conversion's portfolio could provide certainly was.

P&O paid £365 million for Stock Conversion and within months of completing the deal, about 25 per cent of the price was raised from disposals.

This is very much in line with Mr MacPhail's philosophy on property. He takes a clear-eyed accountant's view

of both the property scene and property people.

He has been described as one of the country's most formidable senior businessmen and one of the most numerate. He read mathematics at Balliol, later qualified as an accountant, took an MBA at Harvard Business School and worked for Price Waterhouse and Hill Samuel before joining Sterling Guarantee Trust in 1969.

He describes himself as a merchant banker and not, he emphasizes, a property man.

However, like Sir Jeffrey Sterling, he is a veteran of the property scene. Both men hold campaign medals from the turnaround of failing Town & City in the mid 1970s when Sterling Guarantee took over the ailing company, eventually nursing it back to health.

It was the institutional shareholders, the Prudential and Barclays, who then asked Jeffrey Sterling and Bruce MacPhail to use their financial and management skills to restructure Town & City. It took time, occasionally looked hopeless but by the early 1980s Town & City was back in profit.

Mr MacPhail observed a long time ago that property professionals have one major congenital weakness - they really hate parting with property.

"At P&O we hold a large portfolio and we're continuously working on it. But we are not long-term holders of any particular piece of property. We'll buy, we'll refurbish, purchase freeholds, sup-



Bruce MacPhail: a £1 billion portfolio

ervise improvements but we do not see ourselves as rent collectors.

"As we sell, we buy. We're buying and selling all the time. The trick is to have the liquidity to buy when the market is flat on its back."

Mr MacPhail admits cheerfully that some of his views are considered rank heresy in the property world. However, his Harvard background and accountancy training leads him to view property as nothing sacred, simply a product to be bought, sold and marketed like any other.

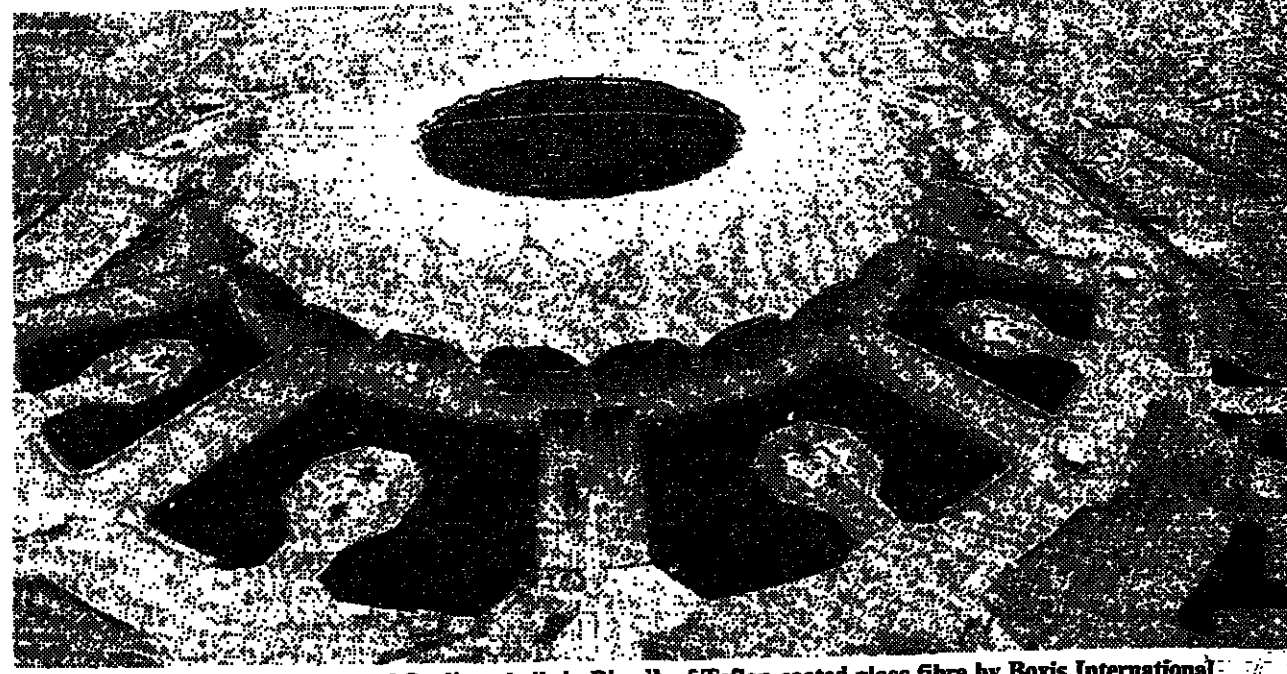
He emphasizes that the P&O Group's property position differs entirely from, for instance, a major construction company with a substantial land bank or the huge property holdings of the retail chains.

But P&O's investment property side is of a different breed. It is a property trading company and trade is the operative word. Mr MacPhail makes the point that because it is part of a larger group's trading activities, P&O's investment property decisions can be more objective than a "pure" property company's.

"When we went into Town & City we could take measures the management just wouldn't have taken. They wouldn't sell the jewels in the crown. This was their birthright, their assets. If they sold they reduced the dimensions of their own jobs."

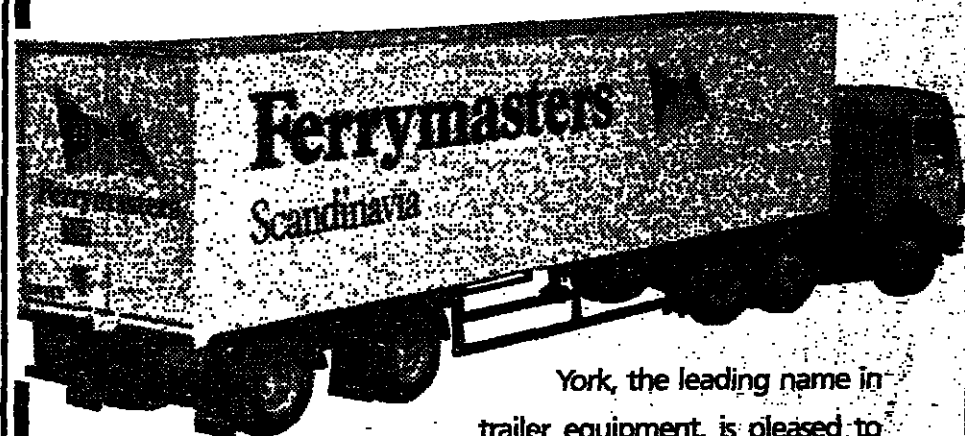
The P&O approach is seen in the progress of the Arndale shopping centre under the group's management. Originally founded by a northern entrepreneur, Sam Chippendale, in the 1950s under the previous ownership of Town & City, the shopping centres were managed as individual properties in their geographical areas.

There are Arndale covered shopping centres at Eastbourne, Leeds, Luton, Manchester, Middleton, Nelson, Stretford and Wandsworth, with other town-centre complexes at Camberley, Drums-chapel, Jarrow, Longton, Poole and Newport. A covered centre is under development



The King Fahd International Stadium, built in Riyadh of Teflon-coated glass fibre by Bovis International

## STAYING AHEAD



York, the leading name in trailer equipment, is pleased to

have contributed to the success of P&O through the supply of high quality products to P&O Roadways, P&O Roadtanks, Ferrymasters and Pandoro.

Like P&O, the York Group has stayed ahead of the field, through its commitment to product excellence and after sales service.

York congratulate P&O on their 150th anniversary and wishes them even greater success in the future.

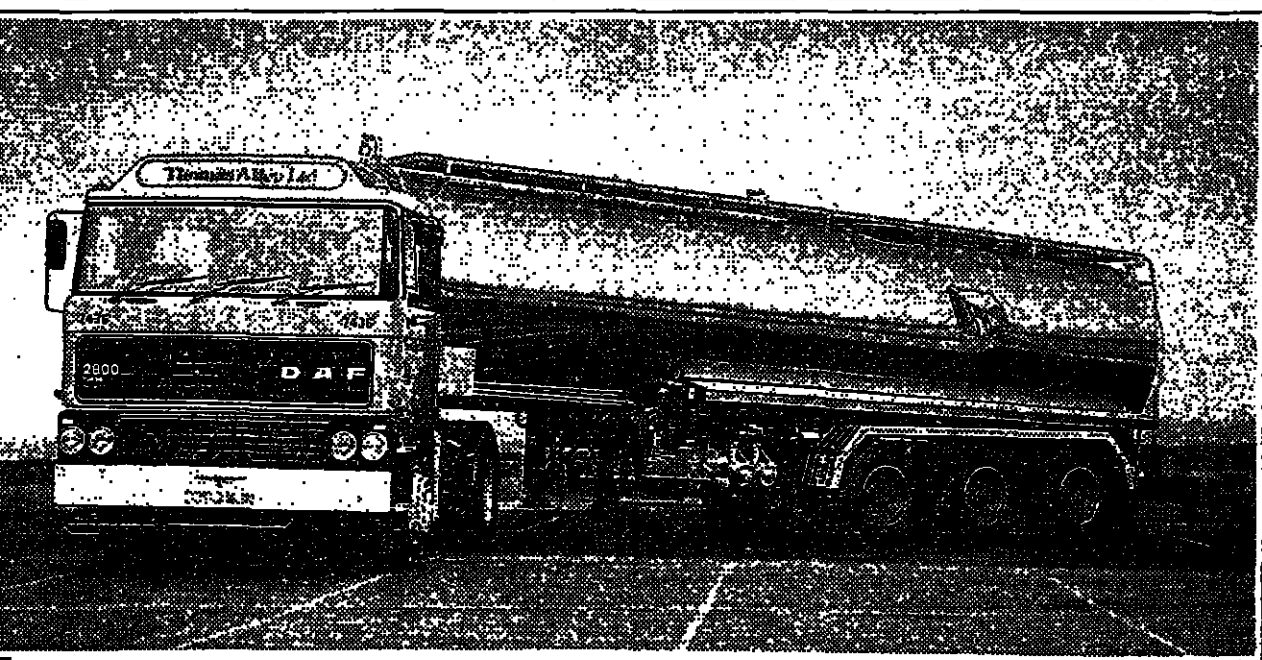


York Group Sales Limited

St. Marks Road, Corby, Northamptonshire NN18 8AH

Tel No: 0536 203561. Telex No: 34516

\*72 OTHER REGISTERED MANUFACTURERS BUILD THE REST.



## CONGRATULATIONS TO P&O ON THEIR 150th ANNIVERSARY.

Leyland DAF

A COMMITMENT TO THE FUTURE.

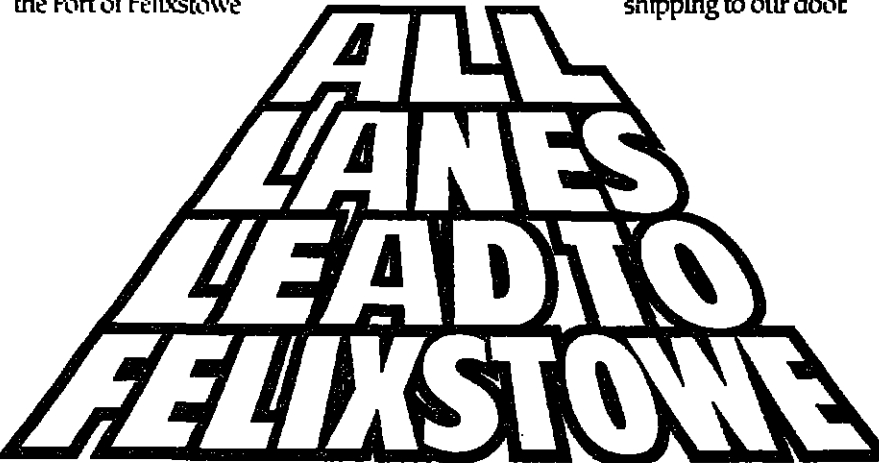
TELEPHONE: MARLOW (06284) 6955 OR LEYLAND (0772) 421100

## CONGRATULATIONS TO THE P&O GROUP ON YOUR 150th ANNIVERSARY, FROM VOLVO TRUCKS (GREAT BRITAIN) LIMITED.

VOLVO

The World's shipping lanes lead to Felixstowe, Britain's biggest and most successful container port. In 100 years, the Port of Felixstowe

has built up a reputation for unrivalled expertise in modern cargo handling methods that has brought the world's shipping to our door



Experience the Felixstowe Experience

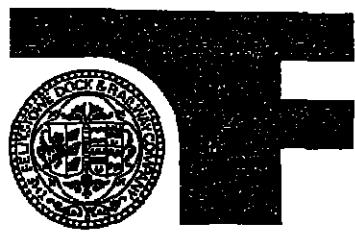
Fast, efficient loading with the most modern plant and equipment, quick turn round, computerised customs clearance and a highly motivated and committed workforce - make Felixstowe the most go-ahead port in Britain. And we're getting further ahead every year.

**A Programme of Expansion**  
In 1986, the new £42 million Trinity Container Terminal was completed, opening the gates to the deepest draught ships at all states of the tide and speeding turn round time with a new breed of gantry cranes - among the fastest leaders in the world. The Trinity Terminal is just part of a programme of

continuous growth and development with an aim to be handling one million units by the early 1990's.

**An all round Service**  
But containers are by no means the only success story at Felixstowe. Roll on Roll off, General Cargo and Passenger Services continue to flourish and the skills and experience of the Port's consultancy service are in great demand by Governments and Port Authorities throughout the world.

If you'd like to know more about the Felixstowe experience, call Derek Peters, Sales and Marketing Director, on Felixstowe (0394) 60464. Telex 98277.



Port of Felixstowe

## We're continuing to raise our standards throughout Europe



Ferrymasters  
European Transportation

For details on Ferrymasters Limited, please contact:  
Group Marketing, Station House, Stamford New Road, Altrincham, Cheshire WA14 1ER. Tel: 061-928 6333 Telex: 668273 POUL G

هكرامن الاصيل



FOCUS

هكذا من العمل

P&amp;O

1837  
1987

## Speed that keeps the big developer ahead

**D**uring the mid-19th century, the area known as Chelsea Harbour was largely open countryside with water meadows and market gardens serving the needs of London.

By the end of the century, it gave way to railway sidings, and now, on what had become a derelict site in the heart of London, it is providing a new "village" of 400 apartments on the Thames riverside, with a marina — self-contained with shops and leisure facilities.

It is the flagship residential scheme of Bovis, the wholly owned subsidiary of P&O, which is developing Chelsea Harbour jointly with the Globe Investment Trust in a project managed by Town and City Properties, also a P&O company.

Begun last year, it has risen from the ground with great speed, through the use of Bovis "fast-track" techniques for design and construction. The first residents are moving in. It claims the fastest building rate of anywhere in Europe

### PROPERTY 2

The P&O flag flies on homes and offices, ranging from Chelsea Harbour to Broadgate, all part of its huge building operation

and is intended to be completed within two years.

In this prestige development, it is interesting that though there have been buyers from Hong Kong, America and Europe, British buyers form the overwhelming majority, more than half from the central London area. Within four weeks of launching the scheme, the agents, Savills and Hampton and Sons, sold 110 apartments at prices from £150,000 for a one-bedroom studio to £400,000 for a three-bedrooms apartment.

The penthouses will range from £500,000 to £3 million, and the developers admitted finding it difficult to price the sumptuous three-storey penthouse on top of the Belvedere tower, which overlooks the river and marina.

The tower dominates the skyline, with its golden ball on top — installed by helicopter — rising and falling to indicate the level of the tide. When completed Chelsea Harbour will have an apart-hotel, shops, a community centre, swimming pool and yacht club, restaurants and studio workshops and offices for light industrial use.

Bovis Homes, formed in 1965, is one of the biggest private house-building companies in the UK, completing 3,000 homes each year, ranging from a small rural scheme of five detached houses to a 7,000-people village.

The company has four regional offices and is involved in all aspects of house-building from land acquisition, design and planning, to construction, sales and marketing. It has its own

subsidiary in the US, which builds more than 300 homes a year.

Its latest scheme is a £100 million riverside development in Fulham on 10 acres of derelict industrial land. Called Sands Wharf, it is to be built by Bovis Construction (Bovis Homes' sister company), and will include 250 luxury apartments, 80 community homes — in part a gift to the local authority — 90,000 square feet of commercial studio and light-industrial space and the Virginia Wade Tennis Centre, which claims to be the world's largest indoor tennis centre.

Another exciting scheme on the horizon is a £60 million development in the Royal Victoria Docks in London Docklands jointly with Rank Hovis.

Flexibility and speed are the keys to the success of Bovis Construction, which has developed the management concept of construction since it pioneered the Fee System of building 60 years ago. The fast-building process can be seen not only at places such as Chelsea Harbour, where the blocks appear to grow before your eyes, but in huge commercial developments such as Broadgate.

Bovis Construction, responsible for the glamorous Lloyd's building in the City of London, and the Queen Elizabeth II conference centre in Westminster, is engaged in building the 2.5 million square feet Broadgate development at Liverpool Street station for Rosehaugh Stanhope in partnership with British Rail.

The development of Broadgate, on the site of the demolished Broad Street station, will finance the £100 million re-building of Liverpool Street station. The cost of the firm's planned development is an estimated £600 million.

Last month a 130,000 square feet building of seven storeys, which will provide office space for British Rail, was topped out after just seven months of construction; in April, after less than five months' building, the 600,000

The Chelsea Harbour by the Thames has risen from the ground rapidly, through the use of Bovis "fast-track" techniques

square feet of the third phase of the development, to be occupied by the Union Bank of Switzerland, was topped out — examples of the speed with which the development is proceeding.

As the firm explains, its resources ensure that the fast-built process uses the best available materials and techniques and also results in the most economic project for the client.

Next in the Bovis line is a £40 million contract to build a new exhibition hall at Earls Court, adjacent to the existing hall. The new hall has a barrel vault design, providing 17,000 square metres of column-free space and a height at the centre of 25 metres, and it is due for completion in the summer of 1989 after a start early next year.

The Bovis ingredient in P&O is completed by Bovis International, set up in 1978, and operating worldwide with an established presence in the Middle East, North America, West Africa, Asia and Europe. Projects range from civil engineering works such as highways, water pipelines and pumping-station systems, to hospitals, company headquarters, hotels and leisure complexes.

It was granted the Queen's Award for Export Achievement in 1986 for the second time, and last year bought a 50 per cent interest in Lehrer McGovern, a leading US construction management company now renamed Lehrer McGovern Bovis, which was responsible for the restoration of the Statue of Liberty: an apt association to greet P&O's 150th anniversary.

**Christopher Warman**  
Property Correspondent

**Mackinnon Mackenzie & Co**  
**of Pakistan (Private) Ltd**

**Volkart Pakistan (Private) Ltd**

**Ritchie & Bisset (Far East) Pte Ltd**

**Ritchie & Bisset Marine Services Sdn Bhd**

*Join with other P&O Group  
companies  
to mark the Group's  
150th Anniversary*

#### Mackinnons Pakistan

MackVolk Building  
Ismail Ibrahim Chundrigar Road  
PO Box 4679, KARACHI 0025, Pakistan  
Activities include shipping agency, travel agency,  
Lloyd's agency insurance, crew supply and container  
handling at Karachi Airport.

#### VOLKART Pakistan

MackVolk Building  
Ismail Ibrahim Chundrigar Road  
PO Box 4666, KARACHI 0225, Pakistan  
Shipping agents and trade in raw cotton.

#### Ritchie & Bisset (Far East) Pte Ltd

World Trade Centre  
1 Maritime Square  
SINGAPORE 0409  
Also Penang, Port Kelang and Pasir Gudang  
Consulting Engineers, Marine and Cargo Surveyors



The structural steelwork for the Broadgate Development by Liverpool Street station in central London was completed by Bovis in less than five months

## Bovisign

What does the Bovis hummingbird mean to you?  
Quality...professionalism...expertise...?

A stylish home incorporating every comfort. A modern and efficient office or factory. Perhaps a luxury villa in the sun.

The hummingbird has come to mean a lot of different things to a lot of different people. But on building sites the world over it has, above all, become synonymous with the very best in the construction business.

For further information write to:  
Bovis Information Centre,  
Liscartan House,  
127 Sloane Street,  
London SW1X 9BA.

# Bovis

1837 P&O 1987

**Celebrating  
150 years of P&O**

Bovis Homes Limited • Bovis Construction Limited • Bovis International Limited • Yeomans & Partners Limited • Wyseplant Limited







FOCUS

هكذا من الحفل

P&amp;O

1837  
1987

# Grand Old Lady who lives for fun

On the *Canberra*, they're doing the foxtrot in the Ocean Room, supping ale or gin in The Cricketers, gambling in the Casino. Jonathan Hart joins in

## CRUISING/2

Now we are sailing... to familiar strains, hands are linked above our heads, coloured paper streamers and neckties imitate striped scarves in a Wembley-style sway.

The brass band has played us away from a grey Southampton quay, the hokey-cokey is over. It's time for welcome tea and biscuits, then pints of ale or gins and tonic in The Cricketers. Out into the Bay of Biscay and more familiarity: it's shrimp cocktail, Beef Wellington, peach melba and Stilton for dinner.

Two regular cruisers, Bill and Vera, are late for their rubber of bridge. Up in the Bonito Bar a trio is *Rolling Out the Barrel*. In the theatre a crooner is warbling *Will Ye No Come Back Again?*

They're doing the foxtrot in the Ocean Room and next door the casino is getting busy. But it's been a long day. We'll skip the disco and head for Neptune's where the Roger Carr Sound is laying down some late-night jazz rifts. Afterwards, perhaps a final nightcap in the Meridian Lounge.

In a world cruise market so dominated by Midwest dollars and Californian whims, the *SS Canberra* is probably the one ship that remains staunchly dedicated to British passengers, scoring casual dress in its restaurants and bars but paying more than a little court to the epicureanism of Huddersfield or Haringey.

Aboard *Canberra* you can count the "foreigners" on two hands. This ship has no allusions to cosmopolitanism. She is British through and

through, as white as the Dover cliffs, a much-decorated veteran of the Falklands campaign; P&O's proudly-floating chip off the old block.

*Canberra* fans would have it no other way. Sixty per cent return time and again to join their whist partners, the duty-free "relaxation" circles.

Most of the crew are similar devotees. From the commodore from Ferndown to the bar boys from Glasgow, Newcastle and Leeds, many have been seconded to newer, smarter ships but are vocally and visibly pleased to get back to the Grand Old Lady.

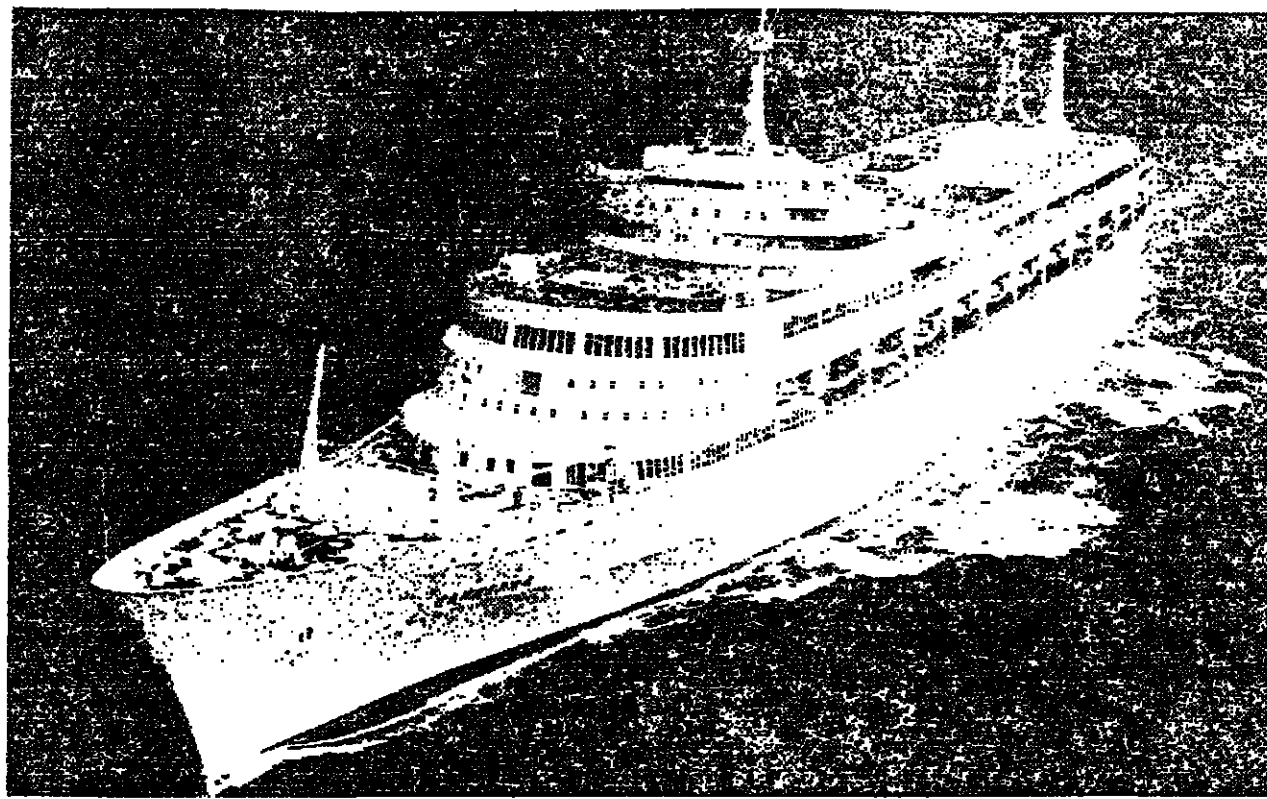
Although not so old, perhaps. Born in Ulster of devoted shipbuilding parentage, *Canberra* may be showing every one of her 27 years, but she has recovered well from £3 million decorative surgery and steams in 20-knot comfort, quietly with few shakes.

Her distinctive twin yellow funnels may be spitting a spot more soot than is comfortable for sunbathers around the Alice Springs swimming pool, but these days this is the domain of carefree teenagers, the youngsters P&O is currently eager to attract.

They and the parents of younger children who gravitate to the public rooms aft to gently raised eyebrows at their appearance anywhere forward of midships, are deemed to be more understanding of ageing maritime mechanics and occasionally less than pristine decks.

And however uneasy the alliance and age ratio on cruises, *Canberra*, in truth, is big enough, at nearly 45,000 tonnes and 250 metres in length, to accommodate all-comers.

Also, to brush away sugges-



**Canberra is P&O's floating chip off the old block**

sometimes elaborate menus at main-meal sittings. But the sprightly and efficient army of Goanese waiters discourages bashfulness and pomp and happily brings the most basic of British fare on request.

Similarly, the institution of tea and biscuits at any time is rigidly upheld.

Just as some of the ship's offices and shops seem to pull down the shutters when everyone needs them most, so the room stewards seem to know collectively that the instant provision of a hot cuppa and biscuits can excuse, perhaps, a late change of sheets or a shortage of hangers.

*Canberra*, rightly, does not trumpet about its cabins. P&O has better accommodation on other ships. As conversions from ocean liner to cruise use the *Canberra* selection is at best bright, spacious and adequately comfortable — the

*Canberra*, a pleasure palace, where an energetic game of deck tennis helps to keep passengers in trim

"premier" cabins being arguably the best value.

POSH Club members, those regular passengers who benefit from repeat cruise discounts, free wine vouchers, a newsletter and other assorted goodies, agree that they choose *Canberra* not for her friendliness and facilities.

Most of all they love her tradition, her unashamed Britishness, in a sea of pretenders, and her South-

ampton base for summer cruises of the Mediterranean — a factor which eliminates the need for inconvenient airports and aircraft.

The regular ports of call are pleasant enough and there is always an interesting selection of shore excursions. But to the likes of Bill and Vera and their friends on their umpteenth cruise aboard the Grand Old Lady, these are merely secondary considerations.

**Cummins Chosen first by those who have the choice.**

Cummins: Britain's best selling premium truck engine.



Cummins Engine Company Limited 40-50 Colombe Road New Malden Surrey KT3 4QL

**WHEELBASE ENGINEERING LTD.**

**The Vehicle & Trailer Tailors**

RESERVOIR WORKS, BLACKBURN ROAD, RISHTON, Nr BLACKBURN, LANCs

Chassis Reconstruction - Vehicle Modification Trailer Manufacturers

**DOUGLAS Tugmaster**

**Ro-Ro/Terminal tractors**

**D** F.L. Douglas (Equipment) Limited Village Road, Arle, Cheltenham, England Telephone 0242 527921 Telex 43182

**RIGGING AND SITE PRODUCTION SERVICES FOR THE P & O 150th ANNIVERSARY CELEBRATION BY**

**THE UNUSUAL RIGGING CO LTD**

**RIGGING FOR CONCERT THEATRE COMMERCIAL FILM T.V. & VIDEO PRESENTATION**

Unit 9, Ferrier Industrial Estate, Ferrier Street, London SW18  
**01-871 1124**

**CONGRATULATIONS TO BUTLERS WAREHOUSING AND DISTRIBUTION AND TO ALL COMPANIES IN THE P&O GROUP from**

**Lansing**  
WORLD LEADERS IN LIFT TRUCKS

Lansing Ltd, Kingsclere Road, Basingstoke, Hampshire RG21 2XJ  
Telephone: Basingstoke (0256) 473131 Telex: 855120 LBBA G Fax: Basingstoke (0256) 59622

**"YOUR DISTRIBUTION SERVICE IS AN INTEGRAL PART OF YOUR BUSINESS STRATEGY"**

### THE BUTLERS APPROACH

- is tailored to your precise needs
- is flexible to changing marketing patterns
- replaces the need for heavy fixed asset investment
- is cost effective
- offers 9 locations and 1.6 million sq ft

To discuss the options contact:

**Butlers Warehousing & Distribution**

PO Box 14, Rockware Avenue, Greenford, Middlesex UB6 0AD  
Tel: 01-578 2311



## 150 YEARS OF SERVICE TO ORKNEY AND SHETLAND

This year we celebrate, not only the 150th anniversary of P & O, but also the addition to our fleet of the luxurious ro-ro freight/passenger vessel "St. Sunniva", strengthening our Orkney and Shetland services as well as opening up new and exciting sailing opportunities.

Even more frequent sailings to meet your freight and holiday requirements: nightly Monday to Friday between Aberdeen and Shetland; twice weekly between Aberdeen and Orkney; a new inter-connecting link between Orkney and Shetland as well as regular short sea crossings from Scrabster (Near Thurso) to Stromness, Orkney. Never before have we been in a stronger position to meet your freight requirements to these Northern Islands and never before have we been able to carry passengers in such style and comfort - cause for celebration indeed.

For further details of our regular freight/passenger sailings, mini-cruises, excursions and ship/hotel inclusive holidays write to - P & O Ferries, P.O. Box 5, Jamieson's Quay, Aberdeen AB9 8DL. Telephone Aberdeen (0224) 572615.

**P&O Ferries**

1837 150 1987  
YEARS



**Whichever way you look at the Irish Sea...**

Whichever way you look at the Irish Sea, Pandoro has the better choices. Take our routes: There's Fleetwood-Dublin and Dublin-Fleetwood twice daily with sailings early morning and late afternoon. Fleetwood-Larne and Larne-Liverpool by day, plus Liverpool-Larne and Larne-Fleetwood by night.

All routes that make sense, with fast easy motorway access to your markets. And via ports that don't take you miles out of your way. Pandoro's options of "door-to-door" and "quay-to-quay" services also offer a better choice. Thanks to our large and varied fleet of road transport equipment and depot network on both sides of the Irish Sea.

And when it's just the ferry you need, then our Liverpool-Larne and Larne-Fleetwood night sailings have won a high reputation for driver comfort, service and accommodation.

Talk to us in Dublin, Fleetwood, Liverpool or Larne. And take advantage of Pandoro's choices for the Irish Sea...

Fleetwood Tel: (03917) 77111 Tlx: 67166  
Liverpool Tel: (051) 933 5620 Tlx: 62994  
Larne Tel: (0574) 75511 Tlx: 74536  
Dublin Tel: 733366 Tlx: 33510

**Pandoro**  
-the better choices on the Irish Sea



**SEDDON ATKINSON VEHICLES AND P.O. HAVE BECOME THE VERY BEST OF SHIPMATES.**

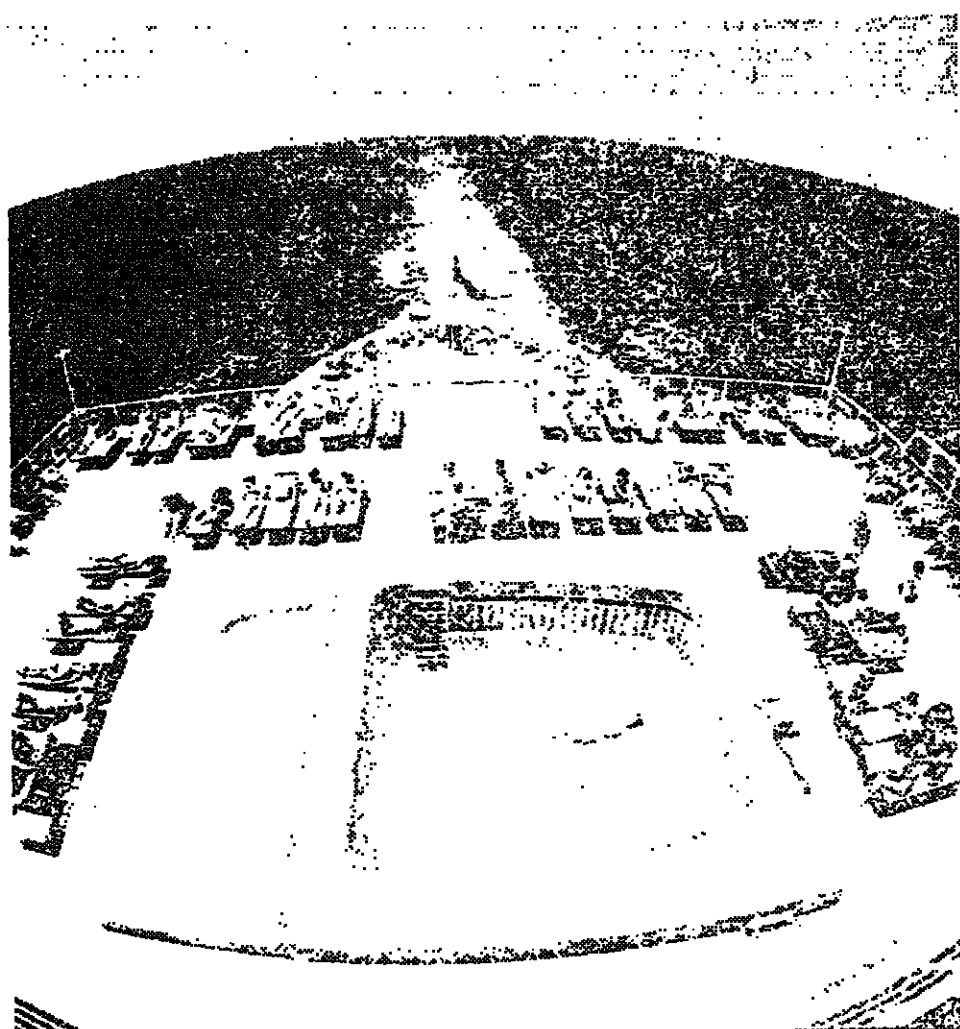
**PANDORO CROSSINGS**  
are Trailer-made by **CRAVEN TASKER**

Craven Tasker Sales Ltd, Stanforth Road, Darnall, Sheffield. S9 4LL Tel: 0742 560561.



P&O 1837  
1987

FOCUS



A place in the sun: there are few things more blissful than lounging by ship's pool at sea

## It's rather like a boarding school: the crew are prefects, the purser head boy

In my childhood I spent many months on board the Union Castle Line ships, sailing with my parents, back and forth between Africa and Britain. My memories are of dark-skinned boys diving for coconuts, being woken up at midnight when burglars from Durban raided the ship, and watching the grown-ups carousing as we crossed the equator.

That world disappeared as the jumbo jets chased the liners to the breakers yard, and I had not been on a liner since. So I boarded the Sea Princess, one of the five flagships of P&O's cruising operation, on our nine-day Caribbean cruise with expectations spiced by childhood nostalgia and high dreams. Would they come true?

It was with some misgiving

Life is leisurely and luxurious, if a little too Americanized, on the ocean wave, says Marjorie Wallace, who cruised with her family in the Caribbean aboard the Sea Princess

### CRUISING/3

The Princess Lines was an American operation until taken over by P&O and the British passengers were in the minority. A British Commodore led on his all-singing, all-dancing crew and Mike Charles, a former nightclub singer and now chirpy cruise director, assured us: "This will be the holiday you will never forget."

And in many ways it was. As the Sea Princess sailed past Fort Lauderdale, Florida, into the tropical waters, gleaming

and elegant as a film star in rink, we became soothed into the rhythm of cruising. On the first two days and nights, we got to know our way around our luxury hotel. We were cared for, lavishly and lovingly, by hundreds of cabin stewards, table captains, bell boys, deck waiters and officers, all at hand to clear the glasses or deliver our sandwiches under silver dishes.

Day and night, silent Mexicans in overalls repainted the white lamps on the deck, polished the chairs or watered the ferns.

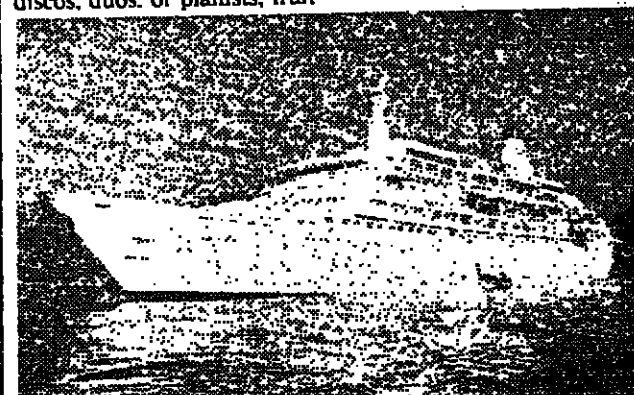
Every evening we were sent our *Patron*, a daily programme of activities which filled every moment from early morning keep-fit classes (on our cruise there were few takers) to the daily mass, the trap-shooting competition, bridge contests, and even a paper flower-making group.

There were four bars with discos, duos, or pianists, fruit

nursing homes. "It was the greatest honour of my life."

Rules are made and obeyed. The crew were our prefects, the purser our headboy. A note slipped under the door in the evening could be an invitation to the captain's party or a gentle reprimand for the previous evening's behaviour. "I will ask them to come and see me," said Richard Harries, our chief purser. "It is not always an easy job: imagine having to tell a man that his 17-year-old daughter is a nymphomaniac — and the man is wearing a dog collar!"

Cruising is a wonderfully lazy way to explore the world. After the first few days at sea, every day is spent visiting a new island and absorbing its different contours and culture: we toured the volcano and banana plantations of St. Lucia, basked on a Robinson Crusoe beach at Mayreau, an island which P&O have enterprisingly bought and developed exclusively for their cruisers, or shopped in the duty-free boutiques of the American St. Thomas or the French Martinique, islands rich in enticing landscapes with rain forests, brilliant-



The Pacific Princess, star of the TV series *The Love Boat* machines for the obsessed, two swimming pools and many sports facilities. It was a shame that there were so few children and young people on board (we took our 14-year-old son for whom the trip was idyllic).

There was news, too, of the captain's parties and films and lectures of the islands we were due to visit.

"In the old days the passengers ran their own entertainments," said Commodore John Chester, who has served 42 years with P&O. "Cruising wouldn't survive if we left it to them today."

Shipboard life has an underlying note of naval discipline, which has survived the razzmatazz of modern cruising. Perhaps that is what made us feel so safe. It was a bit like boarding school; there were new heroes and new hierarchies. Everyone desperately coveted an invitation to the captain's table.

"On one cruise we were invited to sit with him for seven nights," said Roy, a retired Californian who runs

hued birds and multi-coloured fruits and flowers.

For most of the passengers dinner is the highlight of the day, though at all times the food and service cannot be faulted. You can happily, like our son, chain-eat throughout the cruise.

"At home they eat salads," said our dramatic Italian *maitre d'hôtel*. "Here they gamble with their lives."

"They come first for the food, then for the entertainment," said our chief purser.

The latter rang the changes between glitzy reconstructions of Hollywood musicals to Pub Night with its working men's club jokes. And then there was American Night. Never did we feel so insignificant. The sensible ones among us retired upstairs to a Trivia quiz. We stayed behind to listen to a moving monologue, *The Great Land of America*, and the American national anthem, which brought a standing ovation and many a tear to wrinkled Republican eyes.

They never did that on the Union Castle Line!

**Information:** Princess Cruises run five liners — the *Royal Princess*, the most expensive and modern; the *Sea Princess* with its wooden panels and pastel decoration; the less nostalgic *Pacific Princess*; the *Island Princess*; and the lively baby of the family, the *Sun Princess*. They cruise in the Caribbean, up the west coast of America, among the ice floes of Alaska and in the Far East, Scandinavia and the Mediterranean. The cost, which depends on the size and quality of accommodation, varies between £5,060 for a suite with balcony, jacuzzi and bar on the *Royal Princess*, to £819 for a shared inner cabin on the *Sun Princess*. Our stateroom cost £1,900 for each adult, with a child at half price. Tipping is additional.

Swan Hellenic cruise ships vary in cabin types, grades and time-of-year sailings. Costs: from £2,703 (per person) for a two-bedded outside cabin with bath, shower and toilet, to £1,305 for an inside three-berth cabin with shower and toilet (longer cruise); 14-day cruise price for the same accommodation from £2,164 to £2,026. Tips are included: there are no additions apart from extra shore expeditions, personal drink, laundry, hairdressing. You also get a first-class return rail ticket from your home town to Gatwick airport.

Canberra: for a typical 14-night Mediterranean cruise, from £3,070 per person in a Verandah cabin to £940 each in four-berth cabin with washbasin.

## CATERING FOR INDIVIDUAL TASTES



## MEANS UNDERSTANDING PEOPLE

Sutcliffe provide catering for millions of people at work, every week of the year, but we always remember each one of them is an individual. It's the main reason why Sutcliffe is now one of the UK's top catering companies, with over 10,000 staff servicing over 1,200 clients.

It's also the reason we operate the best ratio of client contracts to management in the industry, because we believe catering is a personal business. Sutcliffe understand that people have different tastes and requirements. Whether the service is in the chairman's private suite, across the

restaurant counter, or through an automatic vending machine, Sutcliffe always cater for individuals.

When you talk to Sutcliffe, we listen first and then develop a proposal because we know that every client is more than special, each one is unique. You have the right to expect and receive personal attention from people who understand the importance of meeting your specific needs and objectives.

If you'd like to know more about what Sutcliffe Catering can offer your individual business, ring Miles Couchman on 01-995 8200.

**SUTCLIFFE**

CATERING BY UNDERSTANDING PEOPLE

MULLINER HOUSE, FLANDERS ROAD, TURNHAM GREEN, LONDON W4 1JN. TELEPHONE 01-995 8200



مكازم الأصيل

**HUTTONS OF HULL LIMITED**

**HUTTON & CO (SHIPS' CHANDLERS) LIMITED**  
The complete Ship Supply Company covering Provisions, Bonded Stores and Hardware, where service is the top priority, and innovation the order of the day. Our team of experienced specialists are continually seeking better ways to serve and supply our customers.

**HUTTONS (PLANT & SPARES) LIMITED**  
Suppliers of Generators, Pumps, Compressors, Electric Motors, Spare Parts for Main and Auxiliary Engines for Marine and Industrial purposes, Also Liftboats, Winches, Windlasses, Anchors and Chains.

**HUTTONS EXPORTS LIMITED**  
Worldwide Exporters of Marine and Industrial Goods.

**OUR OTHER SERVICES INCLUDE:**  
UK and Overseas delivery using our own fleet of Refrigerated Vehicles, Warehousing and delivery of Owners Transport Goods and Spares. The manufacture of rope ladders, canvas and plastic goods in our own sail loft. Service Stations for "DUNLOP" and "BEAUFORT" Litrals. Onboard Contract Catering.

**WHERE YOU CAN FIND US:**  
HEAD OFFICE: 635/635 Redon Road, Hull HU9 5LQ. Tel: 591719 & 591730. Tel: (0481) 2493. Telex: (0481) 225147.  
LIVERPOOL: Brunswick Place, Tel: 03072. Tel: (051) 922 8436.  
MIDDLESBROUGH: Shipyard Lane, Commerce Way, Tel: 587223. Tel: (0643) 461331.  
LONDON: Walton House, Uppermost Trading Park, Uxbridge, Tel: 897238. Tel: (0494) 28300. Telex: (0494) 28999.  
SOUTHAMPTON: Belvidere Road, Northam, Tel: 477200. Tel: (0703) 331355. Telex: (0703) 232219.  
ROTTERDAM: 8-10 Van Wierden Rodweg, Tel: 62444. Tel: (010) 486858.  
PIRAEUS: 129 Florent Street (1st Floor), Tel: 212423. Tel: 452 7070.  
A MEMBER OF THE FITCH LOVELL GROUP

**Mor...**

SERVICE

P&O has assum...

marble of a d...

conglomerate...

from the wor...

ocean-going!

**W...**

**Cate...**

**every...**

**Sterling...**

guarding

Commercial...

Exhibitions a...

Car park m...

Secure...

Specialist sec...

**Sterling...**

Sterling...



FOCUS

هكذا من العمل

P&amp;O

1837  
1987

# Money spinners, from wine to gum

## SERVICES

**P&O has assumed the mantle of a diverse conglomerate, far from the world of ocean-going liners**

**W**hat do girls at Roodean School, passengers at Heathrow, the Kennel Club and users of the London Silver Vaults have in common? Probably few of them realize they are all being served by P&O.

In the last two years, the group has taken on the mantle of a diverse conglomerate and many of its activities are a world away from the glamour of luxury ocean-going cruise liners.

Among other things, P&O sells equipment to the oil industry, tools to engineers, provides private guards and installs vending machines, ship wine in bulk and processes edible gum. And visitors to the Royal Tournament or the Boat Show are probably also unaware that P&O owns Earls Court and Olympia in the heart of London.

P&O's service sector has been

created largely in the last two years since the merger with Sir Jeffrey Sterling's Sterling Guarantee Trust. A wide variety of companies, operating under the P&O decentralized management structure, now contributes about a fifth of the group's operating profits.

Main money-spinners are P&O European Transport Services, essentially an integrated European road-transport company, and the Earl's Court and Olympia exhibitions-centre businesses. Last year, the service companies' combined turnover rose from £430.7 million the previous year to £460 million, while their total operating profit was up from £34.4 million to £40.7 million.

The service companies also include Buck & Hickman, the Sheffield-based engineering tools company, and Sterling Guards, which operates a private guarding service as well as running the London Silver Vaults and the Chancery Lane Safe Deposit facility.

Also among the new P&O recruits are Sea Oil Homco, 60 per cent owned, which supplies tools to the offshore industry. Three Quays Marine Service, a ship design consultancy, and two shipping agents, Mackinnon Mackenzie and Volkart (Pakistan).

The largest element in the group's service sector is P&O European Transport Services, known lyrically

as POETS, which embraces a core of eight subsidiaries devoted to the transport of goods around Europe. POETS comprises 34 operating companies with a £200 million annual turnover.

Almost 4,000 people work for POETS at more than 100 locations, 37 of them in Europe and beyond. The division operates seven roll-on, roll-off ferries, 6,700 trailers, 1,500 vehicles and over 2m sq ft of warehousing and distribution facilities. It claims to be the European market leader in the integrated

Pandora, which operates four freight ferries between England, Ulster and the Irish republic on a twice-daily basis.

Geoffrey Whitehead, POETS chairman, believes that the key to success in his business is "having your ships and trucks full both ways and that largely is what determines the viability of the European business".

Crucial to POETS' continuing grip on the market, he says, is the on-line computer data system, which has taken 10 years to develop and offers what the company claims is the most advanced communications and data transfer facilities within the European transport industry.

Typically, a customer books a load at a Ferrymasters inland office, which then automatically processes and passes on the details to the port facility at Ipswich and on to Europort at Rotterdam. It is this door-to-door integrated service that is the hallmark of what POETS claims is its market-leading concept.

The company aims to get its ships to complete a round trip per day to meet individual market times and maximize the investment. The ships carry between 120 and 160 trailers each.

The company is now moving increasingly towards direct customer access, allowing full details of the movement of a specific consignment, including even the registra-

## The UK's largest international haulier

transport business, the only sizeable competition coming from the two Danish operators Maersk, which runs the Norfolk Line, and DFDS.

Within POETS, the leading company is Ferrymasters, whose ferries ply the North Sea routes transporting 3,000 trailers to European and Scandinavian destinations.

It is the UK's largest international haulier, with operations in 10 countries, but focused particularly on the West German and Dutch markets. The company's annual traffic now exceeds 100,000 12-metre full loads and 50,000 groupage consignments throughout Europe.

Another big part of the business is

tion number of the trailer, to be fed back into a customer's own data system. That, says Mr Whitehead, should be available within three years.

Backing up the modern computerized techniques is a policy of trying to employ foreign nationals to staff the European offices. Thirty per cent of POETS' workforce is based in Europe and there was a drive, said Mr Whitehead, to ensure that customers were given the benefits of local rather than imported expertise.

Mr Whitehead is far from fearful at the prospect of the Channel Tunnel. Rail accounts for about 5 per cent of the European goods traffic and is not a serious threat, he maintains. His one concern is that the funding of the tunnel project, which both UK and French governments have agreed should be by the private sector, might in fact contain an element of state finance and that the totally private sector hauliers will have to compete with the taxpayer.

Meanwhile, he is confident that with POETS' current fleet of 100 ships, which he does not expect to be replaced with bigger or more sophisticated vessels for many years, and the integrated operation, the company can remain in the lead by the time the unified European Community market

**Edward Townsend**  
Industrial Correspondent



Treasure house: the London Silver Vaults is another part of the P&O conglomerate with more than 120 strong rooms and 5,000 safe deposit boxes containing untold wealth

## Catering for every option

Among the most successful of P&O's newly acquired service businesses has been Sutcliffe Catering, which provides meals to more than a third of a million people every day, writes Edward Townsend.

Sutcliffe will feed anybody and in any numbers — from five-star treatment in the boardroom to rapid turnover factory canteens. It employs more than 10,000 people at 1,200 staff restaurants around the country.

The company was established in Bristol 16 years ago and now has an annual turnover of £6 million. Like other P&O subsidiaries it does not reveal profit figures, but in the last year it was among those singled out by Sir Jeffrey Sterling for its "good results".

As well as operating staff canteens, Sutcliffe was also the first catering company to win contracted-out school meals orders for local authorities. And it feeds the offspring of

meals, served in brighter and more congenial surroundings — the nearest thing, in fact, to a high street restaurant but, usually, without alcohol.

Mr Ward says: "Catering consists of activities that are completely foreign to the mainstream operation of most companies, yet eating probably takes up one-eighth of an employee's working day, so it is important that it is conducted properly."

Sutcliffe, in fact, has almost an obsession with wholesome food. As part of its marketing programme it has even produced a booklet on healthy eating, *Eat Fit*. "Staff caterers can exert a powerful influence on the eating patterns of their (often) captive customers and they have a responsibility to comply with modern nutritional thinking and to encourage the public to eat accordingly."

"Competition is fierce and getting fiercer," says Mr

**One of P&O's new successes is Sutcliffe, which feeds over a third of a million people a day**

the more privileged at schools such as Roodean, near, Brighton, the Royal Ballet School in London, Bedales School in Hampshire. The UK mass-catering

market is dominated by three big companies — Gardner Merchant, part of Trust House Forte, which has about 2,500 contracts, Compass, until recently part of Grand Metropolitan but now bought out by its management, which has 2,000 contracts, and Sutcliffe.

Together the top three account for the bulk of the one-third of the market that is controlled by outsider contractors. Two thirds of the 22,000 staff restaurants in Britain are self-operated. Sutcliffe feeds workers at Rolls-Royce, GEC, the Automobile Association, BP, IBM, ICL, Heinz, TV-am and many more household-name groups.

And the market is far from static. According to Peter Ward, marketing director of Sutcliffe, demand is rising by about 10 per cent a year, fuelled by the new customers such as leisure centres and out-of-town shopping centres.

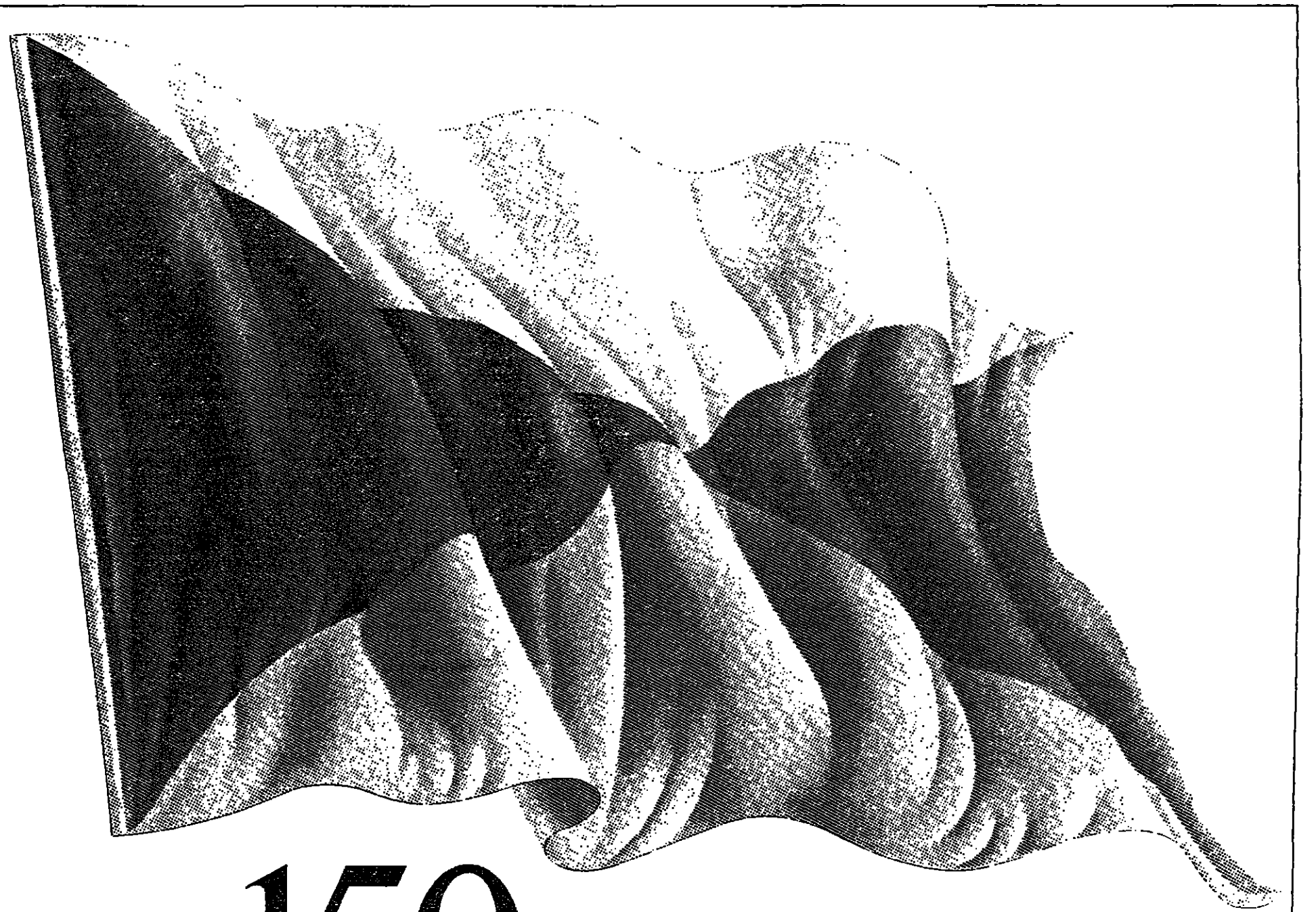
The reason, he says, is that greater numbers of companies can see the benefits of washing their hands of providing food and contracting the operation to an expert. This has become even more attractive as workers demand better, more wholesome and adventurous

provided new outlets but the heavy industries and small companies often do not have sufficient funds.

Things are changing gradually, says Mr Ward, and particularly over the last 10 years "because people's expectations have increased dramatically."

Sutcliffe feeds Sir Jeffrey Sterling when he is at head office, and provides meals for many P&O subsidiaries. But its biggest contract to date has been at Heathrow Airport where it provides 17,000 meals a day to British Airways staff. Over the airport's nine square miles Sutcliffe also operates 400 vending machines stuffed with 12,000 items a week and feeds everyone from mechanics to Concorde passengers.

One of the next major opportunities could be the public sector, as more services are privatized. However, the obstacles are formidable, and many contractors have refused to quote for some public contracts. Many hospital meals services reflect neglect, and according to Sutcliffe would probably need a national investment of £1 billion to attain acceptable standards.



# 150 years and no signs of flagging.

CONGRATULATIONS FROM YOUR CLIENT SERVICE TEAM  
AT PEAT MARWICK McLINTOCK  
ACCOUNTANTS AND MANAGEMENT CONSULTANTS.

**KPMG**

You have a partner at Peat Marwick McLintock

**Sterling quality in guarding services**

Commercial and industrial  
Exhibitions and conferences  
Car park management  
Secure storage  
Specialist security services

If you'd like a fresh, professional approach to any kind of security problems, talk to our General Manager, David Evans, on 01-361 4321/8.



Sterling Guards Ltd,  
Sterling House, Empress Place, London SW6 1TT  
a member of the P&O Group



P&O 1837  
1987

FOCUS

# A multi-million push to reach for the top

## EXHIBITION CENTRES

The exhibitions industry is growing fast — and P&O, with venues such as Earls Court and Olympia, is growing with it

**E**arls Court and Olympia, names synonymous for decades with great exhibitions, are two London halls that have been extended to cope with today's needs and which still have additions to come.

It is part of a long-term P&O strategy to make Earls Court and Olympia together clear market leader in the burgeoning exhibitions industry.

In the process over a span of less than 10 years, about £53 million will have been invested by this year's end. It has seen the refurbishing and upgrading of the Earls Court and Olympia main halls and the addition of the new Olympia 2 exhibition hall while a new conference centre is being added to Olympia 2 with an opening planned for this autumn.

Olympia 2 is the relaunch in modern format of what was once the Empire Hall, built

### A market share surpassed only by Birmingham

between the last two world wars for the British Industries Fair, and which had been used for some years as a furniture and carpet warehouse.

The further plan is to spend another £40 million on a second Earls Court exhibition hall, for which outline planning permission is already secured and on which the aim is to start site work in October. Completion of that hall is targeted for the end of summer, 1989.

The spending on the Earls Court and Olympia halls is necessary because the battle for exhibition business is fast growing as an increasing number of exhibition centres open around the country.

So far Earls Court and Olympia have proved the

most consistently popular exhibition centres in Britain. Since 1978, their share of the exhibitions market has been running at around one-third, closely followed and occasionally surpassed by Birmingham's National Exhibition Centre (NEC).

The exhibition business is cyclical and in some years there are centres which benefit from a series of big exhibitions all occurring, perhaps only once in three or four seasons, in the same year. This is why in 1984, when total spending on exhibitions in Britain was £191 million, the NEC seized 37 per cent against 30 per cent by Earls Court and Olympia.

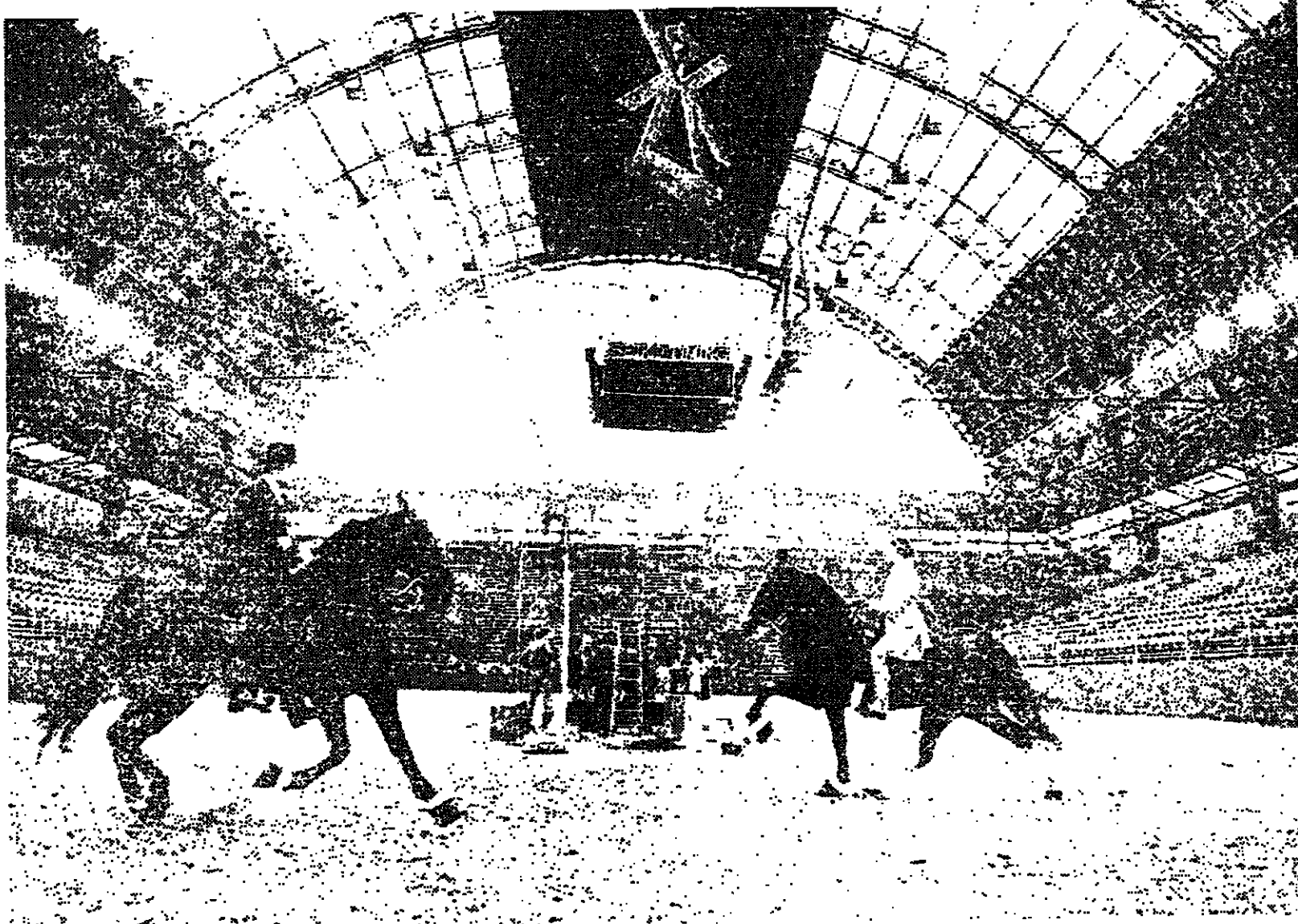
The following year when spending rose to £192 million, Earls Court and Olympia saw its share jump to 42 per cent while the NEC was back at 35 per cent.

The Incorporated Society of British Advertisers (ISBA), which analyses annual spending by its members, suggested that in assessing trends, the NEC's 35 per cent in 1983 needed to be compared with 27 per cent in 1983 because 1984 was cyclically a good year for the NEC.

Equally the good showing of Earls Court and Olympia in 1985 reflected a full operational year of the Olympia 2 hall, which added 120,000 square feet of space to the main hall's 210,000 square feet plus another 90,000 square feet in the adjacent National hall.

To the 420,000 square feet in the Olympia complex has to be added the 450,000 square feet of Earls Court, which will be boosted by another 170,000 square feet when Earls Court 2 comes on stream.

The clear lesson from the performance of the two London halls and the Birmingham one was that 1985 saw a definite swing towards the use of larger exhibition centres, according to the ISBA.



Stepping lightly through Olympia, entrants in the international showjumping championships, a big draw among exhibition-centre events

The society is still working on its 1986 analyses, but it looks as if Earls Court Olympia and the more extensive NEC have both improved their market share at the expense of other centres. But the market itself may have grown by as much as 20 per cent, with such a large increase caused only partly by cyclical factors.

The market-share gap between Earls Court Olympia and the NEC also seems to have narrowed.

Earls Court Olympia is going to need its firepower.

The rebuilt Alexandra Palace is due to open in the early months of next year, adding about 100,000 square feet of exhibition space.

Another 50,000 square feet of space has been added to the Wembley complex this year and the Business Design Centre at Islington — the one-time Royal Agricultural Hall still known as the Aggie — opened earlier this year with an additional 40,000 square feet of exhibition space.

Outside London there have notably been two recent exhibition hall openings which

will affect the national market, if only by keeping regional exhibitions firmly in their areas. These are G-Mex at Manchester and Glasgow's Scottish Exhibition Centre.

But the joker in the pack for Earls Court Olympia, even more than projected expansions of the NEC, could be a London docklands scheme being put forward by a consortium led by Laing, the construction group.

That could add a massive 200,000 square feet of exhibition hall space. It is not clear

whether the project will be realized.

David Fasken, managing director of Earls Court and Olympia, said: "I am all for variegated capacity in London — the capital is really where it is all at and that is where expansion is most needed — but we all need a steady state of growth rather than a big push."

Yet he is bullish about growth in the market. He said: "With the current state of optimism in industry and commerce, I can see market growth trends for some time

coming out at 10 per cent or more a year."

Mr Fasken expects an increasing tide of continental companies to swell the numbers of British companies taking part in UK exhibitions, attracted particularly to London with its unparalleled attractions, not only as a capital city with top-flight entertainment and shopping but as a hub for air and other transport movements.

Of the performance of Earls Court and Olympia he said: "We have to fight and we have

to struggle but we are doing very well."

An indicator there is that the expansion of the Earls Court and Olympia complex may not end with the creation of Earls Court 2.

One possibility is that the Olympia site, owned by P&O, might be further developed with additional exhibition space as demand grows for exhibitions to be held centrally in London. This may include the building of a hotel.

Mr Fasken said: "Even with new exhibition capacity coming in, London will get more of the demand for exhibition space. We could find ourselves only just keeping pace with demand or even falling short of it."

One reason for going ahead with Earls Court 2 is that at peak periods — February to May and September to November — Earls Court Olympia has not been able to meet the demand for exhibition space.

Among exhibitions newly attracted to Earls Court and Olympia have been the Brewing Technology Trade Fair, the London Book Fair and a bicycle trade fair.

Other exhibitions are growing in size, notably Home Interiors, the Money Show, the International Furniture Show and the World Travel Market.

The biennial Motor Fair, run with the backing of the Society of Motor Manufacturers

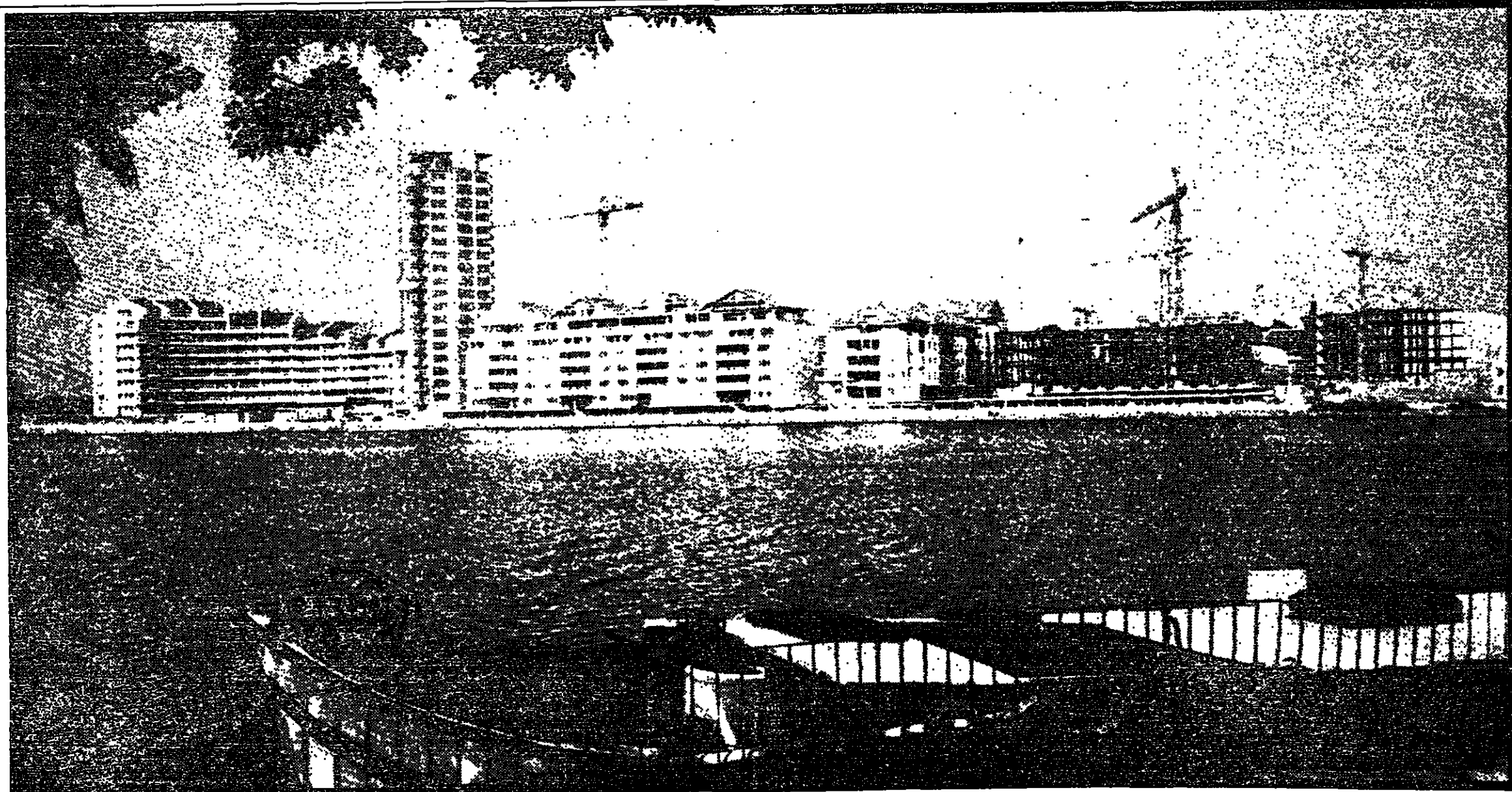
### Old favourites still seem to be the best

and Traders, has been attracting about 300,000 visitors each time it has been staged recently. The toy-trade fair is another key international exhibition which has now made its home at Earls Court Olympia.

And the old favourites still seem to be the best. Showjumping at Olympia at Christmas remains a sell-out, even with 63,000 tickets on offer and during the month of the Royal Tournament, 308,000 tickets are sold.

Derek Harris

APARTMENTS CAR PARK LEISURE FACILITIES HOUSES RESTAURANTS OFFICES



Chelsea Harbour: 15 months of construction

## CHELSEA HARBOUR

- 2,000 piles driven
- 250,000 cubic metres of earth removed
- 55 acres of floor created
- 70,000 cubic metres of concrete
- 8,000 tonnes of steel
- 2 buildings completed to shell and core finish
- 8 further buildings under construction
- 18 storey Belvedere was topped out within 6 months

- Project Management by Town & City Properties (Development Ltd)
- Construction Management by Bovis Construction Ltd

- Both subsidiaries of the P&O Group
- A joint development by P&O and Globe
- Sales office: Telephone (01) 351 2300



WINE BARS OFFICES CAR PARK RESTAURANTS HOTEL HARBOUR - 75 BERTHS

مركز الأصيل



FOCUS

P&amp;O

1837  
1987

هكرامن الشرحل

# Splice the mainbrace?

CELEBRATIONS

Tonight is the big night - the Queen and the Duke of Edinburgh are taking *Royal Nore* from the Festival Pier and travelling down the Thames (passing *HMS Chiddingfold*, *HMS Chaser* and *HMS Upton* on the way). At 7.25 pm, they will embark on the *Pacific Princess*, which yesterday made a state procession from Tilbury to a spot in the river opposite the Royal Naval College, under the red, white, blue and yellow flag which combines the old colours of Portugal and Spain.

Dinner is served at 8. Sir Jeffrey Sterling, P&O's chairman, will ask the Queen to allow him to instruct the P&O fleet to splice the mainbrace to celebrate the 150th anniversary. If the Queen gives her permission, this will be the first time on record that such an instruction has been given to a commercial fleet. Wherever they are, throughout the world, P&O captains will muster the ships' crews to drink a toast.

At 10 o'clock, there will be a *son et lumière* show, *The World of P&O*, arranged and narrated by Richard Baker, lasting for 20 minutes, and for those of us who have not been invited to dinner, the show (with lasers) can be best seen from the Greenwich side of the Thames, from the top of the hill. The fireworks display can also be best seen from Greenwich, but will also be visible from the newly fashionable shores of the Isle of Dogs.

No one will get much closer (anyone freeloading in rowing boats might possibly be arrested) and it might be wise to go by public transport as parking is said to be limited.

The Queen and the Duke of Edinburgh leave at 10.40, but the party goes on, and P&O keeps celebrating the anniversary (sponsoring the finale at the Royal Tournament at Earl's Court, for example) and ending on November 3 at a Guildhall Banquet.

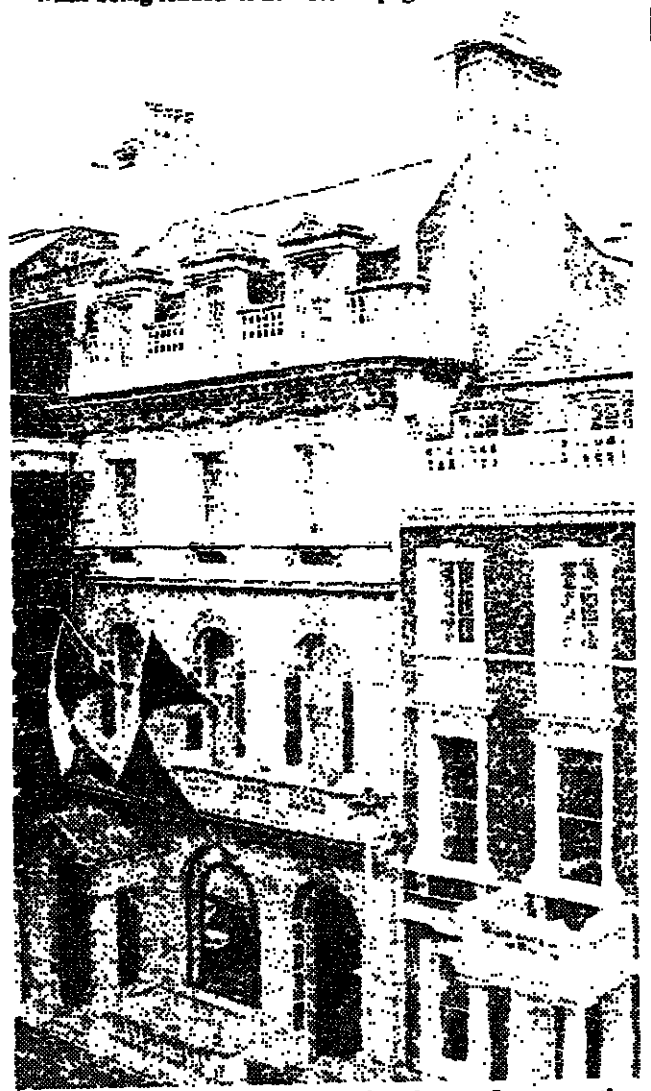
For a lasting souvenir of this anniversary year, David Howarth, the naval historian and his son, Stephen, have written *The Story of P & O* (Weidenfeld and Nicolson, £15). Brilliantly illustrated, it is an informative account, beautifully told, of not only a great commercial empire, but of our own social history.



P&O chairman Sir Jeffrey Sterling and, at left, managing director Bruce MacPhail in the Shetlands



Mall being loaded at Brindisi: a page from the £5 book of stamps to commemorate P&O's anniversary, and above, First Day Cover envelopes are handed to purser Alan Simpson



Company headquarters in Pall Mall, home of an operation that spans the globe in a multitude of activities



The company coat of arms, which was granted in 1937, the year of P&O's 100th anniversary



Mrs Olivia Ford, wife of the P&O Ferries chairman, Peter Ford, with ship's officers



Sir Jeffrey Sterling, right, with a group outside the restored Shetlands home of Arthur Anderson, co-founder of the company

## THE FLEET'S IN



Mercedes-Benz are pleased to supply commercial vehicles to Ferrymasters, as well as to other divisions of P&O European Transport Services. The extremely high standard of reliability built in to every Mercedes vehicle enables operators to meet tight delivery schedules economically and efficiently. Having recently celebrated their own 100th anniversary, Mercedes-Benz would like to offer P&O their sincerest congratulations on reaching their 150th. And look forward to a continuing and profitable relationship.



MERCEDES-BENZ

METICULOUS ENGINEERING - MATCHLESS SUPPORT - MAXIMUM ECONOMY





P&O 1837  
1987

FOCUS

# His lordship would still be delighted

Fifty years ago *The Times* recorded the centenary of the P&O Company, an event described by Lord Craigmyle as the getting together of two "National Institutions". Alan Hamilton turns back the pages of time

Lord Craigmyle declared: "There can hardly be a more fitting press medium than *The Times* to place on record in a special number the Centenary of the P&O Company. I feel that *The Times* is on much the same footing as the P&O in this — that both are something more than business enterprises, that both, in fact, may be fairly termed National Institutions."

Well, Lord Craigmyle, that was jolly decent of you to say so, and 50 years on here we both still are.

His lordship was penning the introduction to a fast supplement which appeared between these pages when the national institution of which he was then chairman reached its centenary in 1937.

"I imagine that the great reputation of *The Times* has been built on the fact that it has always given its fullest attention to events of wide and national importance rather than the merely evanescent and sensational news." (Well naturally, Lord Craigmyle).

"We in the P&O therefore may feel flattered that even in the earliest years of the Company *The Times* thought of consequence enough to report and comment upon our doings." (Oh, but we still do, my lord).

"In 1837, *The Times* had copies of its journal carried Eastward [notice the capital E] by P&O liners — in 1937 it can flash its news to the farthest East over the cable or the air, but the P&O continue to carry innumerable copies of the full printed page which so many distant readers require and prize." (Ah, but that's nothing to what we can do now. Not actually *The Times* yet, but, Lord Craigmyle, you would be distressed to know that you can now pick up a hot facsimile-transmitted *Wall Street Journal* on the streets of Singapore at much the same moment that it is hitting the sidewalks of its native Manhattan).

## THE CENTENARY

"May we hope that another hundred years hence *The Times* will still be printing, and the P&O carrying its messages to the far Overseas."

Alas, Lord Craigmyle, those distant customers who require and prize *The Times* want it by aeroplane nowadays, and besides, your ships don't go to the right places anymore.

Still, your kind remarks are appreciated even at 50 years' distance. But despite your glowing testimonial to our editorial quality, eschewing the evanescent, it is a sad fact that much the most interesting things in old newspapers are the advertisements.

The ads in the 1937 centenary number are a sad casualty list of British shipbuilding. "Barclay Curle and Co. Ltd., Clydeholm

## "Carrying the messages to far Overseas"

Shipbuilding Yard, Whiteinch, Glasgow, builders of high-class passenger ships with all types of oil or steam marine engines." And there is a fine picture of the *Dilwara* they built for the British India company, together with a stirring shot of one of its Duxford oil engines.

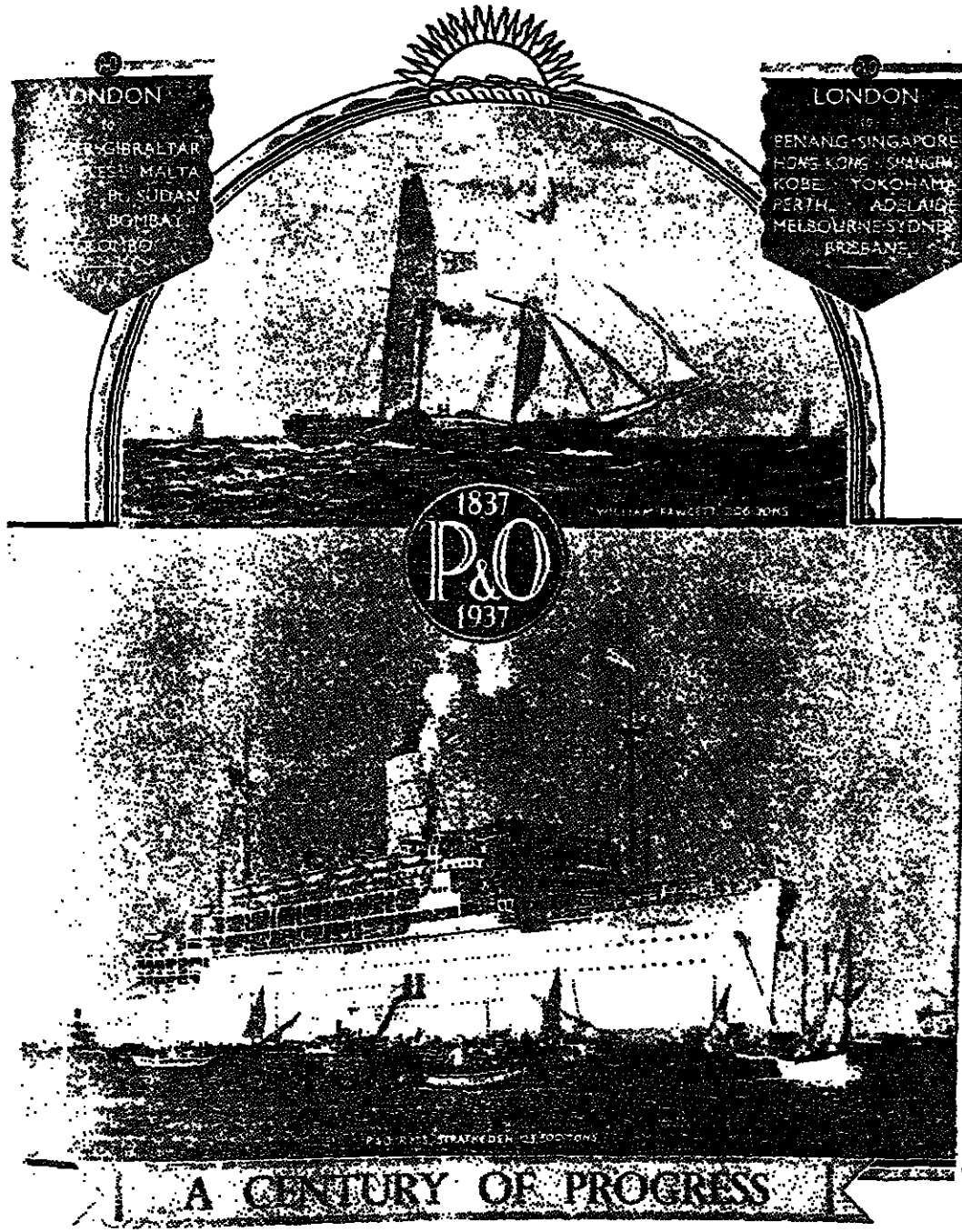
And here is another. "P&O Steam Navigation Co's TSS *Viceroy of India*, built by Alexander Stephen and Sons Ltd., builders and designers of all classes of vessels. Linthouse, Glasgow." And on the same page: "The *Ranpara*, which with her sister ship the *Ranchi*, was built by us for the P&O Company — R.W. Hawthorn, Leslie and Co. Ltd.,

Continued on facing page

## THE TIMES P. & O. CENTENARY NUMBER

No. 47,783

LONDON TUESDAY SEPTEMBER 7 1937



Times past: the front page of a *Times* supplement recording the centenary of the P&O Company in 1937



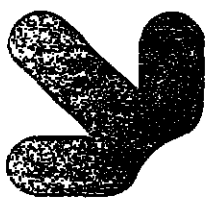
Above: one of the shipping company's famous advertising posters. Below: detail from "The Smoking Room in a P&O Liner" as depicted in a book of drawings by W. W. Lloyd in the 1890s



WHEN IT COMES  
TO CHOOSING  
THE RIGHT BANK  
MAKE SURE  
YOU'RE LOOKING  
IN THE  
RIGHT DIRECTION.

This was as true  
in 1837 as it is today.

The Royal Bank  
of Scotland is proud  
to have been bankers  
to P&O for 150 years.



IT ALL POINTS TO  
THE ROYAL BANK OF SCOTLAND



**The Royal Bank of Scotland**

Registered Office 36 St. Andrew Square, Edinburgh EH2 2YB. Registered in Scotland No. 90312



## What has P&O to do with exhibitions? People.

When it comes to drawing in the crowds, making them feel welcome, and keeping them happy and entertained, few companies do it as well as P&O. Earls Court & Olympia Ltd., is one such company.

We're proud of the fact that we're Britain's busiest exhibition centres. And we're proud to be part of the P&O Group.

We're 'home' to many of the major exhibitions in this country, because our London locations, facilities and back-up are second to none.

And our service companies offer a complete range of skills: drawing office facilities, stand construction, electrical installation, catering, security, and of course, exhibition organisation, as well as creating new events.

With halls ranging from 1,000 to 88,000 square metres, it's clear that we have everything you could want for a successful exhibition — whether you're appealing to business, trade or consumers.

Call Chris Vaughan on 01-385 1200 for further information. From then on, it's plain sailing.



**EARLS COURT & OLYMPIA LTD.**  
a member of the P&O Group of Companies



مكازم الأحول



## THE CENTENARY

"Nothing is more conducive to good architecture, to a clean run of structure, than a ban upon stuffiness. It can hardly be questioned that the most attractive part of a liner architecturally is the promenade deck, and it is worth

Besides the architecture, the P&O took pride in its catering. The 1937 report positively glows with self-satisfaction: "An interesting change which has taken place in the last 30 years is in the quality and variety of the food served in what were formerly regarded as the lower-class sections of a ship, and it is strictly accurate to say that the third-class bill of fare today provides the equivalent of the meal obtainable in the first-class saloons of ships two or three decades

The first nail in the coffin, going away with that old gong. Can't have passengers eating when it suits *them*. No wonder we lost the Empire.

**DELIVERING SUCCESS IN THE HIGH STREET**

**Royle House · Wenlock Road · London N1 7ST**  
**Telephone 01-253 7654**



**TOWNSEND THORESEN**

Now with P&O at the helm.



**Congratulations to P&O  
on 150 years of Success  
from Govan Shipbuilders  
who are proud to have  
built for them their latest  
large Cruise Ferry, NORSEA.**



Govan Shipbuilders Ltd,  
A Member of British Shipbuilders.  
1048 Govan Road, Glasgow G51 4XP.  
Tel: 041-445 2351. Telex: 77465

**BRITAIN'S BIGGEST INDEPENDENT TYRE SPECIALISTS.**

# WHEN P&O WANT US,

**Abbey Wood • Aberdeen • Aberystwyth • Acton • Ainsdale  
Alnwick • Altrincham • Alvaston • Annfield Plain • Ashby-  
de-la-Zouch • Ashford • Ashington • Ashton-under-Lyne  
Avonmouth • Ayr • Banbury • Barnsley • Barnstaple  
Barrow • Basingstoke • Bath • Bebington • Bedford  
Berkhamsted • Berwick-on-Tweed • Bexhill • Bextley-  
Heath • Billingham • Birkenhead • Birmingham • Bishop  
Auckland • Blackburn • Blackley • Blackpool • Blyth  
Bognor Regis • Bolton • Boston • Bournemouth • Bow  
Bracknell • Bradford • Braintree • Brechin • Brecon  
Bridgend • Bridgwater • Bridlington • Brighton • Bristol  
Caernarvon • Cambridge • Caerphilly • Cardiff • Carmarthen  
Cardiff • Carlisle • Catterick • Chesham • Chester •  
Chichester • Chippenham • Clitheroe • Colchester • Colne  
Colwyn Bay • Consett • Conway • Copthelm • Corbridge  
Crawley • Croydon • Cwmbran • Darlington • Darwen**

# WE'RE HERE.

And find out why more and more people are saying 'Nice Work National'

*"Nice work  
National"*

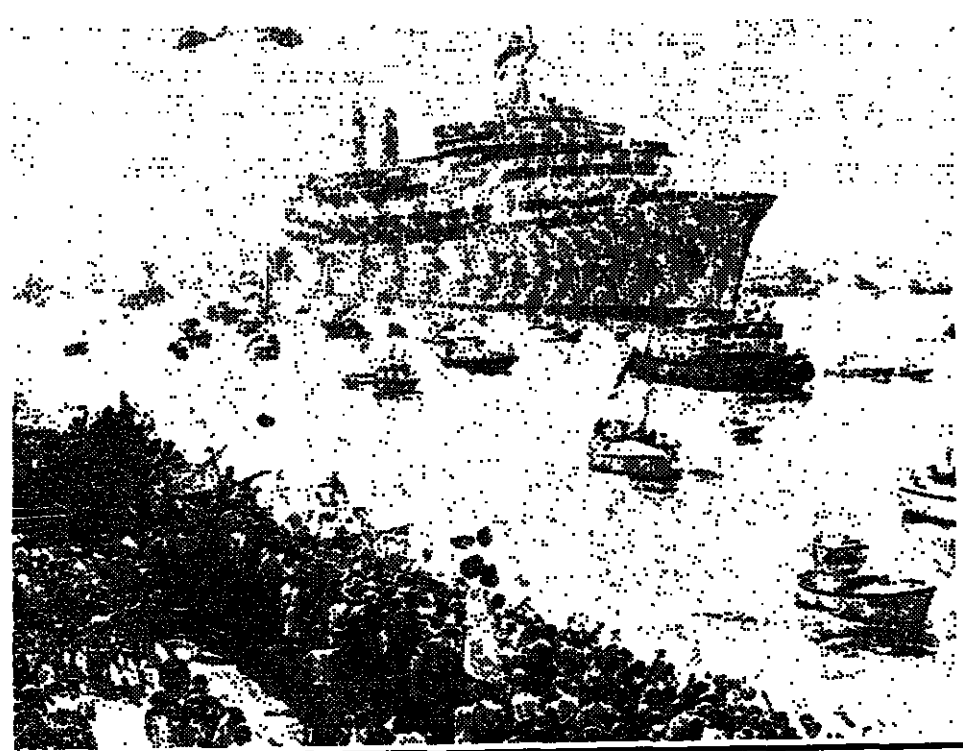
# NATIONAL TYRES

SEE US IN YOUR DIRECTORY



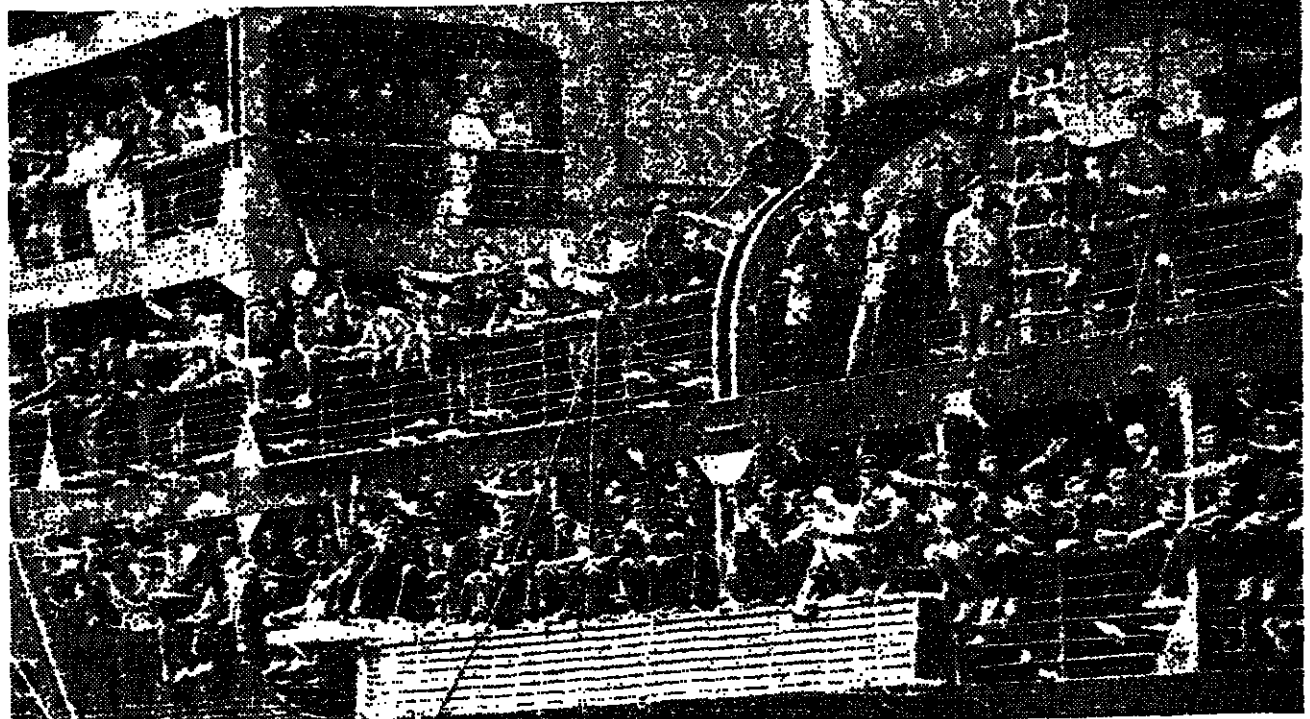
P&O 1837  
1987

FOCUS



### Carrying the troops

P&O has been in the front line whenever the Red Duster has gone to war, from suppressing Chinese pirates to ferrying troops and supplies to the battle zones, as in the Falklands, where the *Canberra* (left) was a troopship, and the *Strathnaver*, right, packed with troops for whom the sea voyage itself could be dangerous



## Sailing into war

The line has paid a grievous price to play its supportive role in 150 years of the nation's conflicts

### CONFLICT

In times of peace P&O carried administrators, businessmen, emigrants and their families to new homes and new duties throughout the Empire. In time of war the company transported soldiers to the front line.

The account of Operation Torch in 1942 given by Captain Mordant, a P&O veteran, in an interview for the forthcoming BBC documentary 'POSH' (to be broadcast this Thursday evening at 9.30) gives an idea of what it was like to be at the heart of a great convoy of troopships. It also provides an insight into the ambivalent nature of being a peacetime sailor forced to go to war.

At the time of Operation Torch, the invasion of North Africa in November 1942, Captain Mordant was aged 17 and a member of the crew of the *Viceroy of India*, one of the six P&O ships in a 20-strong convoy heading for Algiers.

"I was in *Viceroy of India*, which was our super ship", said Captain Mordant, "and on the morning after we had entered the Mediterranean the captain sent for me at daylight."

"When I got to the bridge this very senior man said to me, who was then the lowliest of the low, 'I'm sorry to wake you, laddie, but this is a sight you'll never see again and I think you ought to see it'."

There in front of us was the battle fleet. We were in the middle of this big passenger convoy of troop ships. Over on the starboard bow were about 60-odd ships of the cargo brigade and all around us was a naval escort. Whenever you looked on this perfectly clear day there were ships. It was unbelievable."

In a matter of hours the *Viceroy's* troops had disembarked but within a day the ship itself was destroyed by torpedoes as she steamed for home. Again Captain Mordant gives a graphic account of what it felt like to see a great ship go down.

"There was a very loud, resounding crash inside the ship at the stern end, as the bulk-heads went. The engine room began to flood and you could tell that she was going... fortunately I was able to climb down a rope ladder from the A deck to a life-boat."

Having been picked up by *HMS Boadicea*, an escorting Royal Navy destroyer, Captain Mordant watched the *Viceroy* sink.

"It was an awe-inspiring sight. You know this is your home and you know this is a large, impressive passenger ship and yet slowly, almost upright, she slips down by the stern, then pants up, before slipping down finally."

"Her funnels broke off as well as the bow and you could hear the rush as the air came up the front end of the ship. It was very distressing and everyone on the *Boadicea* was moved. It was like a country house sinking. It was, in fact,

the past disappearing because the *Viceroy* was never repeated."

The Second World War amounted to an expensive loss in men and tonnage for P&O. Almost 1,000 Indian seamen and 250 Europeans died in P&O or British India ships and within the whole P&O group, 182 ships, more than 50 per cent of the total, were lost.

The scale of the damage reflects the degree of P&O's involvement with the war effort and is evidence again of the way the fortunes of the company, its achievements as well as its difficulties, have been intimately bound up with British history since the days of Victoria.

Probably the first cooperation with the Royal Navy was in the China Sea in 1849. The P&O ship *Canton* was alongside *HMS Columbine* as it went into battle against a fleet of pirates just as the wind was falling and the junks were drawing away with their oars.

*Canton* at once made good *HMS Columbine's* lack of power by passing her a rope and towing her back into action. Victory ensued and *Canton's* final service to *Columbine* was to take her wounded back to Hong Kong.

By the Crimean War 11 of P&O's biggest and best ships, a third of the total tonnage, was working in the Black Sea, taking fresh soldiers into the Crimea itself and then removing the wounded to the notorious hospitals at Scutari. As well as carrying all forms of war materials, it has been calculated that 2,000 officers, 60,000 men and 15,000 horses were also moved by P&O in the course of the war.

Summoned swiftly into action to move men back from the Far East to Egypt, at the outbreak of the First World War, 30,000 Indian soldiers and their officers were carried to France in one sailing alone by British India, the "eastern wing" of the P&O group.

Providing transports alone was not, however, where the story ended. At the same time as the troop ships were heading westwards a number of P&O ships were being equipped with armaments and converted into armed merchant cruisers.

By the end of the third week of October the first BI casualty was reported - *Chikana*, a steamer, was sunk by the German light cruiser *Emden* (amazingly with no loss of life) in the middle of the Arabian Sea.

At the end of 1915 the

*Persia*, which had been carrying nothing more than people and mail, was torpedoed with a loss of 335. It was on a regular, indeed a well-publicized, run from Marseilles to Karachi. Its sinking signified to a horrified world that modern war meant that nobody was immune and nothing safe from attack.

Other of P&O's ships, which had been converted into armed merchant cruisers, had no expectation of immunity and received none. The *India* was sunk in the North Sea during the summer of 1915 and *Umeta* in the winter of the same year while in the Mediterranean.

With such a record, and the list extending month by month, P&O's war risk insurance grew massively. For example, the figure for 1915 was estimated at £180,000 but then had to be uprated to £250,000.

By the start of the Second World War shipping was even more vulnerable and immunity non-existent. During September 1939 12 P&O ships were converted into armed merchant cruisers although the inadequacy of their armament, compared with the strength of the German battlecruisers, was like pitting a blunderbuss against a machine gun. The results were soon seen when the *AMC*

*Rawalpindi* found herself facing the two battlecruisers *Scharnhorst* and *Gneisenau*. Within 15 minutes it was all over and 54 of the 65 P&O men on board were killed.

After the Battle for France the *Strathaird* took off 6,000 people from Brest and other P&O ships helped in the evacuations everywhere from Scandinavia down to the South of France.

By Easter 1940 all 103 of the BI ships were under official direction while P&O contributed 16 troop carriers. As during the First War the history consists of a long catalogue of losses.

In 1941, for example, five ships from P&O, 13 from BI as well as many others from the subsidiary companies were sunk. The year 1942 was no better with 10 P&O ships and 13 from BI lost.

P&O was again in the front line, landing troops on Juno, Sword and Gold beaches during the D-Day invasions.

In the Falklands campaign P&O ships were once again requisitioned by an Order in Council and six vessels made their way down to the South Atlantic carrying men, machines, arms, and ammunition. The educational cruise ship *Uganda* was converted to a hospital ship but no P&O ship nor any member of the crew were lost during the campaign.

The return of *Canberra* to Southampton made for P&O a shining conclusion to a role it hopes never to need play again.

Edward Fennell

As official stockbroker to P&O, Hoare Govett would like to congratulate them on a century and a half of achievement and wish them continuing success in the future.

HOARE  
GOVETT

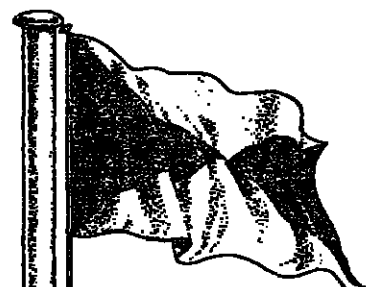
Hoare Govett Limited, Corporate Finance Division,  
4 Broadgate, London EC2M 7LE. Telephone: 01-601 0101.  
Telex: 297801 HORGGOV-G. Facsimile: 01-374 4494.

LONDON · NEW YORK · TOKYO · HONG KONG · SINGAPORE · MELBOURNE · AUCKLAND · CHANNEL ISLANDS · GLASGOW

# Take a bow.

Congratulations P&O on your 150th birthday.  
National Westminster Bank Group

Congratulations from  
Britannia Airways,  
on flying it so high  
for so long.

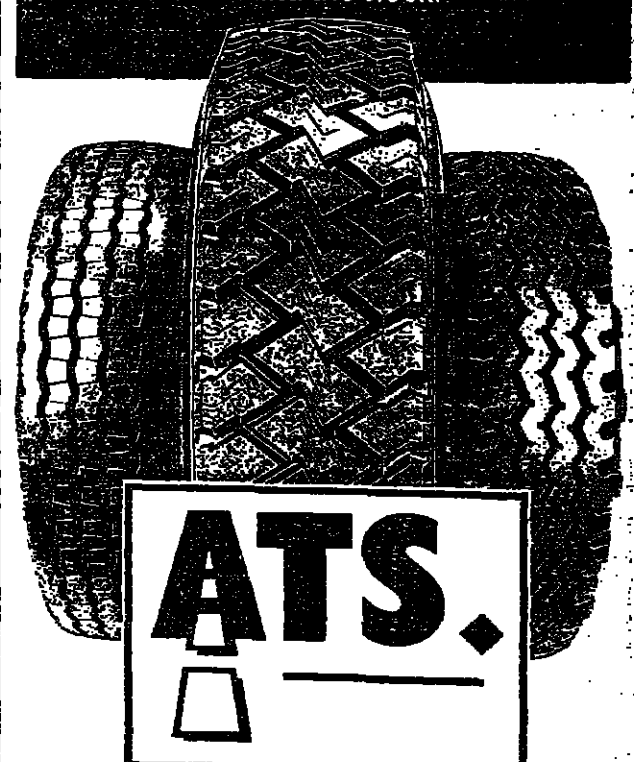


Britannia

Welcome abroad.

## NOBODY HAS MORE FOR COMMERCIAL VEHICLES.

Over 475 depots give you more choice, value and service across the country, around the clock.



ATS.

YOU GET MORE FROM  
BRITAIN'S BIGGEST

CONGRATULATIONS TO P&O GROUP  
ON THEIR 150th ANNIVERSARY  
FROM BRITAIN'S BIGGEST TYRE  
SPECIALIST.

هكزامن الاصيل



## LEGAL APPOINTMENTS

01-481 4481

LEGAL ADVISER  
Financial Services

Barrister or Solicitor, aged 30 - 45 years, with commercial experience gained in commerce or in private practice, is sought by a large internationally-known financial organisation to head up their established legal department in Essex. Provided the successful candidate has a good grounding in general commercial law, previous experience in the law of finance and banking, while an advantage, is not essential. The work will include the negotiation and drafting of a variety

of agreements concerning joint ventures (domestic and international), consumer credit transactions, lending agreements, etc. Negotiations with government departments and with EEC authorities, in relation to such matters as competition policy, will also be a major responsibility. A certain self-confidence would therefore be a useful attribute in this position. In addition to salary there will be a car and subsidised mortgage. For more information please telephone Sonya Rayner.

## Chambers

Recruitment

AND PARTNERS

Consultants

74 Long Lane, London EC1A 9ET  
Tel: 8951162 (01) 606 9371 Fax (01) 600 1793

It's not always  
what you know

هكذا من العمل

Regardless of whether you are about to qualify or already specialise, the chances are your career will be more profitable from talking with us.

Our philosophy of providing a personal, professional selection service to both candidates and client firms enables us to put our very detailed knowledge of the legal profession to your best possible use, and open doors which would otherwise remain closed.

We are not indiscriminate in the marketing of candidates, rather we ensure that the right contacts are made discreetly and with absolute confidentiality. Invariably that is sufficient to ensure the fresh challenge which you have been seeking, or the chance to 'win your spurs' before specialising.

Whatever your career aspirations or your time-table for achieving them, an informal no-nonsense meeting with us could set you on your way.

We look forward to hearing from you.

JAMES  
DAVIS  
&  
PARTNERS

LEGAL SELECTION

160 New Bond Street  
London W1Y 0HR England  
Telephone 01-629 4226  
Fax 01 491 7459  
Telex 298942

## SOLICITOR

Potters Bar, Herts c.£19,000

British Gas Eastern seeks to appoint an Assistant Solicitor (Conveyancing) who will be based at the Regional Headquarters in Potters Bar.

The work will involve dealing with a wide range of property-related matters (including large commercial developments) and advising management across a broad span of general legal issues. The job carries management responsibility within the Legal Department for the Conveyancing, Clerical and Typing sections.

Salary will be within the range £18,053-£20,685 plus £802 Metropolitan Weighting allowance.

To obtain an application form, please contact the Personnel Officer, HQ, British Gas plc Eastern, Star House, Mutton Lane, Potters Bar, Herts EN6 2PD. Tel: 0707 51151, ext 2503. Please quote ref: 7856.

An equal opportunity employer

British Gas  
Eastern

## CITY WESTEND

**AUTUMN QUALIFIERSTO £16K**  
Our clients, leading firms of solicitors in the City and Central London, have already recruited young lawyers due to start on completion of their articles in September and October. There is still a considerable demand for those who wish to specialise in company/commercial law, commercial and residential property, trusts and probate, litigation, town and country planning and other fields of law.

**PLANNING LAW £TO 19K**  
A solicitor of around 18 months PQE in Town and Country Planning is sought by a medium sized City practice with a substantial commercial property involvement. The successful applicant would have the opportunity to undertake a varied workload including large-scale commercial development matters.

**CONVEYANCING £TO £19K**  
One of London's leading firms in the field of commercial property has instructed us that they would be very keen to be introduced to recently-admitted solicitors who wish to gain experience in commercial conveyancing. Candidates need only have residential experience to date, but they must be intelligent, ambitious and have lively personalities. This is an excellent opportunity for a young solicitor to move into the first division.

**LITIGATION TO £17K**  
A civil and commercial litigation solicitor of around one year's PQE is required by a City firm of approximately fifteen partners. He or she will handle a varied workload with a heavyweight commercial bias.

**TRUSTS/PROBATE £TO 25K**  
A medium sized City practice requires a solicitor of at least three years PQE to join the private client department. As well as handling a workload of good quality trusts, probate and personal tax planning, the new recruit would be a strong contender for early partnership.

**MARINE LITIGATION £ NEG**  
Our client, an established City firm with a substantial shipping involvement, requires a solicitor of between one and four years PQE in good quality marine litigation. A competitive salary is available and a high-calibre senior applicant would have excellent prospects.

**COMPANY/COMMERCIAL & COMPETITIVE**  
We have been instructed by a dynamic medium-sized City firm with a clientele consisting of public and private companies, to recruit a company/commercial solicitor, of between one and three years' post-admission experience. He or she will have the opportunity to handle a varied and challenging workload. Ideally, applicants should have some expertise in the non-contentious aspects of banking and insolvency law.

**INTELLECTUAL PROPERTY £ NEG**  
A high reputable City practice seeks an Intellectual Property specialist with around three years PQE in both the contentious and non-contentious aspects. Applicants should have sciences to at least 'A' Level.

## Law Personnel

Staff specialists in the legal profession worldwide  
95 Aldwych, London WC2B 4JF Tel: 01-242 1281  
(ansaphone after office hours)

## Lawyers

British Nuclear Fuels plc, a world leader in the high technology area of nuclear fuel services, requires solicitors or barristers for the Legal Department at its Head Office in Cheshire.

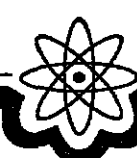
The department provides a comprehensive legal service covering all aspects of the Company's activities. The people appointed (male or female) will have the opportunity of dealing with a wide range of general industrial and commercial matters, as well as with subjects specific to the nuclear industry.

Candidates should have two or more years' experience since admission or call.

We offer a salary, currently under review, within the range £11,905 - £14,350 (including guaranteed bonuses) with opportunities to participate in other company bonus schemes. Relocation expenses to this pleasant area of Cheshire are also available in appropriate cases.

To apply, please write or telephone for an application form, quoting reference no 0649/TT to: Miss Liane Carroll, Personnel Department, Room D119, British Nuclear Fuels plc, FREEPOST, Risley, Warrington, Cheshire WA3 1BR. Tel (0925) 832041 or 833197.

BNFL

BURGES SALMON  
BRISTOL

We continue to have opportunities for high calibre solicitors for challenging and rewarding positions in this major commercial practice in the heart of one of the most attractive and thriving cities in the country.

## COMMERCIAL PROPERTY

We are looking for applicants with up to three years' admitted experience together with newly qualified solicitors to deal with all aspects of commercial conveyancing.

## CONVEYANCING

We require a conveyancer with 3/4 years' admitted experience to specialise in high class residential conveyancing and the residential aspects of landed estates.

## COMPANY &amp; COMMERCIAL

This department is seeking applications both from newly qualified solicitors and those with up to 4 years' post qualification experience.

## COMMERCIAL LITIGATION

We are looking for candidates with up to 2 years' admitted experience of commercial litigation or alternatively those lacking relevant experience but with a desire to specialise in this area.

## AGRICULTURAL

This department seeks applicants of up to 2 years' admission to deal with all non-contentious aspects of agricultural holdings, quota work and related matters. We are also seeking applicants for contentious agricultural work with a particular emphasis on agricultural insolvency. In both cases lack of previous experience need be no bar to those with a wish to specialise in these areas.

Please contact Adrian Llewellyn Evans,  
Burgess Salmon, Narrow Quay House, Bristol BS1 4AH  
Telephone: (0272) 276567.

A member of the M5 group of legal practices.

## Gabriel Duffy Consultancy

## AUTUMN QUALIFIERS

Are you considering a change after Articles? If so, the recruitment drive for high calibre qualifiers is now on. We have vacancies with well respected firms in all areas of the Law including, Banking, Company/Commercial, Commercial Property and Litigation.

COMMERCIAL  
CONVEYANCERS/  
COMMERCIAL PROPERTY

If this is a field in which you wish to specialise our clients, a progressive Central London firm, are recruiting solicitors of 1, 2, and 3 years PQE. Excellent salary and working conditions.

## BARRISTERS

If you have spent your pupillage in a Commercial or Chancery set of Chambers and a tenancy is not forthcoming - we can help you re-qualify.

For further details please contact Anna Groth on 01-831-2288 (days) or 01-584-3684 (eves and w/ends) or write with full c.v. to Gabriel Duffy Consultancy, 31 Southampton Row, London WC1B 5EH

TRADE  
MARKS  
MANAGER

We are seeking a Manager to join the Company's Legal Department based at Bourville, Birmingham who will be responsible for ensuring the protection of the Group's trade marks, compliance with the Group's Trade Mark Policy and the maintenance of the Group's trade mark records.

Applicants should be self motivated and good communicators. A professional qualification is desirable but not essential in the case of an applicant with suitable experience.

We offer a highly competitive salary and benefits package including, if necessary, relocation assistance.

Please apply in confidence with a complete c.v., to:  
Graham Shaw, (Ref: TMM),  
Group Personnel,  
Cadbury Schweppes plc,  
Bourville, Birmingham B30 2LU.

Cadbury  
Schweppes

## J. TICKLE &amp; CO

Require a Solicitor, preferably newly qualified, for their growing litigation department. The case load is varied and includes advising National Health Service clients on medical negligence and other personal injury claims.

Salary will be according to age and experience.

Please write with a full C.V., or seek further details from:

Tim Collins, J. Tickle & Co.,  
Solicitors, Victoria House,  
Vernon Place, London,  
WC1B 4DP.  
Tel: 01-405 2391

## LAW PUBLISHING

Butterworths, the leading UK law publisher, is looking for a Sub-Editor for Halsbury's Laws Service in Bell Yard, London WC2.

The post involves work on the three publications which together keep Halsbury's Laws up to date. Applicants should be Barristers, Solicitors or Law Graduates. Previous publishing experience is not necessary, but the ability to identify and assimilate changes in the law, to express legal concepts clearly and concisely and to work quickly and accurately is.

Salary and terms and conditions (including reading allowance, LV's, five weeks' holiday and 32 1/2 hour week) in accordance with NJJ agreement. Please reply with full CV to: Rosalind Miller, (Kingsway Personnel), Borough Green, Sevenoaks, Kent TN15 8PH.

Butterworths

DYNAMIC YOUNG PRACTICE  
Gloucestershire & Highly neg.

We are currently recruiting high-calibre Company/Commercial lawyers on behalf of a dynamic young practice situated in Gloucestershire. Candidates will be highly motivated individuals having served Articles and/or gained their post-qualification experience within a major London practice. An ideal opportunity for lawyers who wish to move out of a City environment but are keen to retain a quality caseload and an exceptional remuneration package. Prospects are excellent.

PROBATE/SETTLEMENTS/  
WILLS c.£18,000

Our client, a major City practice is currently recruiting an additional member for its expanding private client division. Candidates will ideally have at least two years relevant experience but newly qualified lawyers or Legal Executives wishing to specialise in this field will also be considered.

For further information contact  
CLAIRE WISEMAN on 01-387 5400

## LEGAL SELECTION SERVICES

DRAYTON HOUSE, GORDON STREET,  
BLOOMSBURY, LONDON WC1N 3AN  
TELEPHONE: 01-387 5400

MEDIUM SIZE FIRM OF  
CITY SOLICITORS

Require a Solicitor to undertake litigation. Mainly personal injury work for insurance Company Clients.

Relevant experience essential. Salary negotiable according to age and experience.

Please apply with full C.V. to  
Young Jones Hair & Co.,  
2, Suffolk Lane, London, EC4R 0AU.  
Ref: 33.

## HELP!

Assistant solicitor urgently required for expanding general practice in Kew Surrey. Good salary and prospects. Own car park and one minute from tube. Present holiday arrangements honoured.

Please phone  
01-948 6388 NOW.

Legal Resources  
LOCUM SERVICE

BE FLEXIBLE - TRY LOCUM WORK

- Considering a career change?
- Looking for variety?
- Semi-retired?

London and outside - For information contact  
Legal Resources Employment Agency  
18 John Street, London WC1N 3DL. Tel: 405 4985  
A Division of Reliance Resources Limited

## LEGAL LA CREME

## LEGAL EAGLE

£11,500

A high calibre Legal/LLP Sec is seeking to work within the Commercial Conveyancing department of this professional & established Legal practice. The successful applicant will be aged 24+ with high academic & some legal experience in the relevant departments.

CITY: 01 481 2345  
WEST END: 01 408 2264

abbatt

## WP PLUS

£11,000

Our client, a leading City Company are seeking to recruit a young Legal W.P. Sec who have experience in Litigation or Conveyancing in the City & supplement their team. Within a short time you will be working closely for one of the leading Senior Partners. The benefits & prospects are truly outstanding.

CITY: 01 481 2345  
WEST END: 01 408 2264

abbatt

## LITIGATION

£11,500

Large & well established legal practice are seeking two experienced solicitors to work in this expanding company. You must have previous experience in the Litigation & Commercial departments. Excellent salary package offered, including all the company benefits.

CITY: 01 481 2345  
WEST END: 01 408 2264

abbatt

## CONTINENTAL

£10,500 21+

Become part of Europe and join the EEC as Sec to three 2 monthly, newly Solicitors dealing with EEC law where you will be kept busy working with Brussels & V.P. clients. Long term & stable experience will ensure you one step up on the ladder in success.

CITY: 01 481 2345  
WEST END: 01 408 2264

abbatt

£10,000 pa  
LEGAL SECRETARY

For Senior Partner in Hamstead firm of solicitors specialising mainly in property and commercial matters. 3 years legal experience. Own office, holiday arrangement honoured.

Telephone 01 431 0393 ref MDG

war

BODY  
MORE  
OR  
MERCIAL  
VICLES.

give you more choice  
across the country  
and the coast.

TS.

GET MORE  
FROM  
Y'S BIGGEST  
TIONS TO PRO  
50th ANNIVERSARY  
Y'S BIGGEST  
REALIST



## MODERN PENTATHLON

### A positive side to defeat of Phelps

By Michael Coleman

The defeat of Richard Phelps by Graham Brookhouse in the national championships, at Milton Keynes at the weekend, has given the sport an uplift that cannot be exaggerated.

At last, Phelps has found a domestic challenger, especially in the two sports he had cornered for himself, swimming and running. It also means that two men will go forward with medal prospects to the world championships in May, this year, from August 2 to 9.

The two other members of the team (three to compete), Dominic Mahony and Peter Hart, also have event-winning potential, so the future has never looked so promising.

Fear over more drug disqualifications will make Moulton a much fairer contest, with fewer teams having the excuse to resort to chemical remedies for bronchial and other ailments.

In this climate, Phelps, Brookhouse and Mahony could win the swimming, while any combination of the four selected would dominate the running. Realization of this does wonders to morale.

Brookhouse must mean business. At 23, he has left his job as a physical education master at Stowe School and is training full time on the dole.

The women's team for their world championships, at Bensheim, West Germany, from August 6 to 10, will include Norman, Mandy Flaherty, Louise Ball and Sara Jane Cox. A notable absentee is the talented Teresa Burton, long a stalwart of the team but whose form did not justify selection. The decision was unanimous. It is now up to her to find the will-power of a Brookhouse to rectify matters next year.

## MOTOR RACING

### Fast tracks put Honda horsepower in saddle

By John Blunsden

There is no substitute for horsepower. That was the clear message that came out of the French Grand Prix on Sunday at Paul Ricard circuit on Sunday and with four of the next five races taking place on fast tracks — Silverstone, Hockenheim, then, after the tortuous Hungaroring, Zeltweg in Austria and Monza in Italy — the onus looks good for the Honda-powered Williams and Lotus teams.

Only a lack of stamina is likely to rob them of further victories in the weeks ahead. Alain Prost in particular can see a lot of hard work ahead if he is to complete a world championship treble.

"Even when I was using all the power I had [the two Williams drivers] were able to just turn up the boost and sweep past," he said. "I'm sure my McLaren was at least the equal of them in chassis performance but on circuits like this, power is all important and we just didn't have enough."

Without doubt, it was only their inability to obtain the optimum aerodynamic bal-

ance for the track conditions on Sunday afternoon, when the ambient temperature was 86 deg F and the track surface temperature 125 deg F, which prevented Ayrton Senna and his Lotus from giving the two Williams a closer run to the flag, but to finish fourth despite being lapped gives some indication of the level of dominance being achieved at the front of the field.

The French Grand Prix was a race which Nigel Mansell badly needed to win. He had sat on pole position five times out of six this year but on only one occasion had he been able to convert his domination of qualifying into a race-winning result.

To have missed out again would have given him a heavy burden to carry to Silverstone, especially as in the rival McLaren and Lotus teams the championship aspirations of Prost and Senna respectively remain paramount, whereas Williams are content for their two drivers to make their cases out on the track, just so long as they do not damage

team prospects by doing anything silly.

There may be little in the way of warm friendship between Mansell and Piquet but there is a great deal of mutual respect for each other's abilities, which is why, when one of them beats the other, the victory is especially sweet.

On Sunday, as often in the past, they played it tough but fair and in the end Mansell, by a tactical knock-out, won the race by confining himself to a single tyre stop, whereas Piquet opted for two, settled the issue in his favour, but only just.

Now the battle is to be re-joined at Silverstone, on an even faster circuit than Paul Ricard, one that invariably produces a wide margin of disparity between the title contenders and the also-rans. To witness Mansell, Piquet, Prost and Senna lapping the Northamptonshire track at over 150mph despite the addition of a slow chicane before Woodcote Corner should be one of the highlights of the season.

## FOOTBALL

### Metgod is signed by Tottenham

The midfield player, Johnny Metgod, signed for Tottenham Hotspur yesterday for £250,000. Metgod is seen by the Tottenham manager, David Platt, as the ideal replacement for the England player, Glenn Hoddle, who recently joined Monaco for £250,000.

The deal was agreed last week despite a desperate attempt by the Nottingham Forest man-

ager, Brian Clough, to keep the highly-rated former Dutch international.

Metgod said: "Spurs' style will suit me and I'm flattered that I'm regarded as a replacement for Glenn."

The West Bromwich Albion manager, Ron Saunders, has signed the Stoke City midfielder player, Tony Kelly, for £60,000.

Geoff Pike, of West Ham, has signed for Notts County for £35,000.

Burnley have given the goalkeeper, Joe Neenan, a free transfer.

The former Arsenal apprentice, Jason Ball, has joined Swansea City as the fourth division club's first summer signing.

## ROWING

### The show stopper that was Henley

By Jim Railton

The Henley Royal Regatta will be remembered not only for many fine races, which led to five course records, but also for incidents in the Silver Goblets and Nickalls' Challenge Cup final on Sunday.

The world champions in coxless pairs, the Pimenov twins, of the Soviet Union, for no apparent reason, suddenly stopped in a row. Did they crack under the relentless pressure from Great Britain's Steve Redgrave and Andy Holmes, the Olympic champions in coxless four and world champions in coxless pairs?

Some observers believe that the Soviet pair went off too fast at the start of the race but they are a crew with Olympic and world championship experience going back to 1980. Some feel that the Pimenov twins were testing the water before showing their real hand in the world championships in Copenhagen next month, but their Silver Goblets defeat will remain as a psychological scar.

For the first time in the world championships this year it will be possible to double up and the coxless pairs and coxless fours will be on separate days. They will take a superhuman effort to achieve two world gold medals but Redgrave and Holmes appear to have these qualities and may well attempt a world double. They are a superb racing machine.

In Europe's top regatta in Lucerne this weekend they will contest the coxless pairs on Saturday and the coxless fours on Sunday. I do not think the Pimenovs will contest the coxless pairs in Lucerne; they are likely to be drafted into the coxless four. We may have seen



Cruising down the river: Redgrave, half of the pairs machine

the last of the Pimenovs as coxless pair world contenders.

But Redgrave's and Holmes' exhibition (or is it euphoria?) has been their own. Many friends who support the sport. Last year in a heat of the Goblets against a young, inexperienced crew from East Anglia, Redgrave and Holmes stopped briefly in the race so that Holmes could remove his sweater. That did not go down at all well.

After the Pimenovs stopped on Sunday Redgrave and Holmes paddled down the course to the finish, waving to the crowd, and apparently with many this did not go down well either. I see their point in not

But their victory signs were an affront to the Soviet pair. The Britons were awarded a false start before a stroke was rowed in the final for rowing back up the course after their semi-final wave to the crowd while a race was in progress.

It is natural and appreciated at most Continental regattas to row back and wave to the crowd: but these courses are multistage. It would be a pity if one of Great Britain's most talented teams lost any more supporters. They need counselling on how to curb their exhilaration, particularly at Henley.

## GYMNASTICS

### Growth of festival for global recreation

By Peter Aykroyd

The world's largest gymnastics event begins today in Herne Bay, when 18,000 competitors from 25 nations start five days of gymnastic and acrobatic displays at the eighth international gymnastics.

Britain has sent its largest contingent yet to take part in the popular festival. Some 185 British gymnasts in nine club teams will demonstrate their skills alongside participants of all ages, from as far away as Australia and Japan.

The number of Britons at Herne Bay besides that of the Swiss, who total 3,700. Indeed, the main Swiss display involves no fewer than 2,700 gymnasts.

The average demonstration, however, is not so ambitious. It consists of 25 to 30 performers who link the grace of gymnastics and dance with patterns to music in a 25-minute routine.

Britain's nearest equivalent to a gymnastics festival is the annual Perth festival of recreational gymnastics in May. This year, 300 gymnasts presented team exercises in a relaxed, non-competitive atmosphere. The gymnastics concept is also being tried out in Liverpool.

The first world gymnastics was founded in 1953 by Johan Sorensson, a Swedish doctor from Gothenburg. He was, at the time, aged 102, knowing that the gymnastics movement, with its appeal of mass participation, had grown to include countries beyond its base of the Low Countries, Switzerland and Scandinavia.

However, there was a setback to total world-wide expansion in the 1970s when Eastern bloc nations withdrew from the movement. But gymnastics now has the support of the Federation Internationale De Gymnastique and the next decade may see the return of Eastern Europe.

## Law Report July 7 1987

### Right of entry to UK for elderly dependants

Regina v Immigration Appeal Tribunal, Ex parte Swaran Singh and Others

Before Lord Justice Dillon, Lord Justice Nicholls and Sir Frederick Lawton [Judgment July 6]

So far as elderly parents were concerned, the object of rule 52 of the Statement of Changes in Immigration Rules 1983 (HC 169) was plainly humanitarian. Persons settled here, and who had the means to support them, were entitled to have their elderly parents come to live here. If the elderly parents were wholly or mainly dependent on the children settled here and if the elderly parents were "without other close relative in their own country to turn to".

Whatever the elderly parents might turn to their other close relatives in their own country, it had to be something that the other close relatives would, if turned to, be able and willing to provide. Otherwise the rule made no sense at all.

The Court of Appeal so held in a reserved judgment, dismissing an appeal by the Immigration Appeal Tribunal from an order of Mr Justice Simon Brown (The Times February 20, 1986) that a decision of the tribunal be quashed. The tribunal sought to set aside that order and sought the dismissal of applications for judicial review of Mr Swaran Singh, Mrs Chint Kaur, Mr Jaswant Singh and Mr Havinder Singh.

Mr Nigel Fleming for the tribunal; Mr Sighnathul Kadri for the applicants.

LORD JUSTICE DILLON said that the two principal applicants, Mr Swaran Singh and Mrs Chint Kaur, were the elderly parents, aged 67 and 63 respectively at the date of the entry certificate officer's decision, of their sponsor, Mr Nirmal Singh, who had been settled in the United Kingdom for many years, and had since about 1978 been supporting the applicants by remittances from here to India.

The two other applicants, Mr Jaswant Singh and Mr Havinder Singh, were younger sons of the principal applicants. They would have been entitled to enter the UK as dependants of the principal applicants if the principal applicants were entitled to enter.

The question was what under rule 52 of HC 169 the elderly parents were to turn to their other close relatives for in their own country.

Mr Justice Simon Brown took it as a principle firmly settled and entrenched in this area of law that what the applicant had to turn to the other close relative for was the provision of a home or financial support, which that relative would be able and willing to provide.

On that view, all that the phrase sought to achieve was that, even though the applicant was in fact wholly or mainly

supported financially by his child in this country, he could not claim settlement here under the rule if he had another close relative in his own country who would be able and willing to provide him with a home and financial support if turned to: see *R v Immigration Appeal Tribunal, Ex parte Bastampillai* (1983) 2 All ER 844 and *R v Immigration Appeal Tribunal, Ex parte Dadithai* (QB, unreported, October 24, 1983).

All the parents' circumstances should be taken into account including the financial or other support being received from the parents' child or children settled in the UK or from any other close relative.

An alternative approach, cited by the adjudicator in his decision in the present case, was the approach of the Immigration Appeal Tribunal in the case of *Said Mar Jan* decided on April 27, 1984. It was there stated that in the opinion of the tribunal the expression "they must be without other close relatives in their own country to turn to" contemplated a situation where a person was isolated from his or her close relatives and was unable to turn to them for those things for which a person could normally expect to turn to his family, such as companionship, affection, discussion of problems and courses of action, advice or physical help, that was not an exhaustive definition.

On that view, all that the phrase sought to achieve was that, even though the applicant was in fact wholly or mainly

Every case had to be judged on its own facts and the question asked: is the applicant dependent on an accident to a parent, thousands of miles away with no one to cope.

There were several points about *Said Mar Jan* case. The decision of the tribunal on the facts, as they appeared from the transcript, appeared to be extremely harsh and probably wrong.

The phrase in the rule "without other close relatives in his or her country to turn to" imported "to turn to in case of need" — any sort of need which might afflict elderly parents living together, or a widowed mother, or a father who was a widower aged 65 or over. What need might be would depend on the facts of the particular case.

But what had to be covered was not merely the need of loneliness and isolation which was indeed often a burden to elderly people. There might also be a need for a home and financial support. But there were many other circumstances in which elderly parents might need help and support from a child or other close relative.

One obvious instance was the need for some one to assist in the event of chronic illness. Another, more important in His Lordship's view, was the need for a close relative to turn to, and who would be able and willing to cope, in the event of accident or sudden emergency to the elderly parent.

It was difficult to imagine anything more worrying to a loving child settled here than the fear of an accident to a parent, thousands of miles away with no one to cope.

So far as the principal applicants here were concerned, on the evidence before the court, the two younger applicants were too young and immature to satisfy the requirements of the rule as close relatives to whom the principal applicants could turn to need.

The adjudicator was also right in holding that the married daughters, two of whom had their own children to look after, lived far away and were not in a position to satisfy the needs of the applicants.

The case turned against the applicants before the adjudicator because the principal applicant, Mr Swaran Singh, had a brother, Mr Joginder Singh, who lived in the same village as the applicants.

There was some conflict of evidence about the facts. Accordingly, the case should be left to be determined by the appeal tribunal, on appeal from the adjudicator, on whatever evidence might then be put before the tribunal, and in the light of the views on the law expressed by the court.

Lord Justice Nicholls and Sir Frederick Lawton agreed.

Solicitors: Treasury Solicitor; Wm Bache & Sons, West Bromwich.

### Solicitor practising from home had no office open to public

In re a Solicitor

Before Lord Lane, Lord Chief Justice, Mr Justice Leonard and Mr Justice Rose [Judgment July 3]

A solicitor who practised from his home, corresponding with clients from that address and retaining the usual solicitor-client relationship but without actually meeting the clients at that address, did not have an office which was "open to the public" within the meaning of rule 2(b) of the Solicitors Practice Rules 1974 made pursuant to section 31 of the Solicitors Act 1974 and published by the Law Society.

The Queen's Bench Divisional Court so held when it dismissed an appeal by the Law Society from a decision of the disciplinary tribunal of the Law Society on September 17, 1986, which had found that the allegation that the solicitor had failed to comply with the rules had not been substantiated since the office was not open to members of the public.

Rule 2 provides: "A solicitor shall ensure that every office where he or his firm practises is and can reasonably be seen to be properly supervised in accordance with the following minimum standards: (a) Every such office shall be managed by either a solicitor holding a practising certificate... Such solicitor... shall normally be in attendance at that office during all the hours when it is open to the public; (b) Every such office shall be attended on each day when it is open to the public by a solicitor who holds a practising certificate and has been admitted to comply with the rules, being either a principal or a solicitor employed by the firm, and who shall spend sufficient time at such office to ensure adequate control of the staff employed there and afford requisite facilities for consultation with clients."

Mr John P. Whitaker for the Law Society; Mr Eldred Tabachnik, QC and Mr Adrian Lynch for the solicitor.

The LORD CHIEF JUSTICE said that the solicitor practised from an office at home, held a

practising certificate, was in practice for less than three years at the relevant period and he was insured. He held clients' money, had an accountant and used the familiar headed note paper that solicitors used.

He met clients at his homes or at court, wrote to clients and received replies at the address and appeared before courts and tribunals on his clients' behalf. There was no namelplate.

It was conceded that the office was not attended by a solicitor holding a practising certificate and having been admitted for at least three years.

His Lordship said that the essential question was whether the office was "open to the public". It was to be observed that the object of the rule when it was drafted was probably to

ensure that at all times when business was conducted there should be a person qualified for at least three years available to supervise staff and ensure there were requisite facilities.

Mr Whitaker submitted that "open" in the sub-paragraph should be construed as a place where someone was present and available to give advice whether the front door was open or not.

Mr Tabachnik contended that the words should be given their ordinary natural meaning: "office" in the rule meant a physical building and the relevant place had to be so described before the sub-paragraph applied.

His Lordship accepted the submissions of Mr Tabachnik that "open" should be given a

broader meaning so that, *inter alia*, there were times when an office was open and when it was closed and it took its meaning from the context in which it was used, being reinforced by the words "to the public".

If the draftsman of the rule intended to present a situation was covered he could have used more appropriate words to put the matter beyond doubt. Any doubt had to be resolved in the solicitor's favour since a finding against him would have penal consequences.

MR JUSTICE LEONARD, agreeing, said that the opening words of rule 2(b) contemplated the situation when the solicitor was at the office with the client. In the instant case, the clients did not go to an office and the

words had to be given their natural meaning.

MR JUSTICE ROSE, agreeing, said that it was common ground that the mischief the rule aimed to prevent could be ascertained from the terms of the rule itself. The rule imposed a duty of management under sub-paragraph (a) and a duty of attendance by an experienced solicitor under (b), but it was not intended to prevent a solicitor under (b) from three years' admission could not do work unless properly supervised.

Rule 2 started by referring to supervision of the office. Thus, it had to have a physical entity to which the rule did not refer to within the office.

Solicitors: Hempsons; Laurence Kingsley, New Malden.

### Order relying on sale of home discharged

Kiely v Kiely

Before Lord Justice Fox and Mr Justice Booth [Judgment July 3]

It would be an improper exercise of discretion for a court to make a lump sum order against a husband which if he was unable to discharge would render him liable to legal sanctions.

The Court of Appeal so held in allowing an appeal by a husband, Mr Cavan T. Kiely, from a decision of Judge Hutton sitting at Gloucester County Court on October 17, 1986, that each of the two children of the marriage be paid from the family to be paid when the younger child attained 18 or on the sale of the matrimonial home, whichever was sooner.

Mr Richard Gordon for the husband; Miss June Rodgers for the wife.

MRS JUSTICE BOOTH said that the parties married in 1970 and were divorced in 1982. By a consent order the matrimonial home was transferred to the wife subject to the existing mortgage and subject also to a charge in the husband's favour for 50 per cent of the equity.

That charge was not to be enforced by the husband except (a) by agreement (b) on the wife's death, or (c) on a permanent cohabitation with another man or (d) on the further order of the court. No provision was made for the sale of the matrimonial home on the both children ceasing to reside in it. The husband was to make periodical payments to the wife and children.

After some time the husband ceased to make any periodical payments and in March 1985 he registered reduced the payments. The wife applied and at the same time applied for lump sum in favour of the children.

The judge dismissed the wife's appeal on periodical payments. Nevertheless he agreed to the lump sum application and held that he had jurisdiction to make such an award.

The judge found that the husband did not have the resources from which he could pay a lump sum unless the matrimonial home was sold and the benefit of his charge was realized. But the judge concluded that it would not be right to order the sale of the home

until the younger child had attained 18 when the children might find a lump sum very useful for setting up a home or a business. The judge then made the order which was the subject of the present appeal.

Lump sum orders in favour of children, in particular children of parents with limited means, were rare. The power to do so derived from section 23(1)(b) of the Matrimonial Causes Act 1973 and in deciding whether or not to exercise its discretion to do so the court was required to have regard to the matters contained in section 25(ii) of the 1973 Act, as amended by the Matrimonial and Family Proceedings Act 1984.

In considering the resources of the parents, the judge found on the undisputed facts that the husband could not pay a lump sum at the present time and that it was unknown whether he could raise the money when the younger child attained 18 other than by the realization of his interest in the home.

In the likely event that the husband would otherwise be unable to pay the lump sum, the sale of the matrimonial home would then be necessary to enable him to comply with

the order. If the husband was not to be in contempt of court at the time the younger child attained 18 the sale of the home would be a necessity.

Although it was likely that the realization of the husband's charge would produce sufficient resources, that was not a certainty. In these circumstances, it seemed to be an improper exercise of the court's discretion to make a lump sum order which if the husband was unable to discharge would render him liable to legal sanctions.

In her Ladyship's judgment the judge wrongly exercised his discretion. None of the matters to which he was bound to have regard under section 25 supported the granting of such relief. There was no evidence of need on the part of the children or special circumstances which called for capital provision to be made for their benefit and the husband did not have the means to provide such money other than by the sale of the property which was the children's home.

The judge's order should be discharged.

Lord Justice Fox agreed.

Solicitors: Tayntons; Gloucester; Rowberry Morris; Gloucester.

### Forces' half-yearly promotions

Royal Navy  
The provisional Royal Navy and Royal Marines selections for promotion to date June 30 are confirmed.

The following provisional Royal Navy and Royal Marines selections have been made for promotion to date December 31, 1987:

General List  
SEAMAN  
Commander to Captain

A J Bannister; M Rotherham; P C W Barrow; T D Elliott; J J Hughes; J A Sebert; S W McKenna; G R Mearns; J F Somerville; J H A Armstrong.

Commander to Captain  
A J Bannister; M Rotherham; P C W Barrow; T D Elliott; J J Hughes; J A Sebert; S W McKenna; G R Mearns; J F Somerville; J H A Armstrong.

Commander to Captain  
A J Bannister; M Rotherham; P C W Barrow; T D Elliott; J J Hughes; J A Sebert; S W McKenna; G R Mearns; J F Somerville; J H A Armstrong.

Commander to Captain  
A J Bannister; M Rotherham; P C W Barrow; T D Elliott; J J Hughes; J A Sebert; S W McKenna; G R Mearns; J F Somerville; J H A Armstrong.

Commander to Captain  
A J Bannister; M Rotherham; P C W Barrow; T D Elliott; J J Hughes; J A Sebert; S W McKenna; G R Mearns; J F Somerville; J H A Armstrong.

Commander to Captain  
A J Bannister; M Rotherham; P C W Barrow; T D Elliott; J J Hughes; J A Sebert; S W McKenna; G R Mearns; J F Somerville; J H A Armstrong.

Commander to Captain  
A J Bannister; M Rotherham; P C W Barrow; T D Elliott; J J Hughes; J A Sebert; S W McKenna; G R Mearns; J F Somerville; J H A Armstrong.

Commander to Captain  
A J Bannister; M Rotherham; P C W Barrow; T D Elliott; J J Hughes; J A Sebert; S W McKenna; G R Mearns; J F Somerville; J H A Armstrong.

Commander to Captain  
A J Bannister; M Rotherham; P C W Barrow; T D Elliott; J J Hughes; J A Sebert; S W McKenna; G R Mearns; J F Somerville; J H A Armstrong.

Commander to Captain  
A J Bannister; M Rotherham; P C W Barrow; T D Elliott; J J Hughes; J A Sebert; S W McKenna; G R Mearns; J F Somerville; J H A Armstrong.

Commander to Captain  
A J Bannister; M Rotherham; P C W Barrow; T D Elliott; J J Hughes; J A Sebert; S W McKenna; G R Mearns; J F Somerville; J H A Armstrong.

Commander to Captain  
A J Bannister; M Rotherham; P C W Barrow; T D Elliott; J J Hughes; J A Sebert; S W McKenna; G R Mearns; J F Somerville; J H A Armstrong.

Commander to Captain  
A J Bannister; M Rotherham; P C W Barrow; T D Elliott; J J Hughes; J A Sebert; S W McKenna; G R Mearns; J F Somerville; J H A Armstrong.

Commander to Captain  
A J Bannister; M Rotherham; P C W Barrow; T D Elliott; J J Hughes; J A Sebert; S W McKenna; G R Mearns; J F Somerville; J H A Armstrong.

Commander to Captain  
A J Bannister; M Rotherham; P C W Barrow; T D Elliott; J J Hughes; J A Sebert; S W McKenna; G R Mearns; J F Somerville; J H A Armstrong.

Commander to Captain  
A J Bannister; M Rotherham; P C W Barrow; T D Elliott; J J Hughes; J A Sebert; S W McKenna; G R Mearns; J F Somerville; J H A Armstrong.

Commander to Captain  
A J Bannister; M Rotherham; P C W Barrow; T D Elliott; J J Hughes; J A Sebert; S W McKenna; G R Mearns; J F Somerville; J H A Armstrong.

Lightfoot; A G Hicks; G R Profit; J S Allison; T C Elworthy; J E Houghton; B N J Kyle; G M Ferguson; G E Winch.

SENIOR DUTIES BRANCH  
WING COMMANDER TO GROUP CAPTAIN

Wing Commander to Group Captain  
Wing Commander to Group Captain

Wing Commander to Group Captain  
Wing Commander to Group Captain







## Chance to see football gala

The Times today offers the opportunity to win a pair of the best seats at the greatest football party of the year - the League Centenary Classic, at Wembley on Saturday, August 8.

The match, sponsored by Mercantile Credit, will feature Bobby Robson's League XI against Terry Venables' Rest of the World XI. The players are likely to include Peter, Michel Platini, Gary Lineker, Bryan Robson, Peter Shilton and Ian Rush.

The winner of the free competition today - part of our Summer of Sport series - will be there to join in the gala occasion, before moving on to the Bloomsbury Crest Hotel for an overnight stay.

To enter, study the five questions below, write your answers on the entry form, complete the other details, and send it to us. The sender of the first correct entry to be opened after the closing date, next Monday, will receive the prize.

Here are the questions:

1. Name the substitute for Manchester United in the 1968 European Cup final.
2. Name the five players Bobby Robson has selected to play left back for England.
3. Name the two clubs that have won all three major European club competitions.
4. Name the last footballer to score on his international debut for England.
5. Which present Liverpool player was accompanied at a previous club by two colleagues holding World Cup winners' medals?



### ENTRY FORM

NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

TELEPHONE \_\_\_\_\_

ANSWERS

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

4. \_\_\_\_\_

5. \_\_\_\_\_

Send your entry to:

League Centenary Competition,

The Times,

1 Pennington Street,

London, E1 9XN

The closing date for entries is

Monday, July 13. No correspondence

will be entered into.

The Sports Editor's decision is

final. Employees of News International

plc are not eligible to enter.

NEXT TUESDAY: A chance to

win a luxury trip for two with

Dairy Crest, a major sponsor of

British athletics, to the world

championships in Rome.

Rain relents to allow the sunnier aspects of a fine festival to shine through

# Wimbledon '87 one to savour

By Rex Bellamy, Tennis Correspondent

Wimbledon is back on course. For the second year running it was a great sporting festival in which the game's celebrities absorbed competitive and emotional stress with no more than fleeting hints of the tantrums that had briefly become familiar.

There were plenty of smiles on court, even sporadic outbursts of laughter. On the other hand, two or three of the men seemed to regard spitting in public as acceptable, which it is not.

In addition to the tennis, there were many moments to savour. Tim Wilkinson provided two: when his cap button stuck in his racket and a ruined clip demanded an instant change of shorts. A pigeon strutted about the court, interrupting a doubles in which Ken Flach and Robert Seguso beat Guy Forget and Yannick Noah. In the final Flach and Seguso casually shared a banana during a changeover.

Finally came the joyous, startling sight of Pat Cash clambering over a scoreboard to embrace those who had helped him and those who meant most to him. The new men's singles champion was among the four Australians, the contest championship finals. It is good to see them striding the peaks again.

## More room at the top

Martina Navratilova broke one Wimbledon record and equalled another but, in future, can take nothing for granted except trouble. There is more room at the top these days. This year there have been four fortnight-long tournaments incorporating the traditional five events. Steffi Graf won two singles titles, Miss Navratilova and Hana Mandlikova one each.

The men's championships went to Stefan Edberg, Miloslav Mecir, Ivan Lendl and Cash in turn. The mixed titles also had four different winners. But Miss Navratilova and Pam Shriver won three out of four doubles and Anders Jarryd and Seguso each appeared twice (with a variety of partners) in the list of men's doubles champions.

Miss Graf is the obvious

successor to the Navratilova-Event regime but no man has established a similar status. There was even a time last week when it seemed possible that Jimmy Connors might win his third Wimbledon championship in 14 years.

Peter Doherty earned himself a few beers by knocking Boris Becker out of the running. In comparing the men who beat him in last year's final and this year's, Lendl said: "They're both great on grass. Cash plays more strategic tennis, without that much power. Becker just uses brute force."

For the first time since 1931 three men from the same European nation (Sweden) reached the last eight of the singles. For the first time since the mid-1970s two Soviet citizens, Natalia Zvereva and Alexander Volkov, advanced to the last 16.

## The long days were fun

Emilio Sanchez was the first Spaniard in the last 16 since Manuel Orantes in 1974 and, with Sergio Casal, made up the first Spanish team to contest the men's doubles final since 1923. Flach and Seguso won that match from two sets down, the first time that has happened in a Wimbledon final since 1927, when it occurred in both singles and doubles.

Jo Durie and Jeremy Bates, whose total prize-money from the tournament was £18,835 and £20,665 respectively, brought down the curtain with Britain's first mixed doubles triumph since Dorothy Round and Fred Perry were champions in 1936. The mixed event no longer attracts the distinguished players it used to, but any grand slam title is to be cherished. Another British pair, Anne Hobbs and Andrew Castle, were runners-up for the Australian title in January.

There was a deliberate reduction in the number of people admitted to the grounds. This, plus rain, cut the attendance for the first week. But the programme for the sunny second week was so attractive that, ultimately, the attendance of 395,811 was only 4,221 down on the 1986 total.

# Russians enhance reputation of Roehampton

By a Special Correspondent

This year's Wimbledon qualifying tournament at Roehampton again lived up to its reputation as the place to spot champions of the future, with two of the brightest young players to emerge coming from the Soviet Union.

Aleksandr Volkov, aged 20, and Andrei Olkhovski, 21, went on to make numerous friends in SW19 with their exciting brand of stroke-play. They are both training to become PE teachers.

Volkov, in particular, had a remarkable Wimbledon, beating six opponents more highly ranked than himself.

In the qualifying tournament he accounted for Ricardo Acuna, Brian Teacher and Bud Cox. He followed this up with three more wins at Wimbledon, defeating

Larry Stefanki, Bill Scanlon and the seeded Brad Gilbert.

Thus he had beaten five Americans and the Cuban, Acuna, who has a win against Pat Cash to his credit. Volkov was finally beaten by Jarryd in four close sets on the second Tuesday.

The modest Volkov attributes such achievements to his recently acquired backhand, which, he says, "has made a lot of difference technically". Stefanki reckons that Volkov has improved all-around since they met last year, when Stefanki won. His return of the second serve, the American says, is "an outstanding improvement".

Olkhovski admits to playing very competently in tie-breaks.



Images of Wimbledon: Jimmy Connors, a former champion, makes a sad exit (top left). Martina Navratilova is offered a drink by her trainer, Randy Crawford, as she receives advice from Renee Richards (top right). Miss Navratilova puts a consoling arm around Chris Evert after beating her in the semi-final (centre, right). A stampede for the Centre Court

# ROLL OF HONOUR

Men's singles: Pat Cash (Aus). Runner-up: I Lendl (Cz)

Women's singles: Martina Navratilova (US). Runner-up: S Graf (WG)

Men's doubles: Ken Flach and Robert Seguso (US). Runners-up: S Casal and E Sanchez (Sp)

Women's doubles: Claudia Kohde-Kilsch (WG) and Helena Sukova (Cz). Runners-up: B Nagelsen (US) and P D Smylie (US)

Mixed doubles: M Bates and J Durie (GB). Runners-up: D Cahill and N Provis (Aus)

Men's 35-and-over singles: T R Gullikson (US)

Men's 35-and-over doubles: T E Gullikson and T R Gullikson (US)

Boys' singles: D Nargiso (It)

Boys' doubles: J Stollensberg and T Woodbridge (Aus)

Girls' singles: N Zvereva (USSR)

Girls' doubles: N Medvedeva and N Zvereva (USSR)

Woodford, also looks distinctly promising.

The qualifying provides a further opportunity for the game's amateur professionals. In 1986 it was the South Africans who featured heavily - four out of seven making the singles draw. Two of these, Christo van Rensburg and Michael Robertson, then distinguished themselves at the championships.

This year van Rensburg, like Volkov, worked his way through to the last 16 before going out to Zivgiovic. The South African is ranked fourth. Robertson, aged 25, progressed to the semi-finals of the mixed doubles.

ATP computer points to earn the right to try to qualify for certain big tournaments. However, as Stefanki claims, "Any guy can realistically make the last eight of these championships."

Aged 27, he first came to prominence in 1984 when he contested the final at Queen's with John McEnroe. Last week, he took Peter Doherty four hours and 24 minutes to defeat Shivers in a third-round match.

Of the other qualifiers, Richie Reneberg, the United States college champion, and the Romanian teenager, Christian Saccau, had the distinction of taking sets off Ivan Lendl. The Australian left-hander, Mark

He won all he played at Roehampton, kept Andrei Castle on court for three hours before losing to him in the first round. "My concentration in the tie-break is very good," he says.

Volkov is ranked 503 on the ATP computer. Olkhovski is 277. This, he thinks, after almost a decade in the tennis wilderness, players from the Soviet Union are re-establishing their presence at the top.

The decision to take tennis back into the Olympics next year appears to be the primary reason. Victor Yashchuk, general secretary of the Soviet Tennis Federation, confirms: "To us the Olympics are the most important of all."

He believes that players such as Andrei Chesnokov - who beat Mats Wilander in Paris

last year - and Volkov, have "top 10" potential.

Americans traditionally do well at Roehampton. This year seven made it through, and the pick of an excellent crop was Left Shivers. Although computer-ranked at 166, he has confirmed his standing as a high-class performer on grass.

For the first time since 1984 when he contested the final at Queen's with John McEnroe, last week, he took Peter Doherty four hours and 24 minutes to defeat Shivers in a third-round match.

Of the other qualifiers, Richie Reneberg, the United States college champion, and the Romanian teenager, Christian Saccau, had the distinction of taking sets off Ivan Lendl. The Australian left-hander, Mark

He won all he played at Roehampton, kept Andrei Castle on court for three hours before losing to him in the first round. "My concentration in the tie-break is very good," he says.

Volkov is ranked 503 on the ATP computer. Olkhovski is 277. This, he thinks, after almost a decade in the tennis wilderness, players from the Soviet Union are re-establishing their presence at the top.

The decision to take tennis back into the Olympics next year appears to be the primary reason. Victor Yashchuk, general secretary of the Soviet Tennis Federation, confirms: "To us the Olympics are the most important of all."

He believes that players such as Andrei Chesnokov - who beat Mats Wilander in Paris

last year - and Volkov, have "top 10" potential.

Americans traditionally do well at Roehampton. This year seven made it through, and the pick of an excellent crop was Left Shivers. Although computer-ranked at 166, he has confirmed his standing as a high-class performer on grass.

For the first time since 1984 when he contested the final at Queen's with John McEnroe, last week, he took Peter Doherty four hours and 24 minutes to defeat Shivers in a third-round match.

Of the other qualifiers, Richie Reneberg, the United States college champion, and the Romanian teenager, Christian Saccau, had the distinction of taking sets off Ivan Lendl. The Australian left-hander, Mark

He won all he played at Roehampton, kept Andrei Castle on court for three hours before losing to him in the first round. "My concentration in the tie-break is very good," he says.

Volkov is ranked 503 on the ATP computer. Olkhovski is 277. This, he thinks, after almost a decade in the tennis wilderness, players from the Soviet Union are re-establishing their presence at the top.

The decision to take tennis back into the Olympics next year appears to be the primary reason. Victor Yashchuk, general secretary of the Soviet Tennis Federation, confirms: "To us the Olympics are the most important of all."

He believes that players such as Andrei Chesnokov - who beat Mats Wilander in Paris

last year - and Volkov, have "top 10" potential.

Americans traditionally do well at Roehampton. This year seven made it through, and the pick of an excellent crop was Left Shivers. Although computer-ranked at 166, he has confirmed his standing as a high-class performer on grass.

For the first time since 1984 when he contested the final at Queen's with John McEnroe, last week, he took Peter Doherty four hours and 24 minutes to defeat Shivers in a third-round match.

Of the other qualifiers, Richie Reneberg, the United States college champion, and the Romanian teenager, Christian Saccau, had the distinction of taking sets off Ivan Lendl. The Australian left-hander, Mark

He won all he played at Roehampton, kept Andrei Castle on court for three hours before losing to him in the first round. "My concentration in the tie-break is very good," he says.

Volkov is ranked 503 on the ATP computer. Olkhovski is 277. This, he thinks, after almost a decade in the tennis wilderness, players from the Soviet Union are re-establishing their presence at the top.

The decision to take tennis back into the Olympics next year appears to be the primary reason. Victor Yashchuk, general secretary of the Soviet Tennis Federation, confirms: "To us the Olympics are the most important of all."

He believes that players such as Andrei Chesnokov - who beat Mats Wilander in Paris

last year - and Volkov, have "top 10" potential.

Americans traditionally do well at Roehampton. This year seven made it through, and the pick of an excellent crop was Left Shivers. Although computer-ranked at 166, he has confirmed his standing as a high-class performer on grass.

For the first time since 1984 when he contested the final at Queen's with John McEnroe, last week, he took Peter Doherty four hours and 24 minutes to defeat Shivers in a third-round match.

Of the other qualifiers, Richie Reneberg, the United States college champion, and the Romanian teenager, Christian Saccau, had the distinction of taking sets off Ivan Lendl. The Australian left-hander, Mark

He won all he played at Roehampton, kept Andrei Castle on court for three hours before losing to him in the first round. "My concentration in the tie-break is very good," he says.

## Johnson's error hands match to Hallett

From a Special Correspondent, Sydney

Joe Johnson made a costly miscalculation to present Mike Hallett with a semi-final position in the £100,000 Winfield Australian Masters here yesterday. The former world champion cleared the table in the final frame, not realising that he needed snookers to win, and handed Hallett a 293-280 aggregate victory. "I made a mistake with the score because I still thought there was a frame left to play," Johnson said. "I feel like a total idiot."

Hallett, celebrating his 28th birthday, had looked to be comfortably on course as he led by 91 points in the five-frame aggregate quarter-final, but Johnson kept his hopes alive with a fine break of 33. But when Johnson broke down on a match-winning clearance with a

bad miss on the green, Hallett stepped in to pot the green and brown and leave Johnson needing a moment's hesitation. Johnson attempted to pot the final three balls and hand Hallett the semi-final place with a guaranteed £3,500 in prize-money.

Hallett now faces Eddie Charlton, of Australia, in today's semi-final after Charlie Foulds, Alex Higgins and Stephen Hendry meet in the day's other semi-final, with the Scottish champion, aged 18, promising: "This match will be a classic."

SCORES: M Hallett (Eng) bt Joe Johnson (Eng) 293-280. Frame scores (Hallett): 100, 35-25, 101-24, 105-21, 104-10. E Charlton (Aus) bt R Foulds (Aus) 254-176. Frame scores (Charlton): 42-68, 100-22, 105-22, 101-15, 149-10.

## SNOKER

# Johnson's error hands match to Hallett

From a Special Correspondent, Sydney

Joe Johnson made a costly miscalculation to present Mike Hallett with a semi-final position in the £100,000 Winfield Australian Masters here yesterday. The former world champion cleared the table in the final frame, not realizing that he needed snookers to win, and handed Hallett a 293-280 aggregate victory. "I made a mistake with the score because I still thought there was a frame left to play," Johnson said. "I feel like a total idiot."

Hallett, celebrating his 28th birthday, had looked to be comfortably on course as he led by 91 points in the five-frame aggregate quarter-final, but Johnson kept his hopes alive with a fine break of 33. But when Johnson broke down on a match-winning clearance with a

bad miss on the green, Hallett stepped in to pot the green and brown and leave Johnson needing a moment's hesitation. Johnson attempted to pot the final three balls and hand Hallett the semi-final place with a guaranteed £3,500 in prize-money.

Hallett now faces Eddie Charlton, of Australia, in today's semi-final after Charlie Foulds, Alex Higgins and Stephen Hendry meet in the day's other semi-final, with the Scottish champion, aged 18, promising: "This match will be a classic."

SCORES: M Hallett (Eng) bt Joe Johnson (Eng) 293-280. Frame scores (Hallett): 100, 35-25, 101-24, 105-21, 104-10. E Charlton (Aus) bt R Foulds (Aus) 254-176. Frame scores (Charlton): 42-68, 100-22, 105-22, 101-15, 149-10.

## BOOLS FORECAST by Paul Newman

Saturday July 11

VICTORIA STATE

1. Northcote v Western

2. St Albans v Fawcett

3. Oakleigh v AIS

4. Prahran v Moorabbin

5. Seaford v Glen Iris

6. Bulleen v Altona G

7. X4 Dandenong v Knox City

8. Sturtby v Melbourne

9. Victoria Second Division

1. Altona G v Hampton R

2. Dandenong G v Waverley

3. Glenelg v Glenelg

4. Glenelg v Glenelg

5. Glenelg v Glenelg

6. Glenelg v Glenelg

7. Glenelg v Glenelg

8. Glenelg v Glenelg

9. Glenelg v Glenelg

WEST AUSTRALIA FIRST DIVISION

1. Armadale Pk v Oke Pk

2. Scarborough v Wanneroo

3. Dianella v Westing

4. Dianella v Westing

5. Dianella v Westing

6. Dianella v Westing

7. Dianella v Westing

8. Dianella v Westing

9. Dianella v Westing

10. Dianella v Westing

11. Dianella v Westing

12. Dianella v Westing

13. Dianella v Westing

14. Dianella v Westing

15. Dianella v Westing

16. Dianella v Westing

17. Dianella v Westing

18. Dianella v Westing

19. Dianella v Westing

20. Dianella v Westing

## ATHLETICS

QUE BRITISH LEAGUE: Canmore: Fifth division: 1. Woodford, 280pts; 2. Merton, 216; 3. Canmore, 208; 4. Old Boys, 185; 5. Canmore, 191; 6. Canmore, 184; 7. Canmore, 184; 8. Canmore, 184; 9. Canmore, 184; 10. Canmore, 184; 11. Canmore, 184; 12. Canmore, 184; 13. Canmore, 184; 14. Canmore, 184; 15. Canmore, 184; 16. Canmore, 184; 17. Canmore, 184; 18. Canmore, 184; 19. Canmore, 184; 20. Canmore, 184; 21. Canmore, 184; 22. Canmore, 184; 23. Canmore, 184; 24. Canmore, 184; 25. Canmore, 184; 26. Canmore, 184; 27. Canmore, 184; 28. Canmore, 184; 29. Canmore, 184; 30. Canmore, 184; 31. Canmore, 184; 32. Canmore, 184; 33. Canmore, 184; 34. Canmore, 184; 35. Canmore, 184; 36. Canmore, 184; 37. Canmore, 184; 38. Canmore, 184; 39. Canmore, 184; 40. Canmore, 184; 41. Canmore, 184; 42. Canmore, 184; 43. Canmore, 184; 44. Canmore, 184; 45. Canmore, 184; 46. Canmore, 184; 47. Canmore, 184; 48. Canmore, 184; 49. Canmore, 184; 50. Canmore, 184; 51. Canmore, 184; 52. Canmore, 184; 53. Canmore, 184; 54. Canmore, 184; 55. Canmore, 184; 56. Canmore, 184; 57. Canmore, 184; 58. Canmore, 184; 59. Canmore, 184; 60. Canmore, 184; 61. Canmore, 184; 62. Canmore, 184; 63. Canmore, 184; 64. Canmore, 184; 65. Canmore, 184; 66. Canmore, 184; 67. Canmore, 184; 68. Canmore, 184; 69. Canmore, 184; 70. Canmore, 184; 71. Canmore, 184; 72. Canmore, 184; 73. Canmore, 184; 74. Canmore, 184; 75. Canmore, 184; 76. Canmore, 184; 77. Canmore, 184; 78. Canmore, 184; 79. Canmore, 184; 80. Canmore, 184; 81. Canmore, 184; 82. Canmore, 184; 83. Canmore, 184; 84. Canmore, 184; 85. Canmore, 184; 86. Canmore, 184; 87. Canmore, 184; 88. Canmore, 184; 89. Canmore, 184; 90. Canmore, 184; 91. Canmore, 184; 92. Canmore, 184; 93. Canmore, 184; 94. Canmore, 184; 95. Canmore, 184;



CRICKET: TEST RESULT SHOULD BE SEEN AS AN OUTSTANDING PERFORMANCE BY PAKISTAN WITH LESSONS TO BE ABSORBED BY GATTING'S MEN

# England's two grounds for optimism

By John Woodcock  
Cricket Correspondent

## HEADINGLEY SCOREBOARD

England won toss

FIRST INNINGS 136 (D J Capel 53; Mohsin 3-22, Wasim 3-36)

SECOND INNINGS

B C Broad c Saleem Yousuf b Imran Khan 4

R W Athey b Imran Khan 2

D J Gower b Imran Khan 2

M W Gatting c Javed Mahmood b Imran Khan 2

D J Gower b Imran Khan 2

J C Richards c Javed Mahmood b Imran Khan 2

I T Botham c Javed Mahmood b Imran Khan 2

N A Foster b Imran Khan 2

P H Edmonds not out 0

G R Dillley b Imran Khan 2

Extras: b 5, lb 2, w 7, nb 3

Total: 78.1 (overs)

FALL OF WICKETS: 1-4 (1), 2-9 (2), 3-30 (3), 4-94 (5), 5-120 (6), 6-122 (7), 7-160 (8), 8-197 (9), 9-197 (10), 10-197 (11)

BOWLING: Imran Khan 18.1-5-40-7; Wasim Akram 21-6-55-2; Abdul Qadir 27-8-0-0; Javed Mahmood 2-0-0-0; Mohsin Kamal 9-4-19-1

PAKISTAN FIRST INNINGS

353 all out (Salim Malik 99; Javed Mahmood 50; Foster 8 for 107)

Men of the Match: Imran Khan.

Umpires: K E Palmer and D R Shepherd.

PREVIOUS MATCH RESULTS: First Test (at Old Trafford): Match drawn. Second Test (at Lord's): Match drawn.

REMAINING MATCHES: Fourth Test (at Edgbaston): July 23 to July 28. Fifth Test (at the Oval): August 6 to August 11.

The same series. For the first five Test matches in Australia in 1974-75, for example, England were battered from pillar to post by Lillee and Thomson; when, in the sixth and last, Lillee and Thomson were missing, England scored 529 and won by an innings.

More topically, when Robinson scored 160 at Old Trafford in the first match of the present series, Imran was unfit to bowl. At Headingley, Robinson made enough and two batting all told, for five balls and falling each time to Imran.

There must be a question mark this morning, therefore, over Robinson: do there must be over. Athey, Botham, Gower, Capel and Richards. Because Edgbaston is a slow pitch, Robinson may be persevered with. Athey presumably will be because of his 100 at Lord's and the selectors' high opinion of him.

After a disappointing match at Headingley, where, anyway, he was a replacement, Richards will probably give way to French and Downton. Capel would be unlikely to be left out after having just batted so doggedly, but his bowling has hardly looked up to it. As for Gower and Botham, Gattling may be expected to fight for their retention, but one may have to go.

But yesterday's defeat should not be seen as a signal for major changes. That would be madness after such a good tour of Australia. Stewart, the manager, is a great believer in "keeping a squad together". It is wiser to see England's defeat as an outstandingly good performance by Pakistan, which it certainly was, and to absorb the lessons it conveyed.

I am sure there is much good stuff to come in the series yet, much of it from England. And if England need a smidgen of encouragement, the last time Pakistan won a Test by an innings (at Kandy) they lost the next a fortnight later (in Colombo) by eight wickets — Imran Khan et al.

The rest is of the one-day variety — the second round of the NatWest Trophy tomorrow and next Sunday's Refuge Assurance League. The selectors are just as disadvantaged as the players — and it happens year after year.

By July 15 (12 weeks after the start of the season) only Robinson of the England batsmen will have played more than 11 first-class innings. When the Pakistanis first came to England Reg Simpson, who was England's opening batsman at the time, had played 27 by the same date, and that, too, was in a very wet summer.

One of the TCCB's main responsibilities is to gear things so as to produce a successful England side, which

Lancashire clubs are after Imran

Imran Khan is the target for two ambitious Lancashire League clubs. Rishton want him to replace Viv Richards, who will be on Test duty with West Indies next summer, while Accrington have been working on a package deal to tempt him to them.

Rishton tried to sign Imran once before when he seemed to be on the verge of quitting Sussex. The Pakistan captain plans to retire after the World Cup in the autumn.

The present programme does little to help.

On the brighter side, it should be to England's advantage that the last two Tests are at Edgbaston and the Oval. Edgbaston because it usually produces a result (eight of the last nine Tests there have been finished, seven of them with more than a day to spare) and the Oval because Harry Brind will be trying to produce a fast pitch which turns towards the end of the match.

What England do about their side is a tricky one for them. Basically, there are two different sorts of Test — those against teams with good fast bowling and those against the rest (who, for the moment, include Australia).

Sometimes one sees this in

Illingworth runs out of partners

Richard Illingworth, the Worcestershire slow left arm bowler, achieved the ambition of cricketing yesterday — a maiden century.

Illingworth, who had gone in against Warwickshire on Saturday evening when the first wicket fell without a run on the board, outlasted not only all the specialist batsmen, but the all-rounders and tailenders as well as he finished unbeaten on 120, steering Worcestershire to a first innings score of 285, a deficit of only 16.

Gladstone Small, the England fast bowler, in his first match for two months after a severe side strain, bowled 27 overs to take two for 43.

Injuries to various members of the Kent attack this season have meant plenty of opportunities for Kelleher, aged 21, a seam bowler whose return of four for 35 from 22 accurate overs at Hove, was mainly responsible for Sussex's dismissal for 195.

The morning was dominated by Jonathan Agnew, the former England fast bowler, who in the space of 22 balls took five wickets for five runs as Surrey crumbled from their Saturday score of 26 for no wicket to 37 for seven. In the oppressively hot and humid conditions Agnew swung the ball prodigiously and also found lift and movement at a lively pace from his shortened run.

Unfortunately for Leicestershire Agnew damaged the index finger of his right hand attempting a catch from Clarke, who

was engineering a recovery in an eighth-wicket stand of 65 with Stewart, and retired to the pavilion for the rest of the day.

Willis, nonetheless, asked Surrey to bat again and though the other bowlers were less devastatingly effective than Agnew had been, another, if less hasty procession of batsmen, began with Bickel's dismissal in the second over.

DeFreitas started the first innings collapse, Clinton cutting him to gully. Then Agnew set to work, profiting from a spot on the pitch just short of a length at the Vauxhall End.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

## England won toss

FIRST INNINGS 136 (D J Capel 53; Mohsin 3-22, Wasim 3-36)

SECOND INNINGS

B C Broad c Saleem Yousuf b Imran Khan 4

R W Athey b Imran Khan 2

D J Gower b Imran Khan 2

M W Gatting c Javed Mahmood b Imran Khan 2

D J Gower b Imran Khan 2

J C Richards c Javed Mahmood b Imran Khan 2

I T Botham c Javed Mahmood b Imran Khan 2

N A Foster b Imran Khan 2

P H Edmonds not out 0

G R Dillley b Imran Khan 2

Extras: b 5, lb 2, w 7, nb 3

Total: 78.1 (overs)

FALL OF WICKETS: 1-4 (1), 2-9 (2), 3-30 (3), 4-94 (5), 5-120 (6), 6-122 (7), 7-160 (8), 8-197 (9), 9-197 (10), 10-197 (11)

BOWLING: Imran Khan 18.1-5-40-7; Wasim Akram 21-6-55-2; Abdul Qadir 27-8-0-0; Javed Mahmood 2-0-0-0; Mohsin Kamal 9-4-19-1

PAKISTAN FIRST INNINGS

353 all out (Salim Malik 99; Javed Mahmood 50; Foster 8 for 107)

Men of the Match: Imran Khan.

Umpires: K E Palmer and D R Shepherd.

PREVIOUS MATCH RESULTS: First Test (at Old Trafford): Match drawn. Second Test (at Lord's): Match drawn.

REMAINING MATCHES: Fourth Test (at Edgbaston): July 23 to July 28. Fifth Test (at the Oval): August 6 to August 11.

The same series. For the first five Test matches in Australia in 1974-75, for example, England were battered from pillar to post by Lillee and Thomson; when, in the sixth and last, Lillee and Thomson were missing, England scored 529 and won by an innings.

More topically, when Robinson scored 160 at Old Trafford in the first match of the present series, Imran was unfit to bowl. At Headingley, Robinson made enough and two batting all told, for five balls and falling each time to Imran.

There must be a question mark this morning, therefore, over Robinson: do there must be over. Athey, Botham, Gower, Capel and Richards. Because Edgbaston is a slow pitch, Robinson may be persevered with. Athey presumably will be because of his 100 at Lord's and the selectors' high opinion of him.

After a disappointing match at Headingley, where, anyway, he was a replacement, Richards will probably give way to French and Downton. Capel would be unlikely to be left out after having just batted so doggedly, but his bowling has hardly looked up to it. As for Gower and Botham, Gattling may be expected to fight for their retention, but one may have to go.

But yesterday's defeat should not be seen as a signal for major changes. That would be madness after such a good tour of Australia. Stewart, the manager, is a great believer in "keeping a squad together". It is wiser to see England's defeat as an outstandingly good performance by Pakistan, which it certainly was, and to absorb the lessons it conveyed.

I am sure there is much good stuff to come in the series yet, much of it from England. And if England need a smidgen of encouragement, the last time Pakistan won a Test by an innings (at Kandy) they lost the next a fortnight later (in Colombo) by eight wickets — Imran Khan et al.

The rest is of the one-day variety — the second round of the NatWest Trophy tomorrow and next Sunday's Refuge Assurance League. The selectors are just as disadvantaged as the players — and it happens year after year.

By July 15 (12 weeks after the start of the season) only Robinson of the England batsmen will have played more than 11 first-class innings. When the Pakistanis first came to England Reg Simpson, who was England's opening batsman at the time, had played 27 by the same date, and that, too, was in a very wet summer.

One of the TCCB's main responsibilities is to gear things so as to produce a successful England side, which

Lancashire clubs are after Imran

Imran Khan is the target for two ambitious Lancashire League clubs. Rishton want him to replace Viv Richards, who will be on Test duty with West Indies next summer, while Accrington have been working on a package deal to tempt him to them.

Rishton tried to sign Imran once before when he seemed to be on the verge of quitting Sussex. The Pakistan captain plans to retire after the World Cup in the autumn.

The present programme does little to help.

On the brighter side, it should be to England's advantage that the last two Tests are at Edgbaston and the Oval. Edgbaston because it usually produces a result (eight of the last nine Tests there have been finished, seven of them with more than a day to spare) and the Oval because Harry Brind will be trying to produce a fast pitch which turns towards the end of the match.

What England do about their side is a tricky one for them. Basically, there are two different sorts of Test — those against teams with good fast bowling and those against the rest (who, for the moment, include Australia).

Sometimes one sees this in

Illingworth runs out of partners

Richard Illingworth, the Worcestershire slow left arm bowler, achieved the ambition of cricketing yesterday — a maiden century.

Illingworth, who had gone in against Warwickshire on Saturday evening when the first wicket fell without a run on the board, outlasted not only all the specialist batsmen, but the all-rounders and tailenders as well as he finished unbeaten on 120, steering Worcestershire to a first innings score of 285, a deficit of only 16.

Gladstone Small, the England fast bowler, in his first match for two months after a severe side strain, bowled 27 overs to take two for 43.

Injuries to various members of the Kent attack this season have meant plenty of opportunities for Kelleher, aged 21, a seam bowler whose return of four for 35 from 22 accurate overs at Hove, was mainly responsible for Sussex's dismissal for 195.

The morning was dominated by Jonathan Agnew, the former England fast bowler, who in the space of 22 balls took five wickets for five runs as Surrey crumbled from their Saturday score of 26 for no wicket to 37 for seven. In the oppressively hot and humid conditions Agnew swung the ball prodigiously and also found lift and movement at a lively pace from his shortened run.

Unfortunately for Leicestershire Agnew damaged the index finger of his right hand attempting a catch from Clarke, who

was engineering a recovery in an eighth-wicket stand of 65 with Stewart, and retired to the pavilion for the rest of the day.

Willis, nonetheless, asked Surrey to bat again and though the other bowlers were less devastatingly effective than Agnew had been, another, if less hasty procession of batsmen, began with Bickel's dismissal in the second over.

DeFreitas started the first innings collapse, Clinton cutting him to gully. Then Agnew set to work, profiting from a spot on the pitch just short of a length at the Vauxhall End.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.

The salt and kit-throwing incident a fortnight between Agnew and DeFreitas spiced with irony their joint efforts now in Surrey's demise.

Stewart, who viewed the debacle from the non-striker's end, staunchly denied Leicestershire further immediate success and assured that Surrey passed the season's previous lowest championship score — Leicestershire's 71.



# Gatting pitches into an attack on Headingley

By Alan Lee

Mike Gatting, the England cricket captain, last night reacted to his team's most overwhelming defeat since the Caribbean tour of early last year with a stern condemnation of the controversial Headingley pitch.

Implicit in his criticism was the promise of such a strongly worded official report that the future of Test cricket at Yorkshire's headquarters, where England have now lost on four of their last five visits, could be called into question.

By contrast, Imran Khan, the captain and inspiration of Pakistan, had predictably fewer complaints. While agreeing that the pitch was "uneven", he expressed the view that Test cricket is commercially more viable and competitively more interesting if played on a "result pitch" rather than on one heavily favouring the batsmen.

Such divergent views are not entirely surprising at the end of a wholly one-sided contest, which Pakistan won by an innings and 18 runs, 23 minutes into the fourth day, leaving them 1-0 ahead in the Cornhill series with two games to play.

Gatting's feelings emanate not purely from this lamentable defeat but from the experiences of England teams on the Leeds ground virtually annually in recent times. "I don't think this was an acceptable Test wicket but then we have been saying that here for the past six or seven years now."

When I put it to him that he might consider Headingley an unsuitable Test venue, he acknowledged a warning cough from the team manager, Mickey Stewart, before replying: "We can only write our reports and let the powers that be organize it."

"Deliveries were shooting straight along the ground quite regularly by late on the third day. I don't just mean they kept low — they never left the ground. You should not have to contend with that in a Test match. We were under no illusions that it was going to be difficult here and we were not wrong."

Gatting had warned his players before the match about the dangers of recalling too keenly Headingley surfaces of recent years. His words apparently had little effect as more than one England player has privately confided the view that the first-day collapse, when five wickets were lost for 31 runs, was due at least in part to a nervousness about the prevailing conditions.

Stewart said: "When you have played four or five times on a pitch you know to be inconsistent, you will inevitably be more apprehensive than the visitors, who might never have played there before. The psychological point was made but the fact is, any side could have been bowled out for nothing here."

Imran, named man of the match for his 10 wickets and his leadership, agreed with this point at least. He confessed: "I would not have fancied chasing even 100 runs on that pitch as it is now. But it is one thing having good conditions to bowl in and quite another to utilize them. I don't think we get enough credit for that."

"This has not been a good pitch but it was an obvious result pitch and I would prefer to play here rather than at Old Trafford, where I do not believe a result was possible. People don't want to watch boring draws. All around the world, except in England, Test cricket is losing out to the one-day version and if we are to sustain five-day matches they must be played on pitches which create interest."

Imran dismissed the possibility of negative cricket in the two remaining Tests. Gatting will be pleased to hear that. He spoke to his players after the game. "People seem to have short memories," he said afterwards. "Just because we haven't had the luck here you don't start calling for wholesale changes. We have not done anything rash or unprofessional. Defeat is not the end of the world."

John Woodcock, page 63

## Christie blasts warning to all

From Pat Butcher  
Athletics Correspondent  
Budapest

Linford Christie set a new United Kingdom record of 10.03 seconds in the IAAF Grand Prix at the Nepestadion last night, and confirmed that it really is time to consider him a possible winner of the world title in Rome in two months' time. For, after another "relaxed" start, he caught Lee McRae, of the United States, by 50 metres, and forged ahead so fast in the second half of the race that he beat Ray Stewart, of Jamaica, who edged ahead of McRae, by 0.11sec.

That is the sort of margin in sprinting which is proof of a different class. But McRae was an American championship finalist, and has beaten Carl Lewis indoors.

When Christie set the previous record, of 10.04sec, in Madrid just over a year ago, it was such an improvement on his best that many refused to believe it. And although he went on to win the European title last September, people still pointed to his next best time of 10.15sec, and said that the Americans would beat him when the time came.

They certainly did when he went back to Madrid last month and lost to Lewis, 10.02 to 10.22sec. But that was Christie's first international race of the season. And his wind-assisted 10.04 in Portsmouth three weeks ago, his Europa Cup double in Prague, and his 200 metres personal best of 20.48sec in Oslo last Saturday, were perfect pre-conditions to this interim peak on the road to Rome.

Old athletes don't die. They don't even fade away. They just disappear for a while — and come back almost as good as new. It is hard to remember what Jarmila Kratochvílová was like when she was new. As one of my West German colleagues observed: "She is five years older than Ulrike Meyfarth, and Meyfarth won her first Olympic gold in 1972." Admittedly Jarmila Kratochvílová was 16 years old at the time. But even so, Miss Kratochvílová, at 36, is proving a distasteful example of advancing years being no bar to athletic success.

The Czechoslovak has not been widely successful thus far into her comeback. But that is hardly surprising after 16 months off, and two Achilles tendon operations in the interim. She was a close second in the Europa Cup 800 metres in Prague ten days ago, sharing the same time as the winner, in her first race. She was second again here last night, to Slobodanka Colovic of Yugoslavia, 14 years her junior.

Miss Kratochvílová's 800 metres opponents must have breathed a long sigh of relief when she Kratochvílová retired. And she can breathe an even longer one now. For she reveals that her objective for the world championships in Rome at the end of August is 1,500 metres. The extent of her ambition is not simply that she wants to win, or even approach what is the outstanding record in women's track, the 3min 52.47sec of Tatyana Kazankina.

Miss Kratochvílová has inscribed her training diary with 3min 49sec. And the best of luck to her.

● Liz Lynch's recent run of success was rewarded yesterday when she was added to the British team for the world championships. Following her convincing performance over 150 metres at the Bislett Games in Oslo last Saturday, Lynch, aged 23, has been named for the 10,000 metres.

## SPORT IN BRIEF

## Stateside snooker

Barry Hearn, snooker's leading manager, hopes to expand the game by organizing a tournament in Las Vegas. Plans will go ahead if American television receives favourable ratings for the recent Fiat snooker and pool challenge in St Moritz, where Steve Davis, the world champion, was beaten 3-1 by Steve Mizcrak, of the United States.

Both Davis and Jimmy White, the world No. 2, would meet American opposition in an event worth a minimum £100,000.

## Olympic post

Caroline Searle, aged 28, a professional public relations official, has been appointed the first full-time Press officer of the British Olympic Association. She will take up her post in September. Following a successful period as public relations officer with the English Badminton Association.



Campbell: home again

**Third attempt**  
Bobby Campbell, the former Portsmouth and Fulham manager who has been coaching in Kuwait for two years, is to rejoin Queen's Park Rangers this week as a coach for the third time. Campbell joined Arsenal after his first period as Rangers coach when Gordon Jago was manager. He returned to Loftus Road as assistant to Frank Sibley after leaving Portsmouth in 1984. He will be working under Jim Smith, the manager of Queen's Park Rangers.

## Water wings

Tony Douglas (Wilson, Manchester) and Richard Ambidge (Penguin) are awarded their first full caps in Britain's squad for the water polo tournament in Vienna next weekend.

## Aid for Derby

Derby County could receive £100,000 from Derbyshire County Council next season towards the cost of special policing for matches.

## Date problem

The International Motorcycling Federation yesterday refused to agree to a new date for the 1987 Belgian Grand Prix, which was cancelled by the IMF because it considered the Spa-Francorchamps circuit unfit for racing.

## Torquay ban

Torquay United are expected to become the third club in Britain to ban away fans when they announce their plans today.



Contentment which to the new Wimbledon champion comes from being with his Norwegian girlfriend, Anne-Britt, and their young son, Daniel (Photograph: Deniz McNeelance)

## Professional approach from champion of the new breed

By Richard Evans

Roy Emerson and John Newcombe won Wimbledon as happily married men who trained hard, if unscientifically, and drank beer until it came out of their ears.

Pat Cash is of a different breed. Just how different, the new champion was at pains to point out yesterday as he faced the Press at the Gloucester Hotel in Kensington. Alongside him, bouncing happily on his unmarried mother's knee, was 13-month-old Daniel. Mr. Cash said, with only the faintest hint of irritation, there were no plans for him and Anne-Britt to get married. He looked rather more sheepish when someone asked if he had made use of the bootload of Foster's some smart marketing man had sent down to the Cash residence in Fulham.

"Well, yes, last night I did have a beer," Cash, aged 22, said. He normally does not touch the stuff.

It is probably a good thing that there has been more than a generation's gap between Newcombe's last title, in 1971, and this new Australian champion. One needs that sort of time to adjust to an Aussie who shuns both beer and marriage but not babies. That was not the way it was done in Harry Hopman's day, but then, as Cash pointed out,

"Hop" didn't wear a diamond ear-ring, either.

What Hopman did do was produce seven champions, beginning in 1933 with Frank Sedgman, who won 14 Wimbledon singles titles between them. But as Ian Barclay, also a very different sort of coach, agreed as he sat proudly beside the young man he has guided since the age of 11, this modern age of professional sport is light years away from the old.

"They wouldn't have been as professional in their approach to the game as I am,"

## A Wimbledon to savour, page 62

Cash said. He has listened to stories about the past from his Davis Cup captain, Neale Fraser, a Wimbledon winner 27 years ago.

"Fraser never stretched. I find that unbelievable. I stretch three times a day." Which no doubt helped as he climbed up into the players' enclosure after his victory — doing things, as always, his way.

But it was good to know that even differences had their limits. He was traditional enough to stare in wonderment at the cup placed in front

of him at the champions' dinner on Sunday night, and humble enough to say: "I looked at my name on it and wondered whether I was really worthy of the honour."

Cash might like to know that Lew Hoad, possibly the greatest of his predecessors along with Rod Laver, thinks he is. "I was really impressed," Hoad said. "Pat served particularly well and read Lendl completely. He was never caught out of position."

With his passion for Hawthorne Football Club back home in Melbourne, his delight in Daniel, and his wide-eyed pleasure at having achieved the goal he first asked Barclay about as a child, Cash lets slip the slightly abrasive exterior image and reveals a warm heart that is true-blue Aussie.

He is not even the male chauvinist a recent interview made him out to be. He was there at the birth of his son in Norway, and referring to it, the new lion of Centre Court said: "I was as proud of Anne-Britt then as she is of me now. And having Daniel was a far greater effort than me winning Wimbledon."

Yes, Pat Cash is different. In a familiar sort of way.

## Bailey into Davis Cup team

By Rex Bellamy, Tennis Correspondent

Chris Bailey and Stephen Shaw, who both had Wimbledon wins over more highly ranked players, have been brought into Britain's Davis Cup team for the tie with Yugoslavia in Zagreb from July 24 to 26. Shaw played for Britain in 1984 and 1985 but Bailey, aged 19, is a newcomer to the team and is unlikely to play. His place in the team is an investment for the future.

Bailey and Shaw replace Stuart Bale and Nick Fulwood. They join Jeremy Bates and Andrew Castle, who played the entire tie when Britain were crushed 5-0 in Mexico City in March. That tie, like the forthcoming clash with Yugoslavia, was played on a clay court.

Bates is the most gifted of the British team and will probably play both singles and doubles. There is nothing much to choose between Castle and Shaw, and Paul Hutchins, the team manager, will have to decide who is more

likely to measure up to a formidable task.

Both teams were beaten in the first round of the 16-nation elite who compete for the trophy. The winners of the Zagreb play-off will remain in that elite, but the losers will be relegated to next year's qualifying competition. The teams last met at Eastbourne, on grass, in 1984, when Slobodan Zivonovic was an unknown quantity. That tie, too, was a relegation play-off. Yugoslavia won 4-1.

## END COLUMN

## The blue and the red join forces

By Andrew Longmore

Two British teams left Heathrow yesterday morning for the World Student Games, which start in Zagreb tomorrow, one dressed in blue, the other in dark red. In the blue were the largest and strongest team of students ever to leave these shores; in the red a smaller but high-powered delegation from Sheffield, who will be lobbying hard to win the 1991 games for the city.

The Sheffield delegation of 20 includes two of the city's MPs, David Blunkett and the conservative Irving Patrick, for once united in a cause, leading civic dignitaries: the chief constable and six members of the Chamber of Commerce. Sheffield clearly is not doing things by halves, and equally clearly there is no shortage of confidence in their chances of beating Rotterdam and Turin to become the first British city to host the Student Games.

"We have already put together £300,000 for the bid, much of which has come from local business," the city treasurer, Malcolm Newman, said. "We believe that, technically, we have the best bid, but we have some hard work to do over the next week to persuade the people who matter that Sheffield is the right city for the games."

After being involved for the past two years in putting together Sheffield's package, Newman also knows that, unlike on the track or in the swimming pool, being the best does not necessarily mean coming first.

"I thought I knew a thing or two about politics from 20 years of local government, but

## UNIVERZIADA'87

this has really opened my eyes. The one question we cannot answer for the moment is whether the politics of international sport will allow Sheffield's bid to succeed," he said.

Certainly if confidence and aggression were the criteria for success, the city would be home and dry but without the outcome of the fact that both Birmingham, with their ill-fated bid for the Olympics, and Sheffield have been willing to put their money where their mouth is, represents further proof that there is now sport abroad in British sport and that it is not based in London.

Slowly but surely the centre of sporting power is shifting. The NEC in Birmingham is fast developing as a major centre of international sport. Gateshead has shown what can be done with a little imagination and a lot of hard work in the world of athletics. Now Sheffield is on the verge of hosting the biggest sporting event this country has seen.

"The games in Edmonton four years ago was the third biggest sporting event in the world," Alan Sharp, the British team manager, said. "It is second only to the Olympics in the numbers of participants and different sports. If Sheffield is successful — and it has put together a very professional package — it will be a great advertisement for Sheffield and a great boost not just for student sport but British sport as a whole."

Sharp is also aware that the performance and, above all, the behaviour of his team in the next 10 days is a vital part of Sheffield's campaign. Each of the 200 or so British

## UNIVERZIADA'87

competitors in 14 sports will be a running, swimming or jumping billboard for the city.

"The competitors will be certainly be aware of their responsibilities," Kevin Boyd, one of the main medal hopes in the swimming pool, said. "We will want to put forward a good image in our performances and our attitude, because everyone would really like to see a major championship come to Britain."

That the British Students Sports Federation has put together a team twice the size of any other that has competed previously is evidence in itself of Britain's new sense of commitment to the cause of international student sport.

"In the past, we have just taken an elite team of swimmers and athletes to the games," Sharp said. "This year we have a team for almost every event, which hopefully will be crucial to the success of Sheffield's bid."

So, both inside and outside the sporting arenas in Zagreb, the next 10 days will be crucial, and while the boys and girls in blue will, hopefully, bring home the medals, the delegation in the dark red could capture the greater prize.

## Field of fire takes its toll

From John Wilcockson, Epinal

Furnace-like heat, unbearable humidity and yet another fast day of racing left the 199 riders in the Tour de France searching for iced water and the shade of trees here yesterday after the 105-mile sixth stage of the 2,632-mile race.

For a course containing one first, one second and one third category mountain climb in the Vosges, the average speed was an exceptional 25mph. It was caused by another dangerous breakaway, this time comprising nine riders, and notably Niki Ruttimann of Switzerland, Christian Lavainne of France, and Raul Alcala, of Mexico.

The top was the appropriately named Champ de Feu

(field of fire) after 37 miles with a lead of less than two minutes. But as the main group reformed following the climb — Shane Sutton of British ANC-Hallford's team was one of those who chased back after being dropped — the lead stretched to eight minutes, 35 miles from the finish.

It looked as though Lavainne, who was 3min 29 sec behind the overnight leader, Erich Maechler, of Switzerland, would take over the team of Maechler and the race favourite Stephen Roche, of Ireland, then stepped up the pace, eating into the breakaway group's lead.

After the final climb,

Lavainne, twice made attacks before getting clear and going on to win by 94sec from Alcala, who finished one minute ahead of the rest.

Lavainne's fine effort earned him a Peugeot car for winning the stage, the white jersey as the leading Under 24 rider, and second place on overall time.

The feelings of the majority were summed up by Adrian Timmis from Stoke-on-Trent, who finished with the main group in 143rd place, the only ANC rider to stay with the leaders on the Champ de Feu. He commented: "I didn't expect the Tour to be as hard as this. The speed was phenomenal at the end. I feel all right but I'm just seeing how it goes from day to day."

Two more of his team mates were not as patient, and both Graham Jones and Paul Watson were packing their bags last night after pulling out of the race on the second of the three mountain climbs. SIXTH STAGE: 105 miles (169km). 1. C. Lavainne (Fr.) 4hr 12min 57sec; 2. R. Alcala (Mex.) 1:34 behind; 3. M. Dominguez (Esp.) 2:34; 4. G. Ducas-Lucas (Fr.) 2:55; 5. J. C. Boyon (Fr.) 3:35; 6. R. Ruttimann (Switz.) 2:37; 7. H. Devos (Bel.) 2:38; 8. S. Van der Grinten (Nl.) 2:39; 9. V. Magot (Fr.) 1:49; 10. D. O. Lemaire (Bel.) 1:50; 11. British position: 12. S. Roche (Ire.) 1:51; 13. S. Roche (Ire.) 1:51; 14. S. Roche (Ire.) 1:51; 15. S. Roche (Ire.) 1:51; 16. S. Roche (Ire.) 1:51; 17. S. Roche (Ire.) 1:51; 18. S. Roche (Ire.) 1:51; 19. S. Roche (Ire.) 1:51; 20. S. Roche (Ire.) 1:51; 21. S. Roche (Ire.) 1:51; 22. S. Roche (Ire.) 1:51; 23. S. Roche (Ire.) 1:51; 24. S. Roche (Ire.) 1:51; 25. S. Roche (Ire.) 1:51; 26. S. Roche (Ire.) 1:51; 27. S. Roche (Ire.) 1:51; 28. S. Roche (Ire.) 1:51; 29. S. Roche (Ire.) 1:51; 30. S. Roche (Ire.) 1:51; 31. S. Roche (Ire.) 1:51; 32. S. Roche (Ire.) 1:51; 33. S. Roche (Ire.) 1:51; 34. S. Roche (Ire.) 1:51; 35. S. Roche (Ire.) 1:51; 36. S. Roche (Ire.) 1:51; 37. S. Roche (Ire.) 1:51; 38. S. Roche (Ire.) 1:51; 39. S. Roche (Ire.) 1:51; 40. S. Roche (Ire.) 1:51; 41. S. Roche (Ire.) 1:51; 42. S. Roche (Ire.) 1:51; 43. S. Roche (Ire.) 1:51; 44. S. Roche (Ire.) 1:51; 45. S. Roche (Ire.) 1:51; 46. S. Roche (Ire.) 1:51; 47. S. Roche (Ire.) 1:51; 48. S. Roche (Ire.) 1:51; 49. S. Roche (Ire.) 1:51; 50. S. Roche (Ire.) 1:51; 51. S. Roche (Ire.) 1:51; 52. S. Roche (Ire.) 1:51; 53. S. Roche (Ire.) 1:51; 54. S. Roche (Ire.) 1:51; 55. S. Roche (Ire.) 1:51; 56. S. Roche (Ire.) 1:51; 57. S. Roche (Ire.) 1:51; 58. S. Roche (Ire.) 1:51; 59. S. Roche (Ire.) 1:51; 60. S. Roche (Ire.) 1:51; 61. S. Roche (Ire.) 1:51; 62. S. Roche (Ire.) 1:51; 63. S. Roche (Ire.) 1:51; 64. S. Roche (Ire.) 1:51; 65. S. Roche (Ire.) 1:51; 66. S. Roche (Ire.) 1:51; 67. S. Roche (Ire.) 1:51; 68. S. Roche (Ire.) 1:51; 69. S. Roche (Ire.) 1:51; 70. S. Roche (Ire.) 1:51; 71. S. Roche (Ire.) 1:51; 72. S. Roche (Ire.) 1:51; 73. S. Roche (Ire.) 1:51; 74. S. Roche (Ire.) 1:51; 75. S. Roche (Ire.) 1:51; 76. S. Roche (Ire.) 1:51; 77. S. Roche (Ire.) 1:51; 78. S. Roche (Ire.) 1:51; 79. S. Roche (Ire.) 1:51; 80. S. Roche (Ire.) 1:51; 81. S. Roche (Ire.) 1:51; 82. S. Roche (Ire.) 1:51; 83. S. Roche (Ire.) 1:51; 84. S. Roche (Ire.) 1:51; 85. S. Roche (Ire.) 1:51; 86. S. Roche (Ire.) 1:51; 87. S. Roche (Ire.) 1:51; 88. S. Roche (Ire.) 1:51; 89. S. Roche (Ire.) 1:51; 90. S. Roche (Ire.) 1:51; 91. S. Roche (Ire.) 1:51; 92. S. Roche (Ire.) 1:51; 93. S. Roche (Ire.) 1:51; 94. S. Roche (Ire.) 1:51; 95. S. Roche (Ire.) 1:51; 96. S. Roche (Ire.) 1:51; 97. S. Roche (Ire.) 1:51; 98. S. Roche (Ire.) 1:51; 99. S. Roche (Ire.) 1:51; 100. S. Roche (Ire.) 1:51; 101. S. Roche (Ire.) 1:51; 102. S. Roche (Ire.) 1:51; 103. S. Roche (Ire.) 1:51; 104. S. Roche (Ire.) 1:51; 105. S. Roche (Ire.) 1:51; 106. S. Roche (Ire.) 1:51; 107. S. Roche (Ire.) 1:51; 108. S. Roche (Ire.) 1:51; 109. S. Roche (Ire.) 1:51; 110. S. Roche (Ire.) 1:51; 111. S. Roche (Ire.) 1:51; 112. S. Roche (Ire.) 1:51; 113. S. Roche (Ire.) 1:51; 114. S. Roche (Ire.) 1:51; 115. S. Roche (Ire.) 1:51; 116. S. Roche (Ire.) 1:51; 117. S. Roche (Ire.) 1:51; 118. S. Roche (Ire.) 1:51; 119. S. Roche (Ire.) 1:51; 120. S. Roche (Ire.) 1:51; 121. S. Roche (Ire.) 1:51; 122. S. Roche (Ire.) 1:51; 123. S. Roche (Ire.) 1:51; 124. S. Roche (Ire.) 1:51; 125. S. Roche (Ire.) 1:51; 126. S. Roche (Ire.) 1:51; 127. S. Roche (Ire.) 1:51; 128. S. Roche (Ire.) 1:51; 129. S. Roche (Ire.) 1:51; 130. S. Roche (Ire.) 1:51; 131. S. Roche (Ire.) 1:51; 132. S. Roche (Ire.) 1:51; 133. S. Roche (Ire.) 1:51; 134. S. Roche (Ire.) 1:51; 135. S. Roche (Ire.) 1:51; 136. S. Roche (Ire.) 1:51; 137. S. Roche (Ire.) 1:51; 138. S. Roche (Ire.) 1:51; 139. S. Roche (Ire.) 1:51; 140. S. Roche (Ire.) 1:51; 141. S. Roche (Ire.) 1:51; 142. S. Roche (Ire.) 1:51; 143. S. Roche (Ire.) 1:51; 144. S. Roche (Ire.) 1:51; 145. S. Roche (Ire.) 1:51; 146. S. Roche (Ire.) 1:51; 147. S. Roche (Ire.) 1:51; 148. S. Roche (Ire.) 1:51; 149. S. Roche (Ire.) 1:51; 150. S. Roche (Ire.) 1:51; 151. S. Roche (Ire.) 1:51; 152. S. Roche (Ire.) 1:51; 153. S. Roche (Ire.) 1:51; 154. S. Roche (Ire.) 1:51; 155. S. Roche (Ire.) 1:51; 156. S. Roche (Ire.) 1:51; 157. S. Roche (Ire.) 1:51; 158. S. Roche (Ire.) 1:51; 159. S. Roche (Ire.) 1:51; 160. S. Roche (Ire.) 1:51; 161. S. Roche (Ire.) 1:51; 162. S. Roche (Ire.) 1:51; 163. S. Roche (Ire.) 1:51; 164. S. Roche (Ire.) 1:51; 165. S. Roche (Ire.) 1:51; 166. S. Roche (Ire.) 1:51; 167. S. Roche (Ire.) 1:51; 168. S. Roche (Ire.) 1:51; 169. S. Roche (Ire.) 1:51; 170. S. Roche (Ire.) 1:51; 171. S. Roche (Ire.) 1:51; 172. S. Roche (Ire.) 1:51; 173. S. Roche (Ire.) 1:51; 174. S. Roche (Ire.) 1:51; 175. S. Roche (Ire.) 1:51; 176. S. Roche (Ire.) 1:51; 177. S. Roche (Ire.) 1:51; 178. S. Roche (Ire.) 1:51; 179. S. Roche (Ire.) 1:51; 180. S. Roche (Ire.) 1:51; 181. S. Roche (Ire.) 1:51; 182. S. Roche (Ire.) 1:51; 183. S. Roche (Ire.) 1:51; 184. S. Roche (Ire.) 1:51; 185. S. Roche (Ire.) 1:51; 186. S. Roche (Ire.) 1:51; 187. S. Roche (Ire.) 1:51; 188. S. Roche (Ire.) 1:51; 189. S. Roche (Ire.) 1:51; 190. S. Roche (Ire.) 1:51; 191. S. Roche (Ire.) 1:51; 192. S. Roche (Ire.) 1:51; 193. S. Roche (Ire.) 1:51; 194. S. Roche (Ire.) 1:51; 195. S. Roche (Ire.) 1:51; 196. S. Roche (Ire.) 1:51; 197. S. Roche (Ire.) 1:51; 198. S. Roche (Ire.) 1:51; 199. S. Roche (Ire.) 1:51; 200. S. Roche (Ire.) 1:51; 201. S. Roche (Ire.) 1:51; 202. S. Roche (Ire.) 1:51; 203. S. Roche (Ire.) 1:51; 204. S. Roche (Ire.) 1:51; 205. S. Roche (Ire.) 1:51; 206. S. Roche (Ire.) 1:51; 207. S. Roche (Ire.) 1:51; 208. S. Roche (Ire.) 1:51; 209. S. Roche (Ire.) 1:51; 210. S. Roche (Ire.) 1:51; 211. S. Roche (Ire.) 1:51; 212. S. Roche (Ire.) 1:51; 213. S. Roche (Ire.) 1:51; 214. S. Roche (Ire.) 1:51; 215. S. Roche (Ire.) 1:51; 216. S. Roche (Ire.) 1:51; 217. S. Roche (Ire.) 1:51; 218. S. Roche (Ire.) 1:51; 219. S. Roche (Ire.) 1:51; 220. S. Roche (Ire.) 1:51; 221. S. Roche (Ire.) 1:51; 222. S. Roche (Ire.) 1:51; 223. S. Roche (Ire.) 1:51; 224. S. Roche (Ire.) 1:51; 225. S. Roche (Ire.) 1:51; 226. S. Roche (Ire.) 1:51; 227. S. Roche (Ire.) 1:51; 228. S. Roche (Ire.) 1:51; 229. S. Roche (Ire.) 1:51; 230. S. Roche (Ire.) 1:51; 231. S. Roche (Ire.) 1:51; 232. S. Roche (Ire.) 1:51; 233. S. Roche (Ire.) 1:51; 234. S. Roche (Ire.) 1:51; 235